

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR

ACTION REFERRAL

Responded to  
1/21/15 - see  
attached  
**RECEIVED**

JAN 21 2015

Department of Health and Human Services  
Office of Health Programs

TO <i>D. Singleton / Roberts</i>	DATE <i>1-21-15</i>
-------------------------------------	------------------------

DIRECTOR'S USE ONLY	ACTION REQUESTED
1. LOG NUMBER <b>000168</b>	<input type="checkbox"/> Prepare reply for the Director's signature DATE DUE _____
2. DATE SIGNED BY DIRECTOR <i>cc: Patterson, Taylor cleared 2/25/15, see attached</i>	<input checked="" type="checkbox"/> Prepare reply for appropriate signature DATE DUE <i>1-30-15</i>
	<input type="checkbox"/> FOIA DATE DUE _____
	<input type="checkbox"/> Necessary Action

APPROVALS (only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.			
2.			
3.			
4.			



**RECEIVED**

**JAN 20 2015**

Department of Health & Human Services  
**OFFICE OF THE DIRECTOR**

December 17, 2014

Ms. Deirdra Singleton  
Deputy Director for Health Services  
South Carolina Department of Health and Human Services  
1801 Main Street  
Columbia, South Carolina 29201-8206  
Email: [singled@scdhhs.gov](mailto:singled@scdhhs.gov)

Dear Ms. Singleton:

Coker Group Holdings, LLC, d.b.a. Coker Group ("Coker") has been contracted by Palmetto Health ("Palmetto") in Columbia, South Carolina to assist in Palmetto's initial development and operation of a provider owned insurance company that can legally function as a Medicaid Managed Care Organization ("MCO") in South Carolina.

We would like to formally request Palmetto's Medicaid claims data. Attached hereto as Exhibit I is the fully executed release of information form from Palmetto. The data we would like to request includes:

- All claims data related to Medicaid beneficiaries cared for at Palmetto Health facilities (inpatient and outpatient) over the prior year (2014).

Please let us know if you have questions about this information request and thank you very much for your help.

Sincerely,

Ellis "Mac" Knight, MD, MBA  
Senior Vice President | CMO  
[mknight@cokergroup.com](mailto:mknight@cokergroup.com)  
[www.cokergroup.com](http://www.cokergroup.com)  
678-783-5582 (office)  
803-518-4099 (cellular)

cc: Max Reiboldt, CPA, President | CEO  
Nilam Patel, MPH, Associate  
Rachel Gross, Executive Assistant

---

Atlanta • Charlotte • Dallas • Philadelphia  
2400 Lakeview Parkway, Suite 400, Alpharetta, GA 30009



EXHIBIT I

RELEASE

By authorization of this release ("Release"), Palmeth Health (the "Hospital") in Coleraba, South Carolina, hereby authorize the South Carolina Department of Health and Human Services ("SCDHHS") to provide specific Hospital data to Coker Group Holdings, LLC, d.b.a. Coker Group ("Coker") for their team to further analyze the cost of Medicaid and potentially other services within the market. The intent will be to provide analysis on how to better manage the population health of this, and potentially other, patient bases.

As part of the analysis, Coker and its team will provide specific feedback to the Hospital on our findings and recommendations regarding these cost and care practices for consideration by the Hospital.

This Release is subject to the business associates agreement and confidentiality and non-disclosure agreements executed concurrent to this Release.

IN WITNESS WHEREOF, each of the undersigned has caused this Agreement to be executed by its duly authorized representative.

Palmeth Health HOSPITAL

James M. Bridges  
James M. Bridges (Name)  
Chief, System Performance (Title)

Date: 12/17/14

COKER GROUP HOLDINGS, LLC

Ellis Mac Knight  
Ellis "Mac" Knight, MD, MBA  
Senior Vice President/CMO

Date: \_\_\_\_\_

**Brenda James**

---

**From:** Cynthia Gore  
**Sent:** Tuesday, January 20, 2015 6:07 PM  
**To:** Brenda James  
**Subject:** FW: Letter of Request (Follow up) 20150119  
**Attachments:** Letter to Deirdre Singleton 20141217.pdf

**RECEIVED**

JAN 20 2015

Department of Health & Human Services  
OFFICE OF THE DIRECTOR

Hi Brenda,  
Please log this one to Deirdra and copy Nate Patterson and Jason Taylor. Thanks

---

**Cynthia Gore**

*Executive Assistant II*

[Cynthia.Gore@scdhhs.gov](mailto:Cynthia.Gore@scdhhs.gov)

803.898.3202

1801 Main Street, 11th Floor

Columbia, South Carolina - 29201

[www.scdhhs.gov](http://www.scdhhs.gov)



SOUTH CAROLINA

**Healthy Connections**

MEDICAID



*Healthy Connections and the Healthy Connections logo are trademarks of South Carolina Department of Health and Human Services and may be used only with permission from the Agency.*

