

From: Soura, Christian
To: John Supra <SUPRA@scdhhs.gov>
Joe Waters <jwaters@instituteforchildsuccess.org>
Date: 2/8/2013 10:15:11 AM
Subject: RE: Harvard Application-- Please submit

Deadline is COB and not noon, right?

CLS

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From: Soura, Christian
Sent: Friday, February 08, 2013 10:15 AM
To: 'John Supra'; Joe Waters
Subject: RE: Harvard Application-- Please submit

I like the changes...Joe...we still have time to incorporate them and re-PDF?

I'm glad to do the submission today. I'll also do a letter for the Gov to sign. I should be able to get that drafted and in front of her for sig today...so I could PDF and file with our application as a separate attachment. Would then snail mail the original.

CLS

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From: John Supra [<mailto:SUPRA@scdhhs.gov>]
Sent: Friday, February 08, 2013 10:10 AM
To: Joe Waters
Cc: Soura, Christian
Subject: Re: Harvard Application-- Please submit
Importance: High

One catch I had noted before but we didn't get changed -- email is 'scdhhs.gov' not '.org'.

I still think we could improve the middle section and I've tried below... let me know what you think of the following:

Governor Nikki Haley and the Department of Health and Human Services are committed to improving health by recognizing that the health of individuals and communities is driven not only by access to health services but by a variety of other factors including income, education, personal choices, social supports and environment. This approach, referred to as the Social Determinants model, to understanding and improving

population health is well accepted by the Centers for Disease Control (CDC) and World Health Organization (WHO). To that end, South Carolina is working to consider not just health services but related evidence-based support services that have been shown to improve health outcomes over the long term. Nurse-Family Partnership (NFP), is an example of an evidence-based approach to improving health outcomes for at-risk mothers and newborns. Unfortunately, health policy in the United States has historically suffered from:

- Too much focus on medical services as a means to improve health;
- State and federal financing silos that rarely evaluate the robust returns to health and overall societal well being if they occur across multiple agencies and even across separate funding sources within agencies;
- Short planning horizons for governmental and social service agencies, where the significant upfront investments to develop capacity and realize the benefits are too large and too distant to be considered.

South Carolina is particularly interested in the potential use of Social Impact Bonds to further improve health outcomes in ways that are aligned with our existing strategies and efforts. For example, SC DHHS has already provided incentives for the use of NFP and it has demonstrated both cost savings and improved outcomes (reduction of NICU days) through its Birth Outcomes Initiative. The State believes that SIB may be an appropriate means of funding, scaling, and sustaining high-quality home visiting programs in South Carolina beyond the capacity of currently available philanthropic capital or existing governmental programs.

In controlled experiments, the Nurse-Family Partnership has been proven to improve pregnancy outcomes, improve child health and development and increase economic self-sufficiency. These outcomes contribute to preventing child abuse, reducing juvenile crime and increasing school readiness. Nurse-Family Partnership (NFP) has been supported in South Carolina (and North Carolina) by the Duke Endowment and other philanthropies. In 2012, the South Carolina Department of Health and Human Services (SC DHHS) began to incentivize its Managed Care Organizations (MCOs) with incentive payments based on participation of pregnant and new mothers in the NFP program. SC DHHS recognizes the potential benefits of NFP to improve health outcomes and associated long-term social benefits that the intervention may offer. Furthermore, SC DHHS is interested in additional research and analysis that may provide novel and innovative approaches to funding NFP in concert with the Department's efforts toward payment reform and quality health outcomes.

On Feb 8, 2013, at 9:48 AM, Joe Waters <jwaters@instituteforchildsuccess.org> wrote:

<SC application-for-sib-technical-assistance-FINAL.pdf>

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