



South Carolina

Just right for business.

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As governor of the State of South Carolina, I am proud to lead my state's first-ever economic development trade mission to India. My delegation and I are extremely honored to have the opportunity to establish relationships with our Indian counterparts and to discuss business with industry leaders looking to expand their North American footprint.

Like India, South Carolina is home to proud people – we take pride in our work. Whether it's manufacturing planes, cars, or tires, or producing carbon fiber or pharmaceuticals, South Carolina is a state where things get made and get made well. Our workforce is highly skilled, tailored to our companies' needs, and loyal to their employers, proving results for our businesses time and time again.

South Carolina may be a small friendly state, but we are also a fierce global competitor. With record exports of more than \$25 billion last year, we are on the cutting edge of 21st Century infrastructure. From the Port of Charleston to our Inland Port, we have the roads and rail to ensure that our businesses are getting products to market quickly and efficiently, saving time and money.

In South Carolina, we understand business. Our state continually finds ways to reduce the bottom line for our companies. We care about our businesses' cash flows and profit margins, and we want our companies to be successful. In South Carolina, business is family. Our local governments, schools, universities, and utilities partner with our companies – it's what we like to call Team South Carolina, and it's why we were named the Top State in the U.S. for attracting jobs through foreign investment for the past two years.

I look forward to sharing the Team South Carolina story with India, and I am excited to offer my state as the perfect destination for Indian businesses looking for an American home. From our scenic mountains to our beautiful beaches, South Carolina is just right for business. God Bless.

My very best,

Nikki Randhawa Haley



EXPORTS

- In 2013, South Carolina exported goods valued at \$352 million to India. India was the state's 16th largest trading partner. South Carolina ranked 14th among U.S. states exporting to India.
- Top exports to India are compounds of precious metals, machinery and wood pulp.



IMPORTS

- In 2013, South Carolina imports from India totaled \$719 million. India ranks 10th among South Carolina top importer nations.
- Top imports from India include textile mill products, chemicals, machinery and apparel manufacturing products.



CAPITAL INVESTMENT

- Indian companies with operations in South Carolina include:
 - Divatex Home Fashions Inc
 - Hi-Choice Inc
 - MVP Group International Inc
 - QuEST Global Services NA
 - SarlaFlex
 - WNS Limited
 - PCI Group
- Since 2007, Indian companies have announced capital investment of approximately \$26 million in South Carolina, creating about 1,100 new jobs.



EDUCATION

The University of South Carolina offers six study abroad programs to India. Program options include: a focus on public health, Indian culture, history, arts and sciences, economics and film.



TRANSPORTATION

The South Carolina Ports Authority (SCPA) has an established relationship with shipping companies in India. SCPA offers weekly shipping services from the Port of Charleston to India, including two tracks through Mumbai and one through Nhava Sheva. India is the 3rd largest trading partner with the SCPA.



BUSINESS RELATIONSHIP

- Former Ambassador Rao visited the Palmetto State in 2012 and expressed interest in South Carolina investments, particularly in the fields of infrastructure and energy.
- In September of this year, Prime Minister Modi and Governor Haley met to discuss ways to continue strengthening the relationship between India and South Carolina.

Nikki R. Haley

Governor, State of South Carolina, United States of America

Nikki R. Haley was elected Governor of the State of South Carolina in 2010, becoming both the first female and first Indian-American Governor in state history. At the age of 42, Haley is the youngest sitting governor in the United States of America.

Nimrata “Nikki” Randhawa was born on January 20, 1972, in Bamberg, South Carolina to Sikh immigrants, Dr. Ajit Singh Randhawa and Raj Kaur Randhawa, who migrated from Amritsar District, Punjab, India. She has two brothers, Mitti and Charan, and one sister, Simran. Her father, Dr. Randhawa, is a retired biology professor from Voorhees College in Denmark, South Carolina; her mother, Raj, started Exotica International, Inc. as a high-end, women’s clothing store.

Haley attended local schools and graduated from Clemson University with a Bachelor of Science degree in Accounting. Following graduation, she worked as an Accounting Supervisor for a waste management and recycling company. She then returned to the family business and helped oversee Exotica’s growth into a multi-million dollar operation.

