

# State of South Carolina

## Office of the Governor

NIKKI R. HALEY  
GOVERNOR

1205 PENDLETON STREET  
COLUMBIA 29201

October 4, 2012

Mr. Andy Shain, Reporter  
*The State*  
1401 Shop Road  
Columbia, South Carolina 29201

Dear Mr. Shain,

On September 13, 2012, our office received your Freedom of Information Act request for information "related to Gov. Nikki Haley's trips to England/Europe in July [hereinafter, the Farnborough International Air Show] and Japan in September [hereinafter, the economic development trip to Japan and S.E.U.S.-Japan Conference]", including costs and itineraries for Governor Haley, her staff, and First Gentleman Michael Haley.

Enclosed are records responsive to your request. Due to public interest in the Governor's overseas travel for economic development, our office has provided this information without charge. Below is an itemization of your individual requests and descriptions of the records that are provided.

- (1) *Detailed costs, of the trips for the [G]overnor and her staff – including amounts spent for airfare, meals[,] and lodging.* With regard to both economic development trips, summary documents detailing costs from the Governor's Office are provided.
- (2) *Names of [G]overnor's [O]ffice staff attending the trips.* For both economic development trips, this information is included within the documents provided.
- (3) *Agendas/itineraries, including the names and companies who met with the [G]overnor and her staff.* For both economic development trips, detailed itineraries from the Department of Commerce and schedules from the Governor's Office are provided. Please be advised that information in the documents is redacted pursuant to South Carolina Code Section 30-4-40(a)(2) (information of a personal nature where the public disclosure thereof would constitute unreasonable invasion of personal privacy) and Section 30-4-40(a)(9) (memoranda, correspondence, and working papers relative to efforts or activities of a public body to attract business or industry to invest within South Carolina).

October 4, 2012

(4) *Cost of Michael Haley (and any other family member if applicable) to attend these trips and how the state was repaid.* With regard to the economic development trip to Japan and S.E.U.S.-Japan Conference, the only trip on which a family member traveled, Mr. Haley paid personally for his airfare and meals. With regard to other costs, we anticipate at this time that Mr. Haley will reimburse the state as follows: \$775.00 to cover a double-occupant room fee for lodging (estimated to be \$450.00) and a ticket to attend the S.E.U.S.-Japan Conference (estimated to be \$325.00). If additional reimbursements need to be made or if the Department of Commerce needs to change the estimated costs for reimbursement, then that information can be provided to you when available.

In addition to your specific requests, we have provided general summary documents from the Department of Commerce for both economic development trips.

Please let me know if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Swati S. Patel". The signature is fluid and cursive, with a large, stylized initial "S" and "P".

Swati S. Patel  
Chief Legal Counsel

SSP/rs

## Farnborough 2012 (FIA)

July 19, 2012

### Purpose:

Leverage event as economic development tool for South Carolina to promote South Carolina's business climate and solidify relationships with prospects in the aviation industry. Meet with prospects and existing partners. Attend events to network and build relationships.

**Dates:** July 7 – July 13, 2012

**Location:** Farnborough, England (outside of London)

### Delegation:

The Department of Commerce prepared a delegation of state and regional partners for the Farnborough Air Show (FIA). Additional economic development allies attended the show who were not part of the planned delegation.

1. State (total 13 people)
  - a. Governor plus one staffer and security (total 4)
  - b. Commerce Deputy Secretary, Europe Managing Director and staff, Marketing Director, two project managers (total 9)
2. Regions (total 15 people)
  - a. Alliances represented include Central SC Alliance, Charleston Regional Development Alliance, Charlotte Regional Partnership, Economic Development Partnership, Lowcountry Alliance, NESAs, Southern Carolina and Upstate SC Alliance

David King	Central SC Alliance
Gregg Robinson	Central SC Alliance
Tony Ambler	Central SC Alliance
Hank Taylor	Charleston Regional Development Alliance
Jon Baggett	Charleston Regional Development Alliance
Karlisa Parker	Charlotte Regional Partnership
Mark Farris	Charlotte Regional Partnership
George Patrick	Commerce
Wayne Fritz	Commerce
Warren Darby	Commerce
Amy Love	Commerce
Ford Graham	Commerce European Office
Andrea Schulte-Krauss	Commerce European Office
Christiane Sembritzki	Commerce European Office
Sneha Minisandram	Commerce European Office
Katon Dawson, Jr.	Commerce European Office
Will Williams	Economic Development Partnership

Governor Nikki Haley	Governor's Office
Rebecca Schimsa	Governor's Office
Security	Governor's Office
Security	Governor's Office
Kim Statler	Lowcountry Alliance
Jessica Bridges	Lowcountry Alliance
Jeff McKay	NESA
Kay Maxwell	Southern Carolina Alliance
Danny Black	Southern Carolina Alliance
Dave Edwards	Upstate Alliance
Hal Johnson	Upstate Alliance

#### **Schedule:**

- Saturday, July 7 Arrivals
- Sunday, July 8 Arrivals + Commerce-hosted reception in London (Governor attended)
- Monday, July 9 Air Show begins (Governor attended meetings + networking events)
- Tuesday, July 10 Air Show day two (Governor attended meetings + networking events)
- Wednesday, July 11 – Governor and Deputy Secretary of Commerce departed
- Friday, July 13 – Show ended

#### **Meetings:**

The goal of the Farnborough Air Show (FIA) is to meet with prospects and companies that may want to locate or expand in South Carolina. Meetings are strategically determined based on the potential of doing business or current situation (maybe there is an active project with a company). The emphasis is on quality of meetings, rather than quantity.

Between 40 and 50 total meetings throughout the week were scheduled by South Carolina Department of Commerce. Most meetings included someone from Commerce and a regional representative. The meeting schedule was fluid, allowing for additions based on contacts made at the show, or cancellations due to unexpected conflicts. Some meetings (scheduled and impromptu) took place before, during or after receptions on the schedule. In some cases, attendance at a scheduled reception resulted in invitations to other receptions where our team was able to make productive business contacts.

Commerce is currently evaluating the meetings and next steps with companies.

The Governor attended 17 meetings and four receptions (including the SC reception).

Names of companies will remain confidential to protect the competitive nature of these meetings.

In addition to South Carolina, the Governors of Kansas, Florida, Alabama, Oklahoma, Mississippi, Virginia and Washington attended the show.

20 other states were represented at FIA show.

#### **South Carolina Exhibit and Reception:**

- South Carolina represented on floor of Hall 3 at FIA in an exhibition space with two conference rooms.
- Reception purpose was to kick-off South Carolina's presence at air show, welcome prospects, show support from South Carolina for industry and meet with many important company prospects in one venue. Around 80 people, including South Carolina's delegation, attended at Trinity House, London. Michelin Aviation Tire Division and GKN were sponsors.

#### **Accommodations & Transportation:**

- Hotel: Hilton Doubletree, Westminster, London
- Trains, buses and taxis for transportation (London Rail passes; US Air flights)

#### **History of Participation**

- South Carolina Department of Commerce started attending the air shows in 2005.
- Attendance at these shows is credited for building relationships with key aerospace companies, including Boeing and GKN Aerospace.
- South Carolina continues to lay the groundwork for the state's growth in the aerospace industry.

#### **Estimated Taxpayer Cost:**

Estimated taxpayer cost is approximately \$106,546.

Commerce organized group rates and group reservation of hotel rooms, passes and train tickets. Commerce covered travel (plane, train ticket, per diem travel for food and taxi), hotel and FIA costs for the state employee delegation, including the Governor and her staff. Governor's security (DNR/SLED) will reimburse Commerce for room and travel costs. Each non-state member of the delegation was responsible for his or her FIA ID pass, hotel room and travel costs.

Commerce covered coordination of the reception. Partners and sponsors covered the costs of the reception.

Partners covered a portion of the space and design costs for the South Carolina exhibit on the floor of Hall 3 of FIA.

Contact: Amy Love [alove@sccommerce.com](mailto:alove@sccommerce.com) or 803 737 1998.

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**South Carolina European Job and Investment Recruitment Mission Itinerary**  
**July 7-11, 2012**

**Hotel location:**

Double Tree by Hilton  
London Westminster  
30 John Islip Street  
London SW1P 4DD  
Tel: 011-44-207-630-1000

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**Saturday, July 7, 2012**

Governor departs S.C. for Charlotte – at 3:00 p.m. for non-stop flight to London

**6:25 p.m. depart from Charlotte**  
U.S. Airways flight #732  
Seat 32-G

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**Sunday, July 8, 2012**

**7:20 a.m. Governor arrives in London**

Car Service will meet you at airport – with a sign that will say, “Kallman Creative Services, Nikki Haley”  
Car Service will take you straight to hotel for check-in.  
Car Service – (Surrey Cars – Guildford), Phone # 44 (0) 1483 577 677.

**5:45 p.m. – depart for SC Reception at the Trinity House**

**6:00 – 8:00 p.m. – SC Reception**

**6:30 – 6:45 p.m. – Deputy Secretary, George Patrick to introduce Governor Haley for her welcoming remarks**

Location: Trinity House

Tower Hill

London EX3N 4DH

[http://www.trinityhouse.co.uk/venue\\_hire/](http://www.trinityhouse.co.uk/venue_hire/)

Event cosponsors: Michelin and GKN Aerospace

Attendees: Entire South Carolina delegation, aerospace companies

Dress: Business

**8:00 p.m. – depart for United Technologies reception hosted by (Chairman Louis Chenevert)**

Location: Science Museum, Exhibition Road

Attending: George Patrick, Ford Graham, Wayne Fritz, Warren Darby

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Monday, July 9, 2012

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**Farnborough Air Show – South Carolina Booth 3/A10a**

**7:50 a.m.** – Take a taxi to the Waterloo Train Station, 1.2 miles from hotel. Use the Brit Rail London Plus Pass to take the 8:18 train to Farnborough. Arrive at Farnborough at 8:53 and take a bus to the Exhibit Hall. Walk to hall 3 – SC Commerce booth A10a.

**10:00 – 10:45 a.m.     GKN**

**Attending:** Wayne Fritz – Project Manager, SC Department of Commerce  
Greg Robinson – Executive Director, Orangeburg County Economic Development Commission  
Kevin Cummings – President and CEO of GKN

**Location:** GKN Chalet: Innovation

**11:15 – 11:45 a.m.**

**Attending:** George Patrick – SC Department of Commerce  
Hank Taylor – Charleston Regional Development Alliance

**Location:**

**12:00 – 1:00 p.m.**

**Attending:** Senator Lindsey Graham  
George Patrick – SC Department of Commerce  
Mayor Steve Benjamin – City of Columbia  
Dr. Harris Pastides – USC

**Location:**

**Contact:**

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**1:15 – 1:45 p.m.**

Attending:

[REDACTED]  
George Patrick – SC Department of Commerce  
Wayne Fritz – Project Manager, SC Department of Commerce  
Will Williams- Economic Development Partnership  
Danny Black-Southern Carolina Regional Alliance, President

Location:

[REDACTED]

**2:00 – 2:30 p.m.**

Attending:

Boeing  
Senator Lindsey Graham  
Jim McNerney – Chairman of the Board, President & CEO, Boeing  
Tim Keating – Senior Vice President/Government Relations , Boeing  
Boeing Chalet, B1-6, MC1, OE24, OE5

Location:

**2:45 – 3:15 p.m.**

Attending:

[REDACTED]  
Warren Darby – Project Manager, SC Department of Commerce  
George Patrick – SC Department of Commerce

Location:

Contact:

[REDACTED]

**Leave Farnborough** (Trains leave at 3:46, 4:16, 4:30 and more –see train schedule in Appendix)

**6:45 p.m.** – depart for the Farnborough Reception at the Natural History Museum – Cromwell Road – travel by taxi to the coach drop off point outside the Cromwell Road entrance.

**7:00 – 9:00 p.m.** – Farnborough Reception

Event cosponsors: Farnborough International Airshow and Accenture

Attending: Company VIP's attending the air show

Wayne Fritz, Ford Graham, Senator Lindsey Graham

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**Tuesday, July 10, 2012**

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**7:15 a.m.** – Depart for the Waterloo Train Station and take the 7:39 train to Farnborough. Arrive at Farnborough at 8:13 a.m. and take a bus to the Exhibit Hall. Walk to hall 3 – SC Commerce booth A10a.

**9:30 a.m.**

**Attending:**

[REDACTED]  
Ford Graham – Munich Managing Director, SC Department of Commerce

**Location:**

**10:30 – 11:00 a.m.**

**Attending:**

[REDACTED]  
Wayne Fritz – Project Manager, SC Department of Commerce  
Steve Dykes – Charleston County Economic Development  
[REDACTED]

**Location:**

SC Commerce Booth – Conference Room

**Contact:**

**11:30 – 12:00 p.m.**

**Attending:**

[REDACTED]  
Wayne Fritz – Project Manager, SC Department of Commerce  
Danny Black – Southern Carolina Regional Development Alliance  
[REDACTED]

**Location:**

**Contact:**

**12:00 p.m.**

Lunch – SC Commerce Booth, Hall 3 A10a

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1:00 – 1:30 p.m.

