

From: National Development Council  
Sent: 2/4/2015 3:46:06 PM  
To: Haley, Nikki  
Cc:  
Subject: Tuition Waivers available for National Development Council's P3 Course

P3 Training and Tuition Waivers for Public Sector Staff  
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<<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=a751afefad&e=647f2ce2c3>>

## P3 Training and Tuition Waivers

The nonprofit National Development Council, NDC Training and NDC HEDC Public-Private Partnerships have partnered again on our two-day P3 Training, ED 527: Keeping the Public in Public Private Partnerships  
<<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=9d2754d6dd&e=647f2ce2c3>>

### Tuition Waivers

For the second year in a row, we have received a grant from the NDC Foundation to offer **tuition waivers** to public sector employees interested in learning more about Public-Private Partnerships. If you would like to find out more or attend one of our sessions and are representing a City, County, or Public institution please contact Erin Birkenkopf at [ebirkenkopf@nationaldevelopmentcouncil.org](mailto:ebirkenkopf@nationaldevelopmentcouncil.org) <<mailto:ebirkenkopf@nationaldevelopmentcouncil.org?subject=Tuition%20Waiver%20for%20ED%20527>> to sign up and receive your tuition waiver (see course dates below).

### Charlotte, NC

March 3rd and 4th, 2015

### Los Angeles, CA

June 30th and July 1st, 2015

### The American Model or the International Model?

ED 527 focuses specifically on social infrastructure projects, defined as buildings and assets that accommodate social services. Examples include City Halls, Hospitals, Parking Garages, Laboratory Space, Municipal Office Space

and Public University buildings.

Currently in the P3 industry, there are two primary models for delivering a social infrastructure project to the public sector, The International Model (also known as DBOM) and the American Model (or Tax-Exempt Financing).

The International Model uses private sector Debt and Equity to finance the project and typically includes operations and maintenance for the project for a period that is usually equal to the life of the debt (30-40 years). This long-term operations and maintenance contract locks the government client into a contract for 30-40 years, in some cases longer, and is priced to account for profits flowing back to the developer.

The American Model takes advantage of tax-exempt debt available only governments and non-profits. This tax-exempt debt is cheaper, and allows for operations and maintenance to be managed through a competitive contracting process in 3-5 year terms renewable upon satisfaction of the government client. The American Model does not need to account for on-going developer profit, and provides for eventual transfer of ownership to the Public sector at no additional cost.

To find out more information on NDC HEDC Public-Private Partnerships visit our website: [www.ndcPPP.org](http://www.ndcPPP.org) <<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=a0d02cc646&e=647f2ce2c3>>

### **More about NDC Training**

<<https://gallery.mailchimp.com/7dd309ca3f3bf1a31bfca50eb/images/d1d16356-42e9-4a62-a992-de44cfc458a.jpg>> From Public-Private Partnerships to New Markets Tax Credits to our esteemed Economic Development Finance Professional Certification series, NDC Training offers a wide variety of intensive, hands-on training courses and programs.

[Learn More <http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=2dce18e34d&e=647f2ce2c3>](http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=2dce18e34d&e=647f2ce2c3)

### **More about National Development Council**

Since 1969 National Development Council has worked to create and implement economic and community development strategies that increase the flow of capital to urban and rural communities, establish finance programs, and help to create a professional economic and community development workforce.

NDC is a not for profit that offers a wide range of services, including development assistance, professional training, small-business financing, and debt and equity for residential, commercial, public, and nonprofit facilities. [Learn More <http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=](http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=)