Haley entered politics at a young age and served in the South Carolina House of Representatives for five years before being elected Governor. Since taking office, Governor Haley has focused on improving the business climate in South Carolina by reducing taxes, improving infrastructure, eliminating regulations, fighting unions, and making government agencies more business friendly. At her core, Governor Haley fundamentally believes that if you find a person a job, you take care of a family, which is why economic development has been the hallmark of her administration. Since taking office, Governor Haley has been proud to announce more than 57,000 new jobs and more than \$13.8 billion invested in South Carolina. Proving that her efforts have produced real results, South Carolina’s unemployment rate has dropped by more than 5% since the beginning of her administration, which now stands at 5.7%, well below the United States’ national average.

Recruiting new businesses while taking care of existing ones, has been the centerpiece of Governor Haley’s approach to economic development and has resulted in South Carolina becoming a national leader in creating jobs and building successful companies.

Visiting: New Delhi, Chandigarh, Mumbai, Chennai

QUICK FACTS

Name: Nikki R. Haley

Occupation: Governor, State of South Carolina,
United States of America

Spouse: Michael Haley

Birthday: January 20, 1972

Education: Clemson University, B.S.

Place of Birth: Bamberg, South Carolina, United States of America

Full Name: Nimrata Nikki Randhawa Haley

Staffer: Katherine Veldran, Governor’s Office Legislative Liaison



Michael Haley

First Gentleman of South Carolina, United States of America



Michael Haley became the First Gentleman of South Carolina when his wife, Nikki Randhawa Haley, was sworn in as the State of South Carolina’s 116th Governor on January 12, 2011.

Mr. Haley graduated from the University of North Carolina at Charlotte with a Bachelor’s degree in business administration.

Mr. Haley is a Captain in the South Carolina Army National Guard and currently serves as a full-time military technician. Mr. Haley is a combat veteran who recently spent 11 months in Helmand Province, Afghanistan as a part of Operation Enduring Freedom.

As a military technician, he has worked as a management analyst, state equal employment manager, strategic plans, training officer and human resource manager. He has previously served with the South Carolina Army National Guard as a platoon leader, executive officer, and commander of an area support medical company. Prior to his military career, he worked for National Barter Company, as a buyer and manager and later started his own finance business.

The First Gentleman’s initiatives include overseeing the Governor’s Mansion Commission and Foundation, actively participating with Youth Challenge, supporting other at-risk youth programs, and advocating for South Carolina’s foster care and adoption services. He currently sits on the board of the American Red Cross, the South Carolina Military Museum Foundation, and is the Chairman of the First Spouses program in the BE SAFE AMERICA preparedness campaign.

The Haleys have two children, daughter Rena, 16, and son Nalin, 13, pictured in the photo below.



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Distinguished Representatives



Duane Parrish
Director, South Carolina Department of Parks,
Recreation and Tourism

Parrish has dedicated over 35 years of his professional career to the hospitality industry, including extensive experience in hotel property management and development throughout South Carolina. He was appointed to his current cabinet position by Governor Nikki R. Haley in January 2011.

Prior to his appointment as Director of SCPRT, Parrish served as President of the Premier Hospitality Group and was responsible for all daily operations, with oversight of various other divisions including development, human resources, accounting and real estate sales. Utilizing a hands-on approach to business, Parrish has led many properties under PHG management to receive special recognition for improvements in guest relations and overall performance.

Parrish has also held several senior management positions within the hotel industry at distinguished organizations including Promus Hotels (now Hilton Hotels), Holiday Inns and Ramada Inns. Parrish has opened, operated or renovated 19 hotels ranging from a 32-room independent inn to a 260-room full-service hotel. His hospitality experience also includes management of the Charleston Area Convention & Visitors Bureau.

A graduate of the University of South Carolina in Business Administration, Parrish has served as an adjunct professor at the College of Charleston and Trident Technical College teaching hotel management and hospitality courses. He has been an active member of the South Carolina Hospitality Association and has served on a number of other boards for the Chamber of Commerce, the Convention and Visitors Bureau, various hotel associations and two college advisory boards.