Attending: Wayne Fritz – Project Manager, SC Department of Commerce

Location: SC Commerce Booth – Hall 3 A10a

2:35 – 3:10 p.m.

Attending: David Graham – Munich Consulate Director, SC Department of Commerce

Location: SC Commerce Booth – Hall 3 A10a

3:30 – 4:30 p.m.

Media Time

Attending: Amy Love, SC Department of Commerce

Location: SC Commerce Booth, Hall 3 A10a

Leave Farnborough (Trains leave at 4:30, 5:16, 5:30 – see train schedule in Appendix)

6:45 p.m. Leave for GKN reception

7:00 – 9:00 p.m.

GKN Reception

Location: Burlington House  
Piccadilly

Attending: Wayne Fritz  
George Patrick  
Greg Robinson – Orangeburg Alliance

Wednesday, July 11, 2012

6:45 a.m. – Depart for Victoria Station to catch the Gatwick Express

7:05 a.m. – Gatwick Express to Airport

10:00 a.m. – Flight to Charlotte

U.S. Airways flight #733

Seat – 37B

**July 07, 2012**  
Saturday

All Day

Mansion Duty: Brandon Landrum/Dean Johnson

6:25 PM - 12:00 AM

Flight: Charlotte Douglas Airport to London Gatwick Airport  
US Airways - Flight US 0732 Status: Confirmed  
Depart: Charlotte Douglas Airport Airline Ref: BDPV96  
Charlotte, NC, US Seat: 32G -Confirmed32H -Confirmed32F -Confirmed  
6:25 PM Class: Q-Coach Class  
Mileage: 3994

Arrive: London Gatwick Airport Travel Time: 7:55  
London Gatwick, GB Stopovers: 0  
Sunday, July 08, 2012  
7:20 AM Aircraft: Airbus A330-300  
Terminal S Meal: Dinner

9:30 AM - 9:40 AM

Call with Chief Keel

3:30 PM - 4:50 PM

Depart Mansion for Charlotte Douglas International Airport -- 1 hr. 20 min.  
Brandon Landrum (PNRH)  
(803) [REDACTED]

Colin Duncan (CLT)  
(803) [REDACTED]

**July 08, 2012**  
Sunday

12:00 AM - 6:55 PM

Flight: Charlotte Douglas Airport to London Gatwick Airport  
Please See Above

All Day

Hotel Information: Double Tree by Hilton  
Double Tree by Hilton  
London Westminster  
30 John Islip Street  
London SW1P 4DD  
Tel: 011-44-207-630-1000

All Day

Mansion Duty: Brandon Landrum/Dean Johnson

7:20 AM - 8:05 AM

Depart London Gatwick Airport for Double Tree by Hilton, London Westminster -- 45 min.

5:45 PM - 6:00 PM

Depart Hotel for South Carolina Reception at Trinity House  
5:45 p.m. - depart for SC Reception at the Trinity House  
6:00 - 8:00 p.m. - SC Reception  
6:30 - 6:45 p.m. - Deputy Secretary, George Patrick to introduce Governor Haley  
for her welcoming remarks  
Location: Trinity House  
Tower Hill  
London EX3N 4DH

## July 08, 2012 Continued

Sunday

[http://www.trinityhouse.co.uk/venue\\_hire/](http://www.trinityhouse.co.uk/venue_hire/)

Event cosponsors: Michelin and GKN Aerospace

Attendees: Entire South Carolina delegation, aerospace companies

Dress: Business

6:00 PM - 7:30 PM

**SPEAKING: South Carolina Reception -- Trinity House, Tower Hill, London EX3N 4DH**

Trinity House

Tower Hill

London EX3N 4DH

8:00 PM - 9:00 PM

**Reception for United Technologies Corporation -- Science Museum Exhibition Road, London**

**8:00 p.m.** -- depart for United Technologies reception hosted by (Chairman Louis Chenevert)

Location: Science Museum, Exhibition Road

Attending: George Patrick, Ford Graham, Wayne Fritz, Warren Darby

## July 09, 2012

Monday

All Day

**PNRH: Dean Johnson**

7:50 AM - 8:00 AM

**Depart Hotel (Taxi) to Waterloo Train Station**

Take a taxi to the Waterloo Train Station, 1.2 miles from hotel.

8:18 AM - 8:53 AM

**Train: London to Farnborough**

Use the Brit Rail London Plus Pass to take the 8:18 train to Farnborough. Arrive at Farnborough at 8:53 and take a bus to the Exhibit Hall. Walk to hall 3 -- SC Commerce booth A10a.

10:00 AM - 10:30 AM

**Meeting with GKN -- GKN Chalet: Innovation**

**10:00 -- 10:45 a.m. GKN**

Attending: Wayne Fritz -- Project Manager, SC Department of Commerce

Greg Robinson -- Executive Director, Orangeburg County Economic Development Commission

Kevin Cummings -- President and CEO of GKN

Location: GKN Chalet: Innovation

11:15 AM - 11:45 AM

**Meeting with**

**11:15 -- 11:45 a.m.**

Attending: George Patrick -- SC Department of Commerce  
Hank Taylor -- Charleston Regional Development Alliance

Location:

## July 09, 2012 Continued

Monday

12:00 PM - 1:00 PM

12:00 – 1:00 p.m.

Attending:

Senator Lindsey Graham  
George Patrick – SC Department of Commerce  
Mayor Steve Benjamin – City of Columbia  
Dr. Harris Pastides – USC

Location:

Contact:

1:15 PM - 1:45 PM

Meeting

1:15 – 1:45 p.m.

Attending:

George Patrick – SC Department of Commerce  
Wayne Fritz – Project Manager, SC Department of

Commerce

Will Williams- Economic Development Partnership  
Danny Black-Southern Carolina Regional Alliance,

President

Location:

2:00 PM - 2:30 PM

Meeting with Boeing -- Boeing Chalet, B1-6, MC1, OE24, OE5

2:00 – 2:30 p.m.

Attending:

Boeing

Senator Lindsey Graham  
Jim McNerney – Chairman of the Board, President &

CEO, Boeing

Tim Keating – Senior Vice President/Government

Relations , Boeing

Location:

Boeing Chalet, B1-6, MC1, OE24, OE5

2:45 PM - 3:15 PM

Meeting

2:45 – 3:15 p.m.

Attending:

Warren Darby – Project Manager, SC Department of

Commerce

George Patrick – SC Department of Commerce

Industries

Location:

Contact:

## July 09, 2012 Continued

Monday

3:30 PM - 3:45 PM

Call with Tim

3:46 PM - 4:30 PM

Train: Farnborough to London -- 45 min > 1 hr.

(Trains leave at 3:46, 4:16, 4:30 and more --see train schedule in Appendix)

## July 10, 2012

Tuesday

All Day

PNRH: Terris Green

All Day

Sen. Paul Campbell Birthday

9:30 AM - 10:00 AM

Meeting

9:30 a.m.

Attending:

Ford Graham – Munich Managing Director, SC  
Department of Commerce

Location:

10:30 AM - 11:00 AM

Meeting

10:30 – 11:00 a.m.

Attending:  
Commerce

Wayne Fritz – Project Manager, SC Department of

Steve Dykes – Charleston County Economic Development

Location:

Contact:

phone

11:30 AM - 12:00 PM

Meeting

11:30 – 12:00 p.m.

Attending:  
Commerce

Wayne Fritz – Project Manager, SC Department of

Danny Black – Southern Carolina Regional Development

Alliance

Location:

Contact:

**July 10, 2012 Continued**

**Tuesday**

Contact: [REDACTED]

**12:00 PM - 1:00 PM**

**Lunch - SC Commerce Booth, Hall 3 A10a**

**12:00 p.m.**

**Lunch - SC Commerce Booth, Hall 3 A10a**

**12:15 PM - 12:30 PM**

**Interview with Jon Ostrower, Wall Street Journal**

**Ostrower, Jon [mailto:Jon.Ostrower@wsj.com]**

**1:00 PM - 1:30 PM**

**Meeting with [REDACTED]**

**1:00 - 1:30 p.m.**

**Attending:**  
**Commerce**

**Wayne Fritz - Project Manager, SC Department of**

**Location:**

**1:30 PM - 1:45 PM**

**Meeting with [REDACTED]**

**1:45 PM - 2:00 PM**

**Meeting with [REDACTED]**

**2:00 PM - 2:15 PM**

**Meeting with [REDACTED]**

**2:35 PM - 3:10 PM**

**Meeting with [REDACTED]**

**2:35 - 3:10 p.m.**

**Attending:**

**Department of Commerce**

**Ford Graham - Munich Managing Director, SC**

**Location:**

**3:30 PM - 4:30 PM**

**Media Time -- SC Commerce Booth, Hall 3 A10a**

**3:30 - 4:30 p.m.**

**Media Time**

**Attending:**

**Location:**

**Amy Love, SC Department of Commerce**

**SC Commerce Booth, Hall 3 A10a**

**Farnborough Press Call**

**July 10, 2012**

**10:30am - 11:00am (EST)**

**3:30pm- 4:00pm (BST)**

**Toll-free dial-in number (U.S. and Canada): (866) 411-3020**

**International dial-in number: (660) 422 5230**

**July 10, 2012 Continued**  
**Tuesday**

Conference code: 6474809347

The State's Jeff Wilkinson  
Associated Press' Seanna Adcox or someone else  
Post and Courier's Brendan Kearney, possibly more  
South Carolina Radio Network  
WLTX News 19's Jennifer Bellamy  
WISTV  
ABC Columbia  
WACH 57

**5:16 PM - 6:00 PM**

Train: Farnborough to London -- 45 min > 1 hr.

**Leave Farnborough** (Trains leave at 4:30, 5:16, 5:30 – see train schedule in Appendix)

**6:45 PM - 7:15 PM**

**Depart for GKN Reception**

**7:00 PM - 9:00 PM**

**GKN Reception -- Burlington house, Piccadilly**

**7:00 – 9:00 p.m.**

Location:

Attending:

**GKN Reception**

Burlington House  
Piccadilly

Wayne Fritz  
George Patrick  
Greg Robinson – Orangeburg Alliance

**July 11, 2012**  
**Wednesday**

**All Day**

**PNRH: Brian Corbett**

**8:00 AM - 12:00 AM**

**Emily Brandenburg Off**

**6:45 AM - 7:00 AM**

**Depart for Victoria Station for the Gatwick Express**

**7:00 AM - 8:00 AM**

**Gatwick Express to Airport**

**10:00 AM - 2:45 PM**

Flight: London Gatwick to Charlotte Douglas International Airport  
US Airways - Flight US 0733 Status: Confirmed  
Depart: London Gatwick Airport  
Airline Ref:  
BDPV96

**July 11, 2012 Continued**

Wednesday

London Gatwick, GB

Seat: 37B -Confirmed37A -Confirmed37C -Confirmed

10:00 AM Class: Q-Coach Class

Terminal S Mileage: 3994

Arrive: Charlotte Douglas Airport Travel Time: 8:55

Charlotte, NC, US Stopovers: 0

1:55 PM Aircraft: Airbus A330-300

Meal: Lunch

Brian Corbett

(803) [REDACTED]

3:00 PM - 4:20 PM

Depart Charlotte Douglas International Airport to Mansion -- 1 hr. 20 min.

Brian Corbett

(803) [REDACTED]

## TRAVEL EXPENSES

### Farnborough International Air Show

Dates of Travel: Saturday, July 7<sup>th</sup> to Wednesday, July 11<sup>th</sup>

#### Cost of Meals/Taxis:

- Governor - \$100.50
- Governor's Aide - \$147.73

#### Cost of Airfare:

- Governor - \$1,299.90
- Governor's Aide - \$1,299.90

#### Cost of Hotel:

- Governor - \$1,265.33
- Governor's Aide - \$1,265.33

#### Cost of Train Tickets:

- Governor - \$145.72
- Governor's Aide - \$145.72

## SEUS-Japan 2012 (35<sup>th</sup> Annual Joint Meeting)

Imperial Hotel, Tokyo

Sept. 20, 2012

### Purpose/Goal:

Leverage event as economic development tool for South Carolina to promote the state's business climate and solidify relationships with prospects in Japan. Meet with prospects and existing partners. Attend events to network and build long-term relationships. There were over 350 participants from the U.S. member states and Japan.

**Dates:** Pre-conference meetings: Sept. 10-12; SEUS-Japan Conference: Sept. 13 – 15, 2012

**Location:** Tokyo, Japan

### Delegation:

The Department of Commerce prepared a delegation of state and regional partners for SEUS-Japan. Additional economic development allies will attend the conference who were not part of the planned delegation.

