

Valerie Sakimura

Education	HARVARD UNIVERSITY, John F. Kennedy School of Government Master in Public Administration expected May 2015 <ul style="list-style-type: none">• Focus: education policy, social entrepreneurship and innovation, state and local government• HKS Education Professional Interest Council Professional Development Team	Cambridge, MA
	STANFORD GRADUATE SCHOOL OF BUSINESS Master of Business Administration expected June 2015	Stanford, CA
	HARVARD COLLEGE Bachelor of Arts, <i>cum laude</i>, May 2006 <ul style="list-style-type: none">• Major: Social Studies. Thesis analyzing models for public arts education programs	Cambridge, MA
Experience 2010-2012	NEWSCHOOLS VENTURE FUND Associate Partner <ul style="list-style-type: none">• Designed and led due diligence processes for investment opportunities in early-stage nonprofit charter school networks at venture philanthropy and for-profit education technology companies focused on transforming public education for low-income students. Conducted primary and secondary research, coordinated with funding partners, wrote detailed investment recommendation memos, presented recommendations to Investment Committee.• Provided support to portfolio ventures including developing financial models, prioritizing expansion markets, and benchmarking teacher compensation and retention strategies• Participated in strategy development for investment streams including personalized learning technology, supports for English Language Learners, and long-form immersive learning games• Designed and led content development for annual NewSchools Summit with 900+ participants	Boston, MA
2008 - 2010	MONITOR CLIPPER PARTNERS Operating Associate <ul style="list-style-type: none">• Provided strategic support to management teams of portfolio companies of private equity firm• Oversaw integration of acquisition of injured worker transportation provider including coordination of finance, IT, marketing, human resources, purchasing, operations, and sales• Created labor model to standardize store staffing practices and developed real estate model to identify market expansion opportunities for natural grocery retail chain• Analyzed pricing strategy for pet food manufacturer and recommended new pricing structure	Cambridge, MA
2006-2008	MONITOR CONSULTING Consultant <ul style="list-style-type: none">• Staffed exclusively to team providing support to private equity firm• Performed in-depth industry diligence to inform investment decisions in retail, manufacturing, healthcare, and security• Promoted to Module Leader and managed entry-level consultants	Cambridge, MA
Leadership & Volunteer Experience	ACHIEVEMENT NETWORK Finance Committee Member (2011-2012) <ul style="list-style-type: none">• Provided financial guidance to non-profit education service provider	Boston, MA
	UNCOMMON SCHOOLS BOSTON Finance Committee Member (2011-2012) <ul style="list-style-type: none">• Provided financial guidance to high-performing Boston charter management organization	Boston, MA
	INSPIRE Project Leader (2010), Office Head (2008-2009), Consultant (2006-2008) <ul style="list-style-type: none">• Oversaw branch of non-profit consulting group; recruited and staffed 65 volunteers to 8 cases• Provided strategic advice to education-focused non-profits around developing internal success metrics and strategic expansion planning	Cambridge, MA