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Subject:

Attachments: potential business opportunities report 02 12 08.doc

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Dear Business Opportunities Committee members:

Attached is a revised summary of our business opportunity priorities. The only significant changes are:

1. We will perform two business plans for FDR training – one for jurisdiction members, the other for outside customers. (Patrice is leading this effort, assisted by a team of staff representing the departments involved in FDR training). We will have an opportunity to discuss our approach with the FDR Advisory Committee, which meets in our office at the end of February.
2. Driver License verification has been revised somewhat to reflect the opportunities to create a revenue stream for AAMVA and jurisdictions, based on recent discussions with several vendors interested in this application and with the Social Security Administration, which may become an AAMVA customer.

Best regards,

Neil

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