

From: Houston Multifamily Forum: Marcus & Millichap / IPA
<info@emails.mmhoustonforum.com>
Sent: Tuesday, May 3, 2016 9:02 AM
To: Haley, Nikki
Subject: [Last Call] Houston's Mayor Sylvester Turner Set to Keynote This Thursday!



Over 375 have already made plans to attend the [Marcus & Millichap/IPA Multifamily Forum Houston](#) at the Hilton Post Oak THIS THURSDAY! Please join us on May 5, as we spotlight the leading trends and emerging strategies in multifamily investment, capital raising, and deal making to overcome the impact of low oil prices.

Don't miss important keynote conversations featuring the Honorable **Sylvester Turner**, Mayor of **Houston**, **Doug Bibby**, President of **National Multifamily Housing Council**, **Karr Ingham**, Petroleum Economist of **Texas Alliance of Energy Producers**, and **Patrick Jankowski**, SVP - Research of **Greater Houston Partnership**. You will also have the opportunity to meet representatives from top firms; see below for a preview of whom you might meet!

This Event is 2 Days Away!

Advanced Registration **\$599**
Full Rate **\$649**
(Group Rate Available)

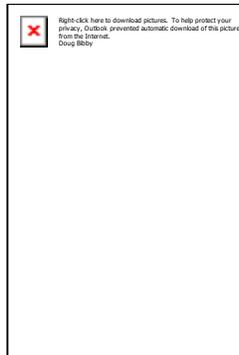


[No thanks, I'm not interested in this event.](#)

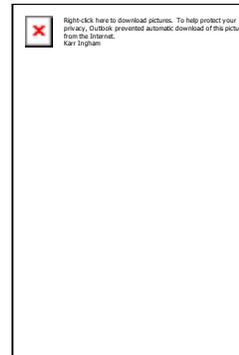
Keynote Speakers:



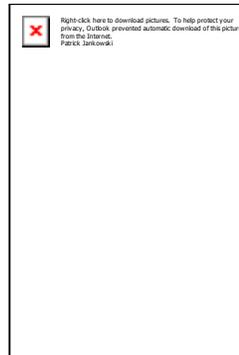
Sylvester Turner
Mayor
City of Houston



Doug Bibby
President
National Multifamily Housing
Council



Karr Ingham
Petroleum Economist
Texas Alliance of Energy
Producers



Patrick Jankowski
SVP - Research
Greater Houston Partners

Attending Companies Include:

- Abacus Capital Group
- AECOM
- AG Spanos Companies
- Allen Harrison Company
- Alliance Residential
- Allied Orion Group
- Alpor
- Apartment Income Investors
- Arch-Con Corporation
- Arel Capital
- Ares Management
- Artesia Real Estate
- Ascension
- Ascent Multifamily Accounting
- Asset Plus Companies
- AT&T
- Auburn Regal
- Avesta
- Balfour Beatty Construction
- Beachwold Residential
- Bentall Kennedy
- Betzler Investments
- Blue Quality Services
- Bohler Engineering
- Breeze Realty
- Bridge IGP
- Bridge Partners
- Brightside Properties
- Broome Capital
- Brown & Gay Engineers
- Bury
- Cadence McShane Construction
- CALCAP Advisors
- CallisonRTKL
- Calmwater Capital
- Cantrell McCulloch
- Capital One
- Capstone Real Estate Services
- Cathay Bank
- CBRE
- Centerpoint Energy
- CFH Investment Partners
- Chelsea Enterprises
- Chicago Title Company
- CIG
- C-III Capital Partners
- City of Houston
- Civitas Capital
- Condesa Property Group
- Consolidated Investment Group
- Cornerstone Real Estate Advisers
- Cort Business Services
- CoStar Group
- Kirksey Architecture
- KKR
- Koss REsource
- KW Ventures
- Lamppost
- LDG Development
- LDK Ventures
- Le Montreal
- Lennar Multifamily Living
- Lily Capital Management
- Linebacker Equity Management
- LJA Engineering
- Lloyd Jones Capital
- LMI Capital
- M.Ford & Associates
- MacDonald Realty Group
- Marquette Companies
- Mattox Terrell & Associates
- MC Companies
- McCann Realty Partners
- McCue Road Properties
- Meridian Capital Group
- Merion Realty Partners
- Milestone Management
- Mission Rock Residential
- Mohawk Industries
- Momentum Fitness Solutions
- Monogram Residential Trust
- Moran Capital
- Mosaic Residential
- Mout Auburn Multifamily
- National Multifamily Housing Council
- NCS Houston
- NewcrestImage
- Newland Realty
- NextGen Apartments
- Nitya Capital
- NorthWest Holdings Management
- Novare Group
- O'Brien Architects
- Old Republic National Commercial Title Services
- Oldcastle
- Oldham Goodwin Group
- Pape-Dawson Engineers
- Paradigm Tax Group
- PDG
- PennyMac Commercial
- Pinnacle Property Group
- PlainsCapital Bank
- PM Realty Group
- Praxis Capital
- Presidium Group
- Price Realty Corporation

