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Date: 8/27/2003 12:01:48 PM

Subject: Requested Info Follow-Up

1. There were a total of 264,098 license plates in the warehouse with a total value of \$460,996.25 at the end of the fiscal year.
2. The cost to mail one plate is \$1.29.
3. The cost to ship plates to field offices will vary depending on the quantity. The quantity will determine the carrier of the shipment. Overnight rates are based on total weight of the shipment to one location, not the number of packages and UPS is based on the weight of each package shipped. For an example, Overnight's rates are \$45.00 for weight of 1 pound to 199 pounds to any location in the state. With this rate we could ship 1 to 700 plates or seven boxes weighting 25 pounds each for \$45.00. To ship 800 to 1900 plates it would cost \$55.00, 2,000 to 3,900 plates would cost \$73.00, 4,000 to 7,900 plates would cost \$95.00, 8,000 to 11,900 plates would cost \$125.00, 12,000 to 15,900 plates would cost \$175.00 and 16,000 to 19,900 plates would cost \$205.00. UPS charges by the weight and zone for each box or package for example one box of plates (100) weighting 25 pounds would cost \$7.51 for each box shipped to the location. We shipped by lowest cost, if it is less than \$45.00 to ship UPS for the total shipment then we use UPS if its \$45.00 or more than we would use Overnight. Also, we deliver all plates in the Columbia area and there is no shipping cost except indirect labor and vehicle usage cost.
4. the total cost of shipping expenditures that I gave you will increase approximately 7.5 to 12% due to rate changes for Overnight and they will not change for five years. UPS has increased their rates almost every year. The projected shipping cost for DMV supplies outside of the Columbia area is approximately \$90,000.00 to \$95,000.00 this fiscal year. This is based on past history cost.

I hope this is helpful to you and if you have any questions give me a call at 896-9097.

Oscar