
From: Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Thursday, September 1, 2016 8:34 AM
To: Haley, Nikki
Subject: [Price Increase Tonight] See Who's Attending the Florida Multifamily Summit!



At the upcoming [Florida Multifamily Summit](#), attendees will hear how today's industry leaders are adapting to the economic changes impacting the Florida multifamily housing market. Join over **500** owners, operators and developers who have already made plans to attend from companies including [Related Group of Florida](#), [Gables Residential](#), [Encore Capital Management](#) and [Trillist Companies](#). The market is changing quickly, so don't miss this opportunity to hear how others are managing good deals in an environment of cost inflation. See below for a preview of whom you might meet on Thursday, September 22!

Register Now & Save \$300
Price Increases TONIGHT, Sept. 1!

Advanced Registration \$599
Full Rate \$899
(Group Rates Available)



No thanks, I'm not interested in this event.

Attending Companies Include:

- 13th Floor Investments
- 24 Sunset
- 5G Studio Collaborative
- Abney + Abney Green Solutions
- Adivo Construction
- Adler Development
- AGM Financial Services
- AHS Development Group
- AIG Global Real Estate Investment
- Alliance Residential Company
- Altman Companies
- Alvarez Arrieta & Diaz-Silveira
- America Realty Advisors
- American Land Ventures
- AMLI Development
- ARA Newmark
- Aran Correa & Guarch
- First American Title NCS Division
- First Florida Building
- Fisher Koppenhafer Architecture and Interior Design
- Florida East Coast Realty
- FM Capital
- FNTG
- Focus Development Group
- Foley & Lardner
- Forum Architecture & Interior Design
- Franklin Street Insurance Services
- Freedom mortgage
- Freeman Webb Company
- Gables Residential
- Gemstone Development Corporation
- Global Funding Associates
- Park Partners Residential
- Park Square Enterprises
- PASSCO
- Pathman Lewis
- Picerne Real Estate Group
- Plaza Construction Group
- PMA Sales Group
- Power Design
- Pridgen Development
- Prime Group
- Professional Service Industries (PSI)
- R K Properties
- Raimondo Properties
- Raisal
- Ram Realty Services
- Real Capital Solutions

- Arbor Contract Carpet
- Archaio
- Arena Capital
- Arnstein & Lehr
- Arquitectonica
- Ascentis Real Estate Partners
- Atlantic | Pacific Management
- Atlantic American Partners
- Avesta
- Aztec Group
- Balfour Beatty Communities
- Bank Leumi
- Bank of America Merrill Lynch
- BankFinancial
- Banko Design
- BankUnited
- Barron Collier Companies
- BB&T
- BBX Capital Real Estate
- BC Architects AIA
- Becker & Poliakoff
- Bedford Cost Segregation
- Bellwether Enterprise Real Estate Capital
- Berkadia
- Berkowitz Development Group
- Berkowitz Pollack Brant
- BH Management
- Bohler Engineering
- Bozzuto Management Company
- Broad and Cassel
- Brody & Associates
- Builders Design
- Cannatelli Builders
- Capright
- Cardone Real Estate Acquisitions
- Carlton Fields
- CB Commercial Alliance
- CB Holdings
- CBRE
- CCRE
- CFH Group
- Champion Utility Billing Services
- CityLift
- Coastal Construction
- Coldwell Banker Commerical Alliance - Miami
- Colliers International
- Compass Commercial Mortgage
- Continental Properties
- Continental Realty
- Cortland Partners
- Courtelis Residential
- Covenant Capital Group
- CREC
- Crown Advisors
- Current Builders
- GP Real Estate
- Grand Peaks Properties
- Grandbridge Real Estate Capital
- Grass River Property
- GreenBuilt Solutions
- GreenCROWN Water Conservation
- Gregory A May
- Greystar Real Estate Partners
- Greystone
- Harvard Management Company
- Hawkins Construction
- Heritage Equity Partners
- Hernandez Construction
- HFF
- Huber Engineered Woods
- Huizenga Holdings
- Hunt Companies
- Hypower
- ICI Homes
- ID&Design International
- Inland Mortgage Capital
- Institutional Property Advisors
- Integris Solutions
- Intertek/Professional Service Industries (PSI)
- Investor Management Services
- ISG
- iStar
- JBMA Institutional Multifamily Advisors
- JIMCO
- JQ Group
- JRG Capital Partners
- JRK Investors
- KAST Construction
- Kaufman Lynn Construction
- Kaufman Rossin
- Keith and Associates
- Kent Security
- KeyBank Real Estate Capital
- Kimco Realty
- Kimley-Horn and Associates
- King Engineering
- Kitson & Partners
- L & H Land
- LeCesse Development
- Lee & Associates|Naples-Ft. Myers
- LeFrak
- Lennar Multifamily
- Leo A Daly
- Link Construction Group
- Live Oak Contracting
- Love Funding
- Lowndes, Drosdick
- Macken Companies
- Marcus & Millichap
- Marks Paneth
- Red Stone Equity Partners
- Regions Bank
- Related Group (of Florida)
- Rialto
- Rivergate Companies
- RKW Residential
- RLC Architects
- Roger B. Kennedy Construction
- Rosemurgy Properties
- S&S Security Sales
- Sabadell United
- Sabal Capital Partners
- Schroeder-Manatee Ranch
- Scott + Cormia Architecture and Interiors
- Seacoast Bank
- SES Environmental
- Shawmut Desing and Construction
- Situs Asset Management
- Smarter Waste
- Somerset Financial Group
- Southeast Asset Specialists
- Spear Management Group
- Starwood Capital Group
- STB Architects & Planners
- Stellar Homes Group
- Steven Feller PE
- Stewart Title Guaranty
- Stiles Corporation
- Suffolk Construction
- Sun Creek Holdings
- Sun Park Company
- SunTrust Bank
- SVN South Commercial Real Estate Advisors
- Synovus Bank
- TD Bank
- Ten-X
- Terracon
- TGM Associates
- The Allen Morris Company
- The Collier Companies
- The Estate Companies
- The Fund
- The Galman Group
- The Graham Companies
- The Greenwald Group
- The Martin Architectural Group
- The Melo Group
- The Rockbridge Group
- The Spear Group
- The Spinnaker Group
- The Trillist Companies
- TIAA
- Toll Brothers
- TotalBank
- Triangle Services

