

From: 5th annual Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Wednesday, July 27, 2016 11:01 AM
To: Haley, Nikki
Subject: [Price Increase Next Week] Falcone & Ram Realty Discuss Florida's Multifamily Outlook



Despite economic uncertainty, Florida's multifamily market appears to remain strong. However, weakness in the luxury condo market has led some to label it a *"ticking time bomb."* With a strong dollar and trouble outside the U.S., inbound foreign investment is declining, threatening the near future outlook for condos, if not multifamily rentals. What do Florida real estate investors, owners and developers need to know about the conflicting forces acting upon the rental and condo markets?

Hear from **Ram Realty, Falcone Group, Winthrop Management, The Trillist Companies** and **Moore & Associates** in a panel moderated by **Berkadia**, as they discuss the economic trends impacting Florida's multifamily housing market. Over **400** have already made plans to attend the 5th annual **Florida Multifamily Summit** on Thursday, September 22. [See who you will meet!](#)

Register Now & Save \$400
Price Increases Next Thursday, Aug. 4!

Advanced Registration \$499
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Stormy Water or Calm Seas? A Look at the Multifamily Market & Forecasting What's Ahead



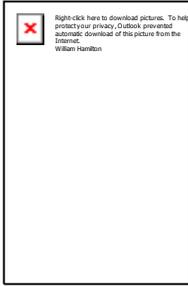
Tal Frydman
Senior Director
Berkadia



Casey Cummings
Chief Executive Officer
Ram Realty Services



Art Falcone
CEO & Chairman
Falcone Group



William Hamilton
Executive Vice President
Winthrop Management



Scott Leventhal
Co-Founder
The Trillist Companies



Scott Moss
President
Moss & Associates

Get Involved!



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Keynote Speakers:



Jeff Berkowitz
President
Berkowitz Development



Gil Dezer
President
Dezer Development

Confirmed Speakers:



Matt Allen
EVP & COO
Related Group (of Florida)



Paul Bertozzi
Managing Partner
Live Oak Contracting



James Bloomingdale
Senior Vice President
JRK Investors



Grant Cardone
CEO
Cardone Real Estate Acquisitions



Nathan Collier
Founder & Chairman
The Collier Companies



Casey Cummings
Chief Executive Officer
Ram Realty Services



Michael D'Onofrio
Managing Director
Engineered Tax Services



Juan DeAngulo
Managing Principal
Eliion Partners



Art Falcone
CEO & Chairman
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Tal Frydman
Senior Director
Berkadia



Andres Gonzalez
President & CEO
Finesa Real Estate Group



Brad Hamel
SVP - Operations



William Hamilton
Executive Vice President
Winthrop Management



Andrea Heuson
Professor - Finance, School



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Trust**



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Principal
The Melo Group



Brad Meltzer
President
Plaza Construction Group



Scott Moss
President
Moss & Associat



Nitin Motwani
Principal
Miami Worldcenter Associates



Mitchell Sinberg
Senior Managing Director
Berkadia



Cris Sullivan
Chief Operating Officer
Gables Residential



Justin Toal
CIO & Senior Principal
Fifteen Group



Granvil Tracy
President
American Land Ventures



Steve Witten
Executive Director - Northeast &
Florida
Institutional Property Advisors



Joshua Young
Founder & CEO
Raisal



Stuart Zook
President
Monument Real Estate Ser

Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

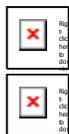
Additional sessions to be announced.

[View the Full Agenda](#)

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