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**Date:** 12/22/2015 4:39:55 PM  
**Subject:** Palmetto Power Newsletter Winter Issue 2015

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## GROWING COMMUNITIES

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TEAM BOARD  
OF TRUSTEES**

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J. HINZ**

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Cooperative, Inc.  
*Chairman, Central  
Electric Power  
Cooperative, Inc.*

**W. LEIGHTON LORD,  
III**

*Vice Chairman  
Member, Nexsen Pruet,*

Dear Colleagues,

News coverage of South Carolina's flood devastation may have subsided, but rebuilding efforts across the state continue. There are still many families displaced from their homes attempting to rebuild their lives. With these devastating events in mind, we approach this holiday season with heavy hearts.

In 3-4 days, Hurricane Joaquin caused a record 1-to-2 feet of rain over a broad area of South Carolina. The storm affected our families, businesses, and neighbors. While the flood waters damaged homes, caved in roadways, and structures, it also spurred emergency responders into swift action. Rescue searches were carried out not only by trained emergency responders, but by our common-day neighbors on fishing boats. Neighbors lent cars to other neighbors in attempt to flee the floods and many acts of kindness prevailed. Through the preparedness efforts and leadership of Governor Nikki Haley, the SC Emergency Management Team sprung into action with the SC Army National Guard. Linemen serving our customers stood at-the-ready to restore power and help return local communities back to normal; safety being a primary concern. Our system across the state assisted in managing the effects of these historic flooding events. Through six primary spillway gates at the Santee Dam, Santee Cooper controlled spill estimated at 30,000 cubic feet (or 225,000 gallons) of water per second into the Santee River following the flood. Individual electric cooperatives across the state assisted their customers in restoration of power, as well as special community efforts to provide for those in need. In many cases, electric cooperatives and their employees spear-headed volunteer projects which focused on rebuilding efforts.

It was no surprise to see our partners respond to a crisis in this way. Concern for community is a core principle of our electric cooperatives and Santee Cooper family. Thank you to everyone for serving your communities so well.

As we celebrate the holidays, we lift up those families who lost loved ones and those among us who are still without a home. These families need continued encouragement and support from their neighbors.

It has been a time of significant impact and an illustration of the fragile nature of life, and the true goodness of the people who call South Carolina home. I am proud to serve with such an amazing group of people. From all of us at SC Power Team, may each of you and yours have a joyful and safe holiday season.

Merry Christmas,

LLC  
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**BARRY D. WYNN**

President, Colonial  
Trust  
*Member, Santee Cooper  
Board of Directors*

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## Existing Industry Highlight

### Broad River Electric Cooperative

Customer: United Wood Treating of  
Whitmire, SC

United Wood Treating Co. is a full-service manufacturer of quality pressure treated utility poles, piling, and marine foundation timbers. Founded in October of 1988, United Wood Treating Co. has the benefit of offering the wood treatment industry's top veterans to its customers. United Wood has established itself as a leading provider of pressure treated utility poles, piles, and timbers. Its South

## YEAR-TO-DATE PROJECTS REPORT

### Locations added to the SC Power Team system

The SC Power Team system had another great year. This year wraps up with 35 announcements totaling more than \$1.47 billion in capital investment. This includes more than 5,000 jobs for the communities we serve. 33 of the announcements were in 16 of our 20 electric cooperatives' service territories and 2 announcements were in Santee Cooper direct-serve territory.

We reached a milestone this year. This is the first year we reached over a billion in capital investment for new location and expansion announcements added to our power system. Eighty percent of our electric cooperatives had either industrial expansions and/or new locating businesses to their system. The new rate structure and incentive program adopted in 2014 by Santee Cooper's Board of

Carolina plant was created in response to the growing demand for these materials and has been flourishing since its inception.

Through the application of a wood preservative-oxide formulation of Chromated Copper Arsenate (CCA), United Wood's materials are resistant to rot, decay, and termites. These materials are used in highly demanding environments, which may include marine borers, termites and/or other fungal organisms. The treated utility poles, pilings, and marine foundation timbers stand up to these demanding environments. The company is able to bore or brand the materials to its customers' specifications. Users of the company's electric utility poles are large utility companies, Old Dominion Power and Duke Power, as well as York, Fairfield, Horry, Newberry, and Broad River Electric Cooperatives that serve the state of South Carolina. While delivering products to customers throughout North America, United Wood also exports products to Ghana, Canada, and Mexico.

Nestled in South Carolina's Sumter National Forest, United Wood's location provides a vast supply of wood and great accessibility to interstate roads; particularly important for emergency response. Their location also offers a strong work force from nearby small towns and ample space for future expansion. The plant delivers its products by self-unloading trucks and by rail to areas along the eastern seaboard, from Florida to Maine.

United Wood's plant was engineered with the highest environment standards for safety and regulatory compliance. Two key storms that the company has responded to include Hurricanes Frances and Katrina. They are known for their ability to respond under tight deadlines and demanding situations. The company has been featured on Discovery Channel's "How It's Made," as well as CBS news during Hurricane response.

