

From: National Development Council
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Cc:
Subject: Further Your Mission

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Build Skills That Benefit Your Community

Recognized as the “gold standard” of professional economic and housing development finance training, NDC's certification programs are commended by many public and non-profit agencies.

"This was the single training that launched my career."

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Tracey Nichols

About Our Acclaimed Certification Programs

Housing Development Finance Professional Certification Program™ (HDFP)

Public and non-profit practitioners learn the steps of the housing development process, the techniques used to analyze and structure financing for home ownership and rental housing deals, and the problem solving and negotiating skills needed to make complicated projects feasible. The latest techniques for utilizing new and evolving tools of affordable housing development are demonstrated and practiced in the training. Participants who successfully complete the four HDFP courses and pass the examination in each course are awarded NDC's HDFP Certification.

Economic Development Finance Professional Certification Program™ (EDFP)

Participants learn the tools and techniques of the trade— business credit and real estate finance analysis, loan packaging, negotiating, problem solving, deal structuring and more—to build the capacity they need to successfully create jobs and translate economic development opportunities into results for their communities. Each of the four courses is five days in length. Participants who successfully complete the four EDFP courses and pass the examination in each course are awarded NDC's EDFP Certification—an achievement recognized in hiring and promotion decisions by many public and non-profit agencies.

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HDFP Courses

HD420-Rental Housing Development Finance

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Jan. 26-30

Los Angeles

HD410-Home Ownership Finance

<<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=53dd179559&e=647f2ce2c3>>

Jan. 27-30

Ft. Worth

EDFP Courses

ED101-Economic Development Finance

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Feb. 9-13

Philadelphia

March 2-6

Ft. Worth

ED202-Real Estate Finance <<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=958ebab8b2&e=647f2ce2c3>>

March 16-20

Los Angeles

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Historic Real Estate Training

Register now for our new and highly anticipated online historic real estate courses!

Historic and LIHTC Webinar

Learn the basics of combining Low-Income and Historic tax credits, how to make calculations necessary to evaluate the financial feasibility of mixed-use projects, and how the conversion of historic properties into mixed-use projects

differs from new construction of residential-only properties. [Learn more](http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=8991227241&e=647f2ce2c3)
<<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=8991227241&e=647f2ce2c3>>

Dec. 4, 2014 1-4pmEST <<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=078ac9e155&e=647f2ce2c3>>

Historic Real Estate

The focus of the Historic Real Estate webinar will be on working with financial institutions to attract debt and working with investors to attract equity to a historic rehabilitation project. Debt will represent the majority of most projects' financing and topics will include: lender jargon, Net Operating Income and sizing the appropriate amount of debt. [Learn more](http://nationaldevelopmentcouncil.us2.list-manage2.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=564c8d7304&e=647f2ce2c3)

<<http://nationaldevelopmentcouncil.us2.list-manage2.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=564c8d7304&e=647f2ce2c3>>

Dec. 16, 2014 1-4pmEST <<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=fbed869d8a&e=647f2ce2c3>>

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Save with coupon code

14HISTWEB11 to save 10% at checkout!

Each webinar qualifies as a half day towards

[Recertification and Continuing Education](http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=9a12370031&e=647f2ce2c3)

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Submit Your Best Project for an NDC Academy Award