

From: VacationsToGo.com <vtgmail@list.vacationstogo.com>
To: Kester, Tonykester@aging.sc.gov
Date: 2/14/2017 7:23:48 AM
Subject: Limited Time Offer on Norwegian Cruises -- Book by February 19!

Dear Mr. Kester,

Today, I'm pleased to present these **fantastic cruise offers from Norwegian, Oceania, Silversea and Cruise & Maritime Voyages**. These specials include free shipboard credits, which can be used toward onboard purchases not covered in the cruise fare, like shore excursions, spa treatments, photos and boutique purchases.

Norwegian is offering our customers big markdowns -- save up to 86%. Also get exclusive shipboard credits of up to \$415 per cabin. Book an ocean-view cabin or higher on select sailings and choose two of the following amenities: 1) a beverage package for two, 2) a specialty dining package that includes up to four meals for two guests, 3) 250 minutes of Internet or 4) a shore excursion credit of \$50 per cabin, per port. **Book by February 19.** [See dates and prices.](#)

Oceania has just slashed fares across many departures, with savings of up to 84%. Plus, Vacations To Go customers receive exclusive shipboard credits of up to \$1,000 per cabin. [See dates and prices.](#)

Silversea is offering our customers savings of up to 63%. Also take advantage of reduced business-class airfare -- as low as \$1,798 per round-trip ticket -- on a variety of upcoming sailings in Europe. Many other departures get an exclusive discount of \$500 per cabin. Your Silversea fare includes onboard gratuities, complimentary beverages (including wine and spirits) and butler service. **Book by February 20.** [See dates and prices.](#)

Cruise & Maritime Voyages has reduced fares by up to 81% for our customers. Also receive exclusive shipboard credits of up to \$2,000 per cabin. **Book by February 20.** [See dates and prices.](#)

As always, these offers are for new bookings only and subject to availability. Restrictions may apply.

Cruises are not only the easiest way to see the world, but they also offer more value for the dollar than any other international vacation option.

After all, where else can you unpack once and wake up nearly every morning in a fascinating new destination? And where else can you spend as little as \$57 per person, per day, and receive comfortable, well-maintained accommodations with twice-daily maid service, three-plus meals, a full slate of shipboard activities and nightly entertainment?

Here are a few examples of the extraordinary values in the marketplace right now:

A 4-night **Bahamas** cruise from Miami, starting **from \$57** per person, per night ([FastDeal #14859](#))

A 16-night **Panama Canal** cruise from Fort Lauderdale, starting **from \$62** per person, per night ([FastDeal #12366](#))

A 7-night **Caribbean** cruise from San Juan, starting **from \$64** per person, per night ([FastDeal #14390](#))

A 7-night **Caribbean** cruise from Miami, starting **from \$66** per person, per night ([FastDeal #17505](#))

A 7-night **Caribbean** cruise from Galveston, starting **from \$67** per person, per night ([FastDeal #26675](#))

A 7-night **Mediterranean** cruise from Naples, starting **from \$73** per person, per night ([FastDeal #29132](#))

A 9-night **Caribbean** cruise from Miami, starting **from \$73** per person, per night ([FastDeal #31910](#))

A 5-night **Caribbean** cruise from Miami, starting **from \$75** per person, per night ([FastDeal #19379](#))

A 15-night **Panama Canal** cruise from Miami, starting **from \$76** per person, per night ([FastDeal #12526](#))

A 7-night **Mexico** cruise from Los Angeles, starting **from \$84** per person, per night ([FastDeal #17939](#))

A 7-night **Bermuda** cruise from New York, starting **from \$85** per person, per night ([FastDeal #16503](#))

A 7-night **Bahamas** cruise from New York, starting **from \$85** per person, per night ([FastDeal #22218](#))

A 7-night **Greek Isles** cruise from Venice, starting **from \$85** per person, per night ([FastDeal #31957](#))

An 11-night **Mediterranean** cruise from Rome, starting **from \$86** per person, per night ([FastDeal #13692](#))

An 11-night **Northern Europe** cruise from London, starting **from \$90** per person, per night ([FastDeal #15988](#))

A 15-night **Hawaii** cruise from San Francisco, starting **from \$91** per person, per night ([FastDeal #25609](#))

Cruise lines can provide such outstanding value because of the efficiency with which they deliver their service.

For example, the typical cruise ship has teams of room stewards, chefs and waiters working seven days a week to clean 1,000 or more cabins per day and prepare and serve three or four meals a day to upward of 2,000 passengers. When the ship sails from the port of departure, the hotel director knows exactly how many meals will be served for the entire cruise, and the vessel has been provisioned accordingly. Every cabin, table and employee is fully utilized, every day.

