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**Subject:** The Rotary Club of Summerville  
**Location:** Holiday Inn Express, 120 Holiday Dr, Summerville, S.C.  
**When:** 4/1/2015 1:00:00 PM - 2:00:00 PM

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**APPROVED BY:** NH on 3/5. Sen. Paul Campbell

**EVENT:** The Rotary Club of Summerville

**DATE:** Wednesday, April 1, 2015

**TIME:** 1:00-2:00 PM

**LOCATION:** Holiday Inn Express, 120 Holiday Dr, Summerville, S.C.

**LOCATION SET-UP:** microphone and podium

**ON-SITE LOCATION CONTACT:**

Sam Bento  
(843) 875-3300

**SCHEDULING CONTACT:**

Bob Quinn  
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[QuinnR@battelle.org](mailto:QuinnR@battelle.org)

Note: Ashton contact Bob when 5 minutes out.

**PRIMARY STAFF:** Ashton Lee

**ADVANCE STAFF:** Zach Pippin

**PURPOSE:** Governor Haley will address the Summerville Rotary Club.

**PRESS:** Yes.

**PUBLIC:** Yes.

**INVITED BY:** N/A

**INTRODUCED BY:** Bob Quinn

**LENGTH OF SPEAKING:** 12-15 minutes with 5-8 minutes of Q&A

**SPEAKING ORDER/LINE-BY-LINE:**

1:00 PM	Rotary meeting is called to order
1:00-1:30 PM	Guests are introduced, Rotary business is discussed, announcements are made, etc.
1:30 PM	Speaker is introduced
1:55 PM	Presentation and questions completed
1:55-2:00 PM	Meeting is adjourned

**HEAD TABLE:**

1. Bill Collins: Mayor of Summerville
2. Roland Fulcher: Club President and local orthodontist
3. Jon Presley: Club President-Elect and local NBSC branch manager
4. Jaime Moore: Rotary Deputy District Governor and Owner of Carolina Classic Clothing
5. Rita Berry: Club Programs Co-Chair and President/CEO of Greater Summerville/Dorchester County Chamber of Commerce
6. Bob Quinn: Club Programs Co-Chair and Managing Director of Battelle Memorial Institute
7. Governor Haley
8. Ashton Lee
9. Beth Webb

**Note:** Because the town of Summerville is located in Dorchester, Berkeley, and Charleston Counties, all three legislative delegations with appropriate votes are listed below.

**SUGGESTED TALKING POINTS**

1. Intro – it's a great day in South Carolina
  - a. Our economy is among the fastest growing in the nation.
  - b. More people working in SC than ever before.
  - c. Tens of thousands of new jobs announced. (just recently, in Charleston, where Mercedes announced it is investing \$500 million and creating 1,300 new jobs)
  - d. Thousands from welfare-to-work (Approximately 30,000 recipients of TANF and/or SNAP found a job between Feb. 2011 and Jan. 2015)
  - e. Biggest education reform in decades.
1. So things are going well – we're the envy of the nation – but we still have much more to do.
  - a. Workforce – those jobs don't mean anything if it's not our people getting them.
    - i. Get creative in how we train people.
      1. We've already started: opportunity centers in prisons (Manning), welfare-to-work successes.
    - ii. Who are we talking about?
      1. Single mom
      2. Liberal Arts student.
      3. Father of four.

iii. What do we propose doing for them? SUCCEED South Carolina.

1. Opportunity Centers – culture change.
2. Pay it forward – state loans for training that end in a JOB, not a certificate.
3. Small business involvement – companies working with tech schools to develop programs that train workers to fill specific business needs.

a. Education

i. Last year we had the biggest shift in education focus in a generation.

1. We invested in reading – reading coaches in every classroom, no more social promotion.
2. We invested in technology – internet in the schools, one-to-one devices so all our kids have the tools to learn.
3. We invested in teachers – professional development.
4. And we addressed the elephant in the room – it costs more to educate kids in poverty.

i. But we must get creative in our investments every year –

1. This year we have proposed doubling down on the reading coaches and the technology.

a. Ethics

i. You've heard me talk about this for years, so I won't spend much time on it. I will say it looks like we're making real progress in the House, but we also have some real problems in the Senate.

i. When it comes to ethics, there are three things that are hugely important to me:

1. Income disclosures for legislators.
2. Independent investigations – no more fox guarding the henhouse.
3. Removal of conflict of interest – lawyer legislators disclosing money they make when they sue the state.

i. I mentioned a minute ago the problems we have in the Senate – and it's really just one problem, but it's a huge one: certain Senators do not want independent oversight of what they are doing.

