

**From:** Brian Sailer <Brian.Sailer@grayling.com>  
**To:** Veldran, KatherineKatherineVeldran@gov.sc.gov  
**Date:** 5/2/2014 10:49:21 AM  
**Subject:** Meeting request on behalf of SourceHOV

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Katherine,

I hope this finds you well! DutkoGrayling is currently working with a company, SourceHOV, that is contracted with the State of SC to provide business process support services to the Department of Revenue. Essentially they are helping to process all of the state's tax returns, manage and protect documents and data, are create efficiencies, and lowering the cost of operations significantly. We would like to set up a meeting with the Governor's staff to discuss our initiatives, and to discuss how these same efficiencies and cost savings can be achieved with other agencies like Budget & Control Board, Corrections, DMV among others.

This is a great company and it's looking to expand its operations in SC and grow its workforce in the state.

I'd like to see if we could work together to schedule a meeting in Columbia in May or early June with Ted Pitts and the appropriate Governor's staff, and possibly agency liaisons.

I thank you for your consideration and help with this request. We can be flexible in scheduling, and work towards a time that most convenient to the Governor's staff. I can be reached via this email, and or by phone at 202-695-0841.

Hope to see you in New York. All the best.

V/R,

Brian



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