

From: Baker, Josh  
To: LeMoine, Leigh <LeighLeMoine@gov.sc.gov>  
CC: Soura, Christian <ChristianSoura@gov.sc.gov>  
Date: 6/5/2012 10:26:26 AM  
Subject: RE: Multiple Lot Bill Signing Thursday!

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Here are a few options – if the association wants to give us anecdotal information on businesses they know of that will benefit from this, that may be helpful. Overall, the goals of this bill are pretty straightforward.

- This bill allows a developer to avoid undue tax increases because they simply changed lines on a platt – this allows developers to invest money that would go to taxes into developing the land they own.
- The extension of this credit recognizes that our housing market is depressed – people aren't buying as quickly and developers aren't building as quickly as they were 5 years ago and no one wins when we tax people out of business. Giving developers time to build and sell houses before they pay at the improved property rates will allow them to actually improve the property.
- In the long-term, delaying taxation improves the local tax base by ensuring that these properties are developed to their final point – a home for a South Carolina family.

Josh

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From: LeMoine, Leigh  
Sent: Tuesday, June 05, 2012 10:13 AM  
To: Baker, Josh  
Subject: FW: Multiple Lot Bill Signing Thursday!

Will you draft talking points for my bill signing on Thursday? -Leigh

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From: Taillon, Jeff  
Sent: Tuesday, June 05, 2012 10:12 AM  
To: LeMoine, Leigh  
Subject: FW: Multiple Lot Bill Signing Thursday!

Jeff Taillon  
Office of Gov. Nikki R. Haley  
O: (803) 734-5129 | C: (803) 767-7653

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From: Julian Barton [<mailto:jbarton@hbaofsc.com>]  
Sent: Tuesday, June 05, 2012 10:11 AM  
To: Taillon, Jeff  
Subject: RE: Multiple Lot Bill Signing Thursday!

Jeff,

Good to talk to you. We will have one of our officers introduce Governor Haley and indicate what the bill means to the industry.

I have attached some talking points on the bill that may be valuable to you and the Governor. The bill is a real win-win for everyone – builders create jobs building new house, home owners in subdivision have their home values preserved, and local government gets an expanded tax base.

Give me a call at 240-6927(O) if questions arise. Look forward to seeing you on Thursday morning.

Thanks,

Julian

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From: Taillon, Jeff [<mailto:JeffTaillon@gov.sc.gov>]  
Sent: Tuesday, June 05, 2012 9:44 AM  
To: Julian Barton  
Subject: FW: Multiple Lot Bill Signing Thursday!

Jeff Taillon  
Office of Gov. Nikki R. Haley  
O: (803) 734-5129 | C: (803) 767-7653

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From: Taillon, Jeff  
Sent: Monday, June 04, 2012 4:46 PM  
To: 'Julian Barton '  
Cc: LeMoine, Leigh  
Subject: RE: Multiple Lot Bill Signing Thursday!

Julian,

I'll be the contact person for the Governor's Office. I'd like to have a representative from the HBA open the event and introduce Governor Haley. Our office will be in touch with the legislature but I would appreciate it if the HBA reached out to the General Assembly as well.

I'll be in touch later this week to go over more of the details.

Jeff

Jeff Taillon  
Office of Gov. Nikki R. Haley  
O: (803) 734-5129 | C: (803) 767-7653

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From: Julian Barton [<mailto:jbarton@hbaofsc.com>]  
Sent: Monday, June 04, 2012 9:05 AM  
To: LeMoine, Leigh  
Subject: FW: Multiple Lot Bill Signing Thursday!

Leigh,

Hope this helps.

Who on the Governor's is in charge of the program? Will anyone else beside the Governor speak at the bill signing? Will the Governor's office invite members of the General Assembly, or should the HBA do that?

Just trying to be sure there are no surprises for anyone.

Thanks,

Julian

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From: Julian Barton  
Sent: Monday, June 04, 2012 8:55 AM  
To: 'Marion Moore ([wmm@nctv.com](mailto:wmm@nctv.com))'  
Subject: FW: Multiple Lot Bill Signing Thursday!

From: Julian Barton

Sent: Monday, June 04, 2012 8:52 AM  
To: 'sabrina.singleary@gmail.com'; 'mrowe@carsonrealitysc.com'  
Subject: FW: Multiple Lot Bill Signing Thursday!

From: Julian Barton  
Sent: Sunday, June 03, 2012 9:50 PM  
To: 'WDHopper@gmail.com'; 'Walt Schwartz'; 'Dean Gainey'; 'nleventis@aol.com'; 'Martin Becker'; 'msmungo@mungo.com'; 'Tim Miles '; 'Steven Mungo'  
Cc: 'Grant Gibson '; 'Richard Davis ([rdavis@capconsc.com](mailto:rdavis@capconsc.com))'; 'Heather Smith '; 'Annie Wessinger Wilson'; 'Rena Grant '  
Subject: Multiple Lot Bill Signing Thursday!

Dear HBA Leaders,

It has been a difficult, but productive year, for the Home Builders Association at the General Assembly. One of our biggest successes was the passage of the Multiple Lot Discount Bill. The bill (H. 3934) will extend the multiple-lot discount for an additional three years for both developers and builders.

To commemorate the passage of this important bill, we would like to invite you to a **bill signing ceremony** with **Governor Nikki Haley** on **Thursday, June 6, 2012 at 9:30 a.m. at the Saluda River Club** subdivision outside Lexington, SC. The Governor will make brief comments at the event and then sign the bill into law. We hope you can join the Governor next Thursday to commemorate the passage of this important bill for the home building industry.

**Directions:** The Saluda River Club is located just off I-20 between I-20 and Lexington, SC. Take I-20 West to Exit 61, Hwy. 378. Turn right. Take an immediate right on Corley Mill Road. The entrance to Saluda River Club is located 1.5 miles down Corley Mill Road on the right hand side. Take a right at the first stop sign, 307 Newport Hill is the event location. The cottage home at will be on the right side of the road next to the Information Center.

The **GPS Address is:** 644 Corley Mill Road, Lexington, SC 29072. For more info: [Saluda River Club](#)

Thanks for all your help in passing the Multiple Lot Discount bill. We look forward to seeing you next Thursday at the Saluda River Club.

**Julian Barton, CAE**  
Director of Government Affairs  
Home Builders Association of SC  
(803) 771-7408