

From: Mike Jeffreys <mjeffreys@decisionlens.com>
To: Soura, ChristianChristianSoura@gov.sc.gov
CC: Tony Serafinotserafino@decisionlens.com
Date: 11/30/2012 2:00:45 PM
Subject: Referred to you by Gov. Haley/Bryan Stirling

Christian – I work for Decision Lens; we help government IT organizations implement performance-based IT prioritization and budget allocation. Some of examples of our clients are Joint Chiefs of Staff, Department of Homeland Security, and the USDA.

My COO Tony Serafino met with Gov. Haley and Bryan Stirling in Las Vegas. They asked us to schedule a meeting with you, Pat Maley, and Jim Early to show how our process and software works. My understanding is that you guys were looking for some help centralizing IT planning after the Department of Revenue security breach. The Governor and Bryan thought our product and experience could help with that task.

Your email was the only one I could find. I'd be happy to email Pat and Jim to coordinate an initial 30 minute meeting if you provide Pat and Jim's email addresses, or allow you to set it up with them if you think that is best.

Please let me know what you would like to do. My understanding is there was some urgency on matter, and I have availability next week to conduct a web demo if schedules allow.

Thanks,

Mike Jeffreys
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