

From: Erica Brown <Erica.Brown@scdhhs.gov>
To: Soura, ChristianChristianSoura@gov.sc.gov
Date: 8/8/2013 3:21:14 PM
Subject: RE: SIB Agenda (8/7)

Thanks Christian! This is very helpful!

From: Soura, Christian [mailto:ChristianSoura@gov.sc.gov]
Sent: Thursday, August 08, 2013 3:03 PM
To: Erica Brown; John Supra
Cc: Jay Smith; Paul Leo
Subject: RE: SIB Agenda (8/7)

I think one of my homework assignments from yesterday was to take a crack at the passage that's highlighted by comment [EB5] (Part IV...the "any relevant discounts" bit). Here's a first attempt at it...this would just replace the "any relevant discounts" sentence itself. As I look at it, it feels a little clunky and overly-complex to me, but you might have a different take. Thanks.

The price proposal shall reflect an Offeror's net proposed cost to the state. SCDHHS recognizes and each prospective Offeror should be aware that similar procurements in other jurisdictions have drawn the interest of a broad range of potential bidders, including publicly-traded consultancies, privately-held advisors, charitable organizations, non-profit advisors, investment banks, and other entities. As a result, one or more Offerors may tender a price proposal that reflects no net cost to the state, due to the Offeror's support from philanthropic interests or other sources.

Any Offeror that submits a price proposal that has effectively been discounted or subsidized due to the Offeror's reliance upon grants or other operating support from another entity or entities must disclose that support by including with its price proposal material that discloses the sources and amounts of that support.

CLS

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From: Erica Brown [mailto:Erica.Brown@scdhhs.gov]
Sent: Tuesday, August 06, 2013 11:19 AM
To: John Supra; Soura, Christian
Cc: Jay Smith; Paul Leo
Subject: SIB Agenda (8/7)

Hi John & Christian,
I look forward to our meeting tomorrow at 10. I've outlined an agenda (below) that I hope we are able to cover. Also, Friday's call with Social Finance will be rescheduled. Jan will send out additional details soon.

- I.) Advisory Procurement
 - a. Review rational for 2-step process
- II.) Data Request
- III.) Notes from Joe Waters' Meetings with Potential Investors

- IV.) Exploring Home Visiting Interventions
- V.) Legislative Activity / Timeline?
- VI.) Establish regular meeting schedule for SIB project
- VII.) Other SIB Ideas – Follow Up

Best,
Erica

Erica Brown

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