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To: Veldran, KatherineKatherineVeldran@gov.sc.gov
Date: 12/2/2016 3:47:56 PM
Subject: REMI Webinar 12/14: Carrier - Dynamic Analysis

Dear Katherine,

The company that owns Carrier Corp. reached a deal with President-elect Donald J. Trump and Vice President-elect Mike Pence to keep nearly 1,000 jobs in Indianapolis, rather than move the operations to Mexico. We are offering a special webinar on **Wednesday, December 14 at 2 PM EST** in which we will examine this event.

In return, United Technologies will receive \$7 million in tax breaks from Indiana over a decade. Tax incentives are one way for state and local governments to attract and retain jobs. "Big day on Thursday for Indiana and the great workers of that wonderful state," Trump tweeted. "We will keep our companies and jobs in the U.S. Thanks Carrier."

Sen. Bernie Sanders criticized the deal in a Washington Post op-ed: "Trump has endangered the jobs of workers who were previously safe in the United States. Why? Because he has signaled to every corporation in America that they can threaten to offshore jobs in exchange for business-friendly tax benefits and incentives."

While incentive programs can stir controversy, they can also be useful when appropriately evaluated. Policy makers need to take into consideration both the revenue and employment impacts when evaluating incentive programs.

For this webinar, we will look at the state-level economic impact of preserving 1,000 jobs, and compare the benefits to the cost of the incentives. Using REMI Tax-PI, we will simulate dynamic economic and fiscal effects of an economic development scenario.

Finally, you will have a chance to engage in Q&A after the presentation.

This presentation will be approximately one hour in length, and we offer it at no charge via the Citrix GotoWebinar web conferencing platform. Advance registration is required; please click [here to register online](#).

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