

**SOUTH CAROLINA JOBS – ECONOMIC  
DEVELOPMENT AUTHORITY**

**COLUMBIA, SOUTH CAROLINA**

**FINANCIAL STATEMENTS**

**JUNE 30, 2007**

# *State of South Carolina*



## *Office of the State Auditor*

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RICHARD H. GILBERT, JR., CPA  
DEPUTY STATE AUDITOR

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September 24, 2007

The Honorable Mark Sanford, Governor  
and  
Members of the Board of Directors  
South Carolina Jobs-Economic Development Authority  
Columbia, South Carolina

This report on the audit of the financial statements of the South Carolina Jobs-Economic Development Authority, for the fiscal year ended June 30, 2007, was issued by Rogers Laban, PA, under contract with the South Carolina Office of the State Auditor.

If you have any questions regarding this report, please let us know.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Richard H. Gilbert Jr.", written in a cursive style.

Richard H. Gilbert, Jr., CPA  
Deputy State Auditor

RHGjr/trb

**SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY**

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## INDEPENDENT AUDITOR'S REPORT

Mr. Richard H. Gilbert, Jr CPA,  
Deputy State Auditor  
State of South Carolina  
Columbia, South Carolina

We have audited the accompanying financial statements of the South Carolina Jobs – Economic Development Authority ("JEDA") as of and for the year ended June 30, 2007, as listed in the table of contents. These financial statements are the responsibility of JEDA's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note 1, the financial statements of the South Carolina Jobs – Economic Development Authority are intended to present the financial position and results of operations of only that portion of funds of the State of South Carolina financial reporting entity that is attributable to the transactions of the South Carolina Jobs -- Economic Development Authority, an agency of the State. They do not purport to, and do not, present the financial position of the State of South Carolina as of June 30, 2007, and the changes in its financial position and its cash flows, where applicable, for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the South Carolina Jobs – Economic Development Authority as of June 30, 2007, and the changes in its financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Management has elected not to present Management's Discussion and Analysis Information required to be presented as supplementary information by the Governmental Accounting Standards Board.

In accordance with Government Auditing Standards, we have also issued our report dated September 5, 2007 on our consideration of JEDA's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Governmental Auditing Standards and should be considered in assessing the results of our audit.

Our audit was performed for the purpose of forming an opinion on the financial statements of South Carolina Jobs — Economic Development Authority taken as a whole. The accompanying combining statement listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

*Rogers Lalan, PA*

September 20, 2007

**SOUTH CAROLINA JOBS - ECONOMIC DEVELOPMENT AUTHORITY**

**STATEMENT OF NET ASSETS  
JUNE 30, 2007**

**ASSETS**

Current assets:

Cash and cash equivalents	\$ 1,021,234
Current portion of loans receivable	48,731
Other receivables	17,399
Accrued interest receivable:	
Deposits	3,173
Loans	900
	<u>1,091,437</u>

Noncurrent assets:

Loans receivable, net of current portion and allowance for loan losses of \$836,678	<u>277,711</u>
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\$ 1,369,148

**TOTAL ASSETS**

**LIABILITIES AND NET ASSETS**

**LIABILITIES:**

Current liabilities:

Accounts payable	\$ 2,375
Accrued payroll and related benefits	1,615
Accrued compensated absences and related benefits	10,673
	<u>14,663</u>

**NET ASSETS:**

Unrestricted	<u>1,354,485</u>
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**TOTAL LIABILITIES AND NET ASSETS**

\$ 1,369,148

**See accompanying Notes to Financial Statements.**

**SOUTH CAROLINA JOBS - ECONOMIC DEVELOPMENT AUTHORITY**

**STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2007**

Expenses:

Economic development	
Salaries and benefits	\$ 209,793
Contractual services	84,125
Supplies and materials	7,129
Fixed charges	54,566
Travel	8,264
Refunds to grantor	<u>2,224,292</u>
Total program expenses	<u>2,588,169</u>

Program revenues:

Charges for services	231,129
Operating grants	<u>353,070</u>
Net program expense	<u>(2,003,970)</u>

General revenues:

State appropriations	72,144
Investment earnings	<u>109,359</u>
Total general revenues	<u>181,503</u>

Increase (decrease) in net assets (1,822,467)

Net assets - beginning of year 3,176,952

Net assets - end of year \$1,354,485

**See accompanying Notes to Financial Statements**

**SOUTH CAROLINA JOBS - ECONOMIC DEVELOPMENT AUTHORITY**

**BALANCE SHEET  
GOVERNMENTAL FUNDS  
JUNE 30, 2007**

**ASSETS**

Cash and cash equivalents	\$ 1,021,234
Loans receivable, net of allowance for losses of \$836,678	326,442
Other receivables	17,399
Accrued interest receivable:	
Deposits	3,173
Loans	900
	<hr/>
<b>TOTAL ASSETS</b>	<b>\$ 1,369,148</b>
	<hr/>

**LIABILITIES AND FUND BALANCE**

**LIABILITIES:**

Accounts payable	\$ 2,375
Accrued payroll and related benefits	1,615
	<hr/>
	3,990

