

From: VacationsToGo.com <vtgmail@list.vacationstogo.com>
To: Kester, Tonykester@aging.sc.gov
Date: 2/17/2015 8:17:30 AM
Subject: New Cruise Discounts for Age 55+

Dear Mr. Kester,

Nestled on the Cook Inlet at the base of the Chugach Mountains, Anchorage celebrates its 100th anniversary this year. What started as a tent city on Ship Creek, for workers who were constructing the Alaska Railroad, has grown into an urban center the size of Delaware. It houses more than 40 percent of Alaska's population.

Anchorage is featured on Gulf of Alaska cruises and Alaska cruise tours, accessible from the port cities of Whittier or Seward. Cruise passengers can take a flightseeing tour over Knik Glacier or the Chugach Mountains, or explore the 26-acre Alaska Native Heritage Center, which shares the heritage of the state's major cultural groups through storytelling, performances, artists' demonstrations and exhibits. Or, sample innovative Pacific Rim cuisine at Ginger, a fine-dining establishment downtown.

Alan Fox
Chairman & CEO

This week, we've arranged some great deals for our customers who are 55 and older. Nine cruise lines are offering additional discounts on sailings in many regions. As always, these rates are for new bookings only and subject to availability. Only one person in the cabin must be 55 or older in order for all to qualify for the discount.

For deals on the Fun Ships of **Carnival**, [click here](#).

For special savings on the amenity-filled ships of **Norwegian**, [click here](#).

For discounts on the premium ships of **Celebrity**, [click here](#).

For deals on the innovative vessels of **Royal Caribbean**, [click here](#).

To immerse yourself in the Spanish culture of **Pullmantur**, [click here](#).

For sailings with **Croisières de France**, which caters to a French-speaking clientele, [click here](#).

To sample the Italian-style cruising of **Costa** at a discount, [click here](#).

For the culturally rich voyages of **Swan Hellenic**, [click here](#).

To visit exotic, unique destinations with **Voyages of Discovery**, [click here](#).

Or, for 55-plus discounts by region, click any of the following destinations:

[Alaska](#)
[Arctic](#)
[Asia](#)
[Australia/New Zealand](#)
[Bahamas](#)
[Baltic](#)
[Bermuda](#)
[British Isles](#)
[Canada/New England](#)
[Canary Islands](#)
[Caribbean](#)
[Greek Islands](#)
[Mediterranean](#)
[Mexico/Central America](#)
[Middle East](#)
[Northern Europe](#)

Norway
Pacific Northwest
Panama Canal
Repositioning
South America
Tahiti/French Polynesia
Trans-Atlantic

All cruise lines appreciate the loyalty of customers who sail with them again and again, and many offer special discounts or shipboard credits to their past passengers on select sailings.

Below, I've identified 15 cruise lines offering additional discounts to Vacations To Go customers who also are their past passengers. Click any line below (that you have already sailed) to see these special rates:

Celebrity
Croisières de France
Crystal
Norwegian
Paul Gauguin Cruises
Princess
Pullmantur
Regent
Silversea
Star Clippers
Swan Hellenic
Viking Cruises
Voyages of Discovery
Windstar

Next, I'm pleased to present these **terrific deals for our customers from Princess, Holland America, Oceania, Seabourn and Paul Gauguin Cruises**. They include shipboard credits, which are as good as cash on the ship and can be used for onboard purchases not covered in your cruise fare, such as spa treatments, shore excursions and purchases in the ship's photo gallery and shops.

Princess is offering Vacations To Go customers big discounts of up to 75% on a variety of cruises, including recently reduced rates on Alaska cruise tours that visit Denali National Park. Plus, enjoy exclusive shipboard credits of up to \$285 per cabin (**book by February 26**), a free dinner for two in a specialty restaurant and a reduced deposit of \$100 per person. Past guests may see better rates on select sailings. [Click here](#) for dates and prices.