**From:** Deirdra Singleton  
**Sent:** Tuesday, January 20, 2015 5:37 PM  
**To:** Cynthia Gore  
**Subject:** FW: Letter of Request (Follow up) 20150119

Cynthia,  
Pls print attachment and email and log for a response. thanks

---

**Deirdra Singleton**

*Deputy Director*

[Singled@scdhhs.gov](mailto:Singled@scdhhs.gov)

803.898.2647

1801 Main Street

Columbia, South Carolina - 29201

[www.scdhhs.gov](http://www.scdhhs.gov)



SOUTH CAROLINA

**Healthy Connections**

MEDICAID



**From:** Nilam Patel [<mailto:npatel@cokergroup.com>]  
**Sent:** Monday, January 19, 2015 2:53 PM  
**To:** Deirdra Singleton; Byron Roberts  
**Cc:** Mac Knight; Rachel Gross; Paul Bergeson; Tony Reese  
**Subject:** Letter of Request (Follow up) 20150119

Dear Ms. Singleton,

As a follow up to your conversation to Dr. Ellis "Mac Knight last week regarding our request for Palmetto Health's (of South Carolina) Medicaid claims data.

Below is a description of the detailed data we are requesting during the 2014 year.

Clinical (please include as many details as possible)

- De-identified patient information
- Patient origination (zip codes or census blocks or counties)
- Conditions patients were diagnosed with
- Services provided to patients (including service codes)
- Location of services (inpatient, outpatient, imaging, ED, etc.)

Technical (please include as many details as possible)

- File format: preferred format of HHS
- Line item detail of encounter data (i.e., data by line item and not aggregate)
- Full post adjudicated claim file with payment detail (i.e., paid information for services including inpatient, ambulatory, DME and pharma)

Please contact me if you have any questions or concerns.

Thank you.

**Nilam P Patel, MPH | Associate**  
**Coker Group**

o: 678.783.5438 | c: 831.227.9770 | f: 678.832.2016  
2400 Lakeview Parkway – Suite 400 | Alpharetta, Georgia 30009  
w: [www.cokergroup.com](http://www.cokergroup.com) | e: [npatel@cokergroup.com](mailto:npatel@cokergroup.com)



This e-mail, including attachments, is intended for the exclusive use of the person or entity to which it is addressed and may contain confidential or privileged information. If the reader of this e-mail is not the intended recipient or his or her authorized agent, the reader is hereby notified that any dissemination, distribution or copying of this e-mail is prohibited. If you think that you have received this e-mail in error, please advise the sender by reply e-mail of the error and then delete this e-mail immediately. Thank you.

## Cynthia Gore

---

**From:** Deirdra Singleton  
**Sent:** Friday, January 30, 2015 5:53 PM  
**To:** Nilam Patel; Mac Knight  
**Cc:** Byron Roberts; Rachel Gross; Paul Bergeson; Tony Reese; Charles Jarvis; Rick Hepfer  
**Subject:** RE: Letter of Request (Follow up) 20150119

Nilam,

Our legal staff have researched the information you requested and we are only able to provide you with aggregate data showing the origination data by number or percentage, the fifty (50) top primary diagnoses, the fifty (50) top procedure codes, and whether the services was provided in an inpatient or outpatient unit. The cost for providing the information will be between \$300 and \$400. Pls let me know if still want us to move forward with providing this information. thanks

---

**Deirdra Singleton**

*Deputy Director*

[Singled@scdhhs.gov](mailto:Singled@scdhhs.gov)

803.898.2647

1801 Main Street

Columbia, South Carolina - 29201

[www.scdhhs.gov](http://www.scdhhs.gov)



*Healthy Connections* and the Healthy Connections logo are trademarks of South Carolina Department of Health and Human Services and may be used only with permission from the Agency.

**From:** Nilam Patel [mailto:npatel@cokergroup.com]  
**Sent:** Wednesday, January 28, 2015 3:49 PM  
**To:** Mac Knight; Deirdra Singleton  
**Cc:** Byron Roberts; Rachel Gross; Paul Bergeson; Tony Reese; Charles Jarvis  
**Subject:** RE: Letter of Request (Follow up) 20150119

Dear Ms. Singleton and Mr. Roberts,

To follow up with our data request, please let me know if you require any additional details to help expedite this request.

Thank you in advance for your time.

Kind regards,  
Nilam

**Nilam P Patel, MPH | Associate**  
**Coker Group**

o: 678.783.5438 | c: 831.227.9770 | f: 678.832.2016  
2400 Lakeview Parkway – Suite 400 | Alpharetta, Georgia 30009  
w: [www.cokergroup.com](http://www.cokergroup.com) | e: [npatel@cokergroup.com](mailto:npatel@cokergroup.com)



This e-mail, including attachments, is intended for the exclusive use of the person or entity to which it is addressed and may contain confidential or privileged information. If the reader of this e-mail is not the intended recipient or his or her authorized agent, the reader is hereby notified that any dissemination, distribution or copying of this e-mail is prohibited. If you think that you have received this e-mail in error, please advise the sender by reply e-mail of the error and then delete this e-mail immediately. Thank you.

