

**From:** i360Gov Knowledge Center <info@i360gov.com>  
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**Date:** 8/4/2016 4:48:28 PM  
**Subject:** This Week's Complimentary Reports, Whitepapers and Webinars

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## i360Gov: Knowledge Is Key

Thursday, August 4th, 2016

Policy & Technology. News & Analysis

### Special Reports

#### Flipping the 80/20 Rule to Gain Agile Application Development

An i360Gov Special Report.

Because agencies typically spend 80 percent of IT budgets managing legacy systems and only 20 percent on new technology -- the more agencies can adopt agile application development methods, the faster they will increase efficiency and improve performance. Agility in software development requires keeping code simple, testing often and delivering functional bits of an application as soon as they are ready.

This special report takes a closer look at recent high-profile failures, along with intensifying regulatory scrutiny agencies face. Readers will gain tips, advice and insights from organizations working to modernize apps to make them more scalable and speedy -- and keep their operations out of news headlines.

Download this complimentary special report now.

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#### Solutions to Safeguarding Growing Cloud Data

An i360Gov Special Report.

IT and security managers in the federal government—like their private sector counterparts—are facing daunting challenges when it comes to safeguarding data throughout their organization.

Trends such as the increased use of cloud platforms and mobile technology, along with the growing sophistication of attacks launched by hackers and cyber criminals, have made information security much more complex. And this comes at a time when agencies are seeing huge growth in the volume of data they are storing and accessing on a daily basis. One potential solution is to leverage a secure data-as-a-service (DaaS) offering. This software solution that can run on-premise or in public clouds enables federal government agencies and departments to increase productivity, decrease costs and enhance data governance

#### Webinars

##### Mobile e-Signing Trends in Government Documents and Transactions

Wed, August 17th, 2016 at 2:00pm EST

##### Federal Data Center Optimization: Do's and Don'ts from the Experts

Wed, September 14th, 2016 at 2:00pm EST

capabilities.

Download this complimentary report to learn more.

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## Special Reports & Whitepapers

Data Driven Government

Smarter Care: Impact at the point of care

Co-ordinating Health and Human Services

Modernize and Simplify with Unity!

Flash Decisions: Which Solutions is Right for You?

eBook: A Faster Path to Cloud

eBook: Realizing the Full Potential of the Software-Defined Data Center

Data Analytics for Federal Healthcare eBook: Alleviating Pressure with Insight and Intelligence

Top 10 Considerations for Selecting Mobile Gateways

Mobile E-Signatures for Government

Top Reasons to Choose EMC for Video Surveillance Applications

Five DLP Tips from Security Executives

## Webinars

### Mobile e-Signing Trends in Government Documents and Transactions

Wed, August 17th, 2016 at 2:00pm EST

Mobile technologies are providing opportunities for delivering information and services to citizens, partners and the public, as well as improving the ability to accomplish an agency's mission.

While it is still early stages for mobile government, organizations at all levels are developing mobile strategies for innovation, efficiency and flexibility in the workplace. For example, there is increasing demand for mobile e-signature capabilities for government employees signing documents on iPads or mobile devices while on the go, working in the field or remotely or at work. In addition to the government workforce, the need to adopt mobile e-signatures for vendor- and citizen-facing use cases is also on the rise.

In this webinar, we will explore the trends that are influencing the transition to government mobile processes, and will also share the drivers for an active mobile use case by a regulator in the aviation industry.

You will learn:

- The most common use cases for employees, contractors and citizens from all levels of government
- How to leverage PIV and CAC smartcards in an e-sign process
- The value of derived credentials with e-signatures & how these work on mobile devices
- The benefits of using mobile e-signatures on a FedRAMP compliant solution
- The importance of mobile signing for government organizations, and the drivers behind e-signature implementation

This webcast will feature a live demo of the only e-signature solution that integrates seamlessly with Common Access Cards (CAC), PIV smart card and derived credentials. A must-attend session for any government organization looking to go digital and mobile.

#### Presenters:

**Joseph McKairnes**, Senior Sales Engineer eSignLive by VASCO

**Carolyn Moran**, Senior Product Manager Product Strategy eSignLive by VASCO

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## Federal Data Center Optimization: Do's and Don'ts from the Experts

Wed, September 14th, 2016 at 2:00pm EST

As federal agencies embrace the U.S. CIO's new Data Center Optimization Initiative and keep pace with growing demand for new services and applications, best practices will help guide them around potential pitfalls. In this i360Gov webinar, leading DoD and civilian IT experts will provide insights on optimization and how agencies can achieve a mandated 25% annual reduction in federal data center expenses by the end of fiscal 2018. Agency executives will gain concrete advice on the best steps to take to achieve more agile, optimized and secure IT operations.

Register now for this complimentary, educational event. If you are not sure if you can attend the live webinar, as long as you register now, you will receive a link to the recording.

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## Whitepapers

### Data Driven Government

This paper outlines a way forward in the journey to a data-driven government. Although the principles apply to all agencies, the focus of this paper is the government agencies responsible for revenue collection and distribution of social benefits.

