

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR

**ACTION REFERRAL**

|                        |                        |
|------------------------|------------------------|
| TO<br><i>Singleton</i> | DATE<br><i>6-17-13</i> |
|------------------------|------------------------|

| DIRECTOR'S USE ONLY                                     | ACTION REQUESTED   |
|---|--|
| 1. LOG NUMBER<br><i>000389</i>                          | <input type="checkbox"/> Prepare reply for the Director's signature<br>DATE DUE _____                  |
| 2. DATE SIGNED BY DIRECTOR<br><i>cc: Mr. Keck, Post</i> | <input checked="" type="checkbox"/> Prepare reply for appropriate signature<br>DATE DUE <i>6-26-13</i> |
|   | <input type="checkbox"/> FOIA<br>DATE DUE _____  |
|   | <input type="checkbox"/> Necessary Action  |

| APPROVALS<br>(Only when prepared<br>for director's signature) | APPROVE | * DISAPPROVE<br>(Note reason for<br>disapproval and<br>return to<br>preparer.) | COMMENT |
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**RECEIVED**

JUN 17 2013

Department of Health & Human Services  
OFFICE OF THE DIRECTOR



"The Unique Boutique for Today's Survivor"  
803-569-4373  
3400 Harden St. Ext., Columbia, SC 29203  
[www.alala.info](http://www.alala.info)

June 6, 2013

Director Tony Keck  
SCDHHS  
1801 Main Street  
Columbia, SC 29201

Dear Director Keck,

We met during the Chamber of Commerce Business Roundtable Panel on Thursday, March 28<sup>th</sup> at the Doubletree on Bush River Rd., Columbia, SC. I approached you immediately following the panel 'discussion' and told you that I knew one way to help save the SCDHHS millions of dollars. My actual estimate is over \$30,000,000. For full disclosure, I am co-owner of Alala, LLC, a 'soft' durable medical equipment (DME) store. We call it 'soft' because we are classified DME due to the sales of breast prosthetics. We also sell mastectomy bras, compression garments, lymphedema pumps, wigs and diabetic shoes.

Your idea of improving access to care instead of fighting for money to pay the insurance companies and hospitals is well received by suppliers since we are left out of the money loop. As the old adage goes, "you have to spend money to make money" applies for our wound care and lymphedema patients. Several years ago a meeting was held at the request of the (then) DHEC Medical Directors. The meeting was to address the reimbursement/coverage for compression garments. Attendees included representatives from Alala LLC, Palmetto Health Hospital, McLeod Hospital, and Lexington Medical Center. All of us have an interest and concern in the care and treatment for lymphedema, post surgical, and wound care patients. The target item: compression garments – daytime, nighttime, upper and lower extremity.

Approximately 25 - 30% of patients develop secondary lymphedema per Mayo Clinic 'from surgery, radiation, cancer or infection'. These numbers do not reflect the .3% of the population with primary lymphedema. According to the Mayo Clinic "Your lymphatic system is crucial to keeping your body healthy. It circulates protein-rich lymph fluid throughout your body, collecting bacteria, viruses and waste products. Your lymphatic system carries this fluid and harmful substances through your lymph vessels, which lead to lymph nodes. The wastes are then filtered out by lymphocytes — infection-fighting cells that live in your lymph nodes — and ultimately flushed from your body. Lymphedema occurs when your lymph vessels are unable to adequately drain lymph fluid, usually from an arm or leg. Lymphedema can be either primary or secondary. This means it can occur on its own (primary lymphedema) or it can be caused by another disease or condition (secondary lymphedema). Secondary lymphedema is far more common than primary lymphedema."

