

**From:** Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>  
**Sent:** Tuesday, August 30, 2016 10:34 AM  
**To:** Haley, Nikki  
**Subject:** [Price Increase Thursday] Gil Dezer Addresses Concerns on the Economy & Ultra-Luxe



**Gil Dezer** is a well-established multifamily owner and developer known for developing some of the most iconic luxury waterfront residences in South Florida. His ultra-luxe portfolio includes developments such as Trump Grande Ocean Resort & Residences, Trump Towers and the Porsche Design Tower. Most recently, **Dezer Development** has collaborated with Armani/Casa Interior Design Studio to launch Residences, Giorgio Armani's first residential tower in the U.S. real estate market.

On September 22, don't miss Dezer's afternoon keynote fireside discussion on shifting from waterfront to infill development and the impact of the economy on the ultra-luxe. Over **500** have made plans to attend the upcoming [Florida Multifamily Summit](#). [See who you will meet!](#)

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No thanks, I'm not interested in this event.

### Featured Keynote:



**Gil Dezer**  
President  
*Dezer Development*

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Speakers & Agenda:

**Amanda Powers**

Sponsorship & Exhibiting:

**Esteban Diaz**

Attendee Registrations:

**Claudia Gutwirth**

## Keynote Speakers:



**Jeff Berkowitz**  
President  
*Berkowitz Development*



**Gil Dezer**  
President  
*Dezer Development*

## Confirmed Speakers:



**Matt Allen**  
EVP & COO  
*Related Group (of Florida)*



**Paul Bertozzi**  
Managing Partner  
*Live Oak Contracting*



**Grant Cardone**  
CEO  
*Cardone Real Estate Acquisitions*



**Nathan Collier**  
Founder & Chairman  
*The Collier Companies*



**Casey Cumming**  
Chief Executive Officer  
*Ram Realty Services*



**Michael D'Onofrio**  
Managing Director  
*Engineered Tax Services*



**Juan DeAngulo**  
Managing Principal  
*Eliion Partners*



**Art Falcone**  
CEO & Chairman  
*Falcone Group*



**Tal Frydman**  
Senior Director  
*Berkadia*



**Andrew Ginsburg**  
President - Eastern Florida  
*CityLift*



**Andres Gonzalez**  
President & CEO  
*Ascentis Real Estate Partners*



**Brad Hamel**  
SVP - Operations  
*Alliance Residential Company*



**William Hamilton**  
Executive Vice President  
*Winthrop Management*



**Andrea Heuson**  
Professor - Finance, School of Business  
*University of Miami*



**Robert Hodge**  
SVP - Acquisition  
*Monogram Residential Trust*



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*Institutional Property Advisors*



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Managing Principal  
*13th Floor Investments*



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President  
*Franklin Street Insurance Services*



**Daniel Diaz Leyva**  
Attorney  
*Foley & Lardner*



**Scott Leventhal**  
Co-Founder  
*The Trillist Companies*



**Carlos Melo**  
Principal  
*The Melo Group*



**Brad Meltzer**  
President  
*Plaza Construction Group Florida*



**Scott Moss**  
President  
*Moss & Associates*



**Nitin Motwani**  
Principal  
*Miami Worldcenter Associates*



**Mitchell Sinberg**  
Senior Managing Director  
*Berkadia*



**Cris Sullivan**  
Chief Operating Officer  
*Gables Residential*



**Justin Toal**  
CIO & Senior Principal  
*Fifteen Group*

**Granvil Tracy**  
President  
*American Land Ventures*



**Steve Witten**  
Executive Director - Northeast & Florida  
*Institutional Property Advisors*

**Joshua Young**  
Founder & CEO  
*Raisal*

**Stuart Zook**  
President  
*Monument Real Estate Services*

## Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

[View the Full Agenda](#)

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