Visiting: New Delhi, Mumbai, Chennai

The South Carolina Department of Parks, Recreation & Tourism (SCPRT) is a cabinet agency assigned to operate and manage South Carolina's 47 state parks, to market the state as a preferred vacation destination and to provide assistance to communities for parks, recreation and tourism development and promotion. SCPRT's vision to enhance the economic well-being and improve the quality of life of all South Carolinians guides its operations and provides a benchmark for hundreds of employees to measure their day-to-day contributions.

Distinguished Representatives



George B. Patrick III
Deputy Secretary, South Carolina Department of Commerce

George B. Patrick III joined the South Carolina Department of Commerce as the Deputy Secretary in February of 2011. He is a successful small business entrepreneur and a retired United States Air Force general officer. Patrick, the previous Executive Coordinator of the South Carolina Military Base Task Force, brings to Commerce extensive experience working with business, political and military leaders as well as numerous federal, state and private entities.

For 22 years, Patrick was engaged in diversified agribusiness operations, restaurant ventures and other business enterprises, while actively serving with the South Carolina Air National Guard and US Air Force.

Spanning a 35 year military career Patrick served extensively at all command levels of the U.S. Air Force. He is a highly decorated combat veteran who returned to active duty after September 11, 2001 and served in leadership roles in support of Operation Noble Eagle, Operation Enduring Freedom and Operation Iraqi Freedom. Patrick flew 50 combat missions in Operation Desert Storm. His military awards and decorations include the Legion of Merit, Distinguished Flying Cross, Bronze Star, Air Medal (4) and the Defense Meritorious Service Medal.

Patrick is a native South Carolinian from Bowman and graduated magna cum laude from the University of South Carolina School of Business. He has three children – Jared, a career Air Force officer in Texas; Sarah, a commercial insurance underwriter in Columbia; and Matthew, a defense contractor in Virginia.

Patrick is passionate about advancing economic development in the Palmetto State and assists the Secretary of Commerce with a variety of functions including job and investment recruitment, defense and energy related projects, as well as operational support for the agency.

Visiting: New Delhi, Bangalore, Chennai

As South Carolina's leading economic development agency, the Department of Commerce works to recruit new businesses and help existing businesses grow. Commerce has recruited world-class companies to South Carolina such as Boeing, Bridgestone, Continental, Monster.com, ZF Group, BMW and Google Inc. and also supports small and existing business, rural development initiatives and community development. South Carolina ranked first in the nation for attracting jobs through foreign investment, according to IBM-Plant Location International reports in both 2012 and 2013.

Distinguished Representatives



Catherine B. Templeton
Director, South Carolina Department of
Health & Environmental Control (DHEC)

As director of the state's largest agency, her mission is to protect and promote the state's environment and the health of its citizens. Templeton manages wide ranging environmental issues including compliance with air, water, land and coastal regulations while working closely with businesses to obtain necessary environmental permits.

As the chief public health official, she protects and promotes the health of the state's citizens by managing the public health departments, protecting the public from contagious and communicable diseases and maintaining public health preparedness in case of emergency or natural disaster.

Templeton also served as Governor Haley's Director of the South Carolina Department of Labor, Licensing and Regulation. Previously, she worked as an attorney for the firm of Ogletree Deakins where she represented national corporations in disputes with organized labor unions.

Visiting: New Delhi, Mumbai, Chennai

The South Carolina Department of Health and Environmental Control (DHEC) is the state's public health and environmental protection agency and provides leadership for public and community involvement in creating and sustaining the public health infrastructure. DHEC is involved in policy development, enforcing health and environmental regulations, and helping communities to organize locally to address environmental and health solutions.



