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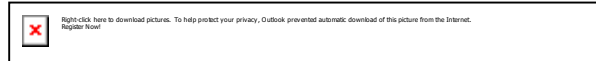
**From:** Multifamily Forum: DFW - Marcus & Millichap / IPA  
<info@emails.mmdallasforum.com>  
**Sent:** Thursday, September 29, 2016 12:30 PM  
**To:** Haley, Nikki  
**Subject:** [Price Increase Tonight] DFW Multifamily Future Activity Shared by John Sebree



How does Dallas-Fort Worth measure up alongside the national multifamily market? Which markets outside this area should you be considering for your investment activity? **John Sebree**, Director of **Marcus & Millichap** National Multi Housing Group, shares key findings from a proprietary M&M owner survey, and provides updates on the state of the multifamily markets in, around and outside of DFW at the **Marcus & Millichap / IPA Multifamily Forum: Dallas-Fort Worth** on November 10!

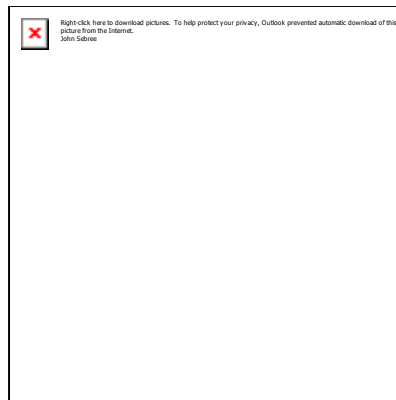
**Price Increase TONIGHT, September 29**  
**Register Now & Save \$240**

Advanced Registration **\$359**  
Full Rate **\$599**  
(Group Rate Available)



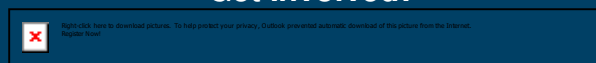
No thanks, I'm not interested in this event.

## **Market Overview: *Dallas-Fort Worth Multifamily Update***



**John Sebree**  
SVP & National Director  
**Marcus & Millichap**

**Get Involved!**



## Speakers & Agenda:

**Olga Rodriguez**  
(646) 862-6128  
[olga@greenpearlevents.com](mailto:olga@greenpearlevents.com)

## Sponsorship & Exhibiting:

**Adam Kolanko**  
(646) 783-3955  
[akolanko@greenpearlevents.com](mailto:akolanko@greenpearlevents.com)

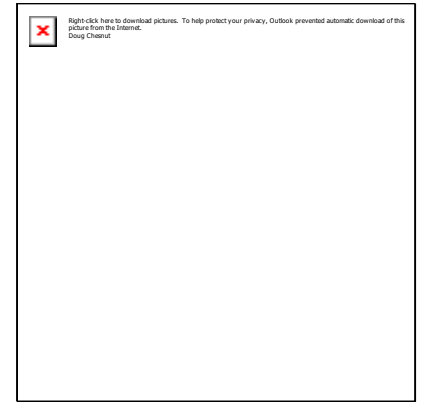
## Attendee Registrations:

**Lehdis Lopez**  
(646) 862-6204  
[lehdis@greenpearlevents.com](mailto:lehdis@greenpearlevents.com)

## Keynote Speakers:

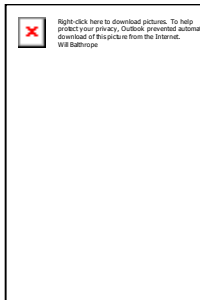


**Craig Hall**  
Chairman & Founder  
**HALL Group**

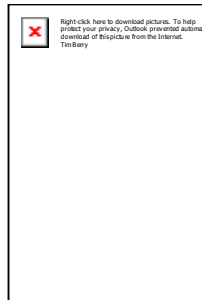


**Doug Chesnut**  
Chief Executive Officer  
**StreetLights Residential**

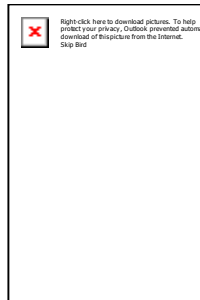
## Conference Speakers Include:



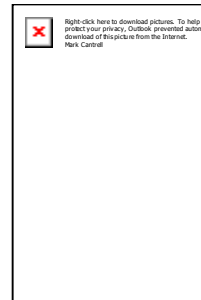
**Will Balthrope**  
Executive Director  
**Institutional Property Advisors**



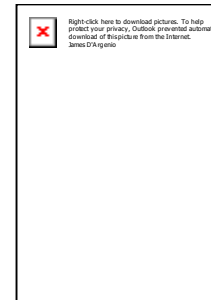
**Tim Berry**  
CEO & Founder  
**Pennybacker Capital**