1. They've been fighting this for more than three years, and we've heard every excuse in the book. They've said things are working just fine as they are. They've even said having independent, non-elected, *citizens* involved in their process is unconstitutional.

2. My question is, simply, why? Why are they fighting so hard to protect the status quo? What, at the end of the day, are they hiding? It's a question you should be asking them too.

a. Taxes/Roads

i. Outline the current situation:

1. Competitiveness argument – we're doing great but NC and Georgia are gaining on us.
2. Roads – we all know we need more money for roads. It's a safety issue for our people, and it's an economic issue for our businesses.
3. Structure of the DOT – right now it doesn't work, it's regional and political and it has to change.

i. Our solution

1. Income tax cut. Cut the income tax for every taxpayer, from 7 percent to 5 percent, or by 30 percent.
  - a. Highest in the Southeast, this will take us back under NC and Georgia and be huge for our families and our businesses.
  - b. This amounts to a tax cut of \$8.5 billion over ten years, and \$1.7 billion a year by year ten. It is the largest tax cut in SC history, and is supported by Sen. DeMint and a host of others because it is hugely important for our state's future.
  - c. What this tax cut means is an average of \$689 dollars a year back in the pockets of taxpayers – about two weeks take home pay for someone making \$30,000 per year.
1. Gas tax increase. The largest single investment in our infrastructure in SC history. BUT – no more than 10 cents, has to stay below Georgia's to keep us competitive.
  - a. This will generate enough revenue so that we can both fix the roads we have – and importantly, maintain them in an appropriate state going forward, forever.
1. Restructuring – get rid of the legislatively-elected commission.
  - a. Our priorities are clear – with a DOT accountable to your governor, we're going to focus on the roads our people rely on to get to work, the roads our businesses need to move their goods, and the roads our visitors need to enjoy our state from the mountains to the sea.
  - b. No more commissioners fighting over roads money for their districts and their contractors. Instead we'll have a Department of Transportation that fights for the entire state; a department with one boss and one goal – rebuilding our highways.

a. House Budget/Debt

i. Where we've come from

1. The South Carolina I know has taken pride in fighting to be low-tax and low-debt, hanging on to our credit rating through long-range planning and fighting to prioritize budgets. This is the South Carolina that endured billion-dollar budget cuts, tightened its belt, focused on fixing the economy, and has added over 60,000 jobs since the start of this administration as a result.
1. UNEMPLOYMENT INSURANCE RESERVES: when the Employment Security Commission melted down and the great recession hit, South Carolina had to borrow 1 billion dollars from the federal government in 2008 to cover our unemployment benefits. This meant higher UI taxes for businesses just when they needed it the least.
  - a. So what did we do? We passed unemployment reform, we focused on paying off debt, and now we're going to focus on our employers. On Monday, we made an additional \$75 million early payment, bringing the total repaid to over \$850 million, which has saved taxpayers between \$13-\$15 million. All of this means we will pay this loan off this summer – well ahead of schedule.
1. RAINY-DAY FUND: We did the same for our rainy day fund. When the recession hit, we were unprepared, and it showed. The people of South Carolina rightly voted to change our constitution in 2010, increasing our reserves from 3% of the General Fund to 5%. Under the budget I released last month and we're debating now, we will have twice the amount General Reserves than we did when I took office.
1. Now, when you look at these changes you see that hard times have forced better decisions and that there has been a real impact on our debt and reserves – all in the right direction. This wasn't just me – this was everyone – the voters, the General Assembly, and the Governor.

i. Where we are now

1. Just recently, the House tried to add an additional \$500 million in debt onto the state credit card.
1. That means that while we proposed a budget that cut our annual spending on state debt by over \$40 million dollars, the House not only didn't support that cut, but added \$40 to \$50 million more *every year*. This committee chose a path that would have South Carolina's taxpayers take on at least \$80 more million in debt payments than they would otherwise have to next year.

1. Not only was this debt a surprise to me, it was a surprise to many of the members of the House as well.
1. So we got loud and the House clearly heard our voices when we said, "No new debt!" and we were successful!
1. But we must remain vigilant! The Senate could very well try to add a debt package into their version of the budget.
1. And if they do, we will have to raise our voices again.