Distinguished Representatives



Hugh E. Weathers
Commissioner, South Carolina Department of Agriculture (SCDA)

Weathers has been serving as South Carolina's Commissioner of Agriculture since September 2004. Under Commissioner Weathers' leadership, the SCDA has created the Certified SC Grown branding program to help consumers easily identify and purchase South Carolina products, while increasing market opportunities for farmers across the state. In 2009, Commissioner Weathers introduced the 50 by 20 goal to grow the economic impact of South Carolina agribusiness (agriculture and forestry) from \$34 billion to \$50 billion by the year 2020. From the time of the plan's introduction to 2013, the economic impact of agriculture, alone, increased from \$16.9 billion to nearly \$18 billion. In addition, Commissioner Weathers led the relocation of the State Farmers Market to Lexington County. This new state of the art facility, in West Columbia, is a great venue for helping citizens connect with agriculture. The campus includes a new multi-purpose auditorium and the T. Ashton Phillips Conference Center, as well as a state of the art laboratory facility.

Commissioner Weathers was born in Bowman, South Carolina and is a fourth generation farmer. He graduated magna cum laude from the University of South Carolina in 1978, earning Bachelor of Science Degrees in Accounting and Finance. He was inducted into Phi Beta Kappa in 1977. Upon graduation, he was employed as a Corporate Banking Officer with C&S National Bank before returning to Weathers Farm. He is a partner in the family's 80-year old dairy business and row crop farm. He and his brother, Landy, also operate a bulk milk delivery business for thirty other South Carolina farmers.

The Commissioner serves on numerous local, state and national agricultural, business, economic development and banking committees and boards. In 2011, he was inducted into the South Carolina Dairy Hall of Fame and has received numerous other awards and recognitions both prior to assuming office in 2004 and as an elected statewide constitutional officer.

Commissioner Weathers considers it a privilege to serve the citizens of South Carolina and to lead our state's largest industry -- agribusiness.

Visiting: New Delhi, Mumbai, Chennai

The South Carolina Department of Agriculture (SCDA) promotes and nurtures the growth and development of South Carolina's agriculture industry and its related businesses while assuring the buying public of safety and security. SCDA's shared vision is for the state economy to grow and prosper providing everyone, producers and consumers, opportunities to enjoy the fruits of agriculture.

Business Delegation State of South Carolina



James A. Chavez
President and Chief Executive Officer,
South Carolina Power Team

James Chavez is the President and CEO of The South Carolina Power Team, an economic development partnership between Santee Cooper and South Carolina's electric cooperatives. Since its founding in 1988, the Power Team has been involved in more than 600 new industrial locations and existing industrial expansions representing \$9.3 billion in capital investments, over 52,400 new jobs and \$2 billion in annual payroll.

Before coming to the Power Team in 2013, Chavez served as President and CEO of Tennessee's Clarksville-Montgomery Economic Development Council. During his tenure, he facilitated more than \$4.3 billion in capital investment and created more than 5,000 direct jobs.

Chavez has served on the board of trustees of the American Chamber of Commerce Executives Association, a position he first accepted in 2002. He is past chair of the National Board of Trustees for the U.S. Chamber Institute for Organization Management. He served as a member from 2004 to 2013 of the U.S. Chamber of Commerce National Chamber Committee of 100, a group that advises on policy initiatives and best practices.

Visiting: New Delhi, Bangalore, Chennai



Tushar Chikhliker
Partner,
Nexsen Pruet, LLC

With experience providing legal representation to companies locating in South Carolina, Chikhliker is a partner at Nexsen Pruet, LLC, a law firm of nearly 200 lawyers representing businesses in virtually every industry and practice area. Focusing his practice on economic development and finance, Chikhliker has represented a diverse group of companies in connection with economic development projects throughout

every region of South Carolina, including some of the largest economic development projects in South Carolina's history.

Chikhliker's representation of his clients extends to a number of economic development incentive arrangements including grants, worker training programs, and various tax reductions, credits and exemptions. Chikhliker often involves his colleagues to assist clients in navigating through the other legal issues connected with establishing a business presence in South Carolina, including business formation, immigration, environmental, real estate, intellectual property and employment.

Though his parents are originally from Mumbai and Goa, Chikhliker was raised in South Carolina. He attended the University of South Carolina where he graduated magna cum laude with degrees in Political Science and History with honors and was given the Algernon Sydney Sullivan Award – the highest honor given to a University student. Upon completing his undergraduate studies, Chikhliker earned his law degree from the Wake Forest University School of Law.