Attached is a picture of what we run into day in and day out across South Carolina. This patient presented to his physician with open wound and was referred for lymphedema

treatment. The lymphedema treatment is nearing an end and the bandages required for the maintenance of this special needs patient are much too confusing for both he *and* his care givers to put on and take off on a daily basis. Compression garments (not listed on the current fee schedule – removed several years ago), in this case, two pairs of compression knee high for daytime wear would cost approximately \$500 – 900. Lymphedema therapy is billed at \$80-100 per hour, plus transportation to and from the treatment facility, 3 times a week for 2-4 weeks. Once the patient is under control, compression garments are prescribed to maintain the personal progress of each patient once therapy has ended. However, should a client not wear his prescribed bandages/compression garments, there is a tendency for his condition to backslide. Non-compliance may lead to cellulitis and possible hospitalization. Hospitalization for cellulitis can run over \$10,000 per occurrence. Please see the attached spreadsheet for some eye opening numbers thanks to the folks at Medicare. Listed you will find cellulitis discharges per SC hospital in 2011. The chart does not include those who died due to complications.

Since Medicaid patients are historically on fixed and/or low incomes, prescriptions that require out of pocket expense generally go unfilled. Without the garments, patients usually digress to a worse state than where they started, and, in many cases, develop open wounds and/or cellulitis. Here is the clincher. Savings could actually occur by *paying* for the compression garments. Because the SCDHHS medical budgets have separate “buckets” (and administrators/Medical Directors) for DME and Hospitalization, those managing the DME budget only see the savings for non-payment of garments. As these patients become hospitalized, they feel no fiduciary responsibility because the expense is now coming out of the *Hospitalization bucket*. Hence, they ‘throw the resulting hospital expense over the wall’ into a separate bucket. The tricky part of this scenario is in the unique position suppliers and therapists are in to witness this seemingly obvious waste. By taking a bird’s eye view and looking at the bigger picture and examining the cause and effect for each budget area, it is easy for those on the frontlines of care to identify a simple, more effective and potentially lucrative fix. Furthermore, this anomaly may be only one of others yet to be discovered.

In summary, since the hospitalization expenses never go against the DME budget, Medicaid rate reductions are implemented, when a possible solution for a portion of it could have easily come from the DME budget being increased *from* the hospitalization’s budget bucket allocations. Of further note, the hospitalization group has no recourse. They are unable to turn away those presented and are left to absorb the extra charge for non-compliance. This begs the question, how many more situations like this exist?!

Thank you in advance for your consideration. Please do not hesitate to give me a call to discuss further.

