

From: Multifamily Forum: DFW - Marcus & Millichap / IPA
<info@emails.mmdallasforum.com>
Sent: Thursday, September 29, 2016 12:30 PM
To: Haley, Nikki
Subject: [Price Increase Tonight] DFW Multifamily Future Activity Shared by John Sebree



How does Dallas-Fort Worth measure up alongside the national multifamily market? Which markets outside this area should you be considering for your investment activity? **John Sebree**, Director of **Marcus & Millichap** National Multi Housing Group, shares key findings from a proprietary M&M owner survey, and provides updates on the state of the multifamily markets in, around and outside of DFW at the **Marcus & Millichap / IPA Multifamily Forum: Dallas-Fort Worth** on November 10!

Price Increase TONIGHT, September 29
Register Now & Save \$240

Advanced Registration **\$359**
Full Rate **\$599**
(Group Rate Available)



No thanks, I'm not interested in this event.

Market Overview: Dallas-Fort Worth Multifamily Update



John Sebree
SVP & National Director
Marcus & Millichap

Get Involved!



Speakers & Agenda:

Olga Rodriguez
(646) 862-6128
olga@greenpearlevents.com

Sponsorship & Exhibiting:

Adam Kolanko
(646) 783-3955
akolanko@greenpearlevents.com

Attendee Registrations:

Lehdis Lopez
(646) 862-6204
lehdis@greenpearlevents.com

Keynote Speakers:



Craig Hall
Chairman & Founder
HALL Group



Doug Chesnut
Chief Executive Officer
StreetLights Residential

Conference Speakers Include:



Will Balthrope
Executive Director
**Institutional Property
Advisors**



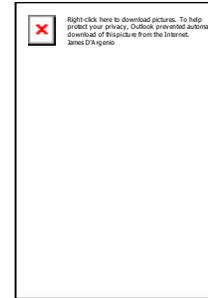
Tim Berry
CEO & Founder
Pennybacker Capital



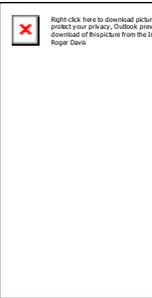
Skip Bird
Principal
S2 Capital



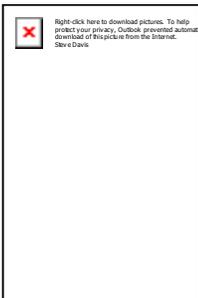
Mark Cantrell
President
Cantrell McCulloch



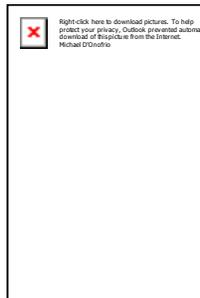
James D'Argenio
Principal - Acquisitions
The Bascom Group



Roger Davis
Director - Real Estate
Investment
Northwestern Mutual



Steve Davis
EVP - Strategic



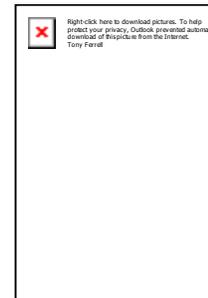
Michael D'Onofrio
Managing Director



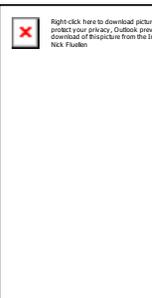
Keith Dunkin



Erik Earnshaw



Tony Ferrell
VP - Portfolio



Nick Fluelen
First Vice President

**Development
Valet Waste**

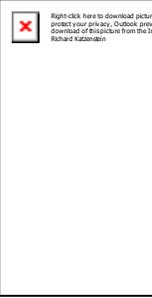
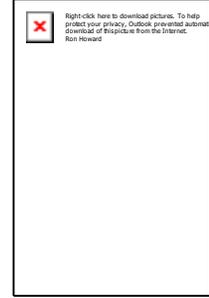
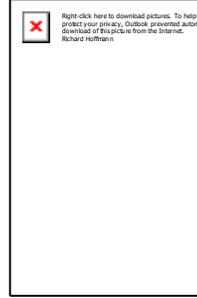
**Engineered Tax
Services**

**Keith Dunkin
President
YieldStar**

**Erik Earnshaw
Partner
BGO Architects**

**Operations
The Bascom Group**

**Investment
Marcus & Milli**



**Heather Gorhan
Controller
CAPgro**

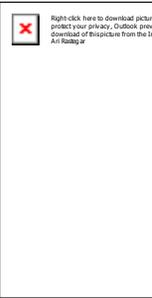
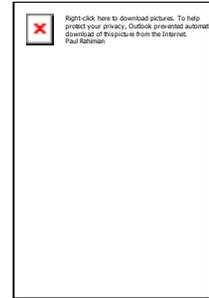
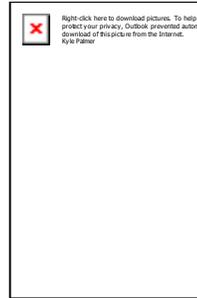
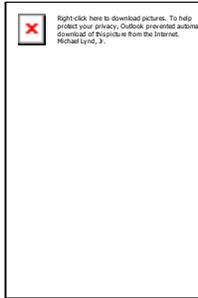
**Grant Guest
Managing Partner
Perry Guest Company**