Visiting: New Delhi, Bangalore, Chennai

Business Delegation State of South Carolina

Morgan Crapps
Project Manager –
Global Business Development,
South Carolina Department of Commerce



Morgan Crapps serves as an ambassador for the State of South Carolina and is responsible for recruitment and management of investment projects with domestic and international companies. She works directly with companies from beginning to end to streamline the relocation or expansion process in the state, and is also responsible for coordinating with various entities to make the project a success. Crapps previously worked at the South Carolina Department of Commerce in Global Business Development as Business Development Coordinator.

Crapps is a member of the South Carolina Bar. She graduated from the University of South Carolina School of Law in Columbia, SC. Prior to attending law school, she graduated cum laude in Marketing and Management from Clemson University in Clemson, SC. She also served as an Account Executive for Entercom, where she worked with businesses to promote their services via radio advertising.

Visiting: New Delhi, Chandigarh, Mumbai, Chennai

Deepal S. Eliatamby, P.E., SCCED
President,
Alliance Consulting Engineers, Inc.



Alliance Consulting Engineers, Inc. is a professional engineering firm with offices in Bluffton, Columbia and Greenville, South Carolina and Charlotte, North Carolina. Alliance Consulting Engineers, Inc. provides professional engineering services related to Industrial Site Design, Industrial Park Master Planning & Design, Site Certification, Solid Waste Management, Stormwater Management, Land Planning & Site Design, Roadway Design, Water and Wastewater Planning & Design, Grant Application/Administrative Assistance and Construction Management.

A graduate of the University of South Carolina, Eliatamby holds bachelors (1988) and master's (1989) degrees in Civil Engineering and has over 24 years of experience in a wide variety of engineering projects including industrial park master planning and development; industrial and commercial site development; stormwater management, solid waste management; and municipal water and wastewater system improvements.

Eliatamby is a registered professional engineer in the states of South Carolina, North Carolina, Georgia, Virginia, Tennessee, Kentucky and Ohio. He is a member of numerous professional organizations and has won several regional and national awards for his work.

Visiting: New Delhi, Bangalore, Chennai

Business Delegation State of South Carolina



W. Ford Graham
Director of International Investment,
South Carolina Department of
Commerce and Managing Director,
State of South Carolina Europe Office

Ford Graham is the Director of International Investment at the South Carolina Department of Commerce. Graham serves in a dual role by also acting as the Managing Director of the State of South Carolina European Office in Munich. He is responsible for leading the agency in foreign economic development efforts.

Graham has been one of the leading business recruiters for the State of South Carolina since joining the Department in 2008. He is responsible for over 60 projects statewide, resulting in commitments of more than 6,500 new jobs and \$2.4 billion in new investment.

Graham received his juris doctor and international masters of business administration degrees from the University of South Carolina's School of Law and Moore School of Business respectively. He received his undergraduate degree from Tulane University in New Orleans.

In 2012, Graham was elected President of The Council of American States in Europe (CASE), a group of 16 U.S. states that provide information to European companies looking to establish or expand their business in the U.S.

Visiting: New Delhi, Chandigarh, Mumbai, Chennai



Jennifer Miller
Vice President and
Chief Operating Officer,
Upstate South Carolina Alliance

The Upstate Alliance is the regional economic development organization representing the commerce-rich northwestern corner of South Carolina. Home to such companies as BMW, General Electric, Michelin, Fujifilm and Fluor, the Upstate is known for its strengths in advanced manufacturing and concentration of international investment. Since 2007,

the Upstate has announced more than \$13 billion in capital investment and approximately 39,000 new jobs. Its target industries include: advanced materials, aerospace, automotive, biosciences and energy.

As Vice President and Chief Operating Officer, Miller is responsible for overseeing the strategic direction of the Alliance as well as managing the organization from an operational perspective to ensure its long-term sustainability. In her marketing role with the organization, Miller is responsible for the direction and execution of the Alliance's global marketing strategy. Miller joined the organization in 2006 as a research manager and has transitioned into a marketing and leadership role over the past three years. Miller received her Bachelor of Science with a major in International Business from The University of Southern Mississippi. She is a graduate of the University of Oklahoma's Economic Development Institute.