**FUND BALANCE:**

Unreserved	<hr/>
	1,365,158

<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>\$ 1,369,148</b>
	<hr/>

**RECONCILIATION TO THE STATEMENT OF NET ASSETS**

Total fund balance - governmental funds	\$ 1,365,158
Amounts reported for governmental activities in the statement of net assets are different because:	
Long term liabilities are not due and payable within the current period and, therefore, are not reported in the governmental funds:	
Accrued compensated absences and related benefits	<hr/>
	(10,673)
Net assets of governmental funds	<hr/>
	\$ 1,354,485
	<hr/>

**See accompanying Notes to Financial Statements.**



**SOUTH CAROLINA JOBS - ECONOMIC DEVELOPMENT AUTHORITY**

**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED JUNE 30, 2007**

**REVENUES:**

Grant program income	\$ 353,070
Industrial revenue bond fees	231,100
Interest income on deposits	61,769
Interest income on loans receivable	47,590
State appropriation revenues	72,144
Miscellaneous	29
	<u>765,702</u>

**EXPENDITURES:**

Salaries and related benefits	207,908
Contractual services	84,125
Supplies and materials	7,129
Fixed charges	54,566
Travel	8,264
Refunds to grantor	2,224,292
	<u>2,586,284</u>

**EXCESS OF REVENUES OVER (UNDER) EXPENDITURES** (1,820,582)

**FUND BALANCE - BEGINNING** 3,185,740

**FUND BALANCE - ENDING** \$ 1,365,158

**RECONCILIATION TO THE STATEMENT OF ACTIVITIES**

**Excess of revenues over (under) expenditures** \$ (1,820,582)

Amounts reported for governmental activities in the statement of activities  
are different because:

Accrued compensated absences and related benefits that are reported in  
the statement of activities do not require the use of current financial resources  
and therefore are not reported as expenditures in the governmental funds. The  
liability increased for the year.

(1,885)

**Increase (decrease) in net assets** \$ (1,822,467)

**See accompanying Notes to Financial Statements.**

**SOUTH CAROLINA JOBS - ECONOMIC DEVELOPMENT AUTHORITY**

**STATEMENT OF FIDUCIARY NET ASSETS  
JUNE 30, 2007**

	<b>Agency Fund</b>
<b>ASSETS</b>	
Cash and cash equivalents	<u><u>\$ 12,309</u></u>
<b>LIABILITIES</b>	
Funds held for others	<u><u>\$ 12,309</u></u>

**See accompanying Notes to Financial Statements.**

**SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY  
COLUMBIA, SOUTH CAROLINA**

**NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2007**

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

The financial statements of South Carolina Jobs – Economic Development Authority (JEDA) were prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental entities. The Government Accounting Standards Board (GASB) is the accepted standard-setting body in the United States of America for establishing governmental accounting and financial reporting principles. The more significant of JEDA's accounting policies are described below.

**Reporting Entity**

The core of the financial reporting entity is the primary government which has a separately elected governing body. As required by generally accepted accounting principles, the financial reporting entity includes both the primary government and all of its component units. Component units are legally separate organizations for which the elected officials of the primary government are financially accountable. In turn component units may have component units.

An organization other than a primary government may serve as a nucleus for a reporting entity when it issues separate financial statements. That organization is identified herein as a primary entity.

A primary government or entity is financially accountable if it appoints a voting majority of the organization's governing body including situations in which the voting majority consists of the primary entity's officials serving as required by law (e.g., employees who serve in an ex officio capacity on the component unit's board are considered appointments by the primary entity) and (1) it is able to impose its will on that organization or (2) there is a potential for the organization to provide specific financial benefits to, or impose specific financial burdens on, the primary entity. The primary entity also may be financially accountable if an organization is fiscally dependent on it even if it does not appoint a voting majority of the board. An organization is fiscally dependent on the primary government or entity that holds one or more of the following powers:

- (1) Determines its budget without another government's having the authority to approve and modify that budget.
- (2) Levies taxes or set rates or charges without approval by another government.
- (3) Issues bonded debt without approval by another government.

The organization is fiscally independent if it holds all three of those powers. Based on the criteria, JEDA has determined it is not a component of another entity and it has no component units. This financial reporting entity includes only JEDA (a primary entity).

Most of the laws of the State and the policies and procedures specified by the State for State agencies and institutions are applicable to the activities of South Carolina Jobs – Economic Development Authority. Generally, all State departments, agencies, and colleges are included in the State's reporting entity. These entities are financially accountable to and fiscally dependent on the State.

The Board of Directors, whose members are appointed by the Governor with the advice and consent of the Senate, is the governing body of JEDA.

**SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY  
COLUMBIA, SOUTH CAROLINA**

**NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2007**

JEDA was created by Section 41-43-30 of the Code of Laws of South Carolina, as a quasi-public instrument of the State, to maintain and expand job opportunities through financial assistance to small and middle market businesses. JEDA functions as a fixed asset lender providing low interest loans for the acquisition of real estate, machinery and equipment. Loans are made through the packaging and issuance of "Industrial Revenue Bonds," Direct loans and "Guarantee of Loans." Also, JEDA works cooperatively with and through existing financial institutions statewide. JEDA services a small number of loans for others. JEDA also makes grants to qualifying entities under the Community Development Block Grant program.

The reporting entity is part of the State primary government unit and is included in the Comprehensive Annual Financial Report of the State of South Carolina. The accompanying financial statements present the financial position and changes in financial position solely of JEDA and do not include any other funds of the State of South Carolina.

**Government-Wide and Fund Financial Statements**

The government-wide financial statements (i.e., the statement of net assets and the statement of changes in net assets) report information on all of the nonfiduciary activities of the primary government.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Other items not properly included among program revenues are reported instead as general revenues.