- Crystal Lagoons
- Cypressbrook Company
- Darrow
- Delta Alliance Capital Management
- Diamond McCarthy
- Direct Energy
- DNA Co.
- Dryden Street Investments
- Dwell Design Studio
- Eastham Capital
- ECI Group
- Employees Retirement System of Texas
- EMS
- Epoch Residential
- ePremium Insurance
- Fairfield Residential
- Fidelity National Title, NCS
- First American Title
- First Capital Advisors
- Five Point Realty Management
- Fore Property
- FSI Construction
- FTK Construction
- Fulton Property Group
- Gables Residential
- Garrison
- Grandbridge Real Estate Capital
- Greater Houston Partnership
- Green Mountain Energy
- Greystar
- Greystar
- GWR Equities
- Halff Associates
- Hamilton Zanze
- Hanszen Laporte
- Harris County CSD
- Hines
- HKS
- House + Partners
- HP Civil Engineering
- HPA Design Group
- Humphreys & Partners Architects
- Hunington Properties
- Implicity
- Indus Management Group
- Infinity Power Partners
- Integrity Structural
- Inverness Properties
- Investar USA
- Investor Management Services
- J. A. Billipp Company
- J.D. Owens Investments
- Jansen International
- JLB Partners
- JLL
- JMG Realty
- Jordan & Skala Engineers
- Prime Finance
- PwC
- RailField Realty Partners
- Realty Mogul
- Rentlytics
- RETC
- RH Management
- Riverway Title
- RMC Real Estate
- Rockspring Capital
- Rockstar Capital Management
- Roscoe Properties
- Ryan, LLC
- Sarofim Realty Advisors
- Sentinel Real Estate Corporation
- Servant Energy Partners
- SES Environmental.com
- Shahda Investments
- Smart Apartment Data
- Spectrum Partners
- Star Pacific Capital Management
- Stephenson Fournier
- Stewart Title Commercial Services
- STG Design
- Strasburger & Price
- Sunstone Properties Trust
- SVN South Commercial Real Estate
- T-4 Housing Interest Management
- Ted Trout Architect and Associates
- Te-Enterprise
- Tempus Development Solutions
- Terra Associates
- Teton Living
- Texas Alliance of Energy Producers
- The Ambrose Group
- The Howard Hughes Corporation
- The News Funnel
- The PPA Group
- Three Block Capital
- Total Lender Services
- Transwestern
- Trinity Property Consultants
- Urban Southwest Capital
- US Residential Group
- USAA Real Estate Company
- US-EcoLogic
- Valet Waste
- Vende Capital
- Veritas Equity Management
- Vintage Communities
- Walker & Dunlop
- Warehouse Associates
- WastePoint

- JP Morgan
- Kalitera Assets
- Kaplan Management Company
- Kayne Anderson Real Estate Advisors
- Keener Investments
- Keller Capital
- Keller Property Company
- Kimley-Horn

- Waterton
- Whitney Bank
- Willhaus & Associates
- Williamsburg Enterprises
- Wilson, Cribbs & Goren
- Windsor Communities
- Wolff Companies
- Wood Partners
- Yad Investments Limited
- Yardi Matrix
- Zions Bancorporation
- ZVN Properties

Get Involved!



