

From: Soura, Christian
To: Lord, Leighton <LLord@nexsenpruet.com>
Date: 6/23/2013 3:19:43 PM
Subject: RE: Social Impact Bonds

Yeah, I was actually going to talk to you about this next time we get together. I have a lot of background on this and have spent a good bit of time in the last year working with Tony Keck and the Nurse-Family Partnership folks to pull together a SIB pilot here. I also have a handful of other prospective applications for the model here. And Sen. Alexander has introduced generic SIB-enabling legislation which I'm going to work with him to clean up. The major obstacle is getting the anti-reformers to be a little more open-minded on procurement, since some of the contracts associated with SIBs can be a little creative sometimes.

CLS

Christian L. Soura
Deputy Chief of Staff

(803) 543-0792
ChristianSoura@gov.sc.gov

From: Lord, Leighton [mailto:LLord@nexsenpruet.com]
Sent: Sunday, June 23, 2013 8:49 AM
To: Soura, Christian
Subject: Fwd: Social Impact Bonds

See below, interesting study, while I don't think the SIB concept is needed for energy efficiency funding, we need a study in this style. Note the funders.

Sent from my iPhone

Begin forwarded message:

From: Leighton Lord <wleightonlord@gmail.com>
Date: June 23, 2013, 8:37:24 AM EDT
To: Leighton Lord <LLord@nexsenpruet.com>
Subject: Fwd: Social Impact Bonds

Sent from my iPad

Begin forwarded message:

From: "Lord, Leighton" <LLord@nexsenpruet.com>
Date: August 21, 2012 5:59:48 PM EDT
To: "wleightonlord@gmail.com" <wleightonlord@gmail.com>
Subject: FW: Social Impact Bonds

W. Leighton Lord III

Nexsen Pruet, LLC
1230 Main Street, Suite 700
Columbia, SC 29201
T: 803.540.2013, F: 803.727.1461
Llord@nexsenpruet.com
www.nexsenpruet.com

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From: Hayne Hipp [<mailto:HHipp@135SouthMain.com>]
Sent: Monday, August 20, 2012 6:13 PM
To: Lord, Leighton
Cc: Jennie Johnson
Subject: FW: Social Impact Bonds

More on SIB. Capitalism coming to the non-profit.

Hayne Hipp
135 South Main St., Ste. 1000
Greenville SC 29601
864.241.5432 PHONE
864.241.5429 FAX
HHipp@135SouthMain.com

From: ozey_horton@external.mckinsey.com [mailto:ozey_horton@external.mckinsey.com]
Sent: Monday, August 20, 2012 4:52 PM
To: Hayne Hipp
Subject: Social Impact Bonds

Hayne,

Am no expert by far on this. Am trying to send a link (below) which has a report on this. In it is an executive summary which describes what they are in the context of pilot initiatives in the UK

In terms of the social sector practice, the Firm started such a practice a few years ago to serve nonprofits, NGOs, foundations, and the like

Hope this helps a little. Happy to explore further if you like

Cheers!

Ozey

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