1. State
  - a. Governor, First Gentleman, plus one staffer and security
  - b. Commerce Deputy Secretary, Japanese Office Managing Director International Trade Director, two project managers and staff
2. Regions and partners
  - a. Alliances and counties represented include Central SC Alliance, Charleston Regional Development Alliance, Greenwood Partnership Alliance, Economic Development Partnership, NESAs, Upstate SC Alliance and Newberry County.
  - b. Economic development partners represented included Honda of America Mfg., Nexsen Pruet, Savannah River Nuclear Solutions, and S.C. Technical College System among others

Stephen Roddey	Central SC Alliance
David Ginn	Charleston Regional Development Alliance
Wayne Hall	First Federal (CRDA)
Larry Hargett	Dorchester County (CRDA)
Bob Whitten	Showa Denko Carbon Inc. (CRDA)
Yancey McGill	SC State Senator/NESA
George Patrick	Commerce
Mandy Brawley	Commerce
Wayne Fritz	Commerce
Clarke Thompson	Commerce
Greg Lyon	Commerce

Ben Green	Commerce
Yoshi Noma	Commerce
Terry Michalske	Savannah River Nuclear Solutions
Deborah Deutschmann	Honda of America Mfg. Inc.
April Lucas	Nexsen Pruet
Jeff McKay	North Eastern Strategic Alliance (NESA)
Will Williams	Economic Development Partnership
Governor Nikki Haley	Governor's Office
Michael Haley	Governor's Office
Rebecca Schimsa	Governor's Office
Catalina Valencia	Greenwood Partnership Alliance
Wayne Adams	Newberry County
Leslie Hipp	Newberry County
Teresa Powers	Newberry County
Mark Williams	Strategic Development Group
Susan Pretulak	S.C. Technical College System
Dodd Smith	Metglas Inc.
Patricia Pierce	Capital Consulting Group of the Carolinas
Ayaka Nakano	PR Consultant
Hirotooshi "Jack" Komoda	Historia Research Institute
Yuji Kishimoto	Clemson University
Hal Johnson	Upstate SC Alliance
Rick Danner	City of Greer
Greg Hall	Century 3 Inc.
Allen Creighton	FUJIFILM
Margaret Dawson	Darla Moore School of Business

**Schedule:**

- Monday, Sept. 10 Arrivals
- Tuesday, Sept. 11 Economic development meetings + business product tour
- Wednesday, Sept. 12 Economic dev. meetings, American Chamber of Commerce Japan + television interviews
- Thursday, Sept. 13 Economic dev. meetings, business product tour + SEUS-Japan begins
- Friday, Sept. 14 SEUS-Japan, economic dev. meetings + meeting with U.S. Ambassador to Japan
- Saturday, Sept. 15 Economic dev. meeting; Deputy Sec. departs
- Sunday, Sept. 16 Gov. departs

### **Meetings:**

In all, there were a total of 23 planned meetings with state officials over a five-day period. That is over four meetings each day. There were several different itineraries for the different delegation teams. There were members of the delegation who were fluent in Japanese.

Meetings were strategically determined based on the potential of doing business or current situation (maybe there is an active project with a company). The emphasis was on quality of meetings, rather than quantity.

The Governor and Commerce attended more than a 20 meetings before and during the SEUS conference. These meetings included Commerce staff and members of the Delegation. The Governor was involved in a total of 16 economic development meetings during the week. She also attended six agency meetings, had two speaking engagements and one plant tour.

Due to matters of confidentiality Commerce does not release names of companies we met with during the trade mission.

### **SEUS-Japan:**

The goal of SEUS-Japan is to promote trade, investment, understanding and relationship between Japan and member states of the southeast U.S. The meetings provide opportunities to renew old relationships and forge new ones and attract over 350 participants from the U.S. member states and Japan, including representatives of private and public sectors and state governors of the member states. Roughly 250 were from the U.S. side and 100 were from the Japanese side. Governors of five states, including South Carolina's, attended the conference. The other governors were from Georgia, Mississippi, North Carolina and Tennessee.

**"We are in competition with our neighbors. All the other Southeastern states were doing the same thing." – Secretary of Commerce Bobby Hitt.**

South Carolina's attendance during the SEUS Japan annual meeting was a solid networking and promotional opportunity for our state. The meeting allows South Carolina the opportunity to explain what makes it attractive to the Japanese industry. Currently, Japanese-affiliated companies have invested \$7 billion in the palmetto state, where currently 147 Japanese-affiliated companies operate.

**"We're doing what any good sales organization does. We go where the customers are and build relationships to do what we do – which is sell South Carolina." – Secretary of Commerce Bobby Hitt**

During the joint meeting, members of the S.C. Delegation were able to talk about the Palmetto State's numerous advantages and why so many companies like Fuji Photo Film, AFL Telecommunications, Honda of South Carolina and Bridgestone/Firestone call S.C. home.

The main purpose for S.C. Delegation's presence during SEUS Japan was to open opportunities for new business. The joint meeting was not about finalizing deals; instead it provided a unique opportunity for the delegation to put South Carolina on a world stage and meet with future customers. It also provides state officials the opportunity to show that South Carolina understands the Japanese culture and the way they do business. That is an important part in building the comfort level foreign companies have in the state.

**"If you haven't done your homework you're likely going to come in second. We want to come in first."**  
– Secretary of Commerce Bobby Hitt.

Plants compete within their companies for projects, so when S.C. officials visits the headquarters, it can help the state land the project.

The real return on investment for these conferences is the continued relationships built with these companies.

#### **Accommodations & Transportation:**

- Hotel: Imperial Hotel, Tokyo (others in Tokyo)
- Trains, buses and taxis for transportation (US Air flights)

#### **History of Participation**

- South Carolina has been a part of SEUS since 1976, and has participated in the conferences since the beginning.
- Attendance at these conferences helps build long-term relationships with Japan and other participating partners.
- South Carolina continues to lay the groundwork for attracting investment from Japanese companies, as well as firms from other Asian countries.

**"This is not something new we're doing. We've been doing this for a long, long time."** – Secretary of Commerce Bobby Hitt.

#### **Estimated Taxpayer Cost:**

The initial estimated cost is about \$54,000 in state tax dollars. Most of these costs were related to travel, accommodations and conference fees. Other costs were covered by sponsorships or partners.

**Recent announcements from Japan-affiliated companies:**

<b>Project</b>	<b>County</b>	<b>Investment</b>	<b>Jobs</b>
YH America South Carolina, LLC	Pickens	\$5.14 million	93
Bridgestone Americas Tire Operations	Aiken	\$1.2 billion	850
Showa Denko Carbon, Inc.	Dorchester	(not released)	100
TB Kawashima USA, Inc.	Kershaw	\$9 Million	50
U.S. Engine Valve Company	Oconee	\$18 million	10

- Foreign Direct Investment from Japan in S.C. since 2006 is \$1.6 billion. Japan is a leading source of FDI in South Carolina, behind only Germany.
- South Carolina's exports to Japan in 2011 amounted to \$611 million, making Japan its 9th largest export market.

Contact: Amy Love [alove@sccommerce.com](mailto:alove@sccommerce.com) or 803 737 1998.

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## **DOC JAPAN CONTACTS (all will have PDA's)**

<b>Greg Lyon</b>	<b><u><a href="mailto:glyon@sccommerce.com">glyon@sccommerce.com</a></u></b>	<b>+81-80-3479-4570 (overseas) 080-3479-4570 (from Tokyo)</b>
<b>Ben Green</b>	<b><u><a href="mailto:bgreen@sccommerce.com">bgreen@sccommerce.com</a></u></b>	<b>+81-80-3661-1492 (overseas) 080-3661-1492 (from Tokyo)</b>
<b>Clarke Thompson</b>	<b><u><a href="mailto:cthompson@sccommerce.com">cthompson@sccommerce.com</a></u></b>	<b>+1 (803)-413-6792</b>
<b>Mandy Brawley</b>	<b><u><a href="mailto:mbrawley@sccommerce.com">mbrawley@sccommerce.com</a></u></b>	<b>+1 (803)-318-9712</b>
<b>Wayne Fritz</b>	<b><u><a href="mailto:wfritz@sccommerce.com">wfritz@sccommerce.com</a></u></b>	<b>+1 (803)-413-6767</b>
<b>George Patrick</b>	<b><u><a href="mailto:gpatrick@sccommerce.com">gpatrick@sccommerce.com</a></u></b>	<b>+1 (803) 422-0653</b>

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**Sunday, September 9, 2012**

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**Depature Schedule:**

**Location: Columbia, S.C.**

**Time: 9:30am**

**Flight Number: 5238T**

**Travel Schedule :**

**SU 09SEP LV COLUMBIA SC 930A DELTA 5238T OK**  
**AR ATLANTA 1038A BAGS ALLOWED- 2PIECE 0STOP CRJ**

**A SU 09SEP LV ATLANTA 150P DELTA 295T OK DINNER**  
**10SEP AR TOKYO-NARITA APT 430P BAGS ALLOWED- 2PIECE 0STOP 744**

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## Monday, September 10, 2012

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### **4:30 p.m. Governor, Mr. Haley, Rebecca Schimsa and Security arrive in Tokyo** **Flight #295**

#### **Transportation Note:**

To Imperial Tokyo Hotel – Greg Lyon & [REDACTED] will pick up Governor Haley and staff;  
Greg will be waiting for Governor Haley and Staff outside of their arrival gate with a sign.

#### **Imperial Hotel**

1-1, Uchisaiwaicho 1-chome, Chiyoda-ku

Tokyo 100-8558

<http://www.imperialhotel.co.jp>

Ph: 03-3504-1111

Japanese address: 帝国ホテル東京

〒100-8558 東京都千代田区内幸町 1-1-1

### **7:00 pm Optional Mission Briefing**

#### **Location TBD**

Meeting Point: Entrance to Imperial Hotel lounge on 1<sup>st</sup> floor (Rendez-Vous Bar & Lounge))

Attending:	Governor
	Mr. Haley
	Rebecca Schimsa
	George Patrick
	Ben Green
	Wayne Fritz
	Mandy Brawley
	Greg Lyon
	Security

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**Tuesday, September 11, 2012**

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**Meeting Time: 12:40 pm**

**Meeting Location: Meeting Room F on the 5<sup>th</sup> floor in Imperial Hotel**

**12:45 – 1:45 p.m.**

**Attending:**

Governor

Wayne Fritz

Greg Lyon

[REDACTED] (Member of Board &  
Member of Executive Committee), General Manager

[REDACTED] General Manager, [REDACTED]

[REDACTED] Planning & Administration Dept. (Cell [REDACTED])

[REDACTED] Deputy General Manager, First Engineering Department

**Location:**

Imperial Hotel Meeting Room F on the 5<sup>th</sup> floor in Imperial Hotel 1-1-1,  
Uchisaiwaicho 1-chome, Chiyoda-ku

Tokyo 100-8558

<http://www.imperialhotel.co.jp>

Ph: 03-3504-1111

**Departure Time: 2:00 pm**

**Departure Location: Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor (Rendez-Vous Bar & Lounge)**

**Estimated Travel Time: 30 minutes by taxi**

**3:00 -3:30 p.m.** [REDACTED] Meeting

Attending: Governor  
George Patrick  
Greg Lyon  
Will Williams  
[REDACTED] Managing Officer of External Affairs

Location: [REDACTED]

Japanese address: [REDACTED]

**Travel Note:** Take Taxi from [REDACTED] Office to FujiFilm Office.

**FujiFilm**

**Estimated Travel Time: 30 minutes by taxi**

**4:15-5:15 p.m.** FujiFilm Meeting

Attending: Governor  
George Patrick  
Ben Green  
Catalina Valencia  
Allen Creighton, General Counsel Fuji North America (former McNair attorney)  
[REDACTED]

Location: FujiFilm HQ, Tokyo Midtown  
9-7-3 Akasaka, Minatoku

**Travel Note:** Travel by taxi from FujiFilm to Tokyo American Club.  
[REDACTED]

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**Estimated Travel Time: 5 minutes by taxi**

**6:00- 6:20 p.m. Meeting**

**Attending:** Governor Haley  
George Patrick  
Greg Lyon  
Mr. Haley  
Will Williams

**Location:** Tokyo American Club  
2-1-2 Azabudai  
Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
Ph: 03-4588-0381

**Address in Japanese:** 東京都港区麻布台 2 丁目 1 - 2 106-0041

**"Get to Know SC Reception "**

**Departure Time:** 6:20 pm

**6:30 – 8:30pm** "Get to Know SC Reception " sponsored by K&L Gates Law Firm

**Location:** Tokyo American Club  
2-1-2 Azabudai  
Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
Ph: 03-4588-0381

