

From: Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Tuesday, September 13, 2016 10:31 AM
To: Haley, Nikki
Subject: [Price Increase Thursday] Related Group, 13th Floor & Falcone Group Speaking Next Week



At the 5th annual [Florida Multifamily Summit](#), don't miss the chance to hear notable speakers from [Related Group](#), [13th Floor Investments](#), [Cardone Real Estate Acquisitions](#) and [Falcone Group](#). Join over 575 multifamily owners, investors and developers who have already made plans to attend Thursday, September 22. [See who you will meet!](#)

Note we are nearly sold out and will be closing registration soon!

Register Now - Limited Tickets Available
Price Increases Thursday, Sept. 15

Advanced Registration \$699
Full Rate \$899
(Group Rates Available)



No thanks, I'm not interested in this event.

Featured Speakers:



Matt Allen
EVP & COO
Related Group (of Florida)



Arnaud Karsenti
Managing Principal
13th Floor Investments



Grant Cardone
Chief Executive Officer
Cardone Real Estate Acquisitions



Art Falcone
CEO & Chairman
Falcone Group

Get Involved!



Speakers & Agenda:

Amanda Powers
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apowers@greenpearlevents.com

Sponsorship & Exhibiting:

Esteban Diaz
(646) 701-7982
ediaz@greenpearlevents.com

Attendee Registrations:

Claudia Gutwirth
(646) 862-6125
claudia@greenpearlevents.com

Keynote Speakers:



Jeff Berkowitz
President
Berkowitz Development



Gil Dezer
President
Dezer Development

Confirmed Speakers:



Matt Allen
EVP & COO
Related Group (of Florida)



Paul Bertozzi
Managing Partner
Live Oak Contracting



Grant Cardone
Chief Executive Officer
Cardone Real Estate Acquisitions



Nathan Collier
Founder & Chairman
The Collier Companies



Casey Cumming
Chief Executive Officer
Ram Realty Services



Michael D'Onofrio
Managing Director
Engineered Tax Services



Juan DeAngulo
Managing Principal
Eliion Partners



Art Falcone
CEO & Chairman
Falcone Group



Tal Frydman
Senior Director
Berkadia



Andrew Ginsburg
President - Eastern Florida
CityLift



Andres Gonzalez
President & CEO
Ascentis Real Estate Partners



Brad Hamel
SVP - Operations
Alliance Residential Company



William Hamilton
Executive Vice President
Winthrop Management



Andrea Heuson
Professor - Finance, School of Business
University of Miami



Robert Hodge
SVP - Acquisition
Monogram Residential Trust



Wayne Hollo
Executive Vice President
Florida East Coast Realty



Still Hunter, III
Executive Director
Institutional Property Advisors



Arnaud Karsenti
Managing Principal
13th Floor Investments



Tom Kersting
President
Franklin Street Insurance Services



Daniel Diaz Leyva
Attorney
Foley & Lardner



Scott Leventhal
Co-Founder
The Trillist Companies



Uri Man
Chief Executive Officer
Crystal Lagoons



Syd McDonald
Senior Vice President - Sales
Valet Waste



Carlos Melo
Principal
The Melo Group



Brad Meltzer
President
Plaza Construction Group Florida



Scott Moss
President
Moss & Associates



Nitin Motwani
Principal
Miami Worldcenter Associates



Mitchell Sinberg
Senior Managing Director
Berkadia



Cris Sullivan
Chief Operating Officer
Gables Residential



Justin Toal
CIO & Senior Principal
Fifteen Group



Granvil Tracy
President
American Land Ventures



Steve Witten
Executive Director - Northeast &
Florida
Institutional Property Advisors



Joshua Young
Founder & CEO
Raisal



Stuart Zook
President
Monument Real Estate Services

Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **How Developers are Creating New Revenue Streams & Improving Apartments Rents & Condo Sales Velocity with World's Top Amenity**
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

[View the Full Agenda](#)

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