Sincerely,

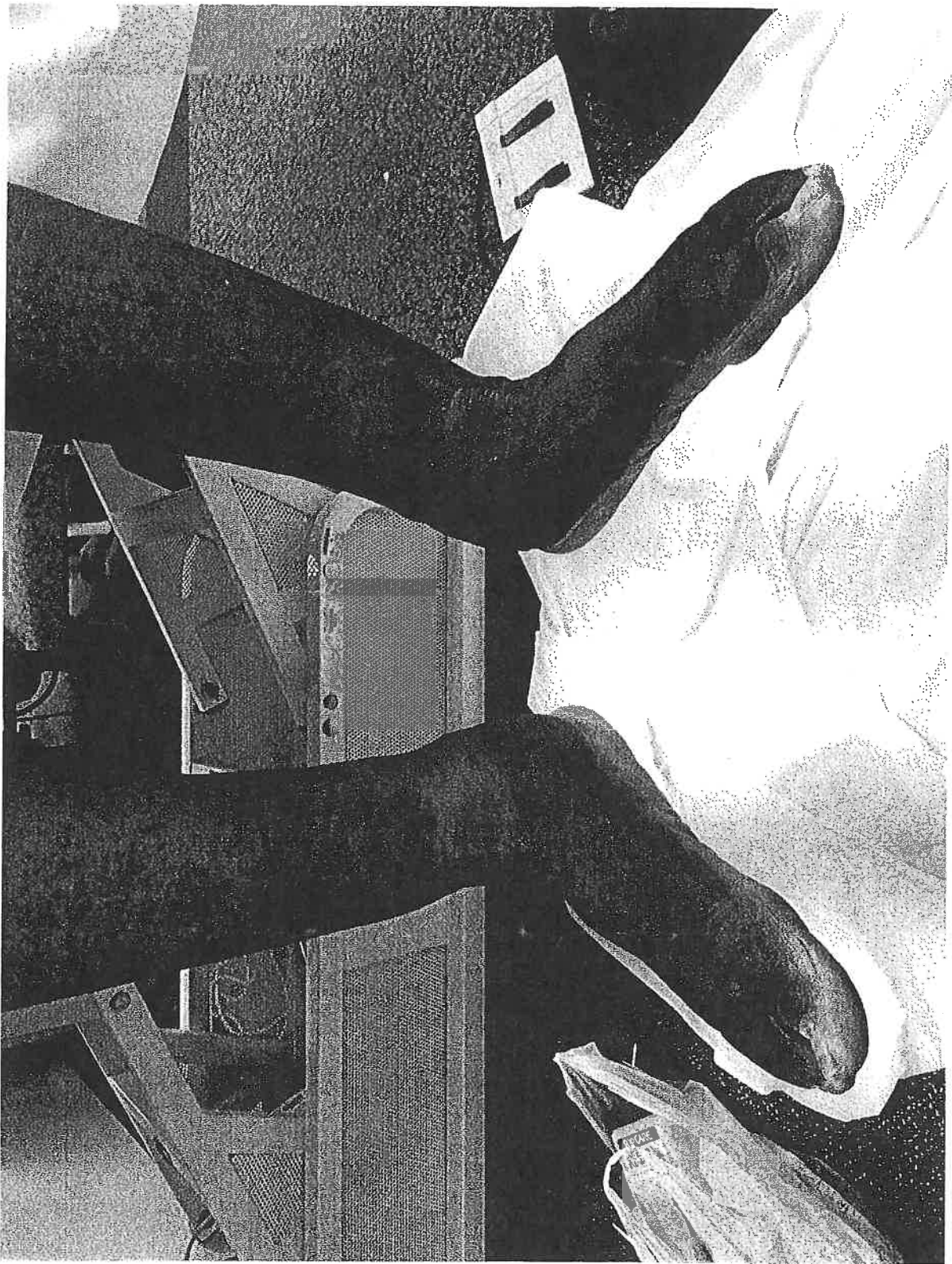
A handwritten signature in cursive script, reading "Kim Zeise Neel". The signature is fluid and elegant, with a large initial 'K' and 'Z'.

Kim Zeise Neel – President

Attachments: Before Picture, After Picture, Tables for SC Cellulitis expense.



BEFORE



AFTER

| DRG Definition           | Provider Id | Provider Name             | Provider Street Address | Provider City | Zip   | HRR*            | Total Discharges | Avg. Covered Charge | Average Ttl Pay | TTL D/C x AvgCC | TTL D/C x AvgTP |
|--------------------------|-------------|---------------------------|-------------------------|---------------|-------|-----------------|------------------|---------------------|-----------------|-----------------|-----------------|
| 603 - CELLULITIS W/O MCC | 420101      | COASTAL CAROLINA HOSPITAL | 1000 MEDIK HARDEEVIL    |               | 29927 | GA - Savannah   | 19               | \$ 15,359           | \$ 5,071        | \$ 291,829      | \$ 96,352       |
| 603 - CELLULITIS W/O MCC | 420103      | VILLAGE HOSPITAL          | 250 WESTA GREER         |               | 29651 | SC - Greenville | 12               | \$ 18,416           | \$ 8,940        | \$ 220,997      | \$ 107,276      |
|                          |             |                           |                         |               |       |                 | 2162             |                     |                 |                 |                 |
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**\*\* We recognize not 100% of cellulitis is lymphedema related.**