Holland America is offering our customers tremendous markdowns -- save up to 80% -- as well as reduced deposits and shipboard credits of up to \$400 per cabin on select sailings. In addition, Alaska cruise tours qualify for an exclusive \$100 spending credit that can be used during Denali National Park hotel stays on the tour portion of the vacation. [Click here](#) for dates and prices.

Oceania is offering our customers shipboard credits of up to \$1,750 per cabin on select voyages, plus savings of up to 76%. Free Internet and free prepaid gratuities also apply to certain sailings. **Book by February 28**. [Click here](#) for dates and prices.

Seabourn is offering Vacations To Go customers rates reduced by up to 87%. On select departures, receive shipboard credits of up to \$750 per cabin. The upfront price of a Seabourn vacation includes open bars throughout the ship, fine wines at lunch and dinner and gratuities. [Click here](#) for dates and prices.

Paul Gauguin Cruises is offering our customers newly reduced rates on eligible departures from now through July. Plus, take advantage of big discounts of up to 76% and shipboard credits of up to \$300 per cabin on all other sailings. Your Paul Gauguin fare includes select wines and spirits, bottled water and soft

drinks. **Book by February 28.** [Click here](#) for dates and prices.

As always, these offers are for new bookings only and subject to availability. Restrictions may apply.

The ships of **Hurtigruten** navigate 1,500 miles of spectacular Norwegian coastline, exploring majestic fjords and picturesque towns. The line began making these voyages in 1893. Today, 11 vessels offer daily departures from Bergen in the south and Kirkenes in the north.

Each season along Norway's coast has its own special character. In summer, for example, guests experience the true meaning of the Land of the Midnight Sun. North of the Arctic Circle, the sun stays above the horizon around the clock. These long days of extended daylight allow more time to explore destinations and photograph the narrow passages, cascading waterfalls and deep fjords (like Geirangerfjord, a UNESCO World Heritage Site).

Hurtigruten is offering our customers **savings of up to 30% on Norwegian coastal voyages** departing from June through August. **Book by February 28.** [Click here](#) for dates and rates.

Meanwhile, the line's expedition ship, the MS Fram, offers adventures in Greenland, Antarctica, Iceland and the Norwegian island of Spitsbergen. Right now, you can **save up to 47% on summer cruises to Greenland**. These trips offer fantastic opportunities to view enormous icebergs, spectacular fjords and lush, green meadows, and to learn about life in the country's small, remote communities through language, music, food and folklore. [Click here](#) for dates and rates.

To view all Hurtigruten itineraries and discounts, [click here](#).

A record 23 million passengers are expected to take a cruise this year, according to an annual "state of the industry" report released last week by the Cruise Lines International Association (CLIA), a trade organization with 62 member lines. That's about a 4 percent increase over last year.

Twenty-two new ships are scheduled to launch in 2015, including oceangoing and river vessels, representing a total investment of more than \$4 billion.

Cruise ships call at nearly 1,000 ports around the world, according to CLIA, but the **Caribbean** continues to be the world's most popular cruise destination. More than a third of the global cruise ship capacity is deployed in the region.

Carnival's largest ship to date -- the 4,980-guest **Carnival Vista** -- now is open for booking. It debuts in May 2016 with some brand-new seagoing features, such as the first IMAX theater on a cruise ship and the line's first onboard brewery.

Also new: the aqua park's Kaleid-O-Slide, where you can jump into a one- or two-person inflatable raft for a twisting, turning trip down a waterslide. At the SkyRide, passengers can pedal hanging recumbent bikes along a track suspended 150 feet above the ocean.

New staterooms will be rolled out. Havana Cabanas will have patios that face the Deck 5 promenade. Family Harbor cabins accommodating up to five people will be situated in a dedicated family zone that has its own lounge stocked with big-screen TVs and games; it also will serve daily breakfast and snacks.

The Carnival Vista will spend its inaugural season in the Mediterranean, then move to Miami for four- to eight-night Caribbean sailings. [Click here](#) for discounted rates.