Speakers & Agenda:

John Ward

(646) 755-3164

jward@greenpearlevents.com

Sponsorship & Exhibiting:

Adam Kolanko

(646) 783-3955

akolanko@greenpearlevents.com

Attendee Registrations:

Scott Milliken

(646) 862-9912

scott@greenpearlevents.com

Conference Speakers Include:



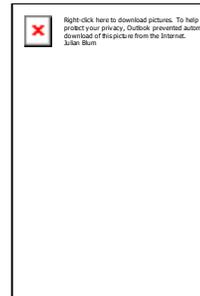
Swapnil Agarwal
 Founder &
 Managing Partner
**Nitya Capital &
 Karya Management**



Cyrus Bahrami
 Managing Director -
 South Texas
Alliance Residential



Bart Barrett
 Director
Wood Partners



Julian Blum
 Principal
**Urban Southwest
 Capital**



John Boriack
 Chief Executive Officer
**Veritas Equity
 Management**



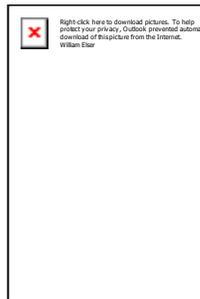
Tom Brink
 Vice President
CallisonRTKL



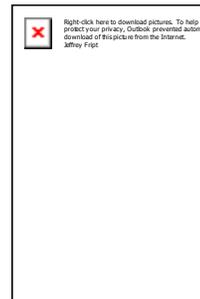
Jennifer Campbell
 Associate Director
**Institutional Property
 Advisors**



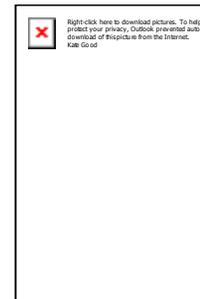
Mark Cantrell
 President
Cantrell McCulloch



William Elser
 Director
Hines



Jeffrey Fript
 Vice President
 Investments
Marcus & Millichap



Kate Good
 SVP - Multifamily
 Development
Hunington Residential



Abe Goren
 Shareholder
**Wilson, Cribbs
 Goren**



Curtis Haines
Chief Executive Officer
Vende Capital



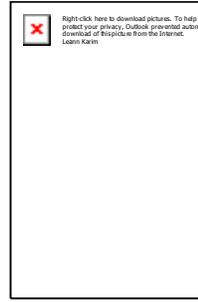
John Hammond
President & CEO
Riverway Title



Shawn Handrahan
President & CEO
Valet Waste



David Hargrove
COO - Multifamily
Asset Plus Companies



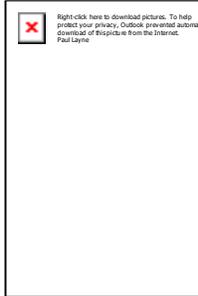
Leann Karim
Senior Associate
Wilson, Cribbs, and
Goren



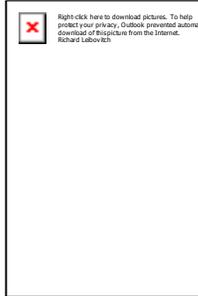
Richard Katzer
SVP & National Director
Marcus & Millichap
Capital Corporation



Steve Lamberti
Chief Operating Officer
Milestone
Management



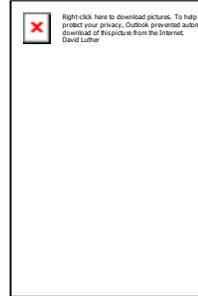
Paul Layne
Executive Vice
President
The Howard Hughes
Corporation