\*HRR = Hospital Referral Region

**NOTE:** Does not include deaths -only

<https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Medicare-Provider-Charge-Data/index.html>  
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## 2011 SC HOSPITALIZATIONS FOR CELLULITIS

| DRG Definition         | Provider Id | Provider Name                           | Provider Address       | Provider City | Zip   | HRR*             | Total Discharges | Avg. Covered Charge | Average Ttl Pay | TTL D/C x AvgCC | TTL D/C x AvgTP |
|------------------------|-------------|---|------------------------|---------------|-------|------------------|------------------|---------------------|-----------------|-----------------|-----------------|
| 602 - CELLULITIS W MCC | 420004      | MUSC MEDICAL CENTER                     | 169 ASHLEIGH CHARLEST  |               | 29425 | SC - Charleston  | 15               | \$ 27,007           | \$ 14,905       | \$ 405,108      | \$ 223,574      |
| 602 - CELLULITIS W MCC | 420007      | SPARTANBURG REGIONAL MEDICAL CENTER     | 101 E WOOD SPARTANB    |               | 29303 | SC - Spartanburg | 19               | \$ 30,489           | \$ 9,481        | \$ 579,284      | \$ 180,147      |
| 602 - CELLULITIS W MCC | 420009      | OCONEE MEDICAL CENTER                   | 298 MEMPHIS SENECA     |               | 29672 | SC - Greenville  | 12               | \$ 33,290           | \$ 8,208        | \$ 399,480      | \$ 98,498       |
| 602 - CELLULITIS W MCC | 420018      | PALMETTO HEALTH RICHLAND                | 5 RICHLAND COLUMBIA    |               | 29203 | SC - Columbia    | 12               | \$ 35,143           | \$ 11,016       | \$ 421,720      | \$ 132,186      |
| 602 - CELLULITIS W MCC | 420026      | SISTERS OF CHARITY PROVIDENCE HOSPITALS | 2435 FORE COLUMBIA     |               | 29204 | SC - Columbia    | 11               | \$ 19,770           | \$ 7,721        | \$ 217,471      | \$ 84,928       |
| 602 - CELLULITIS W MCC | 420027      | ANMED HEALTH                            | 800 N FANT ANDERSON    |               | 29621 | SC - Greenville  | 20               | \$ 63,513           | \$ 9,764        | \$ 1,270,262    | \$ 195,273      |
| 602 - CELLULITIS W MCC | 420051      | MCLEOD REGIONAL MEDICAL CENTER-PEE DEE  | 555 E CHESTER FLORENCE |               | 29506 | SC - Florence    | 17               | \$ 25,661           | \$ 9,423        | \$ 436,239      | \$ 160,184      |
| 602 - CELLULITIS W MCC | 420070      | TUOMEY HEALTHCARE SYSTEM                | 129 N WAS SUMTER       |               | 29150 | SC - Columbia    | 16               | \$ 27,446           | \$ 9,733        | \$ 439,141      | \$ 155,733      |
| 602 - CELLULITIS W MCC | 420078      | GREENVILLE MEMORIAL HOSPITAL            | 701 GROVE GREENVILL    |               | 29605 | SC - Greenville  | 18               | \$ 32,350           | \$ 10,567       | \$ 582,297      | \$ 190,206      |