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### Smarter Care: Impact at the point of care

Health and social care systems are interdependent and each critically affects the other. Yet, a complex matrix of public and private stakeholders dedicated to the health and well-being of individuals still operates largely within silos. They provide separate types of intervention, often with competing objectives and insufficient regard for the outcomes. The world is now at the cusp of creating a type of "system of systems," in which private and public stakeholders are coming together to coordinate resources at unprecedented levels. These stakeholders span industries, governments, cities and communities. Learn how you can improve social systems at the point of delivery in this white paper.

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### Co-ordinating Health and Human Services

The federal government is providing critical funding to the states to enable states and cities to improve program results for citizens. Research repeatedly confirms that the vast majority of healthcare costs are associated with a small minority of individuals with chronic conditions. For vulnerable populations, state and federal government leaders are looking beyond traditional healthcare boundaries to address the non-health conditions associated with high-need populations. They are considering social determinants such as housing, education, work and early life experience to uncover ways to improve the health of families and individuals and contain healthcare cost. Learn how a single view of the citizen can improve service delivery and outcomes when delivering social services.

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### Modernize and Simplify with Unity!

EMC is a global leader in enabling government agencies to redefine their operations and deliver IT as a service (ITaaS). Through innovative products and services, EMC accelerates the journey to cloud computing, helping IT departments to store, manage, protect, and analyze their most valuable asset – information – in a more agile, trusted, and cost-efficient way.

*Sponsored by EMC and GovConnection.*

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### Flash Decisions: Which Solutions is Right for You?



Once available only to those with big budgets, Flash storage is now well within reach of most organizations and offers tremendous speed and capacity advantages. But with so many Flash options, it's difficult to discern which solutions are right for you.

This eBook from ViON is the go-to guide to finding the right Flash solution. With Flash Decisions: Which Solution is Right for You? readers will:

- Find out why now is the right time to try FlashDive into the compelling combination of enhanced performance, efficiency and affordability of Flash
- Dive into the compelling combination of enhanced performance, efficiency and affordability of Flash
- Explore the benefits and disadvantages of Flash in Server, Hybrid Flash Arrays and All-Flash Arrays
- Discover the three simple steps to choosing the right solution

*Sponsored by ViON / Hitachi.*

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## eBook: A Faster Path to Cloud

With VSPEX and Red River, nothing stands in the way of the cost savings, extreme flexibility and opportunities for innovation that Cloud provides. The latest eBook from the experts at Red River charts a faster path to Cloud with EMC VSPEX Cloud architectures and hyper-converged infrastructure.

This eBook will show you how to:

- Take the complexity out of Cloud with a complete Cloud architecture customized to your unique infrastructure and application needs.
- Determine the right type of Cloud, be it Public, Private or Hybrid
- Drastically shorten Cloud provisioning with either VSPEX Reference Architectures or VSPEX BLUE Hyper-Converged Infrastructure
- Maximize flexibility with right-sized infrastructure, servers and network from the start
- Take control by automating provisioning and Cloud management tasks to enable operational simplicity and reduce risk

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## eBook: Realizing the Full Potential of the Software-Defined Data Center

Why stop at virtualizing servers and storage? By virtualizing the network with VMware NSX networking virtualization platform, organizations can institute the third pillar of the Software-Defined Data Center (SDDC), move to next-generation networking and enable many of the benefits they're already seeing by virtualizing compute and storage.

In this new eBook, Red River and VMware show you how to:

- Stop struggling with slow, error-prone manual networking provisioning
- Lift the burden of intricate data center hardware configurations
- Free yourself from vendor-specific hardware and topology
- Dramatically simplify networking operations
- Lower costs and realize the full potential of the SDDC

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## Data Analytics for Federal Healthcare eBook: Alleviating Pressure with Insight and Intelligence

Government healthcare agencies are under tremendous pressure to provide better patient care and manage sophisticated security threats as well as complex IT infrastructure – All while pinned down by strict budget limitations and compliance mandates.

In this exciting new eBook, you'll learn how Red River is using advanced data analytics and operational intelligence from Splunk to help federal healthcare agencies:

- Empower real-time insight and true IT flexibility to meet key requirements
- Avoid Security breaches and ensure compliance
- Optimize IT operations and improve patient outcomes

With over 20 years of IT expertise in federal healthcare, a strong understanding of regulatory and compliance mandates and a dedicated Data Analytics Practice, Red River is the perfect partner to show your healthcare agency how it can capitalize on and capture the benefits of data analytics today. Discover how you can Alleviate Pressure with Insight and Intelligence with this essential eBook.

Sponsored by *Red River and Splunk.*

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- Explore the benefits and disadvantages of Flash in Server, Hybrid Flash Arrays and All-Flash Arrays
- Discover the three simple steps to choosing the right solution

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## Top 10 Considerations for Selecting Mobile Gateways

Mission-Critical mobile workers who spend most of their time on the road or in temporary offices operate in a wide range of industries—law enforcement, emergency medical services, fire departments, utilities, field service, disaster relief, news, and entertainment—but they all have one thing in common: they need seamless, reliable mobile connectivity. Whether it's connecting to the home office or setting up an ad-hoc network on-site, mobile connectivity is essential to their work. This article will help you with considerations when selecting Mobile Gateways.