## LEGISLATIVE INFORMATION

### MEMBERS THAT TOUCH SUMMERVILLE

SENATE	Cleary's Vote in Finance	Floor Vote for Rankin* 2/11	Committee Vote for Rankin * 3/10	Pay Raise
Sean Bennett	<i>Not on Finance</i>	No	No	No
Paul Campbell	Yes	EA	<i>Not on Judiciary</i>	No
Marlon Kimpson	<i>Not on Finance</i>	Yes	No	Yes

HOUSE	Workforce - Budget	Sup of Edu (H.3041)	Roads Bills
Jenny Horne	NV	NV	Both
Chris Murphy	NV	EA	Both
Bill Crosby	No	EA	Neither
Joe Daning	NV	Yes	Simrill
Samuel Rivers	Yes	Yes	Gov
Eddie Southard	NV	Yes	Neither

\* This is Senator Bennett's Rotary Club

\* Sen. Kimpson voted against the Rankin amendment in committee - *he flipped from his earlier vote on the floor.*

\* Rep Rivers is helpful. Given us great recommendations for our DV taskforce.

\* Rep. Murphy and his wife are former members of Summerville Rotary

## ECONOMIC DEVELOPMENT INFORMATION

### Dorchester County

1,528 jobs; \$134 million capital investment announced

Announced Date	Company Name	Objective	Product or Service	Announced Investment	Announced Jobs
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2015-03-25	WABCO Compressor Manufacturing Company	Expansion	Compressors	\$17,000,000	50
2014-11-20	Zapp Precision Wire, Inc.	Expansion	stainless steel bar production line	\$30,000,000	20
2014-08-26	Innovative Machining Technology, Inc.	New	Machining & Fabrication for the Power Industry	\$7,800,000	45
2014-07-30	SpecCon, LLC d.b.a SpecChem, LLC	New	construction chemicals	\$5,500,000	50
2014-07-18	Sportsman Boats Manufacturing, Inc.	Expansion	Personal watercraft	\$3,500,000	150
2014-06-25	Coastal Logistics Group, Inc. (CLG)	New	third party logistics group	\$1,200,000	60
2014-06-19	iQor US Inc.	Expansion	Call Center	\$391,500	320
2014-05-21	Comact Equipment US, Inc.	Expansion	Wood processing equipment	\$1,800,000	60
2014-05-13	Scout Boats, Inc.	Expansion	Boat Manufacturing	\$2,500,000	300
2013-10-28	American Tactical Imports, Inc.	New	Warehousing and distribution of firearms and gear	\$2,700,000	117
2013-07-17	Comact Equipment US, Inc.	New	heavy equipment for forest/timber industry	\$3,000,000	40
2013-07-02	Sportsman Boats Manufacturing, Inc.	Expansion	Boats	\$2,350,000	50
2012-12-20	Aero Precision Products, LLC.	Expansion	Parts for Aerospace Industry	\$2,500,000	15
2012-11-19	Advanced Inventory Solutions, Inc.	New	Inventory Auditing Services for Retail Business	\$250,000	35
2012-06-19	Lollicup USA, Inc.	New	Distribution for Food and Drink Products		40
2011-12-21	Sportsman Boats Manufacturing, Inc.	New	Boats	\$2,000,000	30
2011-07-25	Coastal Corrugated, Inc.	Expansion	Corrugated Boxes	\$1,500,000	26
2011-05-05	Southeast Renewable Energy	New	Biomass fuel	\$50,000,000	20
2011-02-09	Showa Denko Carbon, Inc.	Expansion	Carbon & Graphite Manufacturing		100

Between January 2011 and February 2015, the unemployment rate in Dorchester County has decreased by 2.2 percentage points from 8.2 percent to 6 percent. There are now 3,492 more people employed in the county and 1,375 fewer people unemployed.