**From:** Mac Knight  
**Sent:** Tuesday, January 20, 2015 6:59 PM  
**To:** Nilam Patel; Deirdra Singleton  
**Cc:** Byron Roberts; Rachel Gross; Paul Bergeson; Tony Reese  
**Subject:** Re: Letter of Request (Follow up) 20150119

Yes, Deirdra. Thank you very much for your help.

Mac

Ellis "Mac" Knight, MD, MBA  
SVP | CMO, Coker Group  
2400 Lakeview Parkway  
Alpharetta, GA 30009  
(c) 803 518 4099 (o) 678 783 5582  
[Mknight@cokergroup.com](mailto:Mknight@cokergroup.com)

---

**From:** Nilam Patel <[npatel@cokergroup.com](mailto:npatel@cokergroup.com)>  
**Date:** Tuesday, January 20, 2015 at 3:13 PM  
**To:** Deirdra Singleton <[singled@scdhhs.gov](mailto:singled@scdhhs.gov)>  
**Cc:** Mac Knight <[mknight@cokergroup.com](mailto:mknight@cokergroup.com)>, Byron Roberts <[Robertsb@scdhhs.gov](mailto:Robertsb@scdhhs.gov)>, Rachel Gross <[rgross@cokergroup.com](mailto:rgross@cokergroup.com)>, Paul Bergeson <[pbergeson@lightbeamhealth.com](mailto:pbergeson@lightbeamhealth.com)>, Tony Reese <[treese@lightbeamhealth.com](mailto:treese@lightbeamhealth.com)>  
**Subject:** Re: Letter of Request (Follow up) 20150119

Thank you, Ms. Singleton!

Best,  
Nilam

On Jan 20, 2015, at 2:36 PM, "Deirdra Singleton" <[Singled@scdhhs.gov](mailto:Singled@scdhhs.gov)> wrote:

We are in receipt of your data request and will get it to our team to compile as appropriate. We will be in touch. thanks

**Deirdra Singleton***Deputy Director*[Singled@scdhhs.gov](mailto:Singled@scdhhs.gov)

803.898.2647

1801 Main Street

Columbia, South Carolina - 29201

[www.scdhhs.gov](http://www.scdhhs.gov)

*Healthy Connections* and the Healthy Connections logo are trademarks of South Carolina Department of Health and Human Services and may be used only with permission from the Agency.

**From:** Mac Knight [<mailto:mknight@cokergroup.com>]**Sent:** Monday, January 19, 2015 7:57 PM**To:** Nilam Patel; Deirdra Singleton; Byron Roberts**Cc:** Rachel Gross; Paul Bergeson; Tony Reese**Subject:** Re: Letter of Request (Follow up) 20150119

Deirdra,

Thank you very much for working with us on this. I am certain that the use of this information will be of great value as we work with Palmetto Health to improve the value of care provided to Medicaid beneficiaries.

Let me know if you have any questions or concerns.

Best regards,

Mac

Ellis "Mac" Knight, MD, MBA  
SVP | CMO, Coker Group  
2400 Lakeview Parkway  
Alpharetta, GA 30009  
(c) 803 518 4099 (o) 678 783 5582  
[Mknight@cokergroup.com](mailto:Mknight@cokergroup.com)

---

**From:** Nilam Patel <[npatel@cokergroup.com](mailto:npatel@cokergroup.com)>**Date:** Monday, January 19, 2015 at 2:52 PM**To:** Deirdra Singleton <[singled@scdhhs.gov](mailto:singled@scdhhs.gov)>, "Robertsb@scdhhs.gov" <[Robertsb@scdhhs.gov](mailto:Robertsb@scdhhs.gov)>**Cc:** Mac Knight <[mknight@cokergroup.com](mailto:mknight@cokergroup.com)>, Rachel Gross <[rgross@cokergroup.com](mailto:rgross@cokergroup.com)>, Paul Bergeson <[pbergeson@lightbeamhealth.com](mailto:pbergeson@lightbeamhealth.com)>, Tony Reese <[treese@lightbeamhealth.com](mailto:treese@lightbeamhealth.com)>**Subject:** Letter of Request (Follow up) 20150119

**Confidentiality Note**



This message is intended for the use of the person or entity to which it is addressed and may contain information, including health information, that is privileged, confidential, and the disclosure of which is governed by applicable law. If the reader of this message is not the intended recipient, or the employee or agent responsible to deliver it to the intended recipient, you are hereby notified that any dissemination, distribution or copying of this information is STRICTLY PROHIBITED.