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## Mobile E-Signatures for Government

5 Key Trends Accelerate Government Demand for Mobile Signing

Although it is still early stages for mobile government, organizations at all levels are developing mobile strategies. Many are taking a two-pronged approach, equipping employees for mobile productivity while also using mobile apps to improve civic engagement and service delivery. As a result, we are seeing an increase in inquiries on mobile e-signature capability for government employees signing documents as part of G2E, G2G, G2B and G2C use cases. While many are focused on internal signing workflows, there is a need to adopt responsive technologies and mobile tools that can scale to vendor- and citizen-facing use cases – especially those mediated by recruiters, first responders, inspectors and other field personnel. This paper presents some of the major drivers influencing the transition to mobile e-signing, including:

- Digital Government
- Mobile Workforce
- Mobile Apps
- Mobile Derived Credentials
- Cloud Adoption and FedRAMP

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## Is it your network that's bringing down your most critical applications?

Or is another application in your ecosystem to blame? Whether your networks or your apps are giving you a bad day, we give you the tools to help you figure out what's to blame. Visit our trial download library and choose from one of our network or application monitoring tools – and start having a good day again.

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## Top Reasons to Choose EMC for Video Surveillance Applications



Meeting the needs of an open, flexible and cost-effective video surveillance storage infrastructure can be challenging. However, if you need to reduce costs, insure video asset security and manage growth, EMC provides open, flexible and cost-effective video surveillance solutions that cover the entirety of edge-to-core deployments. Find out the top 5 reasons to choose EMC for your next video surveillance project.

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## Avoid over purchasing IT resources and infrastructure

Organizations are under immense pressure to get to the cloud now. But with tight budgets, limited resources and concerns about security and control, cloud remains out of reach for many.

In this exciting new eBook from ViON and Hitachi Data Systems Federal, you'll learn how to Build Your Cloud Strategy with Confidence and use a cloud-based business model to:

Experience freedom and flexibility using operational vs. capital funds to break free from traditional procurement constraints

Avoid over purchasing IT resources and infrastructure

Access best-in-class IT infrastructure, either on-premise or off, and pay only for the services you use, when you use them

Empower security and control with ViON's unique on-prem private cloud and Anything-As-A-Service financial model

Rapidly expand capabilities and free resources to focus on mission-critical demands

As a Veteran-owned, privately-held company with over 15 years of experience delivering cloud-based solutions, including on-premises private cloud for the Federal government, and superior expertise in XaaS models, ViON is the perfect partner to help start smart with cloud and XaaS. Discover how you can Build Your Cloud Strategy with Confidence by filling out the fields below to download this essential eBook now.

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## Hidden in Plain Sight: Practical Tips for Detecting and Fixing the Underlying Causes of Common Application Performance Problems

Performance issues today are compounded by the ever-increasingly complex infrastructures that IT teams must contend with when delivering applications. Infrastructures that contain a combination of virtualized, hosted, and cloud environments. Applications that are increasingly distributed, multi-tiered, and consist of disparate components supported by a growing number of suppliers.

Download this guide to gain practical tips to find & fix common App performance problems.

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## Five DLP Tips from Security Executives

With the rapid rise in data breaches, advanced threats and mobility, data loss prevention (DLP) has quickly evolved from a security issue to a business imperative. Once considered the concern solely of regulated financial services and healthcare organizations, companies across all industries are focusing on managing their data loss risk. As a result, C-level executives are turning to IT security to protect confidential data such as intellectual property (IP) and personally identifiable information (PII). DLP programs are emerging as the most effective solution. Security executives who use DLP as the cornerstone of their information security strategy are reaping significant tangible and intangible benefits; not only are they keeping their company out of the headlines, but they are also getting a seat at the table with their business peers.

This research paper examines the findings from a new study on DLP by Symantec. The goal of the study is to understand how DLP programs impact the effectiveness of security executives, while also protecting corporate data. Symantec surveyed more than 130 CISOs, VPs, directors and managers responsible for the evaluation, selection, deployment and governance of their organization's DLP solution. The study reveals that nearly half of the respondents believe they have improved their credibility with peers in other business units by implementing DLP.

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## eBook: The Business of Cloud

Cloud IT offers an expansive array of benefits, from extreme performance and high availability to flexibility and the ability to pay for storage and services on demand. But the business of Cloud can be complex.

In this new eBook, ViON's Cloud experts untangle the intricate web of complexities that can stand in the way of Cloud computing progress and success. Find out how you can:

- Choose the right Cloud model
- Overcome procurement barriersMeet complex security requirements
- Minimize financial risks
- Simplify Cloud management

With the right information and the ViON experts on your side, you'll be better positioned to capture and leverage the innovation and cost savings of Cloud. Read the eBook now and get move to the Cloud with confidence.

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