Visiting: New Delhi, Bangalore, Chennai

Business Delegation State of South Carolina



Greg A. Thompson
Board of Directors,
TheLINK Alliance

TheLINK Alliance, representing Lee and Sumter Counties in South Carolina, is a private-public economic development organization charged with facilitating the creation of jobs and the investment of capital in the region. With a diverse economic landscape, the area is home to such well-known manufacturing companies as Continental Tire the Americas LLC, Kaydon Corp and Caterpillar Hydraulics – just to name a few.

Greg Thompson has been deeply involved in the region's business community for more than two decades. Along with his commitment to furthering economic development and redeveloping the downtown area, Thompson is CEO of Thompson Industrial Services LLC, an industrial maintenance and cleaning services company, and President and CEO of Thompson Construction Group Inc. as well as BioEnergy Technologies LLC.

In addition to being a founding board member of TheLINK Alliance, Thompson also serves as chairman of the Sumter Economic Development Board and is a founding member of the Sumter Smarter Growth Initiative.

Visiting: New Delhi, Bangalore, Chennai



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Trade Delegation



Martin Brown
Founder,
Colite International LTD

Brown has helped Colite International, LTD grow to be one of the leading sign manufacturers in the United States.

Prior to his current role, Martin spent many years in the signage industry gaining skills in different areas, such as project management, international shipping, installation and maintenance. This education gave him extensive hands-on manufacturing expertise and a far-reaching

knowledge of developing ventures both domestically and internationally. Martin has been able to build an international network of alliances with sign companies around the world that is second to none in the industry.

Under Martin's leadership, Colite has developed a strong reputation of being a leading manufacturer and implementer of domestic and international corporate identity programs for premier, multinational corporations.

In September 2000, Martin was awarded the Allan J. McDonald International Entrepreneur of the Year award from the Society of International Business Fellows.

Martin is a 1985 graduate from The University of Notre Dame where he earned a Bachelor of Business Administration in Finance.

Visiting: New Delhi



Rick Hughes
Director, International Sales,
North American Rescue

North American Rescue is a global leader in cutting edge medical and rescue products for military, law enforcement, fire and rescue and disaster relief professionals. Hughes leads North American Rescue's business development efforts for a growing international market. He is responsible for distribution networks in the Middle East, Africa and Asia as well as foreign

military sales. Prior to joining North American Rescue, Rick served as Deputy Director of the Advocacy Center at the International Trade Administration.

Visiting: New Delhi, Chennai

Trade Delegation



Anita Patel
International Trade Specialist,
South Carolina Department of Commerce

Supporting the International Trade Director in the development of SCDOC's international long-term strategies, Patel's duties include providing export counseling, recruiting and implementing trade workshops/seminars and organizing international trade missions with companies for overseas sales meetings. Ms. Patel also currently manages the deliverables for the State Trade and Export Promotion (STEP) program. Duties include managing program goals, client and partner relations, communication and referral system, conduct evaluation and assessments, grant management, report generation and surveying.

Prior to joining the Department of Commerce, she was the Director of Research for ECI-Find New Markets. Ms. Patel worked with companies to identify new markets and assisted with product positioning by creating customized market entry strategies to help clients grow their business. She also managed three USDA grants and SBA grant.

Ms. Patel is a member of the South Carolina District Export Council, Midlands International Trade Association (MITA) and the South Carolina International Trade Coalition.

Visiting: New Delhi, Bangalore, Chennai

Rich Zinser
Vice President / General Manager,
MacLean Power Systems

Zinser began his professional career with Hubbell Power Systems as an Applications Engineer for Ohio Brass, in Wadsworth, Ohio. He spent two years in sales covering the North Carolina/Virginia territory representing Ohio Brass, Kerite and AB Chance products. After his sales experience, he became Product Manager for Insulators for three years.

For two and a half years he was the Vice President of Sicame Corp, the US subsidiary for Sicame, France.

In 2002, he returned to Hubbell as the Business Unit Director for Helical Anchors, Safety Products, and in 2008 was promoted to Vice President/General Manager of Enclosures, based in the Knoxville, Tennessee area.