That's much more efficient and less wasteful than the system land-based hotels and restaurants must employ to serve a much smaller group of customers who vary in number daily.

As ships have gotten larger and cruise lines have grown into billion-dollar enterprises, the cruise lines' huge buying power has reduced their costs for everything consumed on the ship. Plus, larger ships and show lounges spread the cost of entertainers, the captain, officers and cruise director over more people.

And unlike airlines and hotels that accept empty seats and rooms during slow periods, cruise lines will do whatever it takes to sail full. On almost every ship except the six-star vessels, cruise lines will slash prices as low as they need to in order to fill every cabin. Even the six-star lines are now offering discounts that were once unheard of.

They do this for two reasons. First, on most lines, a significant percentage of the crews' compensation comes from gratuities -- and there are no gratuities from empty cabins.

Second, venues such as spas, boutiques, photography studios and excursion desks are completely dependent on onboard purchases, which of course are directly related to the number of people on the ship.

All of this has resulted in fantastic bargains for people cruising today, and Vacations To Go has become the biggest seller of cruises in the world by being the best at finding and negotiating the lowest discounts in the industry, frequently selling them out before other agencies are even aware they exist.

For a look at more of the incredible cruise deals departing in the next several weeks, check out our world-famous [90-Day Ticker](#) now, **the industry's only comprehensive list of last-minute markdowns.**

Here's a list of specialty cruises, discounts and resources we offer. Some are available only to certain types

of travelers, and others are available to all Vacations To Go customers. Click the links below for more information:

[Age 55+ Rates](#)
[EMT Discounts](#)
[Firefighter Discounts](#)
[Grand Voyages](#)
[Hosted Singles Cruises](#)
[Interline Rates](#)
[Military Rates \(U.S. and Canadian\)](#)
[Past Passenger Rates](#)
[Police Discounts](#)
[Teachers' Rates](#)
[Travelers with Special Needs](#)

Discount programs like these can be issued or withdrawn at any time by the cruise line, and are not normally combinable with one another. Always tell your Vacations To Go cruise counselor if you qualify for a military or interline discount, are a past passenger of the line you are calling about, or if anyone in the cabin will be 55+, so that he or she can make sure to check for any additional discounts to which you may be entitled.

Here are today's **Top 10 Cruises**, brand-new specials from the world's best cruise lines. **Click the FastDeal # for details.**

- 1) **South America**, 7 nights on Norwegian, departs Buenos Aires Mar 24, starting at \$299, save 90%, [FastDeal # 22471](#)
- 2) **Caribbean**, 7 nights on Royal Caribbean, departs Galveston Apr 23, starting at \$555, save 53%, [FastDeal # 11987](#)
- 3) **Mediterranean**, 7 nights on Princess, departs London May 6, starting at \$789, save 45%, [FastDeal # 19868](#)
- 4) **Caribbean**, 7 nights on Celebrity, departs Fort Lauderdale Apr 16, starting at \$649, save 62%, [FastDeal # 15557](#)
- 5) **Panama Canal**, 7 nights on Windstar, departs Puerto Caldera Mar 18, suite starting at \$1,379, save 79%, [FastDeal # 21447](#)
- 6) **Bahamas**, 7 nights on Royal Caribbean, departs Bayonne Apr 2, starting at \$776, save 56%, [FastDeal # 32878](#)
- 7) **Alaska**, 11 nights on Oceania Cruises, departs San Francisco May 10, starting at \$2,149, save 73%, [FastDeal # 20389](#)
- 8) **Asia**, 13 nights on Azamara Club Cruises, departs Singapore Apr 9, starting at \$2,799, save 56%, [FastDeal # 13526](#)
- 9) **Caribbean**, 10 nights on Oceania Cruises, departs Miami Feb 25, oceanview starting at \$2,299, save 76%, [FastDeal # 13356](#)
- 10) **Mediterranean**, 7 nights on Silversea, departs Nice May 6, suite starting at \$3,650, save 49%, [FastDeal # 22181](#)

For the best last-minute cruise specials in the next 90 days, please visit our world-famous [90-Day Ticker](#). To search for discounts of up to 82% on cruises departing more than 90 days from now, [click here](#).

To save up to 40% with escorted and independent tours, [click here](#).
For river cruises up to 50% off, [click here](#).

For discounts of up to 50% at hotels and all-inclusive resorts, [click here](#).

For the lowest rates on Africa safaris from budget to luxury in quality, [click here](#).

Once you've found a FASTDEAL, call us toll free at 800-338-4962 (US and Canada) and a cruise counselor will attend to your needs. International customers, please email or call us at +1-713-974-2121.

Please email me your comments, suggestions and questions at alanfox@vacationstogo.com and I will respond the same day.

If you enjoy our newsletter, please forward this email to family and friends.

Sincerely,

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