

From: Pitts, Ted

To: Soura, Christian <ChristianSoura@gov.sc.gov>

Baker, Josh <JoshBaker@gov.sc.gov>

Date: 10/22/2012 4:11:42 PM

Subject: FW: New & User Veh Sales for Jul 1, 2009- Jun 30, 2012 (JR).xls

Attachments: [New & User Veh Sales for Jul 1, 2009- Jun 30, 2012 \(JR\).xls](#)

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From: Shwedo, Kevin A [mailto:Kevin.Shwedo@scdmv.net]

Sent: Friday, October 19, 2012 12:22 PM

To: Pitts, Ted

Cc: Sanderson, Jeffrey R

Subject: New & User Veh Sales for Jul 1, 2009- Jun 30, 2012 (JR).xls

Ted – not sure if you can use this data as reflection of how the SC economy is improving. Bottom line – appears that used cars have been stable for the past three years (295K – 310K, 313K), but new cars sales increasing substantially (121K, 134K, 152K). Happy to discuss specifics if needed, but think the data speaks for itself. Thanks  
Kevin

PS – also wanted to remind you that I am leaving this afternoon for the Army 10Miler and will be driving back on Tuesday. Will be available by cell and email entire time. JR Sanderson will be in charge in my absence.

July 2011-June 2012 (FY 2012)

<b>TOTAL NEW SALES</b>	<b>TOTAL USED SALES</b>	<b>GRAND TOTAL</b>
151,924	313,326	<b>465,250</b>

FY 2011

<b>TOTAL NEW SALES</b>	<b>TOTAL USED SALES</b>	<b>GRAND TOTAL</b>
134,015	310,373	<b>444,388</b>

FY 2010

<b>TOTAL NEW SALES</b>	<b>TOTAL USED SALES</b>	<b>GRAND TOTAL</b>
120,927	295,720	<b>416,647</b>

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From: Sanderson, Jeffrey R  
Sent: Friday, October 19, 2012 11:40 AM  
To: Shwedo, Kevin A  
Subject: Fw: New & User Veh Sales for Jul 1, 2009- Jun 30, 2012 (JR).xls

Sir,

I think this is it.

Regards,

JR

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From: Tucker, Debra A  
To: Sanderson, Jeffrey R  
Sent: Fri Oct 19 11:38:12 2012  
Subject: New & User Veh Sales for Jul 1, 2009- Jun 30, 2012 (JR).xls

Hi JR,

Here is the Dealer new and used car sales report with changes.

Thanks!