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Subject: Standards/Deliverables

Madame Director/John:

As promised, here are the absolute minimum standards we believe any approved provider of dealer education should be able to meet in South Carolina. As I told both of you, we take this matter quite seriously. Unfortunately, the community college "experience" in North Carolina relating to the relatively simply CONTINUING EDUCATION has been a certified DISASTER. And if you don't believe me, ask the folks at NC DMV.

Our dealer education programs have received national recognition and awards and our training staff is PROFESSIONAL and frankly, there is virtually no one in the entire country that has the expertise resident in our Association. I say that without any fear of contradiction!

I've also prepared a few "regulations" that will need to be published....they help to clarify perhaps some unanswered questions.

Hard copies of all will follow via postal service.

John, if you wish to attend our Pre-licensing in Charlotte this week...some or all, just let us know....it is at the Holiday Inn Woodlawn just off I-77.

Regards,

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