

**From:** Ed Poliakoff <ed.poliakoff@nelsonmullins.com>  
**To:** Danny Varat DannyVarat@scstatehouse.gov  
**Date:** 7/10/2017 2:21:30 PM  
**Subject:** RE: Labtech Diagnostics

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Hi Danny,  
Good talking with you. I'll speak with my Cigna contact and get back with you.  
Ed

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**From:** Danny Varat [mailto: DannyVarat@scstatehouse.gov]  
**Sent:** Monday, July 10, 2017 2:09 PM  
**To:** Ed Poliakoff  
**Subject:** Labtech Diagnostics

Ed, thanks for helping us with this. This is a constituent whose company performs clinical diagnostic services. The issue is that Mr. Labash has not been able to offer bids to insurance providers such as CIGNA for work in SC, i.e. local doctors and hospitals that need clinical diagnostic services. He has plenty of work outside of SC but not here.

Can you find out, from CIGNA's perspective, why they have not been interested in taking his bids? He has said that he's tried to establish those relationships but has been unsuccessful up to now. Thanks for whatever you can discover.

Danny

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