

Curriculum Vitae

Sharon L. Wilson, FACHE, MA, CEAP

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Skills

- Outstanding leadership, management & coaching skills
- Program development and project implementation
- Clinical assessment and case management skills
- Contract negotiation and compliance
- Marketing, planning, community outreach
- Financial planning and budgeting
- Exemplary oral and written communication
- Excellent organizational and computer skills

Education/Certification

Masters of Arts in Management 1998	Webster University
Graduate studies in Clinical Psychology 1983-1985 (39 credit hours completed, all but thesis)	Indiana University of PA
Bachelor of Arts in Psychology 1983	Indiana University of PA
Fellow, American College of Healthcare Executives (FACHE)	Member since 2008, Fellow in 2011
Certified Employee Assistance Professional (CEAP)	Member 1995 - present

Current Employment

Director, Behavioral Health Operations Greenville Hospital System (GHS)
January 2009– Current

I was promoted from Management to Leadership. In my current position, I have retained all previous responsibilities but added the oversight of the Medical Information Department and assumed a more active role in the re-development of the University Medical Group's (UMG) Brownell Center (outpatient clinic). I am the designated Delegate for the Charge Description Master for behavioral health services coding and pricing. I also work closely with the Administrator of Marshall I Pickens Hospital and the Chair/Medical Director of the Department of Psychiatry to provide leadership to balance quality, customer & staff satisfaction, and financial/cost efficiency.

Manager, Medical Management Greenville Hospital System (GHS)
1994-January 2009

I was recruited by GHS to develop and implement a capitated behavioral health project in conjunction with the internal Employee Assistance Program (EAP). The project entailed revamping of the GHS covered members' behavioral health plan and introduction of managed care. I developed an external EAP product; sold to area employers. I work closely with the GHS Managed Care Contracting Department as the psychiatric liaison for all contracts that pertain to behavioral health. My responsibilities steadily increased to include oversight of the Medical Management Department, the EAP, and the Brownell Center (physician billing and outpatient services). Specific duties include: Budgeting, hiring & managing staff, strategic planning, program development, financial analysis. I also ensure compliance with contractual obligations, federal and state laws, GHS and UMG policies. Promoted to Director.

Work History

Director of Managed Care Services

National Medical Enterprises d.b.a.
Tidewater Psychiatric Institutes

1992-1994

In this position, I was the senior manager of the three-facility system for managed care and business contract development. I provided consultation to the CEO regarding managed care behavioral health carve-out companies and directed the acquisition of contracts and increased volume of managed care business. I negotiated contracts on behalf of the facilities and worked in conjunction with the corporate contracting department. I assumed more responsibility when asked to also direct the external Employee Assistance Program and Workers Assistance Program.

Provider Development Coordinator/Case Manager

FHC Choice & Options Mental Health

1989-1992

Ensured the cost-effective utilization of capitated behavioral health dollars. Initially, I worked with the CHAMPUS demonstration project providing face-to-face intakes, applying medical necessity criteria to make decisions about level of care authorized. I was promoted to work within the commercial side of the organization as a Case Manager, utilizing my clinical judgement and acumen to make authorization decisions. Promoted again to Provider Development Coordinator, for which I negotiated contracts with providers (individual, group practices, programs, and facilities) throughout the Southeast to build a solid network. I assisted in the responses to RFPs for capitated behavioral health projects and helped establish EAP business.

Therapist

Comp Care Corporation

1987-1989

Sentara Norfolk General Hospital's
Eating Disorders Unit

As Therapist, it was my responsibility to provide therapeutic interventions with inpatients and Partial Hospitalization patients diagnosed with anorexia, bulimia, compulsive overeating, or other related disorders. I provided psychosocial assessments, individual, group, and family therapy as well as outreach and education. I participated in a multi-disciplinary treatment team and ensured timely and proper documentation.

Outpatient Therapist

Family Counseling Center

1985-1986

I provided intakes, individual, marital and family therapy to adolescents and adults in a community mental health setting. In this position, I provided therapeutic interventions and support for clients diagnosed with major mental illnesses. I participated in supervision meetings, education, and ensured timely documentation.

Memberships/Other

American College of Healthcare Executives

Employee Assistance Professionals Association (EAPA)

National Alliance for the Mentally Ill (NAMI)

Frontline Leadership Coach for the Advisory Board Company

Notary Public for the State of SC

Safe Harbor, Greenville, SC - Volunteer

References Available Upon Request