**Address in Japanese:** 東京都港区麻布台 2 丁目 1 - 2 106-0041

**Attendees:** SC delegation, invited Japanese companies

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**6:45 – 7:15 p.m. –**

Welcome from K&L Attorney and introduction of US Deputy Chief of Mission

Remarks from US Deputy Chief of Mission and introduction of George Patrick

Remarks from George Patrick and introduction of Governor Haley for her welcoming remarks

**Departure Time:** 8:40 pm

**Travel departure:** Taxi from Tokyo American Club to Imperial Hotel

**Estimated Travel Time:** 15 minutes by taxi

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## Wednesday, September 12, 2012

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### Showa Denko

**Departure Time:** 8:15 am

**Departure Location:** Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor (Rendez-Vous Bar & Lounge)

**Estimated Travel Time:** 20 minutes by taxi

### 8:45-9:45 a.m. - Showa Denko Meeting

Attending: Governor  
Greg Lyon  
David Ginn  
Wayne Hall  
Larry Hargett  
Bob Whitten

Location: 13-9, ShibaDaimon 1-Chome, Minato-ku, Tokyo

Address in Japanese: 〒105-8518 東京都港区芝大門 1-13-9

**Travel Note:** Take taxi from Showa Denko to Tokyo American Club.

**Estimated travel time:** 10 minutes by taxi

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**10:15 -11:30a.m - Media Interview w/ American Chamber of Commerce in Japan Journal, with ACCJ President Mr. Mike DeJong, ACCJ Journal Editor**

Attending: Governor  
Greg Lyon

Location:Tokyo American Club, 2-1-2 Azabudai, Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
Ph: 03-4588-0381

**Address in Japanese:** 東京都港区麻布台 2 丁目 1 – 2 106-0041

**12:00 -2:00 p.m. - American Chamber of Commerce Japan Luncheon**

Attending: Governor & Staff/Security  
SC Delegation  
60+ Japanese company executives

Location: Tokyo American Club  
2-1-2 Azabudai  
Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
Ph: 03-4588-0381

**Address in Japanese:** 東京都港区麻布台 2 丁目 1 – 2 106-0041

Note: Introduction of Governor Haley to be made by George Patrick

**2:00 -2:30 p.m. - Additional Interview Time Set Aside (if necessary)**

Attending: Governor

Media: Greg Lyon  
TAC, ACCJ, Nikkei, etc.  
Location: ACCJ office or Tokyo American Club

**Meeting**

**Departure Time:** 2:30 pm

**Departure Location:** Meet in waiting lobby (near Traders Bar) of Tokyo American Club

**Estimated Travel Time:** 20 minutes by taxi

**3:00 -4:00 p.m - Meeting**

Attending: Governor  
Greg Lyon  
Senator McGill  
President  
Jeff McKay, Executive Director, NESA

Location:

**Address in Japanese:**

**Travel Departure Note:** Travel by taxi from Imperial Hotel post-meeting.

**Estimated Travel time:** 15 minutes by taxi

---

## Thursday, September 13, 2012

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### Honda Motor Company Meeting& Tour

**Departure Time:** 8:45 am

**Departure Location:** Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor (Rendez-Vous Bar & Lounge)

**Estimated Travel Time:** 30 minutes by taxi

### 9:45 -11:00 a.m. - Honda Motor Company Meeting& Tour


**Attending:**

Governor

Mandy Brawley

Greg Lyon

Sen. McGill

  
April Lucas (will already be there)

Deborah Deutschmann (will already be there) 803-422-9265

**Contact Person:**



**Location:**

Honda Motor Company Headquarters

2-1-1 Minami-Aoyama, Minato-ku,

Tokyo, 107-8556, Japan

**Address in Japanese:** 〒107-8556 東京都港区南青山 2-1-1

**Travel Note:** Depart by taxi from Honda Motor Company to Imperial Hotel post-meeting.

**Estimated Travel time:** 30 minutes by taxi

### Meeting with Mark Williams

Japan Mission – Governor Haley

**Meeting Time: 1:30 pm**

**Meeting Location: Meeting Room F on the 5<sup>th</sup> floor in Imperial Hotel**

**1:45 - 2:15 p.m. - Meeting with Mark Williams to discuss [REDACTED]**

Attending: Governor  
Greg Lyon  
Mandy Brawley  
Mark Williams

Location: Imperial Hotel Tokyo Meeting Room F on the 5<sup>th</sup> floor in Imperial Hotel  
1-1, Uchisaiwai-cho 1-chome  
Chiyoda-ku  
Tokyo, 100-8558  
Ph: 81-3-3504-1111

**[REDACTED] Meeting**

**Meeting Time: 2:20 pm**

**Meeting Location: Meeting Room F on the 5<sup>th</sup> floor in Imperial Hotel**

**2:30 - 3:30 p.m. [REDACTED] Meeting**

Attending: Governor  
Greg Lyon  
Mandy Brawley  
Mark Williams  
[REDACTED]

Location: Imperial Hotel Meeting Room F on the 5<sup>th</sup> floor  
1-1, Uchisaiwai-cho 1-chome  
Chiyoda-ku  
Tokyo, 100-8558  
Ph: 81-3-3504-1111

**Meeting Time: 3:50 pm**

**Meeting Location: Meet at entrance to Imperial Hotel lounge on 1st floor (Rendez-Vous Bar & Lounge);**

**4:00 – 5:00 p.m. -** [REDACTED]

**Attending:** Governor  
George Patrick  
Greg Lyon  
Hal Johnson  
Mandy Brawley  
Mr. Haley  
[REDACTED]

**Location:** Imperial Hotel Tokyo  
1-1, Uchisaiwai-cho 1-chome  
Chiyoda-ku  
Tokyo, 100-8558  
Ph: 81-3-3504-1111

**5:30 -9:30 p.m. - SEUS Welcome Reception & VIP Dinner\***

**Attending:** Governor\*  
Mr. Haley\*  
SC Delegation

**Location:** Imperial Hotel Tokyo

\*Governor and Michael Haley will attend a private VIP dinner hosted by Chairman Yonekura after the reception. SEUS staff will take care of transportation from Imperial Hotel to dinner.

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**VIP Dinner Hosted by Chairman Yonekura**

**VIP Dinner Attendees**

Governor and Mr. Haley

S.C. Sen. Yancey McGill

Greg Lyon

Rebecca Schimsa and Gov. Security (2)

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## Friday, September 14, 2012

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**7:45 -8:45 a.m. - SEUS Governor's Breakfast**

Attending: Governor

Location: Imperial Hotel Tokyo

**7:00 -8:45 a.m. - SEUS Delegates' Breakfast**

Attending: All SC Delegation

Location: Imperial Hotel Tokyo

**9:00 -10:20 a.m. - SEUS Opening Ceremony/Opening Remarks**

Attending: Governor (part of Opening Remarks by Official Party)

All SC Delegation

Location: Imperial Hotel Tokyo

**10:20 -10:40 a.m. - SEUS Coffee Break**

Location: Imperial Hotel Tokyo

**10:40 -11:45 a.m. - SEUS Plenary Session (Keynote Speech)**

Speaker: Mr. Akihiko Tanaka, President of Japan International Cooperation Agency (JICA)

Location: Imperial Hotel Tokyo

**Meeting(confirming)**

**Meeting Point Time: 10:40 a.m.**

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**Meeting Location: Imperial Hotel Tokyo Conference Room F on the 5<sup>th</sup> floor In Imperial Hotel**

**10:45 -11:45a.m. (confirming [REDACTED] meeting**

Attending: Governor  
George Patrick  
Greg Lyon  
Mr. Haley

Location: Imperial Hotel Tokyo, Conference Room F

**11:45 a.m. -12 p.m. - SEUS Coffee Break**  
Location: Imperial Hotel Tokyo

**12 -1:30 p.m. - SEUS Luncheon**  
Attendees: Governor  
SC Delegation  
Speaker: The Hon. John V. Roos, US Ambassador to Japan  
Location: Imperial Hotel Tokyo

**U.S. Ambassador to Japan Meeting**

**Meeting Location: Conference Room D Immediately following lunch**

**1:30 -2:30p.m. U.S. Ambassador to Japan Meeting**  
Attending: Governor  
Ambassador John Roos  
George Patrick  
Greg Lyon  
Mr. Haley  
Location: Imperial Hotel Tokyo Conference Room D

**"Brand USA" Meeting with Team SC (US Commercial Service & State Department Initiative)**

**MeetingPoint Time: 2:40 pm**

**Meeting Location: Meeting Room F on the 5<sup>th</sup> floor in Imperial Hotel**

**2:45 -3:30p.m.**

**Brand USA (US Commercial Service & State Department Initiative) Meeting with Team SC**

**Attending:**

Governor  
DOC Team  
Hal Johnson  
Greg Lyon  
Mr. Haley  
Stephen Roddey  
Hal Johnson  
David Ginn  
Jeff Mckay  
Will Williams  
Kevin Chambers, Senior Commercial Officer  
Andrew Wylegala, Minister – Counselor for Commercial Affairs

**Location:**

**Imperial Hotel Tokyo Conference Room F**

**4:00 -5:00p.m. Japan Bioindustry Association Meeting with Team SC**

**MeetingPoint Time: 3:50 p.m.**

**Meeting Location: Imperial Hotel Tokyo Conference Room E on the 5<sup>th</sup> floor in Imperial Hotel**

**Attending:**

Governor  
DOC Team  
Hal Johnson  
Greg Lyon  
Mr. Haley

Japan Mission – Governor Haley



Stephen Roddey  
Hal Johnson  
David Ginn  
Jeff Mckay  
Yoshiaki Tsukamoto, Executive Director

Location: Imperial Hotel Tokyo Conference Room E

**4:00 -5:10 p.m. - (Conflicts with above referenced meeting) SEUS Panel Session III "Supply Chain Infrastructure"**

**Moderator/Panelist:** *Jeremy Goldstrich, FedEx, Managing Director for Ground Operations, Japan & Guam*

**Location:** *Imperial Hotel Tokyo*

**5:25 -5:55 p.m. - SEUS Closing Ceremony/Remarks**

**Location:** Imperial Hotel Tokyo

**6:30 -9:00 p.m. - SEUS Reception and Dinner**

**Location:** Imperial Hotel Tokyo

**Dress:** Business Attire

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## Saturday, September 15, 2012

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**Meeting with American Chamber of Commerce Japan President &  
Board of Governors of Tokyo American Club Breakfast**

**Departure Time: 8:25 am**

**Departure Location: Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor (Rendez-Vous Bar & Lounge)**

**Estimated Travel Time: 15 minutes by taxi**

**9:00 -10:30 a.m. -**

**Meeting with American Chamber of Commerce Japan President &  
Board of Governors of Tokyo American Club Breakfast**

**Attending:**

Governor & Staff/Security

Greg Lyon

Clarke Thompson

Mr. Haley

**Location:**

Tokyo American Club

2-1-2 Azabudai

Minato-ku, Tokyo 106-8649

<http://www.tokyoamericanclub.org/>

Ph: 03-4588-0381

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## Sunday, September 16, 2012

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**10:20a.m. – Departure for Governor, Governor's team, Clarke from Imperial Hotel on Airport Limousine Bus for Narita Airport (Governor, Clarke) – Hotel Lobby**

**3:45 p.m. – Departure Flight (Governor, Mr. Haley, Rebecca Schimsa, Clarke, Security)  
Delta Flight - #296**

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**DOC JAPAN CONTACTS (all will have PDA's)**

<b>Greg Lyon</b>	<b><u><a href="mailto:glyon@sccommerce.com">glyon@sccommerce.com</a></u></b>	<b>+81-80-3479-4570 (overseas) 080-3479-4570 (from Tokyo)</b>
<b>Ben Green</b>	<b><u><a href="mailto:bgreen@sccommerce.com">bgreen@sccommerce.com</a></u></b>	<b>+81-80-3661-1492 (overseas) 080-3661-1492 (from Tokyo)</b>
<b>Clarke Thompson</b>	<b><u><a href="mailto:cthompson@sccommerce.com">cthompson@sccommerce.com</a></u></b>	<b>+1 (803)-413-6792</b>
<b>Mandy Brawley</b>	<b><u><a href="mailto:mbrawley@sccommerce.com">mbrawley@sccommerce.com</a></u></b>	<b>+1 (803)-318-9712</b>
<b>Wayne Fritz</b>	<b><u><a href="mailto:wfritz@sccommerce.com">wfritz@sccommerce.com</a></u></b>	<b>+1 (803)-413-6767</b>
<b>George Patrick</b>	<b><u><a href="mailto:gpatrick@sccommerce.com">gpatrick@sccommerce.com</a></u></b>	<b>+1 (803) 422-0653</b>

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**Saturday, September 8, 2012**

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**4:30 p.m.**— Mandy, Wayne, Clarke, Security Agent [REDACTED] arrive in Tokyo  
Delta Flight #295— To be greeted by Ben

**Transportation Note:**

To Daiichi Hotel, via limousine bus from airport (approx. 1 hour ride)

The limousine bus is provided for various locations — follow signs to bus to Daiichi Hotel. There is an information booth that says 'Limousine Bus'. The people at the desk speak English & can direct you to the correct bus stop outside of the airport. The bus serves a route, & will make 5-6 stops in the area of the Daiichi Hotel.