## Berkeley County

2,419 jobs announced; \$739.9 million capital investment announced

Announced Date	Company Name	Objective	Product or Service	Announced Investment	Announced Jobs
2014-12-10	Mankiewicz Coatings LLC	Expansion	Coatings	\$15,000,000	15
2014-10-29	Intertex Transloading Services, Inc.	New	Distributor of synthetic rubber, carbon black and rubber chemicals	\$3,200,000	10
2014-07-02	Union Underwear (Fruit of the Loom)	Expansion	Apparel		49
2014-06-24	JBE, Inc. - Hanahan	New	Auto & Aero Manufacturing		20
2013-12-16	Benefitfocus.com, Inc. - Charleston	Expansion	Headquarters, software development		1200
2013-01-18	Google	Expansion	Data Center	\$600,000,000	
2012-12-21	SPARC LLC	Expansion	Software Development	\$11,000,000	310
2012-12-11	Benefitfocus.com, Inc. - Charleston	Expansion	Cloud-Based Health Benefit Provider		300
2012-10-11	McGill Environmental Systems	New	Composting		25
2012-03-21	Nexans High Voltage USA	New	Cables	\$85,000,000	200
2011-12-08	Cargo Composites	New	Composite Containers	\$700,000	40
2011-06-29	Viva Recycling of South Carolina, LLC	New	Rubber Products	\$25,000,000	150
2011-03-14	New Breed Logistics, Inc.	New	Logistics		100

Between January 2011 and February 2015, the unemployment rate in Berkeley County has decreased by 2.7 percentage points from 9 percent to 6.3 percent. There are now 8,751 more people employed in the county and 1,872 fewer people unemployed.

### Charleston County

5,755 jobs and \$1.77 billion capital investment announced

Announced Date	Company Name	Objective	Product or Service	Announced Investment	Announced Jobs
2015-03-06	Daimler Vans Manufacturing, LLC	Expansion	Vans	\$500,000,000	1300
2015-02-24	Moneypenny	New	Call center	\$760,000	400
2014-12-11	Hubner Manufacturing Corporation	Expansion	Folding Bellows & Passageways for Public Transportation	\$8,600,000	50
2014-10-23	NCO Financial Systems, Inc.	Expansion	Fax sorting business		200
2014-09-09	Torqtek Design & Manufacturing, LLC	Expansion	Manufactures timing gears	\$12,000,000	50
2014-07-10	Senior Aerospace AMT	New	Mid Cage for Boeing 787		60



2014-06-17	New World Pharmaceuticals	New	specialty pharmaceutical company	\$21,000,000	38
2014-05-28	Pacific Rim Aerospace Corporation	New	Aerospace engineering		100
2014-05-05	Aeterna Zentaris Inc.	New	Clinical stage biopharmaceutical company	\$1,000,000	60
2014-02-25	Kaman Corporation	New	titanium machining		
2013-12-17	Molina Healthcare, Inc.	New	Claims Processing Facility		150
2013-10-10	MeadWestvaco Specialty Chemicals Corporation	Expansion	Specialty Chemicals	\$9,300,000	
2013-09-12	Daimler Vans Manufacturing, LLC	Expansion	Automotive Assembly	\$4,600,000	60
2013-07-08	Albert Weber - Weber Automotive Corp. - Charleston	New	Manufactures Crankshafts for Automotive Industry	\$51,000,000	84
2013-05-23	Mediterranean Shipping Co. (USA) Inc.	Expansion	Freight Transportation & arrangement	\$1,700,000	30
2013-05-16	SKF Group	Expansion	Ball and Roller Bearings	\$3,000,000	25
2013-04-09	The Boeing Company - South Carolina Delivery Center	Expansion	Airplanes	\$1,000,000,000	2000
2012-12-19	Millard Refrigerated Services, Inc.	New	Cold Storage Warehousing	\$42,000,000	87
2012-12-06	NCO Financial Systems, Inc.	Expansion	Call Center		75
2012-10-11		Shimano American Corp.	Expansion	Distribution of Bicycle Components and Fishing Tackle Equipment	
2012-08-15	Morgan Olson, LLC	New	Truck and Van Body	\$1,000,000	119
2012-06-18	Cummins Inc. - North Charleston	Expansion	Turbochargers for Medium-Heavy Duty Diesel Engine	\$19,500,000	76
2011-12-20	TWL Precision	Expansion	Auto parts	\$5,000,000	35
2011-11-17	Streit USA Armoring, LLC	Expansion	Armored cars	\$5,800,000	50
2011-11-16	Cummins Inc. - North Charleston	Expansion	Diesel Engines	\$24,000,000	31
2011-10-24	PMW Technologies, Inc. d/b/a PeopleMatter	Expansion	Software company	\$18,800,000	265

2011-09-14	TIGHITCO, Inc. (Intertech Group)New	Aerospace parts	\$30,000,000	350
2011-03-08	InterWrap, Inc. New	Roofing material & backing	\$10,500,000	60

Between January 2011 and February 2015, the unemployment rate in Charleston County has decreased by 2.9 percentage points from 8.4 percent to 5.5 percent. There are now 21,867 more people employed in the county and 4,104 fewer people unemployed.