

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR

ACTION REFERRAL

TO <i>Supra</i>	DATE <i>1-22-13</i>
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DIRECTOR'S USE ONLY	ACTION REQUESTED
1. LOG NUMBER <i>000-220</i>	<input type="checkbox"/> Prepare reply for the Director's signature DATE DUE _____
2. DATE SIGNED BY DIRECTOR <i>cc: Giese</i> <i>Closed 2/5/13, letter attached.</i>	<input checked="" type="checkbox"/> Prepare reply for appropriate signature DATE DUE <i>1-31-13</i> <i>Per Bz on 1/18/13</i> <input type="checkbox"/> FOIA DATE DUE _____ Necessary Action

APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.			
2.			
3.			
4.			



# Covenant Pediatrics

4106 Columbia Road  
Suite 103  
Martinez, Georgia 30907

Phone: (706) 863-1440  
Fax: (706) 863-5418

**RECEIVED**

JAN 22 2013

Department of Health & Human Services  
OFFICE OF THE DIRECTOR

January 15, 2013

Mr. John Supra, Deputy Director and CIO  
Department of Health and Human Services  
P.O. Box 8206  
Columbia, SC 29202

RE: Cost savings for pediatric emergency/urgent care

Dear Ms. Giese,

I am a pediatrician in Augusta, Georgia. I have a private practice, but I have also worked in children's ER and after hours/urgent care settings. Given our proximity to the state line, and the relative lack of services for children in the North Augusta/Aiken area, I am aware of the large number of South Carolina children who seek care in Augusta emergency rooms after normal pediatric office hours.

In mid-2013 our practice will be opening a "Kids Prompt Care" in Augusta, Georgia – 2 blocks from the Medical College of Georgia children's ER and 2 blocks from the University Hospital children's ER. We will be well positioned to take on the 'overload' from both children's emergency rooms.

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**I would like to pursue a contractual case rate between "Kids Prompt Care" and South Carolina Medicaid (plus the management organizations utilized by South Carolina).** Having our children's prompt care facility in your network will greatly reduce the cost of care for your covered children. Furthermore, we will be able to provide truly 'prompt' care – avoiding the hours of delay that presently occur in our over crowded emergency rooms.

Finding the correct person in your organization who would receive and explore this request has been very difficult. Our local provider representative has not responded to our queries. If your office is not the appropriate agent, please forward this message and/or respond with a contact for the proper contact.

I look forward to working with your organization and I am confident this will lead to more appropriate and efficient use of South Carolina healthcare dollars.

Please call me for questions.

Respectfully,

Alan Getts, MD  
drgetts@mac.com  
Owner



# Covenant Pediatrics

4106 Columbia Road  
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January 15, 2013

Ms. Melanie Giese, Deputy Director, Medical and Managed Care Services  
Department of Health and Human Services  
P.O. Box 8206  
Columbia, SC 29202

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Dept. of Health  
& Human Services

JAN 18 2012

Medical and  
Managed Care Services

Alan Getts, MD  
Covenant Pediatrics  
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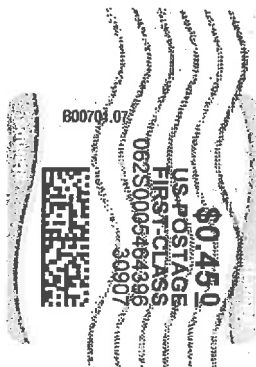
JAN 22 2013

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OFFICE OF THE DIRECTOR

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P.O. Box 8206  
Columbia, SC 29202

Ms. Melanie Giese, Deputy Director  
Medical and Managed Care Services  
Department of Health and Human Services  
P.O. Box 8206  
Columbia, SC 29202

2920288205



DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR



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TO <i>Giese Williams</i>	DATE <i>1-22-13</i>
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APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1. <i>[Signature]</i>	<i>2-5-13</i> <i>1-31-13</i>		
2. <i>BZ Giese</i>	<i>2/5/13</i> <i>OK</i>	<i>2/1/13</i>	
3.			
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Department of Health and Human Services  
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Columbia, SC 29202

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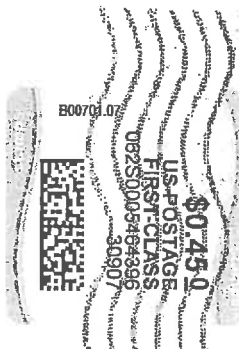
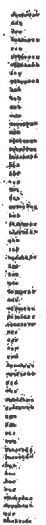
Department of Health & Human Services  
OFFICE OF THE DIRECTOR

AUGUST 6 4 30 PM '13

Mr. John Supra, Deputy Director and CIO  
Department of Health and Human Services  
P.O. Box 8206  
Columbia, SC 29202

Ms. Melanie Giese, Deputy Director  
Medical and Managed Care Services  
Department of Health and Human Services  
P.O. Box 8206  
Columbia, SC 29202

292028206







# Covenant Pediatrics

4106 Columbia Road  
Suite 103  
Martinez, Georgia 30907

Phone: (706) 863-1440  
Fax: (706) 863-5418

January 15, 2013

Ms. Ruth Johnson, Deputy Director  
Department of Health and Human Services  
P.O. Box 8206  
Columbia, SC 29202

RE: Cost savings for pediatric emergency

Dear Ms. Giese,

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JAN 23 2013

Department of Health & Human Services  
OFFICE OF THE DIRECTOR

BZ  
Rec'd attached would be happy to assist in getting a rate if we determine this is something we need & want to contract for.  
Ruth





February 5, 2013

Alan Getts, MD  
Covenant Pediatrics  
4106 Columbia Road  
Suite 103  
Martinez, Georgia 30907

Dear Dr. Getts:

Thank you for the letter regarding negotiating a contractual case rate between Kids Prompt Care and the South Carolina Medicaid program, including our Managed Care Organizations (MCOs). We are happy to be of assistance.

The South Carolina Department of Health and Human Services (SCDHHS) currently covers the type of facility that you described which is based on a published fee schedule. Provider manuals and fee schedules are posted at [www.scdhhs.gov](http://www.scdhhs.gov). Your facility is located within the South Carolina Medicaid Service area, therefore a provider enrollment application is needed to enroll your facility. Please refer to <http://provider.scdhhs.gov>.

To pursue contracted rates with the MCOs that represent SCDHHS, you will need to contact and negotiate with each organization directly. I have provided the contact information for your convenience below:

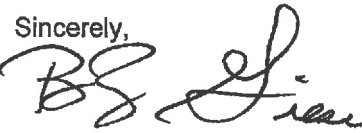
Absolute Total Care Inc.  
Paul Accardi, President  
Operations  
[paccardi@centene.com](mailto:paccardi@centene.com)

Blue Choice Health Plan of SC  
Scott Graves, Senior Director of Medicaid  
[Scott.Graves@BlueChoiceSC.com](mailto:Scott.Graves@BlueChoiceSC.com)

First Choice by Select Health  
Cindy Helling,  
Vice president and Chief Operating Officer  
[cindy.helling@selecthealthofsc.com](mailto:cindy.helling@selecthealthofsc.com)

United HealthCare Community Plan  
Dan Gallagher, President  
[Dan.Gallagher@uhc.com](mailto:Dan.Gallagher@uhc.com)

Thank you for bringing your concern to our attention. If you have any additional questions, please contact the Provider Service Center at 1-888-289-0709.

Sincerely,  
  
Melanie "BZ" Giese, RN  
Deputy Director

MG/ajr

cc: Mr. John Supra, SCDHHS  
Ms. Ruth Johnson, SCDHHS