Broad River Electric Cooperative provides the plant with its electric utility service. One aspect of this relationship is SC Power Team and Broad River Electric Cooperative's commitment to assist with any challenge the company may be facing. "It is a mutually beneficial relationship and business exchange. During visits to the plant, we discuss ways that our utility can assist with future growth and expansion. And United Wood provides us with excellent electric utility poles, which truly help us do our jobs well," said Josh Crotzer, member services coordinator for [Broad River Electric Cooperative](#).

For a virtual tour of United Wood Treating Co.'s plant, [click here](#).

Directors and Central Electric Power Cooperative's Board of Trustees are making an impact.

Electric cooperatives that traditionally experienced the least number of industrial announcements are competing for and winning deals. We have seen announcements in Little River and Edisto Electric Cooperatives' service areas. These electric cooperatives did not have announcement activity in 2014. Now, Advanced Manufacturing & Power Systems will locate to Abbeville and be served by Little River. Edisto Electric Cooperative will serve Volvo Cars - Phase I of Camp Hall. Santee Cooper and Berkeley Electric will serve Phase II of the remaining Camp Hall site.

Both Dollar Tree and Rite Aid distribution facilities landed in Broad River Electric Cooperative territory. The fact that these industries made the decision to come to South Carolina reflects the work of the state as a whole. And their decisions to select our system for power, speaks to the quality, reliability, and now the competitiveness of our power system.

Below is our Year-to-Date report of all announcements that took place across the state. Congratulations to each power provider for your involvement in building communities.

COMPANY	CAPITAL INVESTMENT	NEW JOBS	POWER PROVIDER
Embroidery Solutions	\$1.8mm	10	Santee
Columbia Farms, Inc.	\$14mm		Aiken
The Fitts Company, Inc.	\$4.2mm	105	Tri-County
Thermo King	\$4.1mm	36	Tri-County
Arauco	\$30mm	25	Marlboro
Rite Aid	\$90mm	600	Broad River
Hickory Springs Water, LLC	\$16.5mm	35	Tri-County
West Fraser, Inc.	\$27mm	10	Newberry
Broad River Furniture	\$12.6mm	200	York
Shutterfly, Inc. - Fort Mill	\$4mm	20	York
ITECH South, LLC	\$6.03mm	34	Blue Ridge
EuWe Eugen US Wexler Plastics, Inc.	\$11.1mm	49	Blue Ridge
Haile Gold Mine	\$353mm	270	Lynches River
Little Spider Creations	\$2.6mm	35	Santee Cooper
Techtronic Industries (TTI)	\$85mm	216	Blue Ridge
Volvo Cars Corporation	\$500mm	2,000	Edisto
ITT Corporation	\$2.5mm		Blue Ridge
Plains Midstream Canada	\$30mm	7	Lynches River
Hanson Aggregates	\$5mm	10	Marlboro
Titan Stainless	\$2.6mm	50	Lynches River
MPW Industrial Services	\$10mm	32	Santee
US Building Innovations, Inc.	\$1mm	31	Blue Ridge
King Automation	\$4mm	80	Laurens
Gerber Childrenswear, LLC	\$33mm	45	Berkeley

It's not always always a typical business meeting for [Andrew Folks](#), SC Power Team's business retention and expansion manager. He was introduced to pups born by a stray taken in by a customer in the Tri-County Electric Cooperative service area while visiting our industrial customers. (Click on Andrew's photo to follow him on Twitter: [@scandrewfolks](#))

Impressa Aerospace	-- --	72	Berkeley
ZF Transmissions	\$22.5mm	545	Laurens
Honda of South Carolina Mfg., Inc.	\$42mm	44	Pee Dee
Mogul South Carolina Nonwovens	\$17.6mm	38	Laurens
Workman Cycles	\$2.5mm	50	Santee Cooper
AS/R Systems, Inc.	\$2.5mm	11	Palmetto
A & R Bulk-Pak	\$7.5mm	25	Berkeley
Silotech Carolina	\$2.5mm		York
Advanced Manufacturing & Power Systems, Inc.	\$2.3mm	48	Little River
SafeRack, LLC	\$20mm	100	Santee
TOTALS	\$1.473bil	5,233	

## POWER TEAM MARKETING

### Where we've been

Year-to-date, SC Power Team staff have participated in the following corporate visits and marketing missions outlined below.

#### Trade Shows and Industry Conferences:

- SpeedNews Toulouse - France
- IAMC Fall Forum - Cleveland
- IEDC Annual Conference - Anchorage, AK
- Roundtable in the Desert - Scottsdale, AZ
- Metalica Metals Trade Show - Germany
- Annual Women in Economic Development Conference - Chicago
- Area Development Forum - Orlando
- International Textile Manufacturers Association - Italy

#### Marketing Missions:

- Domestic Marketing Mission - August
- Consultants Marketing Mission - August
- European Marketing Mission - September
- China Marketing Mission - September
- India Marketing Mission - October
- Germany Marketing Mission - October
- Italy Marketing Mission - November

## STAFF NEWS

### WARREN DARBY NEW VP GLOBAL BUSINESS

South Carolina Power Team is pleased to announce the promotion of [Warren Darby](#) as our new Vice President, Global Business. Warren will lead the global business team and its efforts to attract investment and jobs in the South Carolina Power Team service territory.