**Measurement Focus, Basis of accounting, and Financial Statement Presentation**

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within one year of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting.

**Fund Accounting**

JEDA uses funds to maintain its financial records during the year. A fund is defined as a fiscal and accounting entity with a self-balancing set of accounts. JEDA only uses a special revenue governmental fund and a fiduciary fund.

## **SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY**

### **NOTES TO FINANCIAL STATEMENTS JUNE 30, 2007**

#### **Governmental Funds**

Governmental funds are those through which most government functions typically are financed. Governmental funds reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purpose for which they may or must be used. Current liabilities are assigned to the fund from which they will be paid. The difference between governmental fund assets and liabilities is reported as fund balance.

#### **Fiduciary Funds**

JEDA's fiduciary funds consists of agency funds that are held for the benefit of third parties and cannot be used to address activities or obligations of JEDA. Agency funds include assets held for Marine Energy Systems Corporation. Also included are collections on the loan portfolio referred to in Note 3.

#### **Revenues – Exchange and Non-Exchange Transactions**

Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On a modified accrual basis, revenues is recorded in the fiscal year in which the resources are measurable and become available. Available means that the resources will be collected within the current fiscal year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current fiscal year. For JEDA, available means expected to be received with one year of the fiscal year-end.

Nonexchange transactions, in which JEDA receives value without directly giving value in return, includes grants and donations. On an accrual basis, revenue from grants and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the fiscal year when use is first permitted, matching requirements, in which JEDA must provide local resources to be used for a specific purpose, and expenditure requirements, in which the resources are provided to the District on a reimbursement basis. On a modified accrual basis, revenue from nonexchange transactions must be available before it can be recognized.

#### **Budget Policy**

JEDA is granted an annual appropriation for administrative operating purposes by the General Assembly. The appropriation as enacted becomes the legal operating budget. The Appropriation Act authorizes expenditures from funds appropriated from the General Fund of the State and authorizes expenditures of total funds. The Total Funds column in the Appropriation Act for each individual budgetary unit authorizes expenditures from all budgeted resources. A revenue budget is not adopted for individual budgetary units. The General Assembly enacts the budget through passage of summary object of expenditure appropriations by program within agency within budgetary fund. Budgetary control is maintained at the summary object of expenditure level of the agency entity. Agencies may process disbursement vouchers in the State's budgetary accounting system only if enough cash and appropriation authorization exist. Agencies may request transfers of appropriations among summary object categories and/or among programs within the same budgetary fund.

Transfers of funds may be approved by the State Budget and Control Board under its authority or by the agency as set forth in Appropriation Act Proviso 72.10 as follows: Agencies are authorized to transfer appropriations within programs and within the agency with notification to the Division of Budget and

## **SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY**

### **NOTES TO FINANCIAL STATEMENTS JUNE 30, 2007**

Analyses and the State Comptroller General. No such transfer may exceed twenty percent of the program budget. Transfers from personal services accounts to other operating accounts or from other operating accounts to personal service accounts may be restricted to any level set by the Board.

Agencies may charge vendor, interagency, and interfund payments for fiscal year 2007 to fiscal year 2007 appropriations in July 2007. Up to 10% of original State General Fund appropriations to an agency may be carried forward and expended in the next fiscal year. Any unexpended State General Fund monies as of June 30th in excess of 10% of original appropriations automatically lapse to the General Fund of the State on July 31 unless authorization is received from the General Assembly to carry over the funds to the ensuing fiscal year. State law does not require the use of encumbrance accounting.

State law does not precisely define the budgetary basis of accounting. The current Appropriations Act states that the General Assembly intends to appropriate all monies to operate State government for the current fiscal year. The State's annual budget is prepared primarily on the modified accrual basis method of accounting with several exceptions, principally the cash basis for payroll expenditures.

A budgetary comparison schedule is not presented as required supplementary data since not all revenues and expenses of JEDA are legally budgeted.

#### **Accrued Compensated Absences and Related Benefits**

State employees are entitled to accrue and carry forward at calendar year end a maximum of 180 days sick leave and 45 days annual vacation leave. Upon termination of State employment, employees are entitled to be paid for accumulated unused annual vacation leave up to the maximum of 45 days, but are not entitled to any payment for unused sick leave. JEDA calculates the gross compensated absences based on recorded balances of unused leave for which it expects to compensate employees for the benefits through paid time off or cash payments. The liability is inventoried at fiscal year-end current salary costs and the cost of the salary-related benefit payments. The net change in the liability is recorded in the current year in the applicable payroll expense.

#### **Cash and Cash Equivalents**

The amounts shown in the financial statements as "cash and cash equivalents" represent cash on hand, deposits in banks, repurchase agreements, and cash invested in various instruments by the State Treasurer as part of the State's internal cash management pool.

Because the State's internal cash management pool operates as a demand deposit account, amounts invested in the pool are classified as cash and cash equivalents. The pool includes some long-term investments such as obligations of the United States and certain agencies of the United States, obligations of the State of South Carolina and certain of its political subdivisions, certificates of deposit, collateralized repurchase agreements, and certain corporate bonds. Most State agencies participate in the State's internal cash management pool; however, some agency accounts are not included in the pool because of restrictions on the use of funds. For those accounts, cash equivalents include investments in short-term, highly liquid securities having a maturity date of three months or less.

