
From: Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Tuesday, August 30, 2016 10:34 AM
To: Haley, Nikki
Subject: [Price Increase Thursday] Gil Dezer Addresses Concerns on the Economy & Ultra-Luxe



Gil Dezer is a well-established multifamily owner and developer known for developing some of the most iconic luxury waterfront residences in South Florida. His ultra-luxe portfolio includes developments such as Trump Grande Ocean Resort & Residences, Trump Towers and the Porsche Design Tower. Most recently, **Dezer Development** has collaborated with Armani/Casa Interior Design Studio to launch Residences, Giorgio Armani's first residential tower in the U.S. real estate market.

On September 22, don't miss Dezer's afternoon keynote fireside discussion on shifting from waterfront to infill development and the impact of the economy on the ultra-luxe. Over **500** have made plans to attend the upcoming [Florida Multifamily Summit](#). [See who you will meet!](#)

Register Now & Save \$300
Price Increases Thursday, Sept. 1!

Advanced Registration \$599
Full Rate \$899
(Group Rates Available)



No thanks, I'm not interested in this event.

Featured Keynote:



Gil Dezer
President
Dezer Development

Get Involved!



Speakers & Agenda:

Amanda Powers

Sponsorship & Exhibiting:

Esteban Diaz

Attendee Registrations:

Claudia Gutwirth

Keynote Speakers:



Jeff Berkowitz
President
Berkowitz Development



Gil Dezer
President
Dezer Development

Confirmed Speakers:



Matt Allen
EVP & COO
Related Group (of Florida)



Paul Bertozzi
Managing Partner
Live Oak Contracting



Grant Cardone
CEO
Cardone Real Estate Acquisitions



Nathan Collier
Founder & Chairman
The Collier Companies



Casey Cumming
Chief Executive Officer
Ram Realty Services



Michael D'Onofrio
Managing Director
Engineered Tax Services



Juan DeAngulo
Managing Principal
Elion Partners



Art Falcone
CEO & Chairman
Falcone Group



Tal Frydman
Senior Director
Berkadia



Andrew Ginsburg
President - Eastern Florida
CityLift



Andres Gonzalez
President & CEO
Ascentis Real Estate Partners



Brad Hamel
SVP - Operations
Alliance Residential Company



William Hamilton
Executive Vice President
Winthrop Management



Andrea Heuson
Professor - Finance, School of Business
University of Miami



Robert Hodge
SVP - Acquisition
Monogram Residential Trust



Wayne Hollo
Executive Vice President
Florida East Coast Realty



Still Hunter, III
Executive Director
Institutional Property Advisors



Arnaud Karsenti
Managing Principal
13th Floor Investments



Tom Kersting
President
Franklin Street Insurance Services



Daniel Diaz Leyva
Attorney
Foley & Lardner



Scott Leventhal
Co-Founder
The Trillist Companies



Carlos Melo
Principal
The Melo Group



Brad Meltzer
President
Plaza Construction Group Florida



Scott Moss
President
Moss & Associates



Nitin Motwani
Principal
Miami Worldcenter Associates



Mitchell Sinberg
Senior Managing Director
Berkadia



Cris Sullivan
Chief Operating Officer
Gables Residential



Justin Toal
CIO & Senior Principal
Fifteen Group

Granvil Tracy
President
American Land Ventures



Steve Witten
Executive Director - Northeast & Florida
Institutional Property Advisors

Joshua Young
Founder & CEO
Raisal

Stuart Zook
President
Monument Real Estate Services

Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

[View the Full Agenda](#)

Lead Sponsors:



Sponsors:



Marketing Partners:



Important: This electronic mail message is intended solely for the person or organization to which it is addressed. If the person actually receiving this message, or other reader of this message, is not the named recipient, or the employee or agent responsible to deliver it to the named recipient, you are not authorized to retain, copy or disseminate this communication or any part of it. This is email was sent to nikkihaley@gov.sc.gov. You are receiving this email because you have requested to receive email from GreenPearl or our research indicates you will benefit from its content as an active representative within this industry. Your data is being used in accordance with current business email legislation and anti-spam laws. For more information, [click here](#). To view our privacy policy, [click here](#). If you do not wish to receive any further communication about this event, please [click here](#). If you do not wish to receive any communication about any GreenPearl events, [click here](#). Please note that by requesting to receive no further communication from GreenPearl you will no longer receive any further communication about any of our other conferences that may benefit you. To view our upcoming events, [click here](#). To learn more about GreenPearl, [click here](#). To learn more about partnering with GreenPearl, [click here](#).

This email was sent by:

GreenPearl
32 West 22nd Street, 6th Floor
New York, NY 10010