If you have received this in error, please **notify** us immediately and **destroy** the related message.

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR

ACTION REFERRAL

TO <i>D. Singleton</i>	DATE <i>1-21-15</i>
---------------------------	------------------------

DIRECTOR'S USE ONLY	ACTION REQUESTED
1. LOG NUMBER <i>000168</i>	<input type="checkbox"/> Prepare reply for the Director's signature DATE DUE _____
2. DATE SIGNED BY DIRECTOR <i>CC: Patterson, Taylor</i>	<input checked="" type="checkbox"/> Prepare reply for appropriate signature DATE DUE <i>1-30-15</i>
	<input type="checkbox"/> FOIA DATE DUE _____
	<input type="checkbox"/> Necessary Action

APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.			
2.			
3.			
4.			



**RECEIVED**

JAN 20 2015

Department of Health & Human Services  
OFFICE OF THE DIRECTOR

December 17, 2014

Ms. Deirdra Singleton  
Deputy Director for Health Services  
South Carolina Department of Health and Human Services  
1801 Main Street  
Columbia, South Carolina 29201-8206  
Email: [singled@scdhhs.gov](mailto:singled@scdhhs.gov)

Dear Ms. Singleton:

Coker Group Holdings, LLC, d.b.a. Coker Group ("Coker") has been contracted by Palmetto Health ("Palmetto") in Columbia, South Carolina to assist in Palmetto's initial development and operation of a provider owned insurance company that can legally function as a Medicaid Managed Care Organization ("MCO") in South Carolina.

We would like to formally request Palmetto's Medicaid claims data. Attached hereto as Exhibit I is the fully executed release of information form from Palmetto. The data we would like to request includes:

- All claims data related to Medicaid beneficiaries cared for at Palmetto Health facilities (inpatient and outpatient) over the prior year (2014).

Please let us know if you have questions about this information request and thank you very much for your help.

Sincerely,

Ellis "Mac" Knight, MD, MBA  
Senior Vice President | CMO  
[mknight@cokergroup.com](mailto:mknight@cokergroup.com)  
[www.cokergroup.com](http://www.cokergroup.com)  
678-783-5582 (office)  
803-518-4099 (cellular)

cc: Max Reiboldt, CPA, President | CEO  
Nilam Patel, MPH, Associate  
Rachel Gross, Executive Assistant

Atlanta • Charlotte • Dallas • Philadelphia  
2400 Lakeview Parkway, Suite 400, Alpharetta, GA 30009



EXHIBIT I

RELEASE

By authorization of this release ("Release"), Palmetto Health (the "Hospital") in Columbia, South Carolina, hereby authorize the South Carolina Department of Health and Human Services ("SCDHHS") to provide specific Hospital data to Coker Group Holdings, LLC, d.b.a. Coker Group ("Coker") for their team to further analyze the cost of Medicaid and potentially other services within the market. The intent will be to provide analysis on how to better manage the population health of this, and potentially other, patient bases.

As part of the analysis, Coker and its team will provide specific feedback to the Hospital on our findings and recommendations regarding these cost and care practices for consideration by the Hospital.

This Release is subject to the business associates agreement and confidentiality and non-disclosure agreements executed concurrent to this Release.

IN WITNESS WHEREOF, each of the undersigned has caused this Agreement to be executed by its duly authorized representative.

Palmetto Health HOSPITAL

Stanley M. Beckner  
Stanley M. Beckner (Name)  
Chief, System Performance (Title)

Date: 12/17/14

COKER GROUP HOLDINGS, LLC

Ellis M. Knight  
Ellis "Mac" Knight, MD, MBA  
Senior Vice President/CMO

Date: \_\_\_\_\_

**Brenda James**

---

**From:** Cynthia Gore  
**Sent:** Tuesday, January 20, 2015 6:07 PM  
**To:** Brenda James  
**Subject:** FW: Letter of Request (Follow up) 20150119  
**Attachments:** Letter to Deirdre Singleton 20141217.pdf

**RECEIVED**

**JAN 20 2015**

Department of Health & Human Services  
**OFFICE OF THE DIRECTOR**

Hi Brenda,  
Please log this one to Deirdra and copy Nate Patterson and Jason Taylor. Thanks

**Cynthia Gore**  
*Executive Assistant II*  
[Cynthia.Gore@scdhhs.gov](mailto:Cynthia.Gore@scdhhs.gov)  
803.898.3202  
1801 Main Street, 11th Floor  
Columbia, South Carolina - 29201  
[www.scdhhs.gov](http://www.scdhhs.gov)



SOUTH CAROLINA  
**Healthy Connections**  
MEDICAID

*Healthy Connections and the Healthy Connections logo are trademarks of South Carolina Department of Health and Human Services and may be used only with permission from the Agency.*

**From:** Deirdra Singleton  
**Sent:** Tuesday, January 20, 2015 5:37 PM  
**To:** Cynthia Gore  
**Subject:** FW: Letter of Request (Follow up) 20150119

Cynthia,  
Pls print attachment and email and log for a response. thanks

**Deirdra Singleton**  
*Deputy Director*  
[Singled@scdhhs.gov](mailto:Singled@scdhhs.gov)

803.898.2647  
1801 Main Street  
Columbia, South Carolina - 29201  
[www.scdhhs.gov](http://www.scdhhs.gov)



SOUTH CAROLINA  
**Healthy Connections**  
MEDICAID

*Healthy Connections* and the Healthy Connections logo are trademarks of South Carolina Department of Health and Human Services and may be used only with permission from the Agency.