**Daiichi Hotel Tokyo**

1-2-6 Shimbashi Minato-ku

105-8621 Tokyo

Ph: 81-3-35014411

Japanese address: 〒105-8621 東京都港区新橋 1-2-6

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**Sunday, September 9, 2012**

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**Depature Schedule:**

**Location: Columbia, S.C.**

**Time: 9:30am**

**Flight Number: 5238T**

**Travel Schedule :**

**SU 09SEP LV COLUMBIA SC 930A DELTA 5238T OK**  
**AR ATLANTA 1038A BAGS ALLOWED- 2PIECE 0STOP CRJ**

**A SU 09SEP LV ATLANTA 150P DELTA 295T OK DINNER**  
**10SEP AR TOKYO-NARITA APT 430P BAGS ALLOWED- 2PIECE 0STOP 744**

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**Monday, September 10, 2012**

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**4:30 p.m. Governor, Mr. Haley, Rebecca Schimsa and Security arrive in Tokyo  
Flight #295**

**Transportation Note:**

To Imperial Tokyo Hotel – Greg Lyon & [REDACTED] will pick up Governor Haley and staff;  
Greg will be waiting for Governor Haley and Staff outside of their arrival gate with a sign.

**Imperial Hotel**

1-1, Uchisaiwaicho 1-chome, Chiyoda-ku

Tokyo 100-8558

<http://www.imperialhotel.co.jp>

Ph: 03-3504-1111

Japanese address: 帝国ホテル東京

〒100-8558 東京都千代田区内幸町 1-1-1

**7:00 pm Optional Mission Briefing**

**Location TBD**

Meeting Point: Imperial Hotel Lobby (Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor  
(Rendez-Vous Bar & Lounge))

Attending:	Governor
	Mr. Haley
	Rebecca Schimsa
	George Patrick
	Ben Green
	Wayne Fritz
	Mandy Brawley
	Greg Lyon
	Security

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**Tuesday, September 11, 2012**

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**Meeting Point Time: 4:20 pm**

**Departure Location: Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor (Rendez-Vous Bar & Lounge)**

**4:30 pm – 5:30 p.m. [REDACTED] Meeting**

**Attending:** Wayne Fritz

[REDACTED]  
Greg Lyon

Mr. Haley

**Location:** Meeting Room F on the 5<sup>th</sup> floor in Imperial Hotel

1-1-1, Uchisaiwaicho 1-chome, Chiyoda-ku

Tokyo 100-8558

<http://www.imperialhotel.co.jp>

Ph: 03-3504-1111

**Depart after meeting with Greg Lyon via taxi for [REDACTED]**

**Estimated Travel Time: 15 minutes by taxi**

**6:00- 6:20 p.m. [REDACTED] Meeting**

**Attending:** Governor Haley

George Patrick

Greg Lyon

Mr. Haley

Will Williams

**Location:** Tokyo American Club  
2-1-2 Azabudai  
Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
**Ph:** 03-4588-0381

**Address in Japanese:** 東京都港区麻布台 2 丁目 1 - 2 106-0041

**"Get to Know SC Reception "**

**Departure Time: 6:20 pm**

**6:30 – 8:30pm** "Get to Know SC Reception " sponsored by K&L Gates Law Firm

**Location:** Tokyo American Club

**Attendees:** SC delegation, invited Japanese companies

**6:45 – 7:15 p.m. –**

Welcome from K&L Attorney and introduction of US Deputy Chief of Mission

Remarks from US Deputy Chief of Mission and introduction of George Patrick

Remarks from George Patrick and introduction of Governor Haley for her welcoming remarks

**Departure Time:** 8:40 pm

**Travel departure:** Taxi from Tokyo American Club to Imperial Hotel

**Estimated Travel Time: 15 minutes by taxi**

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## Wednesday, September 12, 2012

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### U.S. Commercial Service: Select USA Program & Trans Pacific Partnership Overview

**Departure Time:** 9:15 am

**Departure Location:** Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor (Rendez-Vous Bar & Lounge)

**Estimated Travel Time:** 20 minutes by taxi

10:00 -11:15 a.m. -

**U.S. Commercial Service: Select USA Program & Trans Pacific Partnership Briefing**

**Attending:** George Patrick, Ben Green, Mr. Haley  
Open to all SC Delegates

**Location:** US Embassy Japan  
1-10-5 Akasaka  
Minato-ku, Tokyo 107-8420 JAPAN  
Phone: 03-3224-5000

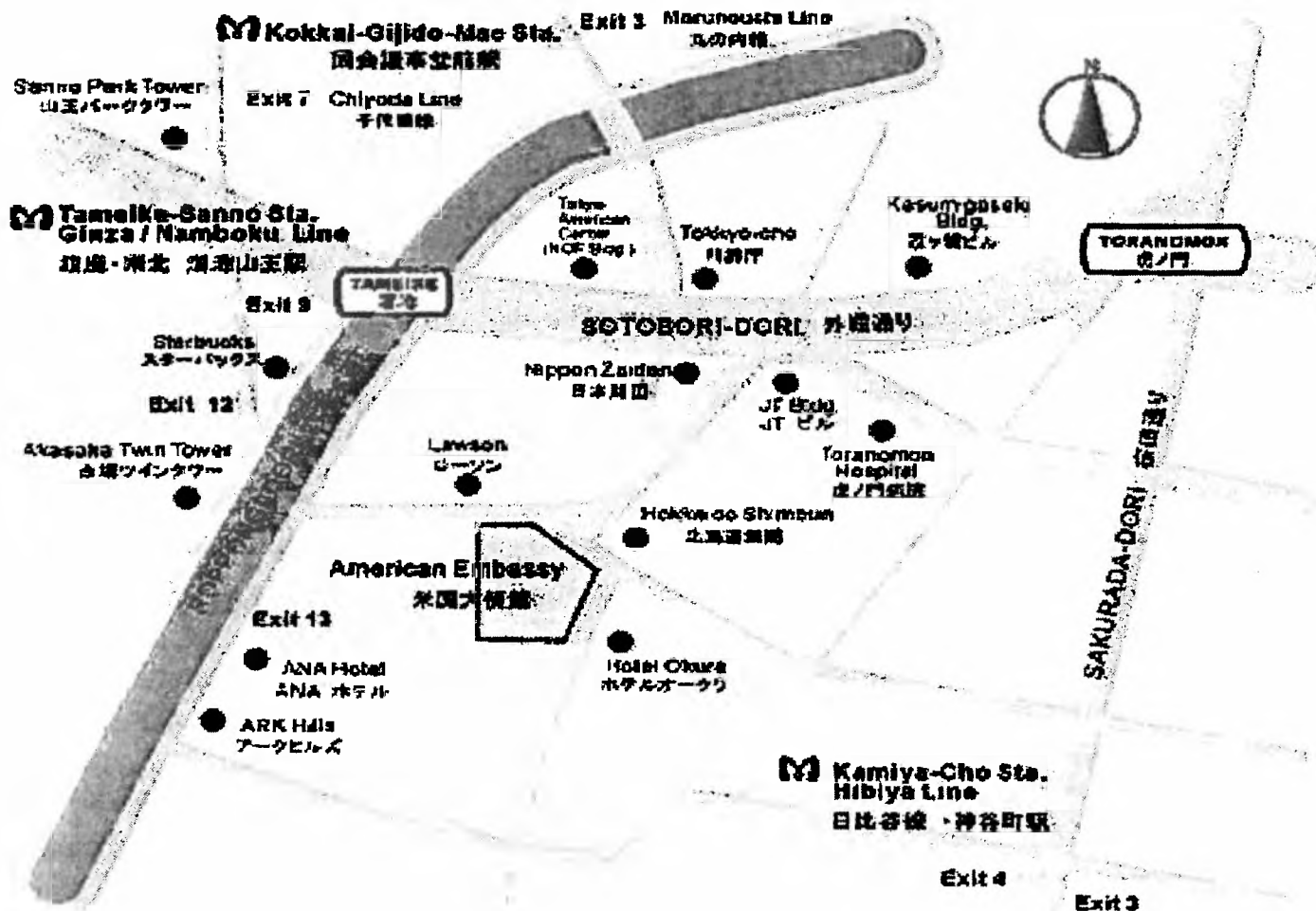
**Location in Japanese:** 米国大使館

NOTE MAP ON FOLLOWING PAGE

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South Carolina  
Department of Commerce



Travel by taxi from US Embassy to Tokyo American Club.

Estimated travel time: 10 minutes by taxi

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**12:00 -2:00 p.m. - American Chamber of Commerce Japan Luncheon**

Attending: Governor & Mr. Haley, Staff/Security  
SC Delegation  
60+ Japanese company executives

Location: Tokyo American Club  
2-1-2 Azabudai  
Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
Ph: 03-4588-0381

**Address in Japanese:** 東京都港区麻布台 2 丁目 1 - 2 106-0041

**Komatsu**

**Departure Time:**1:45 pm

**Departure Location:** Meet in waiting lobby (near Traders Bar) of Tokyo American Club

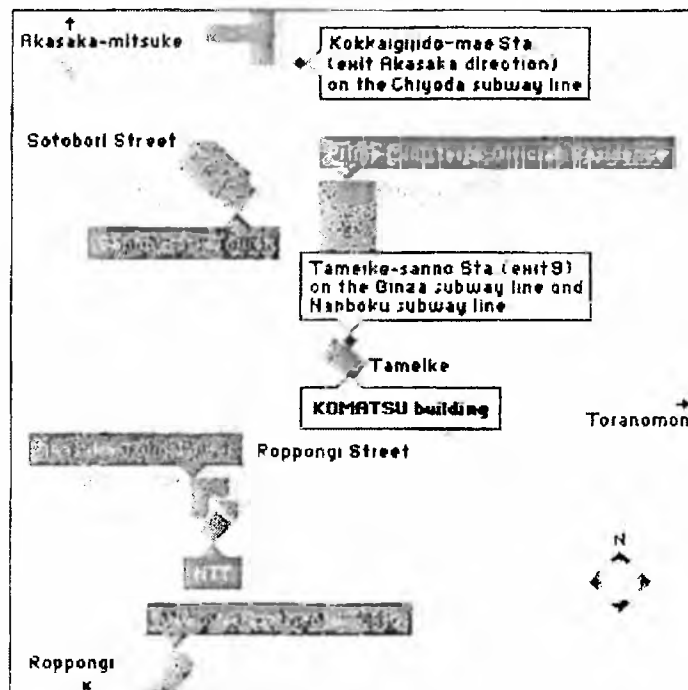
**Estimated Travel Time:** 20 minutes by taxi

**2:30- 3:30 p.m. - Komatsu**

Attending: George Patrick  
Manddy Brawley  
Wayne Adams  
Leslie Hipp  
Teresa Powers  
Greg Lyon  
Stephen Roddey  
Mr. Haley

Location:Komatsu HQ, 2-3-6, Akasaka, Minato-ku, Tokyo, 107-8414

Location in Japanese: 2-3-6 赤坂、港区、東京



**Travel by train from Komatsu to Imperial Hotel post-meeting. Greg Lyon will accompany team back to the hotel.**

**Estimated Travel time: 30 minutes by train/on foot**

**Thursday, September 13, 2012**

**Japan/Tokyo Chamber of Commerce**

**Departure Time:** 9:30 am

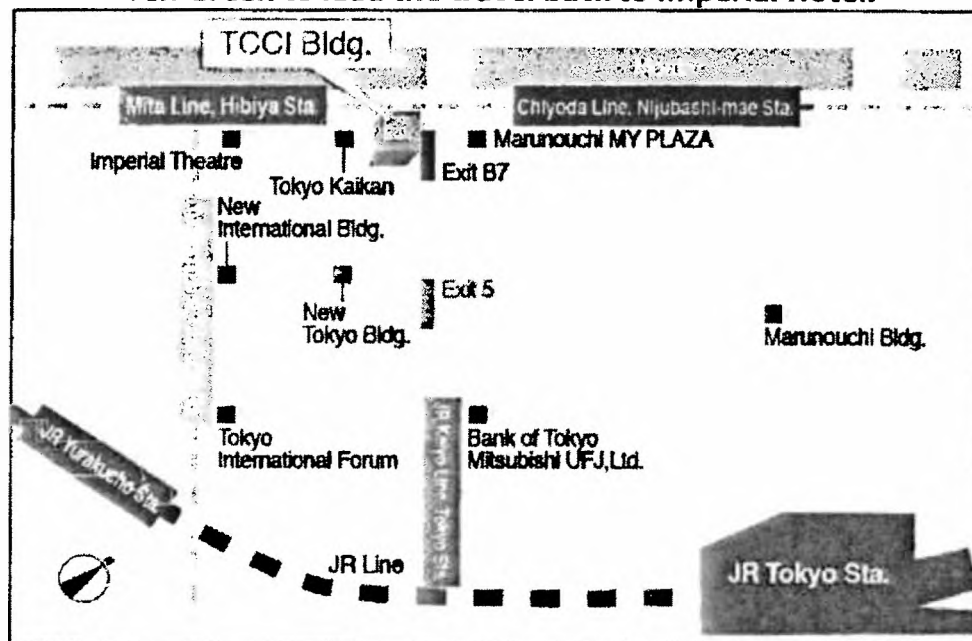
**Departure Location:** Meet at entrance to Imperial Hotel lounge on 1st floor (Rendez-Vous Bar & Lounge)

**10:00 – 11:00am:Japan/Tokyo Chamber of Commerce Meeting**

**SC Attendees:** Ben Green, George Patrick, Mr. Haley , Yoshi, Teresa Powers (central), Will Williams, CRDA, UPSTATE **Address:** 3-2-2 Marunouchi, Chiyoda-ku Tokyo 100-0005

**Address in Japanese:** 東京都千代田区 3-2-2 丸の内, 100-0005

**Ben Green to lead the travel back to Imperial Hotel.**



state of business.world of opportunity.