Richard Leibovitch
Managing Partner
Arel Capital



Christopher Leonard
Regional Director -
NMHG
Marcus & Millichap



David Luther
FVP & Regional
Manager
Marcus & Millichap



Uri Man
Chief Executive Officer
Crystal Lagoons



Bryant Nail
EVP - Multifamily
PM Realty Group



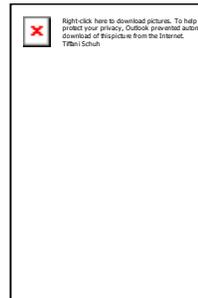
Tim Nichols
VP - Business
Development
Pinnacle Property
Group



Ricardo Rivas
Chief Investment Officer
Allied Orion Group



Steve Sapio
VP & Title Officer /
Commercial Business
Development
Chicago Title
Company



Tiffani Schuh
VP - Private Equity
CFH Investment
Partners



John Sebre
FVP & National Director
- NMHG
Marcus & Millichap



Scott Seegmiller
Managing Partner
Ascent Multifamily
Accounting



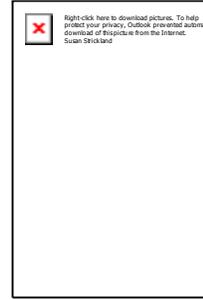
Jon Siegel
Co-Founder & CIO
RailField Realty
Partners



Eric Silverman
Founder & Managing
Director
Eastham Capital



Kim Small
SVP - Central Region
Wood Partners



Susan Strickland
Commercial Escrow
Officer
& Closing Attorney
Chicago Title
Company



Tony Whitaker
President & C
FSI Construc
Services

Conference Topics:

- **Morning Keynote:** *A Special Presentation from the National Multifamily Housing Council*
- **Houston We (May Not) Have a Problem:** *A Houston Developer's Outlook*
- **East vs West:** *Upcoming Submarkets and Emerging Neighborhoods*
- **No Longer a "Sure Thing":** *Debt & Equity Sources Discuss Houston*
- **The Ins and Outs of Property Taxes**
- **Deal or No Deal:** *The State of Houston's Value Add Market*
- **Operator's Handbook:** *2016 NOI Best Practices*
- **How Developers are Increasing Sales Velocity, Rents and Pricing with the World's Top Amenity**
- **Riding the Rapids and Staying Off the Rocks:** *Troubleshooting Real Estate Transactions*
- **Special Presentation:** *Richard Katzenstein, SVP & National Director of Marcus & Millichap Capital Corporation*
- **Pain in the Asset Manager:** *Improve Performance Through Opportunistic Gains*
- **Afternoon Keynote:** *Tale of Two Cities: Houston Economic Forecast*

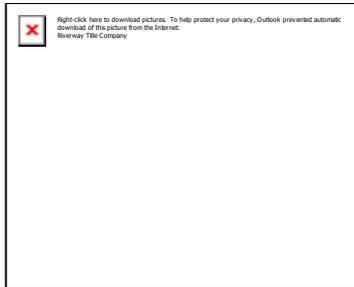
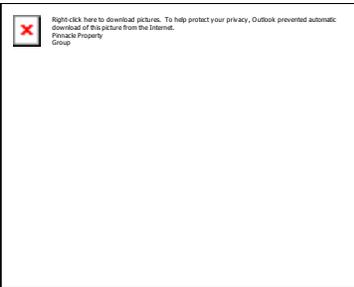
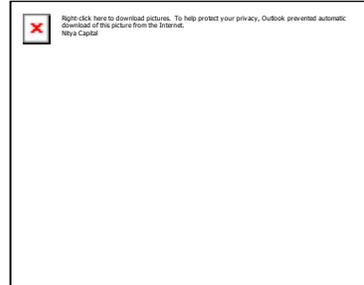
[View the Full Agenda](#)

Conference Chairs:

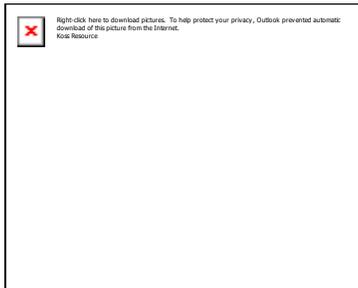


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