**From:** Nilam Patel [<mailto:npatel@cokergroup.com>]  
**Sent:** Monday, January 19, 2015 2:53 PM  
**To:** Deirdra Singleton; Byron Roberts  
**Cc:** Mac Knight; Rachel Gross; Paul Bergeson; Tony Reese  
**Subject:** Letter of Request (Follow up) 20150119

Dear Ms. Singleton,

As a follow up to your conversation to Dr. Ellis "Mac Knight last week regarding our request for Palmetto Health's (of South Carolina) Medicaid claims data.

Below is a description of the detailed data we are requesting during the 2014 year.

Clinical (please include as many details as possible)

- De-identified patient information
- Patient origination (zip codes or census blocks or counties)
- Conditions patients were diagnosed with
- Services provided to patients (including service codes)
- Location of services (inpatient, outpatient, imaging, ED, etc.)

Technical (please include as many details as possible)

- File format: preferred format of HHS
- Line item detail of encounter data (i.e., data by line item and not aggregate)
- Full post adjudicated claim file with payment detail (i.e., paid information for services including inpatient, ambulatory, DME and pharma)

Please contact me if you have any questions or concerns.

Thank you.

Nilam P Patel, MPH | Associate  
Coker Group  
o: 678.783.5438 | c: 831.227.9770 | f: 678.832.2016  
2400 Lakeview Parkway – Suite 400 | Alpharetta, Georgia 30009  
w: [www.cokergroup.com](http://www.cokergroup.com) | e: [npatel@cokergroup.com](mailto:npatel@cokergroup.com)



This e-mail, including attachments, is intended for the exclusive use of the person or entity to which it is addressed and may contain confidential or privileged information. If the reader of this e-mail is not the intended recipient or his or her authorized agent, the reader is hereby notified that any dissemination, distribution or copying of this e-mail is prohibited. If you think that you have received this e-mail in error, please advise the sender by reply e-mail of the error and then delete this e-mail immediately. Thank you.

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR

ACTION REFERRAL

Cleared 2/25/15  
Seal attached  
**RECEIVED**

JAN 21 2015

Department of Health and Human Services  
Office of Health Programs

TO	DATE
D. Singleton / Roberts	1-21-15

DIRECTOR'S USE ONLY	ACTION REQUESTED
1. LOG NUMBER  000168	<input type="checkbox"/> Prepare reply for the Director's signature DATE DUE _____
2. DATE SIGNED BY DIRECTOR  cc: Patterson, Taylor	<input checked="" type="checkbox"/> Prepare reply for appropriate signature DATE DUE 1-30-15
	<input type="checkbox"/> FOIA DATE DUE _____
	<input type="checkbox"/> Necessary Action

APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.			
2.			
3.			
4.			



**RECEIVED**

**JAN 20 2015**

Department of Health & Human Services  
**OFFICE OF THE DIRECTOR**

December 17, 2014

Ms. Delirdra Singleton  
Deputy Director for Health Services  
South Carolina Department of Health and Human Services  
1801 Main Street  
Columbia, South Carolina 29201-8206  
Email: [singled@scdhhs.gov](mailto:singled@scdhhs.gov)

Dear Ms. Singleton:

Coker Group Holdings, LLC, d.b.a. Coker Group ("Coker") has been contracted by Palmetto Health ("Palmetto") in Columbia, South Carolina to assist in Palmetto's initial development and operation of a provider owned insurance company that can legally function as a Medicaid Managed Care Organization ("MCO") in South Carolina.

We would like to formally request Palmetto's Medicaid claims data. Attached hereto as Exhibit I is the fully executed release of Information form from Palmetto. The data we would like to request includes:

- All claims data related to Medicaid beneficiaries cared for at Palmetto Health facilities (inpatient and outpatient) over the prior year (2014).

Please let us know if you have questions about this information request and thank you very much for your help.