The State's internal cash management pool consists of a general deposit account and several special deposit accounts. The State records each fund's equity interest in the general deposit account; however, all earnings on that account are credited to the General Fund of the State. JEDA records and reports its deposits in the general deposit account at cost and reports its deposits in the special deposit account at fair value. Investments held by the pool are recorded at fair value. Reported interest income

## **SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY**

### **NOTES TO FINANCIAL STATEMENTS**

**JUNE 30, 2007**

on deposits and investments include interest earned, realized gains/losses, and unrealized gains/losses arising from changes in fair value of investments in the pool.

Interest earned by the agency's special deposit accounts is posted to the agency's account at the end of each month and is retained by the agency. Interest earnings are allocated based on the percentage of an agency's accumulated daily interest receivable to the total undistributed interest received by the pool. Realized gains and losses are allocated daily and are included in the accumulated income receivable. Unrealized gains and losses are allocated at year-end based on the percentage ownership in the pool.

Although the State's internal cash management pool includes some long-term investments, it operates as a demand deposit account; therefore, for credit risk information pertaining to the cash management pool, see the deposits disclosures in Note 2.

JEDA considers all highly liquid deposit accounts and investments with original maturities of three months or less at the time of acquisition to be cash equivalents.

#### **Loans Receivable**

Loans receivable are recorded at face amount less an allowance for loan losses. Loans transferred from other entities are recorded at their estimated realizable value which, in most cases, is the outstanding principal balance and as grant program income.

#### **Allowance for Loan Losses**

The allowance for loan losses is an estimate provided on the allowance method for financial statement purposes, based on a review and evaluation by management of the collectibility of the individual loans in the loan portfolios.

#### **Bad Debt Recoveries**

Bad debt recoveries are recognized as revenue when received.

#### **Grant Program Income**

Grant program income represents cash received and loans receivable transferred from other state and local government entities and nonprofit entities and income received under program income agreements. Generally, grant program income received must be expended for loans, grants, or administrative expenses based on regulations, if any, applicable to the various programs under which it was received, primarily Community Development Block Grant.

#### **Grant Expense**

Grant expense represents amounts paid to counties, municipalities and other eligible recipients for industrial development using Community Development Block Grant funds. This includes the administrative portion of the grants.

#### **State Appropriations**

JEDA is granted an annual appropriation by the General Assembly of the State of South Carolina in the form of an appropriation transfer. State appropriations are recognized as revenue when received.

# **SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY**

## **NOTES TO FINANCIAL STATEMENTS JUNE 30, 2007**

### **Fund Balance**

JEDA records a reservation for portions of fund balance which are legally segregated for specific future use or which do not represent available expendable resources and therefore, are not available for appropriations or expenditure in the governmental funds balance sheet. Unreserved fund balance indicates that portion of fund equity, which is available for appropriations, in future periods.

If restricted and unrestricted assets are available for the same purpose, then restricted assets will be used before unrestricted assets.

### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and affect disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

### **NOTE 2. DEPOSITS AND INVESTMENTS:**

The following schedule reconciles deposits and investments within the footnotes to the statement amounts.

Statements		Footnotes	
Cash and Cash Equivalents:		Cash on Hand	\$ 200
Governmental funds	\$ 1,021,234	Deposits with Financial Institutions	20,322
Fiduciary funds	12,309	Deposits Held by State Treasurer	1,013,021
Totals	<u>\$ 1,033,543</u>	Totals	<u>\$ 1,033,543</u>

### **Deposits Held by State Treasurer**

State law requires full collateralization of all State Treasurer bank balances. The State Treasurer must correct any deficiencies in collateral within seven days.

With respect to investments in the State's internal cash management pool, all of the State Treasurer's investments are insured or registered or are investments for which the securities are held by the State or its agents in the State's name. Information pertaining to the reported amounts, fair values, and credit risk of the State Treasurer's investments is disclosed in the Comprehensive Annual Financial Report of the State of South Carolina.



# SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2007

### Other Deposits

Custodial credit risk for deposits is the risk that in the event of a bank failure, the Authority's deposits may not be returned or the Authority will not be able to recover collateral securities in the possession of an outside party. Section 11-13-60 of the South Carolina Code of Laws requires these funds be fully insured or collateralized. All deposits of the Authority met these requirements.

### NOTE 3. RECEIVABLES:

Loans receivable at June 30, 2007 consists of the following:

	CDBG Portfolio	CDBG (DED) Portfolio	EDA Portfolio	PBBF Portfolio	Totals
Loans receivable	\$ 241,175	\$ 766,608	\$ 82,824	\$ 72,513	\$ 1,163,120
Less, allowance for loan losses	<u>166,678</u>	<u>670,000</u>	<u>          </u>	<u>          </u>	<u>836,678</u>
	<u>\$ 74,497</u>	<u>\$ 96,608</u>	<u>\$ 82,824</u>	<u>\$ 72,513</u>	<u>\$ 326,442</u>

The loans are secured primarily by real estate, accounts receivable, and/or equipment. In some cases, personal guarantees are obtained from the principals involved. Maturities are from fiscal years 2009 to 2014 with interest rates from 0% to 8%.

The CDBG portfolio loans were originated by JEDA using Community Development Block Grant (CDBG) federal funds.

