

**From:** John Supra <SUPRA@scdhhs.gov>  
**To:** Shapiro, CristinaCristina.Shapiro@gs.com  
**CC:** jwaters@instituteforchildsuccess.orgjwaters@instituteforchildsuccess.org  
Anthony KeckKECK@scdhhs.gov  
Phillips, Andrea L.Andrea.Phillips@gs.com  
Soura, ChristianChristianSoura@gov.sc.gov  
David.Gorleku@gs.comDavid.Gorleku@gs.com  
Tamara McDanielTamara.McDaniel@scdhhs.gov  
**Date:** 8/23/2013 9:52:13 AM  
**Subject:** Re: connection with Goldman Sachs

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Cristina,

We are planning to have you meet with us between 10:15 and 10:45 am next Weds at the DHHS offices in Columbia.

I have cc'd Tamara McDaniel who will contact you to coordinate directions and parking.

We are looking forward to meeting with you next week.

John

On Aug 23, 2013, at 7:44 AM, "Shapiro, Cristina" <Cristina.Shapiro@gs.com> wrote:

> Tony, John and Christian  
>  
> I am looking forward to meeting you next week.  
>  
> I would be happy to meet and discuss our experience and lessons learned from the NY and Utah Social Impact Loans if you think that would be helpful.  
>  
> Let me know if there is a window of time for us to meet either before or after the broader meetings next week.  
>  
> Kind regards,  
>  
> Cristina  
>  
> ----- Original Message -----  
> From: Joe Waters [mailto:jwaters@instituteforchildsuccess.org]  
> Sent: Wednesday, August 07, 2013 09:02 PM Eastern Standard Time  
> To: Anthony Keck <KECK@scdhhs.gov>; Phillips, Andrea L. [GSBankUSA]; Shapiro, Cristina [GSBankUSA]; John Supra <SUPRA@scdhhs.gov>; Soura, Christian <ChristianSoura@gov.sc.gov>  
> Subject: connection with Goldman Sachs  
>

> Hi Tony, John, and Christian,

>

> By way of this email, I'd like to connect you with Andrea Phillips and Cristina Shapiro of the Urban Investment Group at Goldman Sachs. They are particularly interested in helping us advance a PFS opportunity in South Carolina. They have led the investments Goldman has made in Utah and New York City. Cristina will be in Greenville and Columbia on August 27th and 28th to attend the presentations of the SC NFP Pay for Success Study that we are hosting those days. I hope there will be an opportunity for y'all to meet in person then.

>

> Andi and Cristina,

>

> Tony Keck is Director of South Carolina's Dept of Health and Human Services, John is Deputy Director, and Christian Soura is Governor Haley's Deputy Chief of Staff for Budget and Policy. They have been leading the state's efforts on PFS.

>

> I look forward to continuing to work with you all to move this work forward in South Carolina. Thanks to you all.

>

> Best,

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> Joe

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> Joe Waters

> Vice President of Policy and Communications

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