Sincerely,

Ellis "Mac" Knight, MD, MBA  
Senior Vice President | CMO  
[mknight@cokergroup.com](mailto:mknight@cokergroup.com)  
[www.cokergroup.com](http://www.cokergroup.com)  
678-783-5582 (office)  
803-518-4099 (cellular)

cc: Max Reiboldt, CPA, President | CEO  
Nilam Patel, MPH, Associate  
Rachel Gross, Executive Assistant

---

Atlanta • Charlotte • Dallas • Philadelphia  
2400 Lakeview Parkway, Suite 400, Alpharetta, GA 30009



*Coker*

EXHIBIT I

RELEASE

By authorization of this release ("Release"), Pelham Health (the "Hospital") in Colleton, South Carolina, hereby authorize the South Carolina Department of Health and Human Services ("SCDHHS") to provide specific Hospital data to Coker Group Holdings, LLC, d.b.a. Coker Group ("Coker") for their team to further analyze the cost of Medicaid and potentially other services within the market. The intent will be to provide analysis on how to better manage the population health of this, and potentially other, patient bases.

As part of the analysis, Coker and its team will provide specific feedback to the Hospital on our findings and recommendations regarding these cost and care practices for consideration by the Hospital.

This Release is subject to the business associates agreement and confidentiality and non-disclosure agreements executed concurrent to this Release.

IN WITNESS WHEREOF, each of the undersigned has caused this Agreement to be executed by its duly authorized representative.

Pelham Health HOSPITAL

[Signature]  
Heather A. Parker (Name)  
Chief, System of Care (Title)

Date: 12/17/14

COKER GROUP HOLDINGS, LLC

[Signature]  
Ellis "Mac" Knight, MD, MBA  
Senior Vice President/CMO

Date: \_\_\_\_\_

**Brenda James**

---

**From:** Cynthia Gore  
**Sent:** Tuesday, January 20, 2015 6:07 PM  
**To:** Brenda James  
**Subject:** FW: Letter of Request (Follow up) 20150119  
**Attachments:** Letter to Deirdre Singleton 20141217.pdf

**RECEIVED**

**JAN 20 2015**

Department of Health & Human Services  
**OFFICE OF THE DIRECTOR**

Hi Brenda,  
Please log this one to Deirdra and copy Nate Patterson and Jason Taylor. Thanks

**Cynthia Gore**  
*Executive Assistant II*  
[Cynthia.Gore@scdhhs.gov](mailto:Cynthia.Gore@scdhhs.gov)  
803.898.3202  
1801 Main Street, 11th Floor  
Columbia, South Carolina - 29201  
[www.scdhhs.gov](http://www.scdhhs.gov)



SOUTH CAROLINA  
**Healthy Connections**  
MEDICAID 

*Healthy Connections and the Healthy Connections logo are trademarks of South Carolina Department of Health and Human Services and may be used only with permission from the Agency.*

**From:** Deirdra Singleton  
**Sent:** Tuesday, January 20, 2015 5:37 PM  
**To:** Cynthia Gore  
**Subject:** FW: Letter of Request (Follow up) 20150119

Cynthia,  
Pls print attachment and email and log for a response. thanks

**Deirdra Singleton**  
*Deputy Director*  
[Singled@scdhhs.gov](mailto:Singled@scdhhs.gov)  
803.898.2647  
1801 Main Street  
Columbia, South Carolina - 29201  
[www.scdhhs.gov](http://www.scdhhs.gov)



SOUTH CAROLINA  
**Healthy Connections**  
MEDICAID 

Healthy Connections and the Healthy Connections logo are trademarks of South Carolina Department of Health and Human Services and may be used only with permission from the Agency.

**From:** Nilam Patel [<mailto:npatel@cokergroup.com>]  
**Sent:** Monday, January 19, 2015 2:53 PM  
**To:** Deirdra Singleton; Byron Roberts  
**Cc:** Mac Knight; Rachel Gross; Paul Bergeson; Tony Reese  
**Subject:** Letter of Request (Follow up) 20150119

Dear Ms. Singleton,

As a follow up to your conversation to Dr. Ellis "Mac Knight last week regarding our request for Palmetto Health's (of South Carolina) Medicaid claims data.

Below is a description of the detailed data we are requesting during the 2014 year.

**Clinical (please include as many details as possible)**

- De-identified patient information
- Patient origination (zip codes or census blocks or counties)
- Conditions patients were diagnosed with
- Services provided to patients (including service codes)
- Location of services (inpatient, outpatient, imaging, ED, etc.)

**Technical (please include as many details as possible)**

- File format: preferred format of HHS
- Line item detail of encounter data (i.e., data by line item and not aggregate)
- Full post adjudicated claim file with payment detail (i.e., paid information for services including inpatient, ambulatory, DME and pharma)

Please contact me if you have any questions or concerns.

Thank you.