The CDBG (DED) Portfolio loans were originated from grants by the Department of Commerce Division of Economic Development (formerly part of the Governor's Office) to local governments. The local government used them to build or buy a building which was then sold to a private industry under a financing arrangement. The loans were assigned by the local governmental entities to JEDA. The grants were funded by Community Development Block Grant federal funds. No new loans were transferred during the year ended June 30, 2007.

The Palmetto Basic Building Fund (PBBF) portfolio loans were originated by JEDA and funded 50% by a grant to JEDA from the U.S. Department of Commerce, Economic Development Administration and 50% by CDBG federal funds. All PBBF loans are secured by real estate. The U.S. Department of Commerce interest in the fund was terminated April 2, 2006 upon the payment of 50% of the cash and loan balances to the U.S. Department of Commerce in April 2006.

The repayments received under the CDBG, CDBG (DED) AND PBBF portfolios have to be used for purposes allowed by the CDBG program.

The EDA portfolio loans were transferred to JEDA from the Central Midlands Regional Planning Council during 1997. The funds are to be used for a revolving loan fund to make loans for business start up and expansion in Richland, Newberry and Fairfield Counties. The funds were transferred with the approval of the U.S. Department of Commerce, Economic Development Administration (EDA). The loans are collateralized by mortgages on real estate; furniture, fixtures and equipment; inventory; and, accounts receivable. The EDA's interest in the loans was terminated upon the payment of 50% of the cash and loan balances to the U.S. Department of Commerce in May 2006.

Other receivables consist of \$13,000 of industrial revenue bond fees collected subsequent to the end of the year and \$3,899 due from a related entity.

# SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2007

### NOTE 4. LONG-TERM LIABILITIES:

Long-term liability activity for the year ended June 30, 2007 was as follows:

	June 30, 2006	Additions	Reductions	June 30, 2007	Due within One year
Accrued compensated absences and related benefits	\$ 8,788	\$ 9,405	\$ 7,520	\$ 10,673	\$ 10,673
Totals	\$ 8,788	\$ 9,405	\$ 7,520	\$ 10,673	\$ 10,673

### NOTE 5. INDUSTRIAL REVENUE BONDS:

JEDA is authorized by South Carolina Code of Laws Section 41-43-110 to administer an industrial revenue bond program to benefit businesses in South Carolina. JEDA charges each borrower a nonrefundable application fee and a closing fee established by the State Budget and Control Board based upon the face value of the bonds to be issued.

A trustee handles the industrial revenue bond monies. Bonds are sold either in public markets or in private placements at the option of the borrower. The trustee issues the funds to borrowing businesses. The borrower makes principal and interest payments to the trustee who, in turn, pays the bondholder(s).

Industrial revenue bonds are generally secured by an irrevocable letter of credit (LOC). Under the terms of the LOC, when certain specified conditions of default occur and the borrower business does not make its payments, the financial institution issuing the letter of credit repays the bondholders and holds the business liable for payment of any advances made under the LOC. The letter of credit is secured by the assets of the business. Thus, neither the full faith and credit nor the taxing power of JEDA, the State of South Carolina, or any of its political subdivisions are pledged to secure payment of the bonds.

Governmental accounting standards require JEDA to present the outstanding balance of all conduit debt at fiscal year end. The outstanding principal balance of conduit debt issued subsequent to June 30, 1995 was approximately \$3,155,860,000 as of June 30, 2007. The aggregate amount for the conduit debt issued prior to July 1, 1995 is not available.

### NOTE 6. RELATED PARTY TRANSACTIONS:

#### Business Carolina, Inc.

Business Carolina, Inc. (BCI) is a nonprofit organization. Its Board of Directors is made up of three JEDA directors and six non-JEDA directors. In an effort for JEDA to attain self-sufficiency, management services have been provided by BCI since July 1, 1992. In exchange for the management and administration agreement, BCI has assumed responsibility for leases for office space and other equipment, personnel, and furniture and equipment formerly owned by JEDA. During the year ended June 30, 2007, JEDA paid BCI \$50,975 under this agreement. This agreement was terminated as of June 30, 2007.

#### InvestSC, Inc.

InvestSC, Inc. is a non-profit corporation set up by JEDA to be a Designated Investor Group to assist the South Carolina Venture Capital Authority in accomplishing the goals of the Venture Capital Investment Act of South Carolina. The chairman of the Board of JEDA and the Executive Director serve as two of the five board members of InvestSC, Inc. The Executive Director of JEDA serves as the President of InvestSC, Inc. JEDA does not receive any compensation from InvestSC, Inc. to reimburse it for a portion of the Executive Director's salary or related benefits.

## **SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY**

### **NOTES TO FINANCIAL STATEMENTS JUNE 30, 2007**

#### **State of South Carolina**

JEDA has significant transactions with the State of South Carolina and various agencies.

Services received at no cost from State agencies include maintenance of limited accounting records from the Comptroller General; composite investing functions from the State Treasurer; and legal services from the Attorney General.

Other services received at no cost from the various divisions of the State Budget and Control Board include retirement and health plan administration, audit services, grant services, personnel management, procurement services, assistance in the preparation of the State Budget, review and approval of certain budget amendments, and other centralized functions.

JEDA had financial transactions with various State agencies during the fiscal year. Significant payments were made to divisions of the State Budget and Control Board for retirement and insurance plans contributions and insurance coverage. \$3,229 was paid to the State Budget and Control Board for vehicle rental on a month to month lease.