## 2011 SC HOSPITALIZATIONS FOR CELLULITIS

| DRG Definition           | Provider Id | Provider Name                          | Provider Street Address | Provider City | Zip   | HRR*        | Total Discharges | Avg. Covered Charge | Average Ttl Pay | TTL D/C x AvgCC | TTL D/C x AvgTP |
|--------------------------|-------------|--|-------------------------|---------------|-------|-------------|------------------|---------------------|-----------------|-----------------|-----------------|
| 602 - CELLULITIS W MCC   | 420079      | TRIDENT MEDICAL CENTER                 | 9330 MEDIC CHARLEST     | CHARLEST      | 29406 | SC - Charle | 15               | \$ 49,970           | \$ 8,767        | \$ 749,545      | \$ 131,499      |
| 602 - CELLULITIS W MCC   | 420085      | GRAND STRAND REG MED CENTER            | 809 82ND P MYRTLE BE    | MYRTLE BE     | 29577 | SC - Charle | 13               | \$ 50,146           | \$ 7,285        | \$ 651,903      | \$ 94,708       |
| 602 - CELLULITIS W MCC   | 420087      | ROPER HOSPITAL                         | 316 CALHO CHARLEST      | CHARLEST      | 29401 | SC - Charle | 11               | \$ 32,942           | \$ 8,476        | \$ 362,365      | \$ 93,234       |
| 602 - CELLULITIS W MCC   | 420091      | CAROLINAS HOSPITAL SYSTEM              | 805 PAMPL FLORENCE      | FLORENCE      | 29505 | SC - Floren | 17               | \$ 42,408           | \$ 8,522        | \$ 720,943      | \$ 144,867      |
| 603 - CELLULITIS W/O MCC | 420002      | PIEDMONT MEDICAL CENTER                | 222 S HERL ROCK HILL    | ROCK HILL     | 29730 | NC - Charlo | 54               | \$ 18,055           | \$ 5,074        | \$ 974,960      | \$ 274,000      |
| 603 - CELLULITIS W/O MCC | 420004      | MUSC MEDICAL CENTER                    | 169 ASHLE' CHARLEST     | CHARLEST      | 29425 | SC - Charle | 53               | \$ 15,392           | \$ 8,477        | \$ 815,785      | \$ 449,258      |
| 603 - CELLULITIS W/O MCC | 420005      | MCLEOD MEDICAL CENTER - DILLON         | 301 E JACK DILLON       | DILLON        | 29536 | SC - Floren | 16               | \$ 14,985           | \$ 5,883        | \$ 239,753      | \$ 94,124       |
| 603 - CELLULITIS W/O MCC | 420007      | SPARTANBURG REGIONAL MEDICAL CENTER    | 101 E WOO SPARTANB      | SPARTANB      | 29303 | SC - Sparta | 95               | \$ 18,769           | \$ 5,999        | \$ 1,783,062    | \$ 569,891      |
| 603 - CELLULITIS W/O MCC | 420009      | OCONEE MEDICAL CENTER                  | 298 MEMOF SENECA        | SENECA        | 29672 | SC - Green  | 50               | \$ 19,830           | \$ 4,960        | \$ 991,509      | \$ 247,985      |
| 603 - CELLULITIS W/O MCC | 420010      | CAROLINA PINES REGIONAL MEDICAL CENTER | 1304 W BOI HARTSVILL    | HARTSVILL     | 29550 | SC - Colum  | 40               | \$ 16,089           | \$ 5,033        | \$ 643,559      | \$ 201,300      |