Warren joined South Carolina Power Team in August of 2014.

He began as senior project manager focusing his efforts on project development and management. Since joining the organization, Warren has played a vital role in decision locations for many companies, including Wyman-Gordon and most recently, Dollar Tree Distribution Center to the state. He formerly worked with South Carolina Department of Commerce as a senior project manager where he focused on new industry recruitment and growing the state's existing business. He was responsible for over 45 projects statewide, resulting in commitments of more than 5,700 new jobs and nearly \$1 billion in new investment. In 2014, Warren was a recipient of the Rural Development Service Award. Warren shared this honor with his colleague Tony Allen for the recruitment of nearly 2,500 jobs and more than \$375 million in investment to rural South Carolina.

Connect with Warren on [LinkedIn](#)

### THOMAS FOCUSED ON INDUSTRY RECRUITMENT

Techtronic Industries Headquarters James visits HQ in Hong Kong TTI made an expansion announcement earlier this year of its manufacturing and distribution operations in Anderson County, served by Blue Ridge Electric. (Follow James on twitter: @James\_A\_Chavez)

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## SC DATA CENTER AND SITES PARKS & BUILDINGS

Online tutorials available

The SC Data Center and Sites Parks & Buildings web applications are designed for easy access and actions can be performed in 2-3 clicks. Due to the nature and mass of information available, we have prepared tutorial videos to familiarize you with all capabilities.

Our Tutorial Series on the Sites Parks & Buildings and SC Data Center web applications are below:  
Tutorial Video 1 - [Basics and Layout](#)  
Tutorial Video 2 - [Property Searches and Reports](#)  
Tutorial Video 3 - [Communities and Businesses](#)  
Tutorial Overview - [SC Data Center](#)

For scheduling a more in depth training session for your organization, contact [Tim Duerr](#).

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## SC POWER TEAM RECEIVES COMMUNICATION AWARDS

SC Power Team was recognized by Southern Economic Development Council (SEDC) in its 2015 Communication Awards in two categories:

- [SC Power Team Web site](#) - Award of Merit, large division
- [SC Power Team Economic](#)

South Carolina Power Team is pleased to announce the promotion of [Angelyn Thomas](#) to project manager. In this role Angelyn will focus on new industry recruitment and job growth in the South Carolina Power Team service territory.

She will take a leadership role in project management and assist our partners with all facets of the site selection process. Angelyn will also participate in both Domestic and International marketing missions, conferences, and trade shows. In her previous role as business development manager, Angelyn coordinated SC Power Team's business development activities. With her ability to organize and deliver concise, results-driven data, Angelyn has helped the Global Business team move forward in its economic development strategy and objectives.

## SC POWER TEAM, A UNITED WAY PACESETTER

This year SC Power Team participated in the United Way of the Midlands annual fundraising campaign as a pacesetter. Pacesetter campaigns are held prior to the organization's kickoff. The idea is to "set the pace" and encourage enthusiasm for the campaign. Our team, in its first ever campaign, had 100% participation.

Our team was happy to give and help an organization that reaches so many in need. We are also pleased that the donations to United Way of the Midlands will help with flood recovery rebuild efforts, which were recently announced in December. United Way of the Midlands is jointly hosting, [ReBuild Together](#), with more than a dozen community partners to begin the flood recovery rebuild efforts. This effort involves more than 400 community volunteers to restore an estimated ten area homes damaged by the floods.

Interested in volunteering for ReBuild Together? [Register here](#).

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From your friends at SC Power Team...

Have a safe and joyful holiday season with your family and friends.

## Merry Christmas and Happy New Year!

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SC Power Team was recognized by Southern Economic Development Council (SEDC) in its 2015 Communication Awards in two categories:

- [SC Power Team Web site](#) - Award of Merit, large division
- [SC Power Team Economic](#)

- Development Review 2014 - Award of Excellence, large division

The judges for the Communication Awards competition were economic development consultants, practitioners, and design professionals from across the southern U.S. These judges were selected for their unique understanding of how communities can reach prospective clients through marketing activities, as well as their knowledge of economic development, site selection, and design.

### **South Carolina Power Team**

The South Carolina Power Team is a full-service, non-profit economic development organization representing Santee Cooper, South Carolina's state-owned electric and water utility, Central Electric Power Cooperative and the state's 20 consumer-owned electric cooperatives. Its mission is to: facilitate the growth of jobs, investment and electric load through the attraction of new industrial and commercial activity; and support expansion and retention of existing businesses within the SC Power Team service areas.

*Palmetto Power* is the quarterly, corporate newsletter of the South Carolina Power Team.

**Publisher:** Joan D. Kelley, Marketing and Communications Director

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**[WWW.SCPOWERTEAM.COM](http://WWW.SCPOWERTEAM.COM)**

*STAY CONNECTED TO SC POWER TEAM*

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*Named to Site Selection's Class of 2015 Top Utilities in  
Economic Development*

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