For fiscal year 2007, JEDA received \$72,144 in State appropriations from the Budget and Control Board, Office of Local Government as set forth in Appropriation Act Section 63 for fiscal year 2007. The CDBG program requires a certain amount of State funds be expended. The State appropriations are used to meet the federal match requirements. Section 41-43-50 of the 1976 Code of Laws of South Carolina authorizes JEDA to retain unexpended funds regardless of the source and expend them in subsequent fiscal years.

The South Carolina Department of Commerce Division of Economic Opportunity has transferred various loans in prior years to JEDA for no consideration. They have also transferred various agreements to JEDA in prior years under which JEDA receives grant program income. During the current year, JEDA refunded \$2,224,292 to the Department of Commerce of CDBG.

In May, JEDA relocated their office to space rented by the South Carolina Department of Commerce. During the year, JEDA paid \$20,049 for rent and other administrative expenses including capital expenditures of \$16,838. The capital expenditures were not capitalized since they did not meet the State's capitalization policies.

#### **NOTE 7. PENSION PLAN AND OTHER EMPLOYEE BENEFITS:**

All employees of JEDA are covered by a retirement plan through the South Carolina Retirement System (SCRS), a cost-sharing multiple-employer defined benefit pension plan administered by the Retirement Division of the State Budget and Control Board, a public employee retirement system. Generally all state employees are required to participate in and contribute to the System as a condition of employment unless exempted by law as provided in Section 9-1-480 of the South Carolina Code of Laws. This plan provides annuity benefits as well as disability, cost of living adjustment, death and group-life insurance benefits to eligible employees and retirees.

The Retirement Division maintains five independent defined benefit plans and issues its own publicly available Comprehensive Annual Financial Report (CAFR) that includes financial statements and required supplementary information. A copy of the separately issued CAFR may be obtained by writing to the Retirement Division, 202 Arbor Lake Drive, Columbia, South Carolina, 29223. Furthermore, the Division and the five pension plans are included in the CAFR of the State of South Carolina.

**SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY**

**NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2007**

Effective January 1, 2001, Section 9-1-2210 of the South Carolina Code of Laws allows employees eligible for service retirement to participate in the Teacher and Employee Retention Incentive (TERI) Program. TERI participants may retire and begin accumulating retirement benefits on a deferred basis without terminating employment for up to five years. Upon termination of employment or at the end of the TERI period, whichever is earlier, participants will begin receiving monthly service retirement benefits

which will include any cost of living adjustments granted during the TERI period. Because participants are considered retired during the TERI period, they do not make SCRS contributions, do not earn service credit, and are ineligible to receive group life insurance benefits or disability retirement benefits.

Since July 1, 2006, employees participating in the SCRS have been required to contribute 6.5% of all compensation. Effective July 1, 2006, the employer contribution rate became 11.4% which included a 3.35 percent surcharge to fund retiree health and dental insurance coverage. JEDA's actual contributions to the SCRS were approximately \$13,500, \$13,800 and \$12,100 for the years ended June 30, 2007, 2006 and 2005, respectively and equaled the required contributions of 8.05% (excluding the surcharge) for each year. Also, JEDA paid employer group-life insurance contributions of approximately \$250 in the current fiscal year at the rate of .15% of compensation.

Article X, Section 16 of the South Carolina Constitution requires that all state operated retirement systems be funded on a sound actuarial basis. Title 9 of the South Carolina Code of Laws of 1976, as amended, prescribes requirements relating to membership, benefit and employee/employer contributions for each retirement system. Employee and employer contribution rates to SCRS are actuarially determined. The surcharges to fund retiree health and dental insurance are not part of the actuarially established rates. Annual benefits, payable monthly for life, are based on length of service and on average final compensation (an annualized average of the employee's highest twelve consecutive quarters of compensation).

The Systems do not make separate measurement of assets and pension benefit obligations for individual employers. Under Title 9 of the South Carolina Code of Laws, the Authority's liability under the retirement plans is limited to the amount of contributions (stated as a percentage of covered payroll) established by the State Budget and Control Board. Therefore, the Authority's liability under the pension plan is limited to the contribution requirements for the applicable year from amounts appropriated therefore in the South Carolina Appropriation Act and amounts from other applicable revenue sources. Accordingly, the Authority recognizes no contingent liability for unfunded costs associated with participation in the plans.

At retirement, employees participating in the SCRS may receive additional service credit for up to 90 days for accumulated unused sick leave.

**NOTE 8. POSTEMPLOYMENT AND OTHER EMPLOYEE BENEFITS:**

In accordance with the South Carolina Code of Laws and the Annual Appropriations Act, the State of South Carolina provides certain health care, dental, and life insurance benefits to certain active and retired State employees and certain surviving dependents of retirees. All permanent full-time employees and certain permanent part-time employees of JEDA are eligible to receive these benefits. The State provides post employment health and dental benefits to employees who retire from State service or who terminated with at least 20 years of State service who meet one or more of the eligibility requirements, such as age, length of service, and hire date. Generally those who retire must have at least 10 years of retirement service credit to qualify for State funded benefits. Benefits are effective at date of retirement when the employee is eligible for retirement benefits.

These benefits are provided through annual appropriations by the General Assembly to the Department for its active employees and to the State Budget & Control Board for all participating State retirees, except the portion funded through the pension surcharge, and provided from other applicable revenue

## **SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY**

### **NOTES TO FINANCIAL STATEMENTS JUNE 30, 2007**

sources of JEDA for its active employees who are not funded by State General Fund appropriations. The State finances health and dental plan benefits on a pay-as-you-go basis. Approximately 28,300 State retirees met these eligibility requirements as of June 30, 2006.