**Skip Bird**  
Principal  
**S2 Capital**



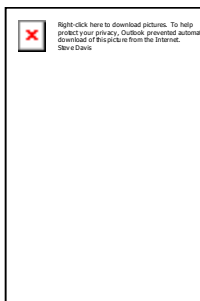
**Mark Cantrell**  
President  
**Cantrell McCulloch**



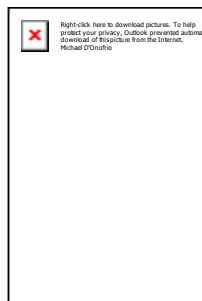
**James D'Argenio**  
Principal - Acquisitions  
**The Bascom Group**



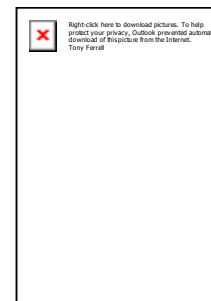
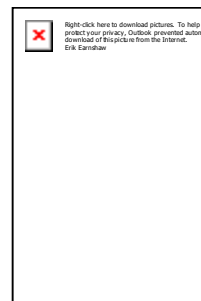
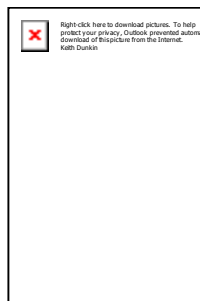
**Roger Davis**  
Director - Real Estate  
Investment  
**Northwestern Mutual**



**Steve Davis**  
EVP - Strategic



**Michael D'Onofrio**  
Managing Director



**Tony Ferrell**  
VP - Portfolio



**Nick Fluelen**  
First Vice President

**Development  
Valet Waste**



**Heather Gorhan**  
Controller  
**CAPgro**

**Engineered Tax  
Services**



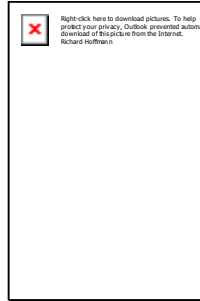
**Grant Guest**  
Managing Partner  
**Perry Guest Company**

**Keith Dunkin**  
President  
**YieldStar**



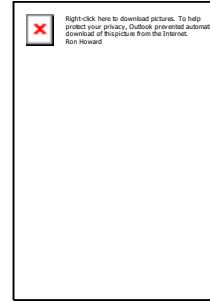
**Ruel Hamilton**  
Owner  
**AmeriSouth Realty**

**Erik Earnshaw**  
Partner  
**BGO Architects**



**Richard Hoffmann**  
President & Owner  
**Anterra**

**Operations  
The Bascom Group**



**Ron Howard**  
VP - Construction  
**CAPgro**

**Investment  
Marcus & Millichap**



**Richard Katzner**  
SVP & National Director  
**Marcus & Millichap Capital Corporation**



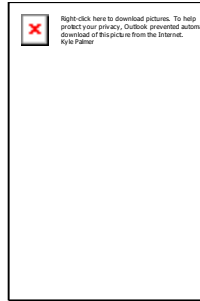
**Drew Kile**  
Senior Director  
**Institutional Property  
Advisors**



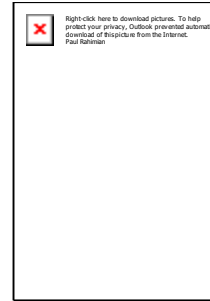
**Michael Lynd**  
President & CEO  
**LYND**



**Bryant Nail**  
Executive Vice  
President  
**PM Realty Group**



**Kyle Palmer**  
Regional Manager  
**Marcus & Millichap**



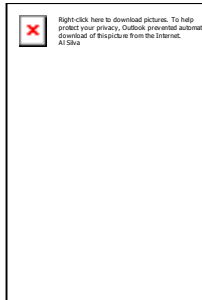
**Paul Rahimian**  
Chief Executive Officer  
**Parkview Financial**



**Ari Rastegar**  
Chief Executive Officer  
**Rastegar Capital**



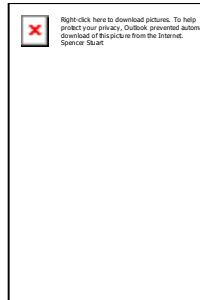
**John Sebree**  
FVP & National Director  
- NMHG  
**Marcus & Millichap**



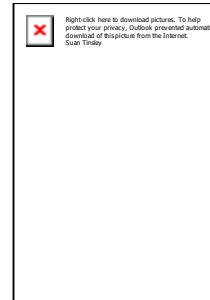
**Al Silva**  
First Vice President  
Investments  
**Marcus & Millichap**