**Ruel Hamilton
Owner
AmeriSouth Realty**

**Richard Hoffmann
President & Owner
Anterra**

**Ron Howard
VP - Construction
CAPgro**

**Richard Katzer
SVP & National D
Marcus & Milli
Capital Corpor**



**Drew Kile
Senior Director
Institutional Property
Advisors**

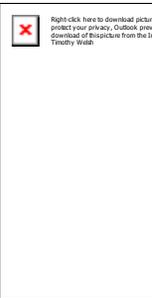
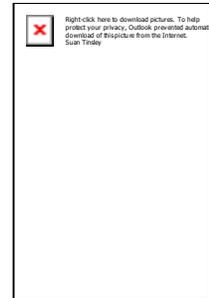
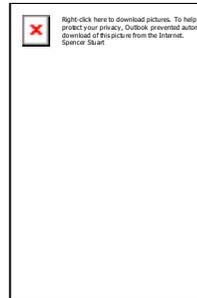
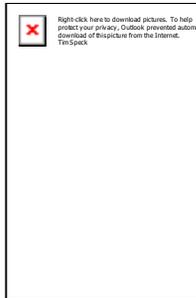
**Michael Lynd
President & CEO
LYND**

**Bryant Nail
Executive Vice
President
PM Realty Group**

**Kyle Palmer
Regional Manager
Marcus & Millichap**

**Paul Rahimian
Chief Executive Officer
Parkview Financial**

**Ari Rastega
Chief Executive
Rastegar Cap**



**John Sebree
FVP & National Director
- NMHG
Marcus & Millichap**

**Al Silva
First Vice President
Investments
Marcus & Millichap**

**Tim Speck
FVP & Regional
Manager
Marcus & Millichap**

**Spencer Stuart
Senior Managing
Director
Legacy**

**Suan Tinsley
Managing Partner
Vesta Management
Services**

**Timothy Wel
Construction VP -
Trinsic Reside**

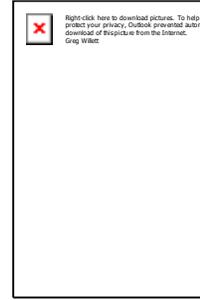




Tony Whitaker
President
FSI Construction



Colin Whittier
Managing Director
Pillar



Greg Willett
Chief Economist
MPF Research



Rick Williamson
Director - Development
Lang Partners

Conference Topics:

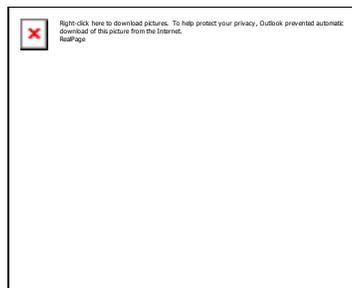
- **National/DFW Multifamily Market Update**
- **Morning Keynote:** *Doug Chesnut, Chief Executive Officer of StreetLights Residential*
- **Tipping Point:** *New Development on the Brink of Change*
- **Runaway Train:** *Managing Costs of Construction through Good Management & Design*
- **Changing Faces:** *Raising Capital for Today's Real Estate Deals*
- **The Art of Underwriting a Value-Add Acquisition**
- **Under the Radar:** *Value-Add Redevelopment Strategies & Emerging Markets across DFW*
- **Growing the Pie:** *Revenue Growing and Cost Saving Strategies for Multifamily Owners and Operators*
- **Maximize ROI & Increase Cap Rates:** *Specialty Tax Credits & Energy Incentives*
- **Exceeding Expectations:** *A Market Performance Update*
- **Afternoon Keynote:** *Craig Hall, Chairman & Founder of HALL Group*

[View the Full Agenda](#)

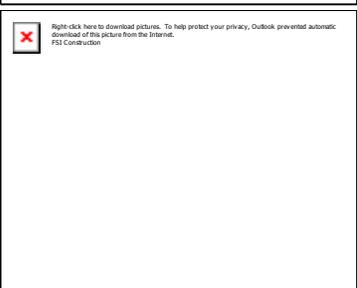
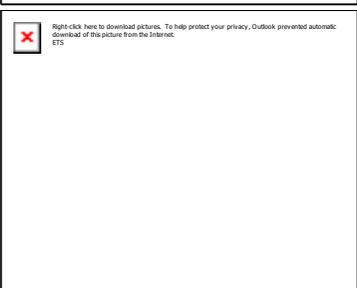
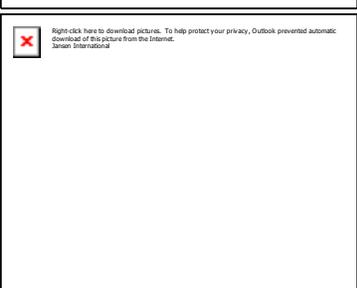
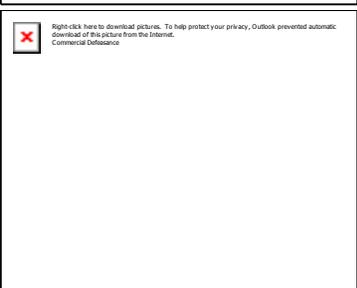
Conference Chairs:



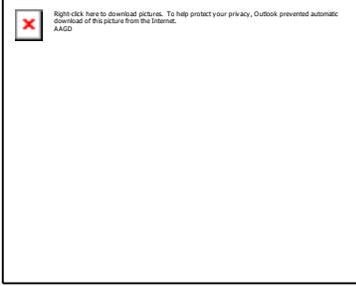
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