Luxury line **Regent** has announced the first sailings of the upcoming **Seven Seas Explorer**. The 750-guest

vessel will cruise the Mediterranean from a variety of great cities, including Athens, Monte Carlo, Istanbul, Venice and Barcelona. The ship will be delivered to the line in July 2016.

Regent calls the Seven Seas Explorer the "world's most luxurious ship," with accommodations ranging from 307-square-foot Veranda Suites to the stunning 3,875-square-foot Regent Suite. Guests can expect king-size beds and high-quality linens, large bathrooms and spacious verandas -- the line reports that these will be the largest balconies in the industry.

[Click here](#) for dates and departures of the Seven Seas Explorer.

I have scanned all the sailings in the next 90 days, and listed below are all the deepest discounts according to type of cabin.

Inside Cabins

[Click here](#) to see all sailings offering **inside cabins** for at least 65% off.

Oceanview Cabins

[Click here](#) to see all sailings offering **oceanview cabins** for at least 65% off.

Balcony Cabins

[Click here](#) to see all sailings offering **balcony cabins** for at least 60% off.

Suites

[Click here](#) to see all sailings offering **suites** for at least 55% off.

Here are today's **Top 10 Cruises**, brand-new specials from the world's best cruise lines. **Click the FastDeal # for details.**

- 1) **Caribbean**, 7 nights on Carnival, departs San Juan Apr 26, starting at \$399, save 77%, [FastDeal # 11601](#)
- 2) **Mediterranean**, 7 nights on Norwegian, departs Venice Apr 25, starting at \$449, save 76%, [FastDeal # 23630](#)
- 3) **Caribbean**, 7 nights on Holland America, departs Fort Lauderdale Mar 8, starting at \$429, save 66%, [FastDeal # 13664](#)
- 4) **Mexico**, 7 nights on Princess, departs San Francisco Mar 14, starting at \$499, save 71%, [FastDeal # 22150](#)
- 5) **Caribbean**, 7 nights on Celebrity, departs Miami Mar 21, starting at \$599, save 67%, [FastDeal # 36441](#)
- 6) **Hawaii**, 7 nights on Norwegian, departs Honolulu Mar 7, starting at \$849, save 79%, [FastDeal # 10177](#)
- 7) **Asia**, 14 nights on Celebrity, departs Singapore Mar 22, starting at \$549, [FastDeal # 18400](#) (Celebrity does not provide brochure rates for this cruise, so we are unable to show a savings percentage.)
- 8) **Transatlantic**, 11 nights on Royal Caribbean, departs Bayonne May 2, starting at \$999, [FastDeal # 36118](#) (Royal Caribbean does not provide brochure rates for this cruise, so we are unable to show a savings percentage.)
- 9) **Caribbean**, 7 nights on Silversea, departs San Juan Mar 13, suite starting at \$3,250, [FastDeal # 21952](#) (Silversea does not provide brochure rates for this cruise, so we are unable to show a savings percentage.)

10) **Tahiti/French Polynesia**, 10 nights on Oceania Cruises, departs Papeete Mar 15, starting at \$2,849, save 72%, **FastDeal # 19940**

For the best last-minute cruise specials in the next 90 days, please visit our world-famous **90-Day Ticker**. To search for discounts of up to 82% on cruises departing more than 90 days from now, **click here**.

To save up to 40% with escorted and independent tours, **click here**.

For river cruises up to 50% off, **click here**.

For discounts of up to 50% at hotels and all-inclusive resorts, **click here**.

For the lowest rates on Africa safaris from budget to luxury in quality, **click here**.

Once you've found a FASTDEAL, call us toll free at 800-338-4962 (US and Canada) and a cruise counselor will attend to your needs. International customers, please email or call us at +1-713-974-2121.

Please email me your comments, suggestions and questions at **alanfox@vacationstogo.com** and I will respond the same day.

To send one sample copy of this newsletter to a friend, **click here**.

Sincerely,

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