

From: 5th annual Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Thursday, May 26, 2016 11:03 AM
To: Haley, Nikki
Subject: [Price Increase Next Week] Related & Miami Worldcenter on Cost Inflation



Development across Florida is booming. As demand increases, so do costs, creating a trickle down effect to the renter or buyer. As a result, top multifamily owners, investors and developers are starting to question when we will hit a rental cap ceiling and how they can manage against rising costs.

Join top industry leaders and experts from [Related Group](#), [Monogram Residential Trust](#), [Franklin Street](#) and [Miami Worldcenter Associates](#) in a discussion moderated by [Institutional Property Advisors](#), as they strategize creative solutions to developing a "good deal" in an unsteady market. Gain insight on how you can maximize ROI in alignment with your exit plan at the 5th annual [Florida Multifamily Summit](#) on September 22 at the Seminole Hard Rock Hotel & Casino. Over **200** have already made plans to attend. [See who you will meet!](#)

Register Now & Save \$550 Before the Price Increases
Next Thursday, June 2!

Advanced Registration \$349
Full Rate \$899
(Group Rates Available)



No thanks, I'm not interested in this event.

The Costs Will Kill You! *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*



Still Hunter, III
Senior Director
*Institutional Property
Advisors*
MODERATOR



Matt Allen
EVP & COO
Related Group (of Florida)



Robert Hodge
SVP - Acquisitions
*Monogram Residential
Trust*



Tom Kersting
President
*Franklin Street Insurance
Services*



Nitin Motwani
Principal
*Miami Worldcenter
Associates*

Get Involved!



Speakers & Agenda:

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apowers@greenpearlevents.com

Sponsorship & Exhibiting:

Esteban Diaz

(646) 701-7982

ediaz@greenpearlevents.com

Attendee Registrations:

Claudia Gutwirth

(646) 862-6125

claudia@greenpearlevents.com

Keynote Speakers:



Jeff Berkowitz

President

Berkowitz Development



Gil Dezer

President

Dezer Development

This Year's Speakers Include:



Matt Allen
EVP & COO

Related Group (of Florida)



Grant Cardone
CEO

Cardone Real Estate Acquisitions



Nathan Collier
Founder & Chairman

The Collier Companies



Casey Cummings
Chief Executive Officer

Ram Realty Services



Michael D'Onofrio
Managing Director
Engineered Tax Services



Juan DeAngelo
Managing Principal
Elion Partners



Art Falcone
CEO & Chairman
Falcone Group



Tal Frydman
Senior Director
Berkadia



Andres Gonzalez
President & CEO
Finesa Real Estate Group



Brad Hamel
SVP - Operations
Alliance Residential Company



William Hamilton
Executive Vice President
Winthrop Management



Andrea Heuser
Professor - Finance
School of Business, University of Miami



Robert Hodge
SVP - Acquisitions
Monogram Residential Trust



Wayne Hollo
Executive Vice President
Florida East Coast Realty



Still Hunter, III
Senior Director
Institutional Property Advisors



James Kane
Senior Vice President
Starwood Capital Group



Arnaud Karsenti
Managing Principal
13th Floor Investments



Tom Kerstin
President
Franklin Street Insurance Services



Scott Leventhal
Co-Founder
The Trillist Companies



Carlos Melo
Principal
The Melo Group



Scott Moss
President
Moss & Associates



Nitin Motwani
Principal
Miami Worldcenter Associates

Cris Sullivan
Chief Operating Officer
Gables Residential



Justin Toal
CIO & Senior Principal
Fifteen Group

Granvil Tracy
President
American Land Ventures

Steve Witten
Executive Director - Northeast & Florida
Institutional Property Advisors

Stuart Zook
President
Monument Real Estate Services

Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

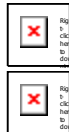
Additional sessions to be announced.

[View the Full Agenda](#)

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