

From: Social Innovation Fund <cncs@delivery.nationalservice.gov>
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Subject: SIF Announces Eight New Pay for Success Grantees

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Friends,

At the Social Innovation Fund (SIF), we're all about finding and funding what works. Today, we announced yet another strategic investment along those lines: \$12 million for eight organizations (*see below*) to advance and evaluate emerging models that align payment for social services with verified social outcomes.

The SIF's [Pay for Success](#) grant program is designed to help cities, states, and nonprofits develop projects where governments pay service providers only when they demonstrate results. All grantees are tackling challenges within the SIF's key focus areas of economic opportunity, healthy futures, and youth development.

We announced the awards at an event co-hosted by the Beeck Center for Social Impact and Innovation at Georgetown University, the Corporation for National and Community Service, and the U.S. National Advisory Board on Impact Investing.

The inaugural class of Pay for Success grantees represents a diverse group of highly effective organizations at the cutting edge of social financing and innovation. Within the next few months, all of the new grantees will hold open competitions to select communities in need of services -- and we're so excited to see what they come up with.

In Service,

Michael Smith, Director
Social Innovation Fund
Corporation for National and Community Service

The Social Innovation Fund awarded Pay for Success funding to the following grantees:

- [Corporation for Supportive Housing](#)

With a grant of \$750,000, the Corporation for Supportive Housing will provide technical assistance to government and nonprofit organizations, building their capacity to pursue PFS pilots that improve outcomes and reduce costs for high-cost vulnerable populations, namely homeless individuals, youth and families, and disabled residents of health care institutions who prefer to live in the community.

- [Green & Healthy Homes Initiative, Coalition to End Childhood Lead Poisoning](#)

With a grant of \$1.011 million, the program will assess the feasibility of constructing asthma-related PFS projects and will provide technical assistance to healthcare organizations and nonprofit service providers. This program will be based on the asthma-focused PFS project that is being explored in Baltimore by a partnership between GHHI, the Calvert Foundation and Johns Hopkins HealthCare and the Johns Hopkins Health System.

- [Harvard Kennedy School Social Impact Bond Lab](#)

The SIB Lab will use its \$1.93 million grant to provide technical assistance to 10 local and state governments to build their capacity to pursue PFS projects.

- [Institute For Child Success, Inc.](#)

With a grant of \$782,412, ICS will provide technical assistance to help jurisdictions use PFS financing to improve outcomes for children and families. ICS will provide technical assistance to jurisdictions for 9 to 12 months with a goal of yielding 5 early childhood PFS deals in 5 years. Partnering with the Nonprofit Finance Fund, ICS will also build capacity of early childhood service providers.

- [National Council on Crime and Delinquency](#)

With a grant of \$863,959, NCCD will assist three state or local governments or nonprofit organizations to build their capacity to use PFS to promote interventions addressing positive youth development, with a focus on juvenile justice or child welfare system-involved youth or youth at risk of entering or crossing over into these systems, and addressing high rates of racial disparity in these systems.

- [Nonprofit Finance Fund](#)

The \$3.6 million grant will fund technical assistance to support the structuring of PFS deals. The program leverages NFF's recognized roles as a leading thought leader and independent trusted advisor to PFS stakeholders across a broad range of geographies and social issues. The primary outcome will be the provision of \$2.88 million in grant funding to state and local governments, and nonprofit providers to structure high-quality PFS transactions.

- [Third Sector Capital Partners](#)

With \$1.90 million, this project will tackle the most pressing challenge in the PFS field today: how to develop multi-government-level (local, state, federal) contracting and financing for outcomes-driven services. This project will create a laboratory for testing promising PFS mechanisms by providing technical assistance to governments and will convert lessons learned from individual projects into scalable PFS blueprints.

- [University of Utah David Eccles School of Business PFS Lab](#)

With \$1,150,000, the PFS Lab will provide technical assistance to nonprofit service providers to increase their capacity to participate in PFS deals. The PFS lab will focus its activities on building the PFS field in the Western United States with an initial focus on the intermountain west.

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