

7/20/2016

Att: Governor Nikki Haley,

First, let me start by saying Thank you for all the good you & your office have been able to accomplish in the Great state of South Carolina!

Now the reason for this letter...

While watching the evening news a week or so ago, I saw a story on how you were planning to do a statewide audit of the government offices in SC & their supplies to see what could be changed to save the State money on their budget.

Let me introduce myself... I'm Corey Hochmuth, Manager of daily operations here at Upstate Cartridge in Greer, SC... owned by Donald R. Ramsey(a multiple small business owner for over 20 yrs in Greer, SC).

Here at Upstate Cartridge, we specialize in helping people save on average 50% v/s OEM(Name Brand) or Retail(Staples) prices... We are able to do this all while offering 100% Customer Satisfaction Guarantee by selling only Top Quality aftermarket cartridges(from one of the 3 largest vendors in the world!) The products we sell have a success rate of 96-97%... HP, Canon, Dell & other(Name Brand) cartridges are only a 97-98% success rate & our prices on average are 50% off of theirs!

When I started working at Upstate Cartridge with Don around 5 years ago, one of the first things I did was to make sure we had all proper paperwork filled out & filed, to get our company's name on the government's approved vendor list... for the City, County, & State of South Carolina.

Since then we have been able to help a few customers that must use that list of vendors like "The Bryant Center" & "The Greer Housing Authority" save Thousands of dollars a year just by using our printer cartridges... imagine if just these 2 saved thousands, what an impact could be made if we could help the majority of the offices across the board within the South Carolina Government! I think it would surprise & please a Lot of people.

I know on the large scale of things this is probably not one that you would handle yourself personally, I just thought maybe seeing this & thinking about the BIG Savings we could help you bring to the SC Budget that maybe you could help push our Company name into the hands of the right person who would help us, help you save the Great State of South Carolina Tons of Money by making one little switch to using Upstate Cartridge for all their printer cartridge needs.

I hope to hear from you or someone in your office soon with questions on how we can help.

Thank you for taking the time to read this,



Corey A. Hochmuth

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