## 2011 SC HOSPITALIZATIONS FOR CELLULITIS

| DRG Definition           | Provider Id | Provider Name                           | Provider Street Address | Provider City | Zip   | HRR*            | Total Discharges | Avg. Covered Charge | Average Ttl Pay | TTL D/C x AvgCC | TTL D/C x AvgTP |
|--------------------------|-------------|---|-------------------------|---------------|-------|-----------------|------------------|---------------------|-----------------|-----------------|-----------------|
| 603 - CELLULITIS W/O MCC | 420011      | CANNON MEMORIAL HOSPITAL                | 123 MEDIC/PICKENS       |               | 29671 | SC - Greenville | 14               | \$ 13,774           | \$ 4,677        | \$ 192,835      | \$ 65,471       |
| 603 - CELLULITIS W/O MCC | 420015      | BAPTIST EASLEY HOSPITAL                 | 200 FLEET/EASLEY        |               | 29640 | SC - Greenville | 24               | \$ 31,266           | \$ 5,086        | \$ 750,395      | \$ 122,072      |
| 603 - CELLULITIS W/O MCC | 420018      | PALMETTO HEALTH RICHLAND                | 5 RICHLAN/COLUMBIA      |               | 29203 | SC - Columbia   | 49               | \$ 29,374           | \$ 6,677        | \$ 1,439,326    | \$ 327,171      |
| 603 - CELLULITIS W/O MCC | 420020      | GEORGETOWN MEMORIAL HOSPITAL            | 606 BLACK GEORGETOWN    |               | 29440 | SC - Charleston | 34               | \$ 13,420           | \$ 5,155        | \$ 456,275      | \$ 175,286      |
| 603 - CELLULITIS W/O MCC | 420023      | ST FRANCIS-DOWNTOWN                     | ONE ST FR GREENVILL     |               | 29601 | SC - Greenville | 45               | \$ 26,164           | \$ 6,195        | \$ 1,177,393    | \$ 278,773      |
| 603 - CELLULITIS W/O MCC | 420026      | SISTERS OF CHARITY PROVIDENCE HOSPITALS | 2435 FORE COLUMBIA      |               | 29204 | SC - Columbia   | 38               | \$ 11,192           | \$ 4,526        | \$ 425,309      | \$ 171,988      |
| 603 - CELLULITIS W/O MCC | 420027      | ANMED HEALTH                            | 800 N FANT ANDERSON     |               | 29621 | SC - Greenville | 88               | \$ 27,362           | \$ 5,864        | \$ 2,407,859    | \$ 516,008      |
| 603 - CELLULITIS W/O MCC | 420030      | COLLETON MEDICAL CENTER                 | 501 ROBERWALTERBC       |               | 29488 | SC - Charleston | 26               | \$ 16,278           | \$ 5,405        | \$ 423,236      | \$ 140,524      |
| 603 - CELLULITIS W/O MCC | 420033      | GREER MEMORIAL HOSPITAL                 | 830 SOUTH GREER         |               | 29650 | SC - Greenville | 21               | \$ 14,291           | \$ 4,924        | \$ 300,102      | \$ 103,394      |
| 603 - CELLULITIS W/O MCC | 420036      | SPRINGS MEMORIAL HOSPITAL               | 800 W MEE LANCASTE      |               | 29720 | NC - Charlotte  | 29               | \$ 33,985           | \$ 5,053        | \$ 985,574      | \$ 146,537      |

## 2011 SC HOSPITALIZATIONS FOR CELLULITIS

| DRG Definition           | Provider Id | Provider Name                          | Provider Street Address | Provider City | Zip   | HRR*             | Total Discharges | Avg. Covered Charge | Average Tr Pay | TTL D/C x AvgCC | TTL D/C x AvgTP |
|--------------------------|-------------|--|-------------------------|---------------|-------|------------------|------------------|---------------------|----------------|-----------------|-----------------|
| 603 - CELLULITIS W/O MCC | 420037      | HILLCREST MEMORIAL HOSPITAL            | 729 SOUTH SIMPSONV      |               | 29681 | SC - Greenville  | 13               | \$ 14,556           | \$ 4,447       | \$ 189,227      | \$ 57,811       |
| 603 - CELLULITIS W/O MCC | 420038      | LAURENS COUNTY HEALTHCARE SYSTEM       | US HWY 76 CLINTON       |               | 29325 | SC - Greenville  | 17               | \$ 16,429           | \$ 5,459       | \$ 279,295      | \$ 92,797       |
| 603 - CELLULITIS W/O MCC | 420039      | WALLACE THOMSON HOSPITAL               | 322 W SOUTH UNION       |               | 29379 | SC - Spartanburg | 38               | \$ 14,515           | \$ 5,440       | \$ 551,584      | \$ 206,725      |
| 603 - CELLULITIS W/O MCC | 420043      | UPSTATE CAROLINA MEDICAL CENTER        | 1530 N LIMINGAFFNEY     |               | 29340 | SC - Spartanburg | 17               | \$ 19,009           | \$ 4,550       | \$ 323,161      | \$ 77,346       |
| 603 - CELLULITIS W/O MCC | 420048      | KERSHAW HEALTH                         | HAILE AND CAMDEN        |               | 29020 | SC - Columbia    | 37               | \$ 14,270           | \$ 4,712       | \$ 528,005      | \$ 174,331      |
| 603 - CELLULITIS W/O MCC | 420049      | CONWAY MEDICAL CENTER                  | 300 SINGLE CONWAY       |               | 29526 | SC - Charleston  | 45               | \$ 16,947           | \$ 5,469       | \$ 762,617      | \$ 246,085      |
| 603 - CELLULITIS W/O MCC | 420051      | MCLEOD REGIONAL MEDICAL CENTER-PEE DEE | 555 E CHEV FLORENCE     |               | 29506 | SC - Florence    | 51               | \$ 20,517           | \$ 5,437       | \$ 1,046,387    | \$ 277,271      |
| 603 - CELLULITIS W/O MCC | 420053      | NEWBERRY COUNTY MEMORIAL HOSPITAL      | 2669 KINAF NEWBERRY     |               | 29108 | SC - Columbia    | 12               | \$ 13,857           | \$ 5,750       | \$ 166,288      | \$ 68,999       |
| 603 - CELLULITIS W/O MCC | 420055      | MARION REGIONAL HOSPITAL               | 2829 E HWY MULLINS      |               | 29574 | SC - Florence    | 29               | \$ 13,099           | \$ 4,725       | \$ 379,860      | \$ 137,028      |