Nilam P Patel, MPH | Associate  
Coker Group

o: 678.783.5438 | c: 831.227.9770 | f: 678.832.2016  
2400 Lakeview Parkway – Suite 400 | Alpharetta, Georgia 30009  
w: [www.cokergroup.com](http://www.cokergroup.com) | e: [npatel@cokergroup.com](mailto:npatel@cokergroup.com)



This e-mail, including attachments, is intended for the exclusive use of the person or entity to which it is addressed and may contain confidential or privileged information. If the reader of this e-mail is not the intended recipient or his or her authorized agent, the reader is hereby notified that any dissemination, distribution or copying of this e-mail is prohibited. If you think that you have received this e-mail in error, please advise the sender by reply e-mail of the error and then delete this e-mail immediately. Thank you.

Nikki Haley GOVERNOR  
Christian L. Sours INTERIM DIRECTOR  
P.O. Box 8206 • Columbia, SC 29202  
www.scdhhs.gov

February 25, 2015

Nilam P. Patel, MPH | Associate  
Coker Group  
2400 Lakeview Parkway, Suite 400  
Alpharetta, GA 30009

Re: Request for Claims Information

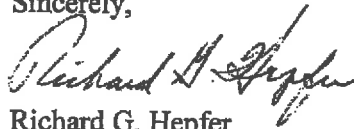
Dear Mr. Patel:

Enclosed is the aggregate information that was compiled to respond to your request of January 19, 2015. Our expense for compiling this information was three hundred eleven and forty hundredths dollars (\$311.40). Please make the check payable to the Department of Health and Human Services and send it to:

Department of Health and Human Services  
Department of Receivables  
Post Office Box 8297  
Columbia, SC 29202-8297

Thank you for your request. If you have any questions, please contact me. My direct is (803) 898-2791.

Sincerely,

  
Richard G. Hepfer  
Of Counsel

Enclosures

cc. Lynette Wilson, Receivables (w/o enclosure)  
Deirdra Singleton, Deputy for Health Programs (w/o enclosure)

## Cynthia Gore

---

**From:** Cynthia Gore on behalf of Deirdra Singleton  
**Sent:** Thursday, February 05, 2015 9:27 AM  
**To:** Cynthia Gore  
**Subject:** FW: Letter of Request (Follow up) 20150119

### Cynthia Gore

*Executive Assistant II*

[Cynthia.Gore@scdhhs.gov](mailto:Cynthia.Gore@scdhhs.gov)

803.898.3202

1801 Main Street, 11th Floor

Columbia, South Carolina - 29201

[www.scdhhs.gov](http://www.scdhhs.gov)



Healthy Connections 

*Healthy Connections and the Healthy Connections logo are trademarks of South Carolina Department of Health and Human Services and may be used only with permission from the Agency.*

**From:** Deirdra Singleton  
**Sent:** Friday, January 30, 2015 5:53 PM  
**To:** Nilam Patel; Mac Knight  
**Cc:** Byron Roberts; Rachel Gross; Paul Bergeson; Tony Reese; Charles Jarvis; Rick Hepfer  
**Subject:** RE: Letter of Request (Follow up) 20150119

Nilam,

Our legal staff have researched the information your requested and we are only able to provide you with aggregate data showing the origination data by number or percentage, the fifty (50) top primary diagnoses, the fifty (50) top procedure codes, and whether the services was provided in an inpatient or outpatient unit. The cost for providing the information will be between \$300 and \$400. Pls let me know if still want us to move forward with providing this information. thanks

### Deirdra Singleton

*Deputy Director*

[Singled@scdhhs.gov](mailto:Singled@scdhhs.gov)

803.898.2647

1801 Main Street

Columbia, South Carolina - 29201

[www.scdhhs.gov](http://www.scdhhs.gov)



Healthy Connections 

Healthy Connections and the Healthy Connections logo are trademarks of South Carolina Department of Health and Human Services and may be used only with permission from the Agency.

**From:** Nilam Patel [<mailto:npatel@cokergroup.com>]  
**Sent:** Wednesday, January 28, 2015 3:49 PM  
**To:** Mac Knight; Deirdra Singleton  
**Cc:** Byron Roberts; Rachel Gross; Paul Bergeson; Tony Reese; Charles Jarvis  
**Subject:** RE: Letter of Request (Follow up) 20150119

Dear Ms. Singleton and Mr. Roberts,

To follow up with our data request, please let me know if you require any additional details to help expedite this request.

Thank you in advance for your time.

Kind regards,  
Nilam

**Nilam P Patel, MPH | Associate**  
**Coker Group**  
o: 678.783.5438 | c: 831.227.9770 | f: 678.832.2016  
2400 Lakeview Parkway -- Suite 400 | Alpharetta, Georgia 30009  
w: [www.cokergroup.com](http://www.cokergroup.com) | e: [npatel@cokergroup.com](mailto:npatel@cokergroup.com)

The logo for Coker Group, featuring the word "Coker" in a stylized, cursive script font.

This e-mail, including attachments, is intended for the exclusive use of the person or entity to which it is addressed and may contain confidential or privileged information. If the reader of this e-mail is not the intended recipient or his or her authorized agent, the reader is hereby notified that any dissemination, distribution or copying of this e-mail is prohibited. If you think that you have received this e-mail in error, please advise the sender by reply e-mail of the error and then delete this e-mail immediately. Thank you.