**Tim Speck**  
FVP & Regional  
Manager  
**Marcus & Millichap**



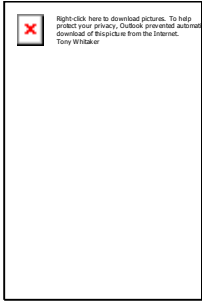
**Spencer Stuart**  
Senior Managing  
Director  
**Legacy**



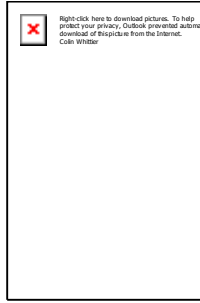
**Suan Tinsley**  
Managing Partner  
**Vesta Management  
Services**



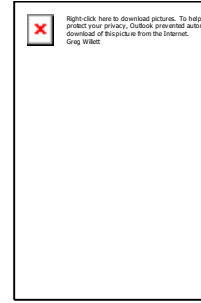
**Timothy Wells**  
Construction VP -  
**Trinsic Residential**



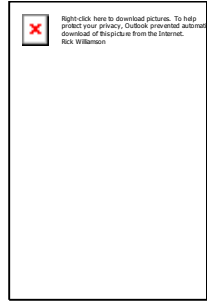
**Tony Whitaker**  
President  
FSI Construction



**Colin Whittier**  
Managing Director  
Pillar



**Greg Willett**  
Chief Economist  
MPF Research



**Rick Williamson**  
Director - Development  
Lang Partners

## Conference Topics:

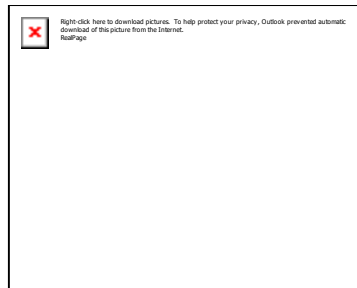
- **National/DFW Multifamily Market Update**
- **Morning Keynote:** *Doug Chesnut, Chief Executive Officer of StreetLights Residential*
- **Tipping Point:** *New Development on the Brink of Change*
- **Runaway Train:** *Managing Costs of Construction through Good Management & Design*
- **Changing Faces:** *Raising Capital for Today's Real Estate Deals*
- **The Art of Underwriting a Value-Add Acquisition**
- **Under the Radar:** *Value-Add Redevelopment Strategies & Emerging Markets across DFW*
- **Growing the Pie:** *Revenue Growing and Cost Saving Strategies for Multifamily Owners and Operators*
- **Maximize ROI & Increase Cap Rates:** *Specialty Tax Credits & Energy Incentives*
- **Exceeding Expectations:** *A Market Performance Update*
- **Afternoon Keynote:** *Craig Hall, Chairman & Founder of HALL Group*

[View the Full Agenda](#)

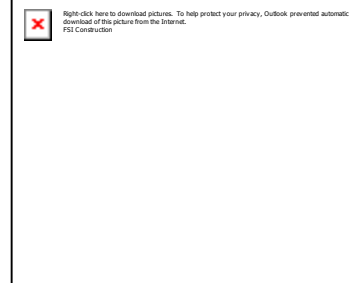
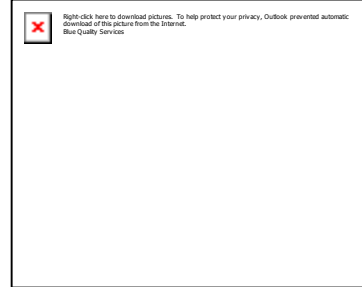
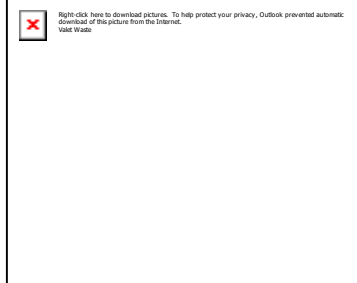
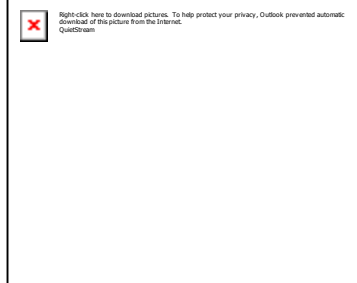
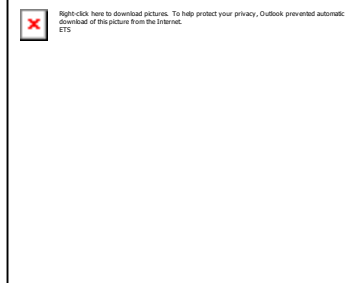
## Conference Chairs:



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