JEDA recorded employer contribution expenditures applicable to these benefits in the amount of approximately \$11,700 for active employees for the year ended June 30, 2007. As discussed in Note 7, JEDA paid approximately \$5,600 applicable to the 3.35% surcharge included with the employer contributions for retirement benefits. These amounts were remitted to the South Carolina Retirement Systems for distribution to the Division of Insurance and Grants for retiree health and dental insurance benefits.

Information regarding the cost of insurance benefits applicable to the Department retirees is not available. By State law, the Department has no liability for retirement benefits. Accordingly, the cost of providing these benefits for retirees is not included in the accompanying financial statements.

In addition, the State General Assembly periodically directs the Retirement Systems to pay supplemental (cost of living) increases to retirees. Such increases are primarily funded from System's earnings; however, a portion of the required amount is appropriated from the State General Fund annually for the SCRS benefits.

#### **NOTE 9. DEFERRED COMPENSATION PLANS:**

Several optional deferred compensation plans are available to state employees and employees of political subdivisions. The multiple-employer plans, created under Internal Revenue Code Sections 457, 401(k), and 403(b) administered by third parties and are not included in the Comprehensive Annual Financial Report of the State of South Carolina. Compensation deferred under the plans is placed in trust for the contributing employee. The state has no liability for losses under the plan. Employees may withdraw the current value of their contributions when they terminate State employment. Employees may also withdraw contributions prior to termination if they meet requirements specified by the applicable plan.

#### **NOTE 10. COMMITMENTS:**

JEDA did not have any commitments outstanding as of June 30, 2007 to make grant awards or loans.

JEDA entered into a contract on June 1, 2007 with the South Carolina Department of Commerce under which they will pay the Department of Commerce \$37,432 for the year ended June 30, 2008 for administrative support including rent, phones, computers, and accounting services.

#### **NOTE 11. FUNDS HELD FOR OTHERS:**

Funds held for others consist of amounts collected for and not expended primarily for the Marine Energy Systems Corporation. JEDA was assigned the responsibility for collecting the note receivable and paying the federally guaranteed notes payable on the loan to Marine Energy Systems Corporation (MESCC). MESCC is still involved in bankruptcy proceedings. JEDA has no financial responsibility for repayment of this note payable.

## **SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY**

### **NOTES TO FINANCIAL STATEMENTS JUNE 30, 2007**

#### **NOTE 12. RISK MANAGEMENT:**

JEDA is exposed to various risks of loss and maintains State or commercial insurance coverage for each of those risks. Management believes such coverage is sufficient to preclude any significant uninsured losses for the covered risks. There were no significant reductions in insurance coverage from coverage in the prior year. Settled claims have not exceeded this coverage in any of the past three years. JEDA pays insurance premiums to certain other State agencies and commercial insurers to cover risks that may occur in normal operations. The insurers promise to pay to or on behalf of the insured for covered economic losses sustained during the policy period in accord with insurance policy and benefit program limits except for the deductibles.

State management believes it is more economical to manage certain risks internally and to set aside assets for claim settlement. Several State funds accumulate assets and the State itself assumes substantially all risks for the following:

1. Claims of State employees for unemployment compensation benefits (Employment Security Commission);
2. Claims of covered employees for workers' compensation benefits for job-related illnesses or injuries (State Accident Fund);
3. Claims of covered public employees for health and dental insurance benefits (Office of Insurance Services); and
4. Claims of covered public employees for long-term disability and group-life insurance benefits (Office of Insurance Services).

Employees elect health coverage through either a health maintenance organization or through the State's self-insured plan. All of the other coverage's listed above are through the applicable State self-insurance plan except dependent and optional life premiums which are remitted to commercial carriers.

JEDA and other entities pay premiums to the State's Insurance Reserve Fund (IRF) which issues policies, accumulates assets to cover the risks of loss, and pays claims incurred for covered losses related to the following assets, activities, and/or events:

1. Automobile liability and collision; and
2. Torts.

The IRF is a self-insurer and purchases reinsurance to obtain certain services and specialized coverage and to limit losses in the areas of property, boiler and machinery, automobile liability, and medical professional liability insurance. The IRF's rates are determined actuarially.

No payments for uninsured losses were made during the fiscal year ended June 30, 2007.

JEDA has not reported an estimated claims loss expenditure, and the related liability at June 30, 2007, based on the requirements of GASB Statement No. 10 Accounting and Financial Reporting for Risk Financing and Related Insurance Issues, which states that a liability for claims must be reported if information prior to issuance of the financial statements indicates that it is probable and estimable for accrual that an asset has been impaired or liability has been incurred on or before June 30, 2007 and the amount of the loss is reasonably estimable have not been satisfied.

In management's opinion, claim losses in excess of insurance coverage, if any, is unlikely and if it occurred, would not be significant. Therefore, no loss accrual has been made in these financial statements. Furthermore, there is no evidence of asset impairment or other information to indicate that a loss expense and liability should be accrued at year-end.

**SOUTH CAROLINA JOBS – ECONOMIC DEVELOPMENT AUTHORITY**

**NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2007**

**NOTE 13. CONDENSED FINANCIAL INFORMATION**

The following condensed financial statements are to assist the South Carolina State Comptroller's Office in preparing the State-wide financial statements.