**From:** Mac Knight  
**Sent:** Tuesday, January 20, 2015 6:59 PM  
**To:** Nilam Patel; Deirdra Singleton  
**Cc:** Byron Roberts; Rachel Gross; Paul Bergeson; Tony Reese  
**Subject:** Re: Letter of Request (Follow up) 20150119

Yes, Deirdra. Thank you very much for your help.

Mac

Ellis "Mac" Knight, MD, MBA  
SVP | CMO, Coker Group  
2400 Lakeview Parkway  
Alpharetta, GA 30009

(c) 803 518 4099 (o) 678 783 5582  
[Mknight@cokergroup.com](mailto:Mknight@cokergroup.com)

---

**From:** Nilam Patel <[npatel@cokergroup.com](mailto:npatel@cokergroup.com)>  
**Date:** Tuesday, January 20, 2015 at 3:13 PM  
**To:** Deirdra Singleton <[singled@scdhhs.gov](mailto:singled@scdhhs.gov)>  
**Cc:** Mac Knight <[mknight@cokergroup.com](mailto:mknight@cokergroup.com)>, Byron Roberts <[Robertsb@scdhhs.gov](mailto:Robertsb@scdhhs.gov)>, Rachel Gross <[rgross@cokergroup.com](mailto:rgross@cokergroup.com)>, Paul Bergeson <[pbergeson@lightbeamhealth.com](mailto:pbergeson@lightbeamhealth.com)>, Tony Reese <[treese@lightbeamhealth.com](mailto:treese@lightbeamhealth.com)>  
**Subject:** Re: Letter of Request (Follow up) 20150119

Thank you, Ms. Singleton!

Best,  
Nilam

On Jan 20, 2015, at 2:36 PM, "Deirdra Singleton" <[Singled@scdhhs.gov](mailto:Singled@scdhhs.gov)> wrote:

We are in receipt of your data request and will get it to our team to compile as appropriate. We will be in touch. thanks

---

**Deirdra Singleton**  
*Deputy Director*  
[Singled@scdhhs.gov](mailto:Singled@scdhhs.gov)  
803.898.2647  
1801 Main Street  
Columbia, South Carolina - 29201  
[www.scdhhs.gov](http://www.scdhhs.gov)



Healthy Connections 

*Healthy Connections* and the Healthy Connections logo are trademarks of South Carolina Department of Health and Human Services and may be used only with permission from the Agency.

---

**From:** Mac Knight [<mailto:mknight@cokergroup.com>]  
**Sent:** Monday, January 19, 2015 7:57 PM  
**To:** Nilam Patel; Deirdra Singleton; Byron Roberts  
**Cc:** Rachel Gross; Paul Bergeson; Tony Reese  
**Subject:** Re: Letter of Request (Follow up) 20150119

Deirdra,

Thank you very much for working with us on this. I am certain that the use of this information will be of great value as we work with Palmetto Health to improve the value of care provided to Medicaid beneficiaries.

Let me know if you have any questions or concerns.

Best regards,

Mac

Ellis "Mac" Knight, MD, MBA  
SVP | CMO, Coker Group  
2400 Lakeview Parkway  
Alpharetta, GA 30009  
(c) 803 518 4099 (o) 678 783 5582  
[Mknight@cokergroup.com](mailto:Mknight@cokergroup.com)

---

**From:** Nilam Patel <[npatel@cokergroup.com](mailto:npatel@cokergroup.com)>  
**Date:** Monday, January 19, 2015 at 2:52 PM  
**To:** Deirdra Singleton <[singled@scdhhs.gov](mailto:singled@scdhhs.gov)>, "Robertsb@scdhhs.gov" <[Robertsb@scdhhs.gov](mailto:Robertsb@scdhhs.gov)>  
**Cc:** Mac Knight <[mknight@cokergroup.com](mailto:mknight@cokergroup.com)>, Rachel Gross <[rgross@cokergroup.com](mailto:rgross@cokergroup.com)>, Paul Bergeson <[pbergeson@lightbeamhealth.com](mailto:pbergeson@lightbeamhealth.com)>, Tony Reese <[treese@lightbeamhealth.com](mailto:treese@lightbeamhealth.com)>  
**Subject:** Letter of Request (Follow up) 20150119

**Confidentiality Note**

This message is intended for the use of the person or entity to which it is addressed and may contain information, including health information, that is privileged, confidential, and the disclosure of which is governed by applicable law. If the reader of this message is not the intended recipient, or the employee or agent responsible to deliver it to the intended recipient, you are hereby notified that any dissemination, distribution or copying of this information is STRICTLY PROHIBITED.

If you have received this in error, please notify us immediately and destroy the related message.