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**CC:** Robert Chandler [Robert@ark.org](mailto:Robert@ark.org)  
**Date:** 8/31/2004 9:53:23 AM  
**Subject:** Thank you

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Thank you both for such a positive and productive meeting yesterday. I look forward to Jimmy's call regarding next steps to identify online applications and services that the portal can develop with you for the insurance community. We suggest these be included in the portal business plan and incorporated into an overall effort to launch additional DMV-related services in the coming months. As we discussed, I am proceeding to build the financial model that will underlie the business plan and provide the rationale for the "enhanced access fee" that will provide baseline funding for the portal operation.

I am very grateful for your willingness to help us structure our plan in a manner that will benefit the DMV as well as the other agencies that have expressed great interest in developing new online services using the portal. You have my commitment that we will work hard to protect your interests and enable you to better serve your constituents. Your advice and guidance will always be welcomed as the portal moves forward.

Sincerely,

Dan

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