**Departure Time: 12:45 pm**

**Departure Location: Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor (Rendez-Vous Bar & Lounge)**

**Estimated Travel Time: 30 minutes by taxi**

**1:30-2:30 p.m. Meeting**

**Attending:**  
George Patrick  
Ben Green  
Catalina Valencia (Upstate)  
Yoshi Noma  
Mr. Haley  
Wayne Fritz

**Address:**

**Address in Japanese:**

**Travel by train from Imperial Hotel post-meeting. Ben Green to lead team back to Imperial Hotel.**

**Estimated Travel time: 30 minutes by train/on foot.**

**Nittan Valve**

**Meeting Time: 3:50 pm**

**Meeting Location: Meet at entrance to Imperial Hotel lounge on 1st floor (Rendez-Vous Bar & Lounge);**

**4:00 – 5:00 p.m. -** [REDACTED]

**Attending:** Governor  
George Patrick  
Greg Lyon  
Hal Johnson  
Mandy Brawley  
Mr. Haley  
[REDACTED]

**Location:** Imperial Hotel Tokyo  
1-1, Uchisaiwai-cho 1-chome  
Chiyoda-ku  
Tokyo, 100-8558  
Ph: 81-3-3504-1111

**5:30 -9:30 p.m. - SEUS Welcome Reception & VIP Dinner**

**Attending:** Governor\*  
Mr. Haley\*  
SC Delegation

**Location:** Imperial Hotel Tokyo

\*Governor and Michael Haley will attend a private VIP dinner hosted by Chairman Yonekura after the reception. SEUS staff will take care of transportation from Imperial Hotel to dinner.

**VIP Dinner Hosted by Chairman Yonekura**

**VIP Dinner Attendees**

Governor and Mr. Haley  
S.C. Sen. Yancey McGill  
Greg Lyon  
Rebecca Schimsa and Gov. Security (2)

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## Friday, September 14, 2012

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**7:00 -8:45 a.m. - SEUS Delegates' Breakfast**

Attending: All SC Delegation

Location: Imperial Hotel Tokyo

**9:00 -10:20 a.m. - SEUS Opening Ceremony/Opening Remarks**

Attending: Governor (part of Opening Remarks by Official Party)

All SC Delegation

Location: Imperial Hotel Tokyo

**10:20 -10:40 a.m. - SEUS Coffee Break**

Location: Imperial Hotel Tokyo

**10:40 -11:45 a.m. - SEUS Plenary Session (Keynote Speech)**

Speaker: Mr. Akihiko Tanaka, President of Japan International Cooperation Agency (JICA)

Location: Imperial Hotel Tokyo

**Meeting (confirming)**

**Meeting Point Time: 10:40 a.m.**

**Meeting Location: Imperial Hotel Tokyo Conference Room F on the 5<sup>th</sup> floor in Imperial Hotel**

**10:45 -11:45a.m. (confirming) Meeting**

Attending: Governor

George Patrick

Japan Mission – Mr. Haley

Page 14 of 19

Greg Lyon  
Mr. Haley

Location: Imperial Hotel Tokyo, Conference Room F

**11:45 a.m. -12 p.m. - SEUS Coffee Break**  
Location: Imperial Hotel Tokyo

**12 -1:30 p.m. - SEUS Luncheon**  
Attendees: Governor  
Mr. Haley  
SC Delegation  
Speaker: The Hon. John V. Roos, US Ambassador to Japan  
Location: Imperial Hotel Tokyo

**U.S. Ambassador to Japan Meeting**

**Meeting Location: Conference Room D immediately following lunch**

**1:30 -2:30p.m.**  
Attending: U.S. Ambassador to Japan Meeting  
Governor  
Ambassador John Roos  
George Patrick  
Greg Lyon  
Mr. Haley  
Location: Imperial Hotel Tokyo Conference Room D

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**1:30 -2:40 p.m. - (CONFLICTS WITH MEETING LISTED ABOVE) SEUS Panel Session I**  
***"Investing in the Southeast U.S."***

**Moderator:** Mr. Hiroyuki Ishige Chairman, Japan External Trade Organization  
**Location:** Imperial Hotel Tokyo

**2:40 -3:50 p.m. - (CONFLICTS WITH MEETING LISTED BELOW) SEUS Panel Session**  
***II "Innovation Towards Business Solutions"***

**Moderator:** Mr. Yoshio Nakamura Vice Chairman, Keidanren  
**Location:** Imperial Hotel Tokyo

**"Brand USA" Meeting with Team SC (US Commercial Service & State Department Initiative)**

**Meeting Point Time:** 2:40 pm

**Meeting Location:** Meeting Room F on the 5<sup>th</sup> floor in Imperial Hotel

**2:45 -3:30p.m.**                      **Brand USA (US Commercial Service & State Department Initiative)**  
**Meeting with Team SC**

**Attending:** Governor  
George Patrick  
Hal Johnson  
David Ginn  
Will Williams  
Greg Lyon  
Jeff McKay  
Mr. Haley  
Kevin Chambers, Senior Commercial Officer  
Andrew Wylegala, Minister – Counselor for Commercial Affairs

**Location:** Imperial Hotel Tokyo Conference Room F

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**Japan Bioindustry Association Meeting with Team SC**

**Meeting Point Time: 3:50 p.m.**

**Meeting Location: Meeting Room E on the 5<sup>th</sup> floor in Imperial Hotel**

**4:00 -5:00p.m.      Japan Bioindustry Association Meeting with Team SC**

**Attending:** Governor  
George Patrick  
Hal Johnson  
Greg Lyon  
Mr. Haley  
Stephen Roddey  
Hal Johnson  
David Ginn  
Jeff McKay  
Yoshiaki Tsukamoto, Executive Director

**Location:** Imperial Hotel Tokyo Conference Room E

**4:00 -5:10 p.m. -      *(CONFLICTS WITH MEETING LISTED ABOVE)* SEUS Panel Session III  
“Supply Chain Infrastructure”**

**Moderator/Panelist:** Jeremy Goldstrich, FedEx, Managing Director for Ground Operations,  
Japan & Guam

**Location:** Imperial Hotel Tokyo

**5:25 -5:55 p.m. -      SEUS Closing Ceremony/Remarks**

**Location:** Imperial Hotel Tokyo

**6:30 -9:00 p.m. -      SEUS Reception and Dinner**

**Location:** Imperial Hotel Tokyo

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## Saturday, September 15, 2012

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**Meeting with American Chamber of Commerce Japan President &  
Board of Governors of Tokyo American Club Breakfast**

**Departure Time: 8:25 am**

**Departure Location: Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor (Rendez-Vous Bar & Lounge)**

**Estimated Travel Time: 15 minutes by taxi**

**9:00 -10:30 a.m. -**

**Meeting with American Chamber of Commerce Japan President &  
Board of Governors of Tokyo American Club Breakfast**

**Attending:**

Governor and Mr. Haley , Staff/Security  
Greg Lyon  
Clarke Thompson

**Location:**

Tokyo American Club  
2-1-2 Azabudai  
Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
Ph: 03-4588-0381

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## **Sunday, September 16, 2012**

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**10:20a.m. – Departure for Governor, Governor's team, Clarke from Imperial Hotel on Airport Limousine Bus for Narita Airport (Governor, Clarke) – Hotel Lobby**

**3:45 p.m. – Departure Flight (Governor, Mr. Haley, Rebecca Schimsa, Clarke, Security)  
Delta Flight - #296**



## The 35th Annual Joint Meeting

Japan-U.S. Southeast Association & Southeast U.S./Japan Association

"In Harmony with Tradition and Innovation"

September 13-15, 2012

### Imperial Hotel Tokyo

1-1, Uchisaiwaicho 1-chome, Chiyoda-ku,

Tokyo 100-8558, Japan

Phone: 03-3504-1111

Fax: 03-3581-9146

<http://www.imperialhotel.co.jp>

\* All participants are required to register.

\* Meeting functions will be held at the Imperial Hotel Tokyo, unless otherwise designated.

### Thursday, September 13, 2012

5:00pm - 8:00pm **Welcome Reception & Dinner** – Peacock Room (East), 2<sup>nd</sup> Floor  
(Standing Dinner, Business Attire)

00:00pm - 5:00pm **Registration** – Mai Room and Irodori Room, 3<sup>rd</sup> Floor

### Friday, September 14, 2012

\* All events are business attire.

7:30am – 00:00pm **Registration** – in front of Fuji Room, 3<sup>rd</sup> Floor

7:00am - 8:45am **Delegates' Breakfast** – Peacock Room (East), 2<sup>nd</sup> Floor

9:45am -3:30pm **Spouse Tour** – Cultural experience tour in Tokyo  
(Japanese Calligraphy and Tea ceremony Experience)

\* Participants in the Spouse Tour are requested to re-confirm their choice(s) at the Tour Desk in advance and receive a confirmation and any updates on the program.

\* Participants in the Spouse Tour are requested to **meet at the Banquet Lobby, 1st Floor, at 9:30am.**

9:00am -10:20am **Opening Ceremony** – Fuji Room, 3<sup>rd</sup> Floor

**Opening Remarks** Mr. Hiromasa Yonekura  
Chairman, the 35<sup>th</sup> Annual Joint Meeting of Southeast  
U.S./Japan and Japan-U.S. Southeast Associations  
Chairman, Sumitomo Chemical Co., Ltd.  
Chairman, KEIDANREN

**Opening Remarks** Mr. Jack O. Bovender, Jr.  
Chairman, Southeast U.S./Japan Association  
Retired Chairman and CEO, Hospital Corporation of America

### **Opening Remarks by Members of the Official Party**

The State of Tennessee (Co-host state):  
The Honorable Bill Haslam, Governor  
The State of Georgia:  
The Honorable Nathan Deal, Governor  
The State of Mississippi:  
The Honorable Phil Bryant, Governor  
The State of North Carolina:  
The Honorable Beverly Eaves Perdue, Governor  
The State of South Carolina:  
The Honorable Nikki R. Haley, Governor  
The State of Alabama:  
Mr. Greg Canfield, Secretary of Commerce  
The State of Florida:  
Mr. Ken Detzner, Secretary of State

10:20am - 10:40am **Coffee Break**

10:40am - 11:45am **Plenary Session (Keynote Speech)** – Fuji Room, 3<sup>rd</sup> Floor

Speaker	Mr. Akihiko Tanaka President Japan International Cooperation Agency (JICA)
	Mr. Christopher J. LaFleur Senior Advisor McLarty Associates

00:00pm - 1:15pm **Luncheon** – Peacock Room (East), 2<sup>nd</sup> Floor

Speaker	The Honorable John V. Roos Ambassador Extraordinary and Plenipotentiary of the United States of America to Japan
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1:30pm - 2:30pm **Panel Session I – “Current Investment Opportunities in the Southeast U.S.”**  
– Fuji Room, 3<sup>rd</sup> Floor

Moderator (Japan):	Mr. Hiroyuki Ishige Chairman Japan External Trade Organization (JETRO)
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Panelists (SEUS):	Mr. Mark L. Williams President Strategic Development Group, Inc.
	Mr. Michael C. Fedele General Manager, Trade Service Center Regional Officer, Nashville Office Mitsui & Co. (U.S.A.), Inc.