From 2009 to present, Rich has profit and loss responsibility for over \$200M in revenue, including product responsibility for Insulation & Protection product lines manufactured at three US sites (two in South Carolina, one in Tennessee). His role includes manufacturing locations in Canada, France and Brazil and International sales responsibility for EMEA, LATAM and INDIA.

Visiting: New Delhi, Bangalore, Chennai



Unparalleled Market Access South Carolina, United States of America

Strategically located halfway between New York City and Miami, South Carolina's exceptional transportation network makes reaching markets an easy task. The state's central U.S. East Coast location, coupled with an integrated transportation system of highways, airports, seaports and railways, ensures any company can easily reach every one of their destinations, efficiently sending and receiving shipments around the world.



Export Facts

South Carolina, United States of America

- **Values of all exports...**
from South Carolina to the world are \$25.1 billion, up 26% from 2008.
- **Each year, more than 30 different...**
different shipping lines serving 150 countries use South Carolina's ports.
- **The Port of Charleston...**
enjoys the reputation of the most productive container port in North America, averaging 43 moves per hour per dockside crane and 22-minute turn times.
- **Located 212 miles...**
to the interior of the state, the S.C. Inland Port provides an intermodal transport facility for road and rail.
- **In 2013, South Carolina...**
exported goods valued at \$352 million to India.



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Where Companies Thrive

South Carolina's business-friendly climate, exceptional market access, low cost of doing business, skilled workforce, nationally recognized worker training program and reliable and affordable energy create an environment where businesses can thrive. The proof is in the world-class companies that have chosen to locate here: The Boeing Co., GE, Michelin, Bosch, FUJIFILM, Honda, BMW, Starbucks, Google, JTEKT, Bridgestone, Daimler, Caterpillar, Mitsubishi, Continental Tires and Showa Denko Carbon to name a few.

Low Cost of Doing Business

With a business-friendly climate, South Carolina has proven itself to be the ideal location for business growth and development, highlighted by:

- One of the lowest corporate tax rates in the nation
- One of the lowest industrial power rates in the U.S.
- Highly competitive wages
- Low unionization
- One of the lowest retail fuel costs in the nation, and typically the lowest in the Southeast, for both gasoline and motor diesel fuel
- No state property tax, no local income tax, no inventory tax and no wholesale tax.

Business-Friendly Climate

Recently dubbed the 'Beast of the Southeast,' South Carolina is leading the manufacturing renaissance. With one of the fastest growing manufacturing sectors in the region, the state's manufacturing industry experienced a more than 18% increase in output from 2010 to 2013. And growth in the sector has continued this year, with the announcement of a pair of billion-dollar projects – BMW Manufacturing and Toray, a carbon-fiber manufacturer – both during this first quarter. Additionally, South Carolina is now home to four of the globe's top 10 tire makers, rolling out an estimated 89,000 tires per day.

International Presence

For the past four decades, South Carolina's foreign-direct investment (FDI) strategy has been successful, resulting in a marquee list of globally respected names establishing operations in the Palmetto State. Presently, there are more than 1,200 operations of foreign owned companies located in the state, employing more than 100,000 South Carolinians, according to Commerce data. Since January 2011, the state has recruited \$8.6 billion in capital investment from foreign-owned companies, representing more than 17,000 new jobs.

Skilled Workforce

When new companies come to South Carolina or expand their operations, the state offers several programs to help companies ramp up staffing as quickly and efficiently as possible. In the initial stages of hiring and production, the readySC program has helped businesses for more than 50 years meet their workforce needs. Once in operation, the Apprenticeship Carolina program helps companies maintain a healthy pipeline of future talent. Both programs are operated through the South Carolina Technical College System.



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**The State of South Carolina
would like to thank the
following organizations for their support**

All India Association of Industries
Confederation of Indian Industry (CII)
Department of Science & Technology, Government of India
Federation of Indian Chambers of Commerce & Industry (FICCI)
HSBC
Indo-American Chamber of Commerce
Rayat-Bahra University
US Commercial Services
US-India Importers Council



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