## 2011 SC HOSPITALIZATIONS FOR CELLULITIS

| DRG<br>Definition              | Provider<br>Id | Provider<br>Name                                    | Provider<br>Street<br>Address | Provider<br>City | Zip   | HRR*         | Total<br>Discharg<br>es | Avg<br>Covered<br>Charge | Average<br>Ttl Pay | TTL D/C x<br>AvgCC | TTL D/C x<br>AvgTP |
|--------------------------------|----------------|---|-------------------------------|------------------|-------|--------------|-------------------------|--------------------------|--------------------|--------------------|--------------------|
| 603 -<br>CELLULITIS<br>W/O MCC | 420062         | CHESTERFIE<br>LD GENERAL<br>HOSPITAL                | 711 CHEST CHERAW              |                  | 29520 | SC - Florenc | 13                      | \$ 21,200                | \$ 4,992           | \$ 275,601         | \$ 64,896          |
| 603 -<br>CELLULITIS<br>W/O MCC | 420064         | LORIS<br>COMMUNITY<br>HOSPITAL                      | 3655 MITCH LORIS              |                  | 29569 | SC - Florenc | 12                      | \$ 17,934                | \$ 5,001           | \$ 215,212         | \$ 60,006          |
| 603 -<br>CELLULITIS<br>W/O MCC | 420065         | BON<br>SECOURS-<br>ST FRANCIS<br>XAVIER<br>HOSPITAL | 2095 HENR CHARLEST            |                  | 29414 | SC - Charles | 51                      | \$ 20,785                | \$ 5,263           | \$ 1,060,046       | \$ 268,438         |
| 603 -<br>CELLULITIS<br>W/O MCC | 420067         | BEAUFORT<br>COUNTY<br>MEMORIAL<br>HOSPITAL          | 955 RIBAUT BEAUFORT           |                  | 29902 | GA - Savani  | 28                      | \$ 14,527                | \$ 6,130           | \$ 406,759         | \$ 171,642         |
| 603 -<br>CELLULITIS<br>W/O MCC | 420068         | TRMC OF<br>ORANGEBUR<br>G &<br>CALHOUN              | 3000 ST M/ ORANGEBL           |                  | 29115 | SC - Columl  | 26                      | \$ 20,990                | \$ 5,683           | \$ 545,750         | \$ 147,761         |
| 603 -<br>CELLULITIS<br>W/O MCC | 420069         | CLARENDON<br>MEMORIAL<br>HOSPITAL                   | 10 HOSPIT/ MANNING            |                  | 29102 | SC - Columl  | 12                      | \$ 19,287                | \$ 5,284           | \$ 231,446         | \$ 63,406          |
| 603 -<br>CELLULITIS<br>W/O MCC | 420070         | TUOMEY<br>HEALTHCAR<br>E SYSTEM                     | 129 N WAS SUMTER              |                  | 29150 | SC - Columl  | 84                      | \$ 13,406                | \$ 5,169           | \$ 1,126,129       | \$ 434,189         |
| 603 -<br>CELLULITIS<br>W/O MCC | 420071         | SELF<br>REGIONAL<br>HEALTHCAR<br>E                  | 1325 SPRIN GREENWO            |                  | 29646 | SC - Columl  | 69                      | \$ 19,391                | \$ 7,059           | \$ 1,337,957       | \$ 487,042         |
| 603 -<br>CELLULITIS<br>W/O MCC | 420073         | LEXINGTON<br>MEDICAL<br>CENTER                      | 2720 SUNS WEST COL            |                  | 29169 | SC - Columl  | 71                      | \$ 21,697                | \$ 4,642           | \$ 1,540,515       | \$ 329,616         |