(Japan):	Mr. Eizo Kobayashi Chairman
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ITOCHU Corporation

2:30pm - 2:40pm **Break**

2:40pm - 3:50pm **Panel Session II – “Innovation towards Business Solution”**  
– Fuji Room, 3<sup>rd</sup> Floor

Moderator  
(Japan):

Mr. Yoshio Nakamura  
Vice Chairman, Director General  
KEIDANREN

Panelists  
(SEUS):

Mr. D. Del Craig  
Executive Vice President  
International Development  
Elevance Renewable Sciences

(Japan):

Mr. Hiromichi Iwasa  
Chairman of the Board and Chief Executive Officer  
Mitsui Fudosan Co., Ltd.

Mr. Katsuaki Watanabe  
Senior Advisor  
Toyota Motor Corporation

3:50pm - 4:00pm **Break**

4:00pm - 5:10pm **Panel Session III – “Supply chain and Infrastructure”** – Fuji Room, 3<sup>rd</sup> Floor

Moderator  
(SEUS):

Mr. Jeremy Goldstrich  
Managing Director for Ground Operations, Japan & Guam  
FedEx

Panelists  
(SEUS):

Mr. Daniel H. Sayre  
Representative Director and President  
Coca-Cola (Japan) Company, Limited

Mr. George L. Maffeo  
Vice President, Boeing International  
President, Boeing Japan

(Japan):

Mr. Satoshi Miura  
Director and Chairman of Board of Directors  
Nippon Telegraph and Telephone Corporation

Mr. Hideaki Omiya  
Member of the Board, President and CEO  
Mitsubishi Heavy Industries, Ltd.

5:10pm - 5:25pm **Break**

5:25pm - 5:55pm    **Closing Ceremony** – Fuji Room, 3<sup>rd</sup> Floor

**Closing Remarks**    The Honorable Eiichi Kawahara, Consul General  
The Consulate General of Japan in Miami

**Adoption of the Joint Statement**

**Closing Remarks**    Mr. Jack O. Bovender, Jr.  
Chairman, Southeast U.S./Japan Association

**Closing Remarks**    Mr. Hiromasa Yonekura  
Chairman, Japan-U.S. Southeast Association

**Exchange of Gifts**    Chairmen Bovender and Yonekura

**Announcement of the 36<sup>th</sup> Annual Joint Meeting** (The State of Mississippi )

\*\*\* **Joint Meeting Adjourns** \*\*\*

6:30pm - 9:00pm    **Reception & Dinner** - Peacock Room (East & West), 2<sup>nd</sup> Floor  
(Business Attire)

**Saturday, September 15, 2012**

6:00am - 5:00pm    **Invitational Golf Tournament** – Summit Golf Club, Ibaraki

7:30am - 4:50pm    **Optional Tour 1** – Hakone, Bus and “Shinkansen” Tour

8:00am - 4:00pm    **Optional Tour 2** – Kamakura Bus Tour

- \* Participants in the Invitational Golf Tournament and Optional Tours are requested to re-confirm their choice(s) at the Tour Desk in advance and receive a confirmation and any updates on the programs.
- \* Participants in the Invitational Golf Tournament are requested to **meet at the Banquet Lobby, 1<sup>st</sup> Floor, at 5:45am.**
- \* Participants in the Optional Tours are requested to **meet at the Banquet Lobby, 1<sup>st</sup> Floor, 15 minutes before the departure times specified above.**

**September 09, 2012**

**Sunday**

12:00 AM - 12:00 AM

FYI: DOC JAPAN CONTACTS

DOC JAPAN CONTACTS (all will have PDA's)

Greg Lyon                      [glyon@scommerce.com](mailto:glyon@scommerce.com)                      +  
81-80-3479-4570 (overseas)

080-3479-4570 (from Tokyo)

Ben Green                      [bgreen@scommerce.com](mailto:bgreen@scommerce.com)                      +  
81-80-3661-1492 (overseas)

080-3661-1492 (from Tokyo)

Clarke Thompson                      [cthompson@scommerce.com](mailto:cthompson@scommerce.com)                      +1  
(803)-413-6792

Mandy Brawley                      [mbrawley@scommerce.com](mailto:mbrawley@scommerce.com)                      +1  
(803)-318-9712

Wayne Fritz                      [wfritz@scommerce.com](mailto:wfritz@scommerce.com)                      +1  
(803)-413-6767

George Patrick                      [gpatrick@scommerce.com](mailto:gpatrick@scommerce.com)                      +1 (803)  
422-0653

All Day

FYI Rep. James Smith Birthday

All Day

Mansion Duty: Todd Cook/Terris Green

8:00 AM - 8:20 AM

Depart Mansion for CAE -- 20 min.  
Terris Green  
(803) [REDACTED]

9:30 AM - 10:38 AM

Flight: Columbia (CAE) to Atlanta -- Delta Flight #: 5238T  
Charlotte Mayhugh  
(803) [REDACTED]

1:50 PM - 12:00 AM

Flight: Atlanta to Tokyo-Narita -- Delta Flight #: 295T

**September 10, 2012**

**Monday**

All Day

FYI: DOC JAPAN CONTACTS

Please See Above

## September 10, 2012 Continued

### Monday

12:00 AM - 12:00 AM

FYI: Hotel Information -- Imperial Hotel, 1-1, Uchisaiwaicho 1-chome, Chiyoda-ku, Tokyo 100-8558  
<http://www.imperialhotel.co.jp>, Phone: 03-3504-1111

All Day

PNRH: Colin Duncan

12:00 AM - 4:30 PM

Flight (NOTE ARRIVAL: SC Time- Monday, September 10th at 3:30 AM) -- Delta Flight #295

8:30 PM - 10:00 PM

Meeting with Greg Lyon, Commerce

## September 11, 2012

### Tuesday

All Day

FYI: DOC JAPAN CONTACTS

Please See Above

All Day

FYI: Hotel Information -- Imperial Hotel, 1-1, Uchisaiwaicho 1-chome, Chiyoda-ku, Tokyo 100-8558  
<http://www.imperialhotel.co.jp>, Phone: 03-3504-1111

Please See Above

12:45 PM - 1:45 PM

Meeting with [REDACTED] (Note: SC Time - Monday, September 10, 2012 at 11:45 PM) --  
Meeting Room F on the 5th floor in Imperial Hotel

Meeting Time: 12:40 pm

Meeting Location: Meeting Room F on the 5<sup>th</sup> floor in Imperial Hotel

12:45 – 1:45 p.m.

Attending:

Governor

Wayne Fritz

Greg Lyon

Mr. [REDACTED] Senior Vice President  
(Member of Board &  
Member of Executive Committee), General  
Manager

[REDACTED] General Manager, [REDACTED]

[REDACTED] & Administration Dept. (Cell : [REDACTED])

[REDACTED] Deputy General Manager, First  
Engineering Department

Location:

Imperial Hotel Meeting Room F on the 5<sup>th</sup> floor  
in Imperial Hotel 1-1-1, Uchisaiwaicho 1-chome,  
Chiyoda-ku  
Tokyo 100-8558  
<http://www.imperialhotel.co.jp>  
Ph: 03-3504-1111

## September 11, 2012 Continued

Tuesday

2:00 PM - 2:30 PM

Depart Imperial Hotel Lounge, 1st Floor for [REDACTED] (Note: SC Time - Tuesday, September 11, 2012 at 1:00 AM) -- 30 min. by taxi

Departure Time: 2:00 pm

Departure Location: Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor  
(Rendez-Vous Bar & Lounge)

Estimated Travel Time: 30 minutes by taxi

3:00 PM - 3:30 PM

Meeting with [REDACTED] (Note: SC Time - Tuesday, September 11, 2012 at 2:00 AM) -- [REDACTED] Tokyo Office,  
[REDACTED]

Attending:

Governor

George Patrick

Greg Lyon

Will Williams

[REDACTED] Managing Officer of

External Affairs

Location:

[REDACTED] Tokyo Office  
[REDACTED]

Japanese address:

[REDACTED]

3:30 PM - 4:00 PM

Depart [REDACTED] Tokyo office for FujiFilm HQ (Note: SC Time - Tuesday, September 11, 2012 at 2:30 AM)  
-- 30 min by taxi

4:15 PM - 5:00 PM

Meeting with FujiFilm (Note: SC Time - Tuesday, September 11, 2012 at 3:15 AM) -- FujiFilm HQ, Tokyo  
Midtown 9-7-3 Akasaka, Minatoku

FujiFilm

Estimated Travel Time: 30 minutes by taxi

4:15-5:15 p.m. FujiFilm Meeting

Attending:

Governor

George Patrick

Ben Green

Catalina Valencia

Allen Creighton, General Counsel Fuji North America  
(former McNair attorney)

[REDACTED]

[REDACTED]

Location:

FujiFilm HQ, Tokyo Midtown  
9-7-3 Akasaka, Minatoku

## September 11, 2012 Continued

Tuesday

5:00 PM - 5:15 PM

Fujifilm's business Product Tour

5:20 PM - 5:35 PM

Depart FujiFilm HQ for Tokyo American Club (Note: SC Time - Tuesday, September 11, 2012 at 4:20 AM)  
-- 5 min. by taxi

5:30 PM - 6:00 PM

Commerce Meeting with staff

6:20 PM - 6:40 PM

Meeting with [REDACTED] (Note: SC Time - Tuesday, September 11, 2012 at 5:00 AM) -- Tokyo American Club,  
2-1-2 Azabudai, Minato-ku, Tokyo 106-8649

6:20 p.m. - [REDACTED] Meeting

Attending: Governor Haley  
George Patrick  
Greg Lyon  
Mr. Haley  
Will Williams

Location: Tokyo American Club  
2-1-2 Azabudai  
Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
Ph: 03-4588-0381

**Address in Japanese:** 東京都港区麻布台2丁目1-2 106-0041

6:30 PM - 8:30 PM

"Get to Know SC Reception" (Note: SC Time - Tuesday, September 11, 2012 at 5:30 to 7:30 AM) -- Tokyo  
American Club 2-1-2 Azabudai Minato-ku, Tokyo 106-8649

"Get to Know SC Reception"

Departure Time: 6:20 pm

6:30 – 8:30pm "Get to Know SC Reception" sponsored by K&L Gates Law Firm

Location: Tokyo American Club  
2-1-2 Azabudai  
Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
Ph: 03-4588-0381

**Address in Japanese:** 東京都港区麻布台2丁目1-2 106-0041

Attendees: SC delegation, invited Japanese companies (18 prospects)

6:45 – 7:15 p.m. –

Welcome from K&L Attorney and introduction of US Deputy Chief of Mission

Remarks from US Deputy Chief of Mission and introduction of George Patrick

Remarks from George Patrick and introduction of Governor Haley for her welcoming

## September 11, 2012 Continued

Tuesday

remarks

Departure Time: 8:40 pm

Travel departure: Taxi from Tokyo American Club to Imperial Hotel

Estimated Travel Time: 15 minutes by taxi

9:15 PM - 9:25 PM

Agency Call with Catherine Templeton

## September 12, 2012

Wednesday

All Day

FYI: DOC JAPAN CONTACTS

Please See Above

All Day

FYI: Hotel Information -- Imperial Hotel, 1-1, Uchisaiwaicho 1-chome, Chiyoda-ku, Tokyo 100-8558  
<http://www.imperialhotel.co.jp>, Phone: 03-3504-1111

Please See Above

8:15 AM - 8:35 AM

Depart Imperial Hotel for 13-9, ShibaDaimon 1-Chome, Minato-ku, Tokyo (Note: SC Time - Tuesday, September 11 at 7:15 PM)

Showa Denko

Departure Time: 8:15 am

Departure Location: Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor  
(Rendez-Vous Bar & Lounge)

Estimated Travel Time: 20 minutes by taxi

8:45 AM - 9:15 AM

Meeting with Showa Denko (Note: SC Time - Tuesday, September 11 at 7:45 PM) -- 13-9, ShibaDaimon 1-Chome, Minato-ku, Tokyo

8:45-9:45 a.m. - Showa Denko Meeting

Attending:

Governor

Greg Lyon

David Ginn

Wayne Hall

Larry Hargett

Bob Whitten

Location: 13-9, ShibaDaimon 1-Chome, Minato-ku, Tokyo

Address in Japanese: 〒105-8518 東京都港区芝大門1-13-9

Travel Note: Take taxi from Showa Denko to Tokyo American Club.