- Cushman & Wakefield
- Daily Business Review
- Defense With Ease
- Devita
- Dezer Development
- Digital Map Products
- Dorma+kaba
- Dorsky Yue International
- Dougherty Mortgage
- Eastside Equities
- Eden Multifamily
- EIMC
- Elandis
- Elderly Housing Development & Operations
- Element National Management
- Elion Partners
- Ellis Creek Capital
- Encore Capital Management
- Eneractive Solutions
- Engineered Tax Services
- ESO Equity Group
- Estate Companies
- Falcone Group
- Federal Capital Partners
- Federal Reserve Bank of Atlanta
- Fifteen Group

- Marsh & McLennan Companies
- MARSH Real Estate Practice
- MAS Development
- Matrix Residential
- McCormack Baron Management
- McNamara Salvia
- MechoSystems
- Mercantil Commercebank
- Meridian Capital Group
- Mestdagh & Wall
- Miami Worldcenter Associates
- Mill Creek
- MMI Development
- Mohawk Industries
- Monogram Residential Trust
- Monument Real Estate Services
- Moss & Associates
- MPG
- MRI Software
- Multifamily Risk Advisors
- Mutual of Omaha Bank
- Neal Realty & Investments
- Newgard Development Group
- Newport Property Construction
- NOI Enhancements
- NorthMarq Capital
- NP International
- Old Republic Title
- One Real Estate Investment
- Ortsac Investments
- Paragon Group of Florida

- Trilogy Real Estate Group
- Trinity Building & Construction Management
- Turnberry Associates
- Turner Construction Company
- Tutor Perini Building
- Tzadik Management
- United Property Management
- Unitronics
- University of Miami
- US2
- USI Insurance Services
- Valet Waste
- Verdex Construction
- Verzasca Group
- W.H.Benson & Company
- Walchle Lear Multifamily Advis
- Walker & Dunlop
- Walker Parking
- Warner Construction Consulta
- Waypoint Residential
- Weiss Serota Helfman Cole & Bierman
- Weller Management
- Wells Fargo Bank
- Winthrop Management
- ZOM Florida

Get Involved!



Speakers & Agenda:

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Keynote Speakers:



Jeff Berkowitz
President

Berkowitz Development



Gil Dezer
President

Dezer Development

Confirmed Speakers:



Matt Allen
EVP & COO
Related Group (of Florida)



Paul Bertozzi
Managing Partner
Live Oak Contracting



Grant Cardone
CEO
Cardone Real Estate Acquisitions



Nathan Collier
Founder & Chairman
The Collier Companies



Casey Cumming
Chief Executive Officer
Ram Realty Services



Michael D'Onofrio
Managing Director
Engineered Tax Services



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Berkadia



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President - Eastern Region
CityLift



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Executive Vice President
Winthrop Management



Andrea Heuson
Professor - Finance, School of Business
University of Miami



Robert Hodge
SVP - Acquisition
Monogram Residential Trust



Wayne Hollo
Executive Vice President
Florida East Coast Realty



Still Hunter, III
Executive Director
Institutional Property Advisors



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Managing Principal
13th Floor Investments



Tom Kersting
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Daniel Diaz Leyva
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Co-Founder
The Trillist Companies



Carlos Melo
Principal
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Plaza Construction Group Florida



Scott Moss
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Moss & Associates



Nitin Motwani
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Mitchell Sinberg
Senior Managing Director
Berkadia



Cris Sullivan
Chief Operating Officer
Gables Residential



Justin Toal
CIO & Senior Principal
Fifteen Group



Granvil Tracy
President
American Land Ventures



Steve Witten
Executive Director - Northeast & Florida
Institutional Property Advisors



Joshua Young
Founder & CEO
Raisal



Stuart Zook
President
Monument Real Estate Services

Conference Topics:

- **Stormy Water or Calm Seas?** A Look at the Multifamily Market & Forecasting What's Ahead
- **Morning Keynote:** Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group

- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

[View the Full Agenda](#)

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