

From: Soura, Christian  
To: 'nshah@socialfinanceus.org'nshah@socialfinanceus.org  
Date: 3/7/2013 2:46:50 PM  
Subject: Re: Social Impact Financing Working Group

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Finally matched up our schedules...how does the morning of the 15th look on your end?

CLS

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From: Nirav Shah [mailto:nshah@socialfinanceus.org]  
Sent: Wednesday, February 27, 2013 02:30 PM  
To: Soura, Christian  
Subject: Re: Social Impact Financing Working Group

Hi Christian,

Having a joint conversation with Tony Keck makes perfect sense. Let me know what works well on your end and we can arrange a call. Looking forward to the conversation.

Best,  
Nirav

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**Nirav Shah**  
Director | Social Finance, Inc.  
W: 617.939.9900 x 23 | C: 202.615.8988

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On Wed, Feb 27, 2013 at 10:03 AM, Soura, Christian <[ChristianSoura@gov.sc.gov](mailto:ChristianSoura@gov.sc.gov)> wrote:

Hi Nirav,

I've discussed this several times with Tony Keck, who runs our HHS agency. What I'd like to do is have Tony and I call you together, if that works, since we'd run such a program through his agency anyway.

I'm working with his scheduler to get some candidate times, which I'll relay to you. Thanks.

CLS

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From: Nirav Shah [mailto:[nshah@socialfinanceus.org](mailto:nshah@socialfinanceus.org)]  
Sent: Monday, February 25, 2013 02:03 PM  
To: Soura, Christian  
Subject: Social Impact Financing Working Group

Hi Christian,

It was a pleasure meeting with you at the Social Impact Financing (SIF) Working group meeting in early Feb. I appreciated you taking time to attend the event and speaking with me for a few minutes. Would you be willing to have a brief phone call to continue our conversation regarding potential health applications of SIFs, such as asthma, in South Carolina? I would also appreciate your perspective on what the government process for implementing a SIF would look like.

Many thanks,  
Nirav

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