Condensed Statement of Net Assets

Assets:	
Current	\$ 1,091,437
Noncurrent	<u>277,711</u>
Total assets	<u>\$ 1,369,148</u>
Liabilities and Net Assets:	
Liabilities:	
Current	\$ 14,663
Long-term	<u>-</u>
Total liabilities	14,663
Net assets - unrestricted	<u>1,354,485</u>
Total liabilities and net assets	<u>\$ 1,369,148</u>

Condensed Statement of Activities

Program revenues:	
Charges for services	\$ 231,129
Operating grants	<u>353,070</u>
	584,199
General revenues:	
State appropriations	72,144
Investment earnings	<u>109,359</u>
	<u>181,503</u>
Total revenues	765,702
Program expenses	<u>2,588,169</u>
Increase (decrease) in net assets	(1,822,467)
Net assets, beginning of year	<u>3,176,952</u>
Net assets, at end of year	<u>\$ 1,354,485</u>

**SOUTH CAROLINA JOBS - ECONOMIC DEVELOPMENT AUTHORITY**

**COMBINING STATEMENT OF CHANGES IN ASSETS AND LIABILITIES - AGENCY FUNDS  
FOR THE YEAR ENDED JUNE 30, 2007**

	Balances June 30, 2006	Additions	Deductions	Balances June 30, 2007
<b>Marine Energy Systems Corporation</b>				
Cash and cash equivalents	\$12,067	\$242	\$0	\$12,309
Funds held for others	\$12,067	\$242	\$0	\$12,309



**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT  
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE  
WITH GOVERNMENT AUDITING STANDARDS**

Mr. Richard H. Gilbert, Jr., CPA,  
Deputy State Auditor  
State of South Carolina  
Columbia, South Carolina

We have audited the financial statements of South Carolina Jobs — Economic Development Authority (JEDA) as of and for the year ended June 30, 2007, and have issued our report thereon dated September 5, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

**Internal Control Over Financial Reporting**

In planning and performing our audit, we considered JEDA's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Pool's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Pool's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. However, as discussed below, we identified certain deficiencies in internal control over financial reporting that we consider to be significant deficiencies.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control. We consider the deficiencies described in the following two paragraphs to be a significant deficiencies in internal control over financial reporting.

The Auditing Standards Board (ASB) recently issued guidance to auditors related to an entity's internal controls over financial reporting JEDA relies on their auditor to prepare the annual financial statements including footnotes. These recently issued auditing standards emphasize that the auditor cannot be part of your system of internal control over financial reporting. In our judgment, management and those charged with governance need to understand the importance of this communication and determine ways to prepare the annual financial statements.

There is no review of bank reconciliations performed and checks are signed using a signature stamp of the Executive Director. Checks are also signed by the administrative assistant that has control of the signature stamp. This lack of review and second original signature on checks does not provide for adequate internal controls over the bank accounts. We recommend that a second individual review the bank reconciliations and that all checks be signed by two individuals.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be significant deficiencies and, accordingly, would not necessarily disclose all significant deficiencies that are also considered to be material weaknesses. However, we believe that the significant deficiencies describe above are material weakness.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether JEDA's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

This report is intended solely for the information and use of the Governor of the State of South Carolina, Board members and management of JEDA and is not intended to be and should not be used by anyone other than these specified parties.

*Rogers Lalan, PA*

September 20, 2007

# **MANAGEMENT'S RESPONSE**

## **APPENDIX A**



PETER M. BROWN

Chairman

October 9, 2007

ELLIOTT E. FRANKS, III

President & CEO

Mr. Barry S. Laban  
Certified Public Accountant  
Rogers & Laban, PA  
1919 Bull Street  
Columbia, SC 29201

Re: Report on Internal Control over Financial Reporting

Dear Mr. Laban:

I have reviewed the deficiencies noted in your Report on Internal Control associated with JEDA's Audited Financial Statements for the year ended June 30, 2007. The following is our response to those deficiencies.

Deficiency

The Auditing Standards Board (ASB) recently issued guidance to auditors related to an entity's internal controls over financial reporting. JEDA relies on their auditor to prepare the annual financial statements including footnotes. These recently issued auditing standards emphasize that the auditor cannot be part of your system of internal control over financial reporting. In our judgment management and those charged with governance need to understand the importance of this communication and determine ways to prepare the annual financial statements.

Response

We recognize that the recently issued guidance from the Auditing Standards Board places more responsibility for financial reporting on management and understand the importance of this communication. We will review the feasibility and options to determine a method for accomplishing this responsibility.

Deficiency

There is no review of bank reconciliations performed and checks are signed using a signature stamp of the Executive Director. Checks are also signed by the administrative assistant that has control of the signature stamp. This lack of review and second original signature on checks does not provide for adequate internal controls over the bank accounts. We recommend that a second individual review the bank reconciliations and that all checks be signed by two individuals.

Response

Bank reconciliations are prepared by our accountant and will be reviewed by myself evidenced by my signature. It is management's intention to have all checks signed with two original signatures; however this is not always possible. To provide adequate internal controls over the bank accounts, our accountant will safeguard my signature stamp and control its use by only using the stamp with my prior written approval.

Should you have any questions or require additional information, please do not hesitate to give me a call.

Sincerely,



Elliott E. Franks, III

EEF: gbs