Estimated travel time: 10 minutes by taxi

**September 12, 2012 Continued**

**Wednesday**

**9:20 AM - 9:50 AM**

**Meeting with Showa Denko re: [REDACTED]**

**10:00 AM - 10:15 AM**

**Depart Showa Denko for Tokyo American Club (SC Time- Tuesday, September 11 at 9:00 PM) -- 10 min. by taxi**

**11:15 AM - 12:00 PM**

**Media Interview with American Chamber of Commerce in Japan Journal, with ACCJ President Mr. Mike DeJong, ACCJ Journal Editor (Note: SC Time- Tuesday, September 11 at 9:15 PM) -- Tokyo American Club, 2-1-2 Azabudai, Minato-ku, Tokyo 106-8649**

**- Media Interview w/ American Chamber of Commerce in Japan Journal, with ACCJ President Mr. Mike DeJong, ACCJ Journal Editor**

**Attending:** Governor  
Greg Lyon

**Location:** Tokyo American Club, 2-1-2 Azabudai, Minato-ku, Tokyo  
106-8649

<http://www.tokyoamericanclub.org/>

**Ph:** 03-4588-0381

**Address in Japanese:** 東京都港区麻布台 2 丁目 1 - 2 106-0041

**12:00 PM - 2:00 PM**

**American Chamber of Commerce Japan Luncheon (Note: SC Time - Tuesday, September 11, 2012 at 11:00 PM) -- Tokyo American Club, 2-1-2 Azabudai Minato-ku, Tokyo 106-8649**

**12:00 -2:00 p.m. - American Chamber of Commerce Japan Luncheon**

**Attending:** Governor & Staff/Security  
SC Delegation  
60+ Japanese company executives

**Location:** Tokyo American Club  
2-1-2 Azabudai  
Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
**Ph:** 03-4588-0381

**Address in Japanese:** 東京都港区麻布台 2 丁目 1 - 2 106-0041

**Note:** Introduction of Governor Haley to be made by George Patrick

**September 12, 2012 Continued**  
**Wednesday**

1:45 PM - 2:00 PM

Media Availability

2:00 PM - 2:15 PM

Televised News Interview

2:15 PM - 2:45 PM

Meeting with Commerce Staff

3:00 PM - 4:00 PM

Meeting with [REDACTED] (Note: SC Time - Wednesday, September 12 at 2:00 AM) -- [REDACTED]  
[REDACTED] in Tokyo, [REDACTED]

[REDACTED] Meeting

Departure Time: 2:30 pm

Departure Location: Meet in waiting lobby (near Traders Bar) of Tokyo American Club

Estimated Travel Time: 20 minutes by taxi

3:00 - 4:00 p.m. -

Attending:

[REDACTED] Meeting

Governor

Greg Lyon

[REDACTED]

Senator McGill

[REDACTED] President [REDACTED]

[REDACTED]

[REDACTED] Executive Director [REDACTED]

Location:

[REDACTED] HQ in Tokyo

[REDACTED]

[REDACTED]

Address in Japanese: [REDACTED]  
[REDACTED]

Travel Departure Note: Travel by taxi from [REDACTED] to Imperial Hotel post-meeting.

Estimated Travel time: 15 minutes by taxi

4:00 PM - 4:15 PM

Depart [REDACTED] for Imperial Hotel (Note: SC Time - Wednesday, September 12 at 3:15 AM) -- 15 min. by taxi

**September 13, 2012**

**Thursday**

All Day

FYI: DOC JAPAN CONTACTS

Please See Above

All Day

FYI: Hotel Information -- Imperial Hotel, 1-1, Uchisaiwaicho 1-chome, Chiyoda-ku, Tokyo 100-8558  
<http://www.imperialhotel.co.jp>, Phone: 03-3504-1111

Please See Above

All Day

PNRH: Todd Cook

8:45 AM - 9:15 AM

Depart Imperial Hotel for Honda Motor Company Headquarters (Note: SC Time - Wednesday, September 12 at 7:45 PM) -- 30 minutes by taxi

9:45 AM - 11:00 AM

Meeting & Tour of Honda Motor Company (Note: SC Time - Wednesday, September 12 at 8:45 PM) --  
Honda Motor Company Headquarters, 2-1-1 Minami-Aoyama, Minato-ku, Tokyo, 107-8556, Japan

9:45 - 11:00 a.m. -

**Honda Motor Company Meeting & Tour**

Attending:

Governor

Mandy Brawley

Greg Lyon

Sen. McGill

████████████████████  
April Lucas (will already be there)

Deborah Deutschmann (will already be

there) 803-422-9265

Contact Person:

████████████████████

Location:

Honda Motor Company Headquarters  
2-1-1 Minami-Aoyama, Minato-ku,  
Tokyo, 107-8556, Japan

Address in Japanese: 〒107-8556 東京都港区南青山2-1-1

11:00 AM - 11:30 AM

Depart Honda Motor Company for Imperial Hotel (Note: SC Time - Wednesday, September 13 at 10:00 PM) -- 30 min. by taxi

## September 13, 2012 Continued

Thursday

1:30 PM - 2:00 PM

Meeting with [REDACTED]

2:30 PM - 3:15 PM

Meeting with [REDACTED] (Note: SC Time - Thursday, September 13 at 1:30 AM) -- Meeting Room F, 5th Floor in Imperial Hotel

### [REDACTED] Meeting

Meeting Time: 2:20 pm

Meeting Location: Meeting Room F on the 5<sup>th</sup> floor in Imperial Hotel

### 2:30 [REDACTED] Meeting

Attending:

Governor  
Greg Lyon  
Mandy Brawley  
Mark Williams  
[REDACTED]

Location:

Imperial Hotel Meeting Room F on the 5<sup>th</sup> floor  
1-1, Uchisaiwai-cho 1-chome  
Chiyoda-ku  
Tokyo, 100-8558  
Ph: 81-3-3504-1111

3:15 PM - 3:45 PM

Meeting with Mark Williams (Note: SC Time- Thursday, September 13 at 12:45 AM) -- Meeting Room F on the 5th Floor in Imperial Hotel

### Meeting with Mark Williams to discuss [REDACTED]

Attending:

Governor  
Greg Lyon  
Mandy Brawley  
Mark Williams

Location:  
floor in Imperial Hotel

Imperial Hotel Tokyo Meeting Room F on the 5<sup>th</sup>  
1-1, Uchisaiwai-cho 1-chome  
Chiyoda-ku  
Tokyo, 100-8558  
Ph: 81-3-3504-1111

4:00 PM - 5:00 PM

Meeting with [REDACTED] (Note: SC Time - Thursday, September 13 at 3:00 AM) -- Imperial Hotel Tokyo, 1-1, Uchisaiwai-cho 1-chome Chiyoda-ku Tokyo, 100-8558

### 4:00 - 5:00 p.m. - [REDACTED]

Attending:

Governor  
George Patrick  
Greg Lyon  
Hal Johnson  
Mandy Brawley  
Mr. Haley  
[REDACTED]

## September 13, 2012 Continued

Thursday

**Location:** Imperial Hotel Tokyo  
1-1, Uchisaiwai-cho 1-chome  
Chiyoda-ku  
Tokyo, 100-8558  
Ph: 81-3-3504-1111

5:30 PM - 9:30 PM

**SEUS Welcome Reception & VIP Dinner (Note: SC Time - Thursday, September 13 at 4:30 AM)**  
**5:30 -9:30 p.m. - SEUS Welcome Reception & VIP Dinner\***

**Attending:** Governor\*  
Mr. Haley\*  
SC Delegation

**Location:** Imperial Hotel Tokyo

\*Governor and Michael Haley will attend a private VIP dinner hosted by Chairman Yonekura after the reception. SEUS staff will take care of transportation from Imperial Hotel to dinner.

**VIP Dinner Hosted by Chairman Yonekura**

**VIP Dinner Attendees**

Governor and Mr. Haley  
S.C. Sen. Yancey McGill  
Greg Lyon  
Rebecca Schimsa and Gov. Security (2)

## September 14, 2012

Friday

All Day

**FYI: DOC JAPAN CONTACTS**

**Please See Above**

All Day

**FYI: Hotel Information -- Imperial Hotel, 1-1, Uchisaiwaicho 1-chome, Chiyoda-ku, Tokyo 100-8558**  
**<http://www.imperialhotel.co.jp>, Phone: 03-3504-1111**

**Please See Above**

## September 14, 2012 Continued

Friday

All Day PNRH: Brian Corbett

7:45 AM - 8:45 AM SEUS Governor's Breakfast (Note: SC Time - Thursday, September 13 at 6:45 PM) -- Imperial Hotel Tokyo

8:35 AM - 8:40 AM Call with Mark Keel

9:00 AM - 10:20 AM SEUS Opening Ceremony/Opening Remarks (Note: SC Time - Thursday, September 13 at 8:00 PM) -- Imperial Hotel Tokyo

10:45 AM - 11:45 AM Economic development meeting with [REDACTED]

11:00 AM - 11:10 AM Call with Mark Keel

12:00 PM - 1:30 PM SEUS Luncheon (Note: SC Time - Thursday, September 13 at 11:00 PM) -- Imperial Hotel Tokyo

1:30 PM - 2:30 PM Meeting with U.S. Ambassador to Japan, John Roos (Note: SC Time - Friday, September 14 at 12:30 AM) -- Imperial Hotel Tokyo, Conference Room D

### U.S. Ambassador to Japan Meeting

Meeting Location: Conference Room D immediately following lunch

1:30 -2:30p.m.

U.S. Ambassador to Japan Meeting

Attending:

Governor

Ambassador John Roos

George Patrick

Greg Lyon

Mr. Haley

Location:

Imperial Hotel Tokyo Conference Room

D

3:00 PM - 3:30 PM

Meeting with [REDACTED]

## September 15, 2012

Saturday

All Day

FYI: DOC JAPAN CONTACTS

Please See Above

All Day

FYI: Hotel Information -- Imperial Hotel, 1-1, Uchisaiwaicho 1-chome, Chiyoda-ku, Tokyo 100-8558  
<http://www.imperialhotel.co.jp>, Phone: 03-3504-1111

Please See Above

**September 15, 2012 Continued**  
**Saturday**

All Day                      Clemson vs. Furman -- Home  
3:00pm

All Day                      Mansion Duty: Brandon Landrum/Dean Johnson

All Day                      Sen. Kent Williams Birthday

All Day                      USC vs. Alabama-Birmingham

8:25 AM - 8:45 AM                      Depart Imperial Hotel Tokyo for Tokyo American Club (Note: SC Time - Friday, September 14 at 7:25 PM) -- 15 min. by taxi

9:00 AM - 10:30 AM                      Meeting with American Chamber of Commerce Japan President & Board of Governors of Tokyo American Club Breakfast (Note: SC Time - September 14 at 8:00 PM) -- Tokyo American Club, 2-1-2 Azabudai Minato-ku, Tokyo 106-8649

Meeting with American Chamber of Commerce Japan President &  
Board of Governors of Tokyo American Club Breakfast

Departure Time: 8:25 am

Departure Location: Meet at entrance to Imperial Hotel lounge on 1<sup>st</sup> floor  
(Rendez-Vous Bar & Lounge)

Estimated Travel Time: 15 minutes by taxi

9:00 - 10:30 a.m. -

Meeting with American Chamber of Commerce  
Japan President &  
Board of Governors of Tokyo American Club  
Breakfast

Attending:

Governor & Staff/Security  
Greg Lyon  
Clarke Thompson  
Mr. Haley

Location:

Tokyo American Club  
2-1-2 Azabudai  
Minato-ku, Tokyo 106-8649  
<http://www.tokyoamericanclub.org/>  
Ph: 03-4588-0381

**September 16, 2012**

**Sunday**

**12:00 AM - 12:00 AM**

**FYI: DOC JAPAN CONTACTS**

**Please See Above**

**12:00 AM - 12:00 AM**

**FYI: Hotel Information -- Imperial Hotel, 1-1, Uchisaiwaicho 1-chome, Chiyoda-ku, Tokyo 100-8558  
<http://www.imperialhotel.co.jp>, Phone: 03-3504-1111**

**Please See Above**

**All Day**

**Emily Brandenburg - Birthday**

**All Day**

**Mansion Duty: Brandon Landrum/Dean Johnson**

**10:20 AM - 10:50 AM**

**Depart Imperial Hotel for Narita Airport (Note: SC Time - September 15 at 9:20 PM)**

**10:20a.m. -- Departure for Governor, Governor's team, Clarke from Imperial  
Hotel on Airport Limousine Bus for Narita Airport (Governor, Clarke) -- Hotel  
Lobby**

**3:45 PM - 4:00 PM**

**Flight: Tokyo-Narita to Atlanta (3:45 PM (Japan) to 3:05 PM (Eastern) -- Delta Flight: #296**

**4:41 PM - 5:50 PM**

**Flight: Atlanta to Columbia -- Delta Flight # 1306**

**Brandon Landrum**

**[REDACTED]**

## TRAVEL EXPENSES

### Economic Development Trip to Japan 2012

Dates of Travel: Sunday, September 9<sup>th</sup> – Sunday, September 16<sup>th</sup>

#### Cost of Meals:

- Governor - \$474.23
- Governor's Aide - \$469.90

#### Cost of Airfare:

- Governor - \$2,209.00
- Governor's Aide - \$1,849.00

#### Cost of Hotel:

- Governor - \$2,637.80 (shared)
- Governor's Aide - \$2,652.36 (shared)