

From: National Development Council  
Sent: 12/11/2014 3:26:53 PM  
To: Haley, Nikki  
Cc:  
Subject: We've tried contacting you...

<<http://nationaldevelopmentcouncil.us2.list-manage1.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=cd0c6097a0&e=647f2ce2c3>>  
<<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=673231a584&e=647f2ce2c3>>  
<<http://nationaldevelopmentcouncil.us2.list-manage2.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=5b1d91a7a3&e=647f2ce2c3>>

view in browser <<http://us2.campaign-archive1.com/?u=7dd309ca3f3bf1a31bfca50eb&id=77252c3dd0&e=647f2ce2c3>>

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,

## Our attempts at contacting you have been unsuccessful.

Please [update your information](#)  
<<http://nationaldevelopmentcouncil.us2.list-manage.com/profile?u=7dd309ca3f3bf1a31bfca50eb&id=073517ba0c&e=647f2ce2c3>> so we may better serve you.

As a thank you, when you update your information by Dec. 31, 2014, you will be entered for a chance to win free tuition towards any 2015 NDC training course.

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Former Mayor of Cleveland, Jane Campbell, joins National Development Council, as Director and Head of National Development Council's Washington office of Public Policy and Advocacy where she...[read more](#)

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# Build Skills That Benefit Your Community

Recognized as the “gold standard” of professional economic and housing development finance training, NDC's certification programs are commended by many public and non-profit agencies.

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## About Our Acclaimed Certification Programs

### **Housing Development Finance Professional Certification Program™ (HDFP)**

Public and non-profit practitioners learn the steps of the housing development process, the techniques used to analyze and structure financing for home ownership and rental housing deals, and the problem solving and negotiating skills needed to make complicated projects feasible. The latest techniques for utilizing new and evolving tools of affordable housing development are demonstrated and practiced in the training. Participants who successfully complete the four HDFP courses and pass the examination in each course are awarded NDC's HDFP Certification.

### **Economic Development Finance Professional Certification Program™**

### **(EDFP)**

Participants learn the tools and techniques of the trade— business credit and real estate finance analysis, loan packaging, negotiating, problem solving, deal structuring and more—to build the capacity they need to successfully create jobs and translate economic development opportunities into results for their communities. Each of the four courses is five days in length. Participants who successfully complete the four EDFP courses and pass the examination in each course are awarded NDC's EDFP Certification—an achievement recognized in hiring and promotion decisions by many public and non-profit agencies.

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### **HDFP Courses**

#### **HD420-Rental Housing Development Finance**

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**Jan. 26-30**

**Los Angeles**

#### **HD410-Home Ownership Finance**

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**Jan. 27-30**

**Ft. Worth**

### **EDFP Courses**

#### **ED101-Economic Development Finance**

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**Feb. 9-13**

**Philadelphia**

**March 2-6**

**Ft. Worth**

**ED202-Real Estate Finance** <http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=37fe786c50&e=647f2ce2c3>

**March 16-20**

**Los Angeles**