## 2011 SC HOSPITALIZATIONS FOR CELLULITIS

| DRG Definition           | Provider Id | Provider Name                       | Provider Street Address | Provider City | Zip   | HRR*             | Total Discharges | Avg. Covered Charge | Average Ttl Pay | TTL D/C x AvgCC | TTL D/C x AvgTP |
|--------------------------|-------------|-------------------------------------|-------------------------|---------------|-------|------------------|------------------|---------------------|-----------------|-----------------|-----------------|
| 603 - CELLULITIS W/O MCC | 420078      | GREENVILLE MEMORIAL HOSPITAL        | 701 GROVE GREENVILL     |               | 29605 | SC - Greenville  | 76               | \$ 19,376           | \$ 6,270        | \$ 1,472,606    | \$ 476,490      |
| 603 - CELLULITIS W/O MCC | 420079      | TRIDENT MEDICAL CENTER              | 9330 MEDIC CHARLEST     |               | 29406 | SC - Charleston  | 90               | \$ 28,639           | \$ 5,015        | \$ 2,577,485    | \$ 451,325      |
| 603 - CELLULITIS W/O MCC | 420080      | HILTON HEAD REGIONAL MEDICAL CENTER | 25 HOSPITAL HILTON HE   |               | 29925 | GA - Savannah    | 47               | \$ 21,519           | \$ 6,445        | \$ 1,011,385    | \$ 302,932      |
| 603 - CELLULITIS W/O MCC | 420082      | AIKEN REGIONAL MEDICAL CENTER       | 302 UNIV EF AIKEN       |               | 29801 | GA - Augusta     | 43               | \$ 20,123           | \$ 5,429        | \$ 865,306      | \$ 233,442      |
| 603 - CELLULITIS W/O MCC | 420083      | MARY BLACK MEMORIAL HOSPITAL        | 1700 SKYL SPARTANB      |               | 29307 | SC - Spartanburg | 22               | \$ 26,201           | \$ 4,942        | \$ 576,431      | \$ 108,733      |
| 603 - CELLULITIS W/O MCC | 420085      | GRAND STRAND REG MED CENTER         | 809 82ND P MYRTLE BE    |               | 29577 | SC - Charleston  | 63               | \$ 19,203           | \$ 4,993        | \$ 1,209,762    | \$ 314,552      |
| 603 - CELLULITIS W/O MCC | 420086      | PALMETTO HEALTH BAPTIST             | TAYLOR AT COLUMBIA      |               | 29220 | SC - Columbia    | 48               | \$ 34,138           | \$ 6,899        | \$ 1,638,622    | \$ 331,135      |
| 603 - CELLULITIS W/O MCC | 420087      | ROPER HOSPITAL                      | 316 CALHO CHARLEST      |               | 29401 | SC - Charleston  | 63               | \$ 21,385           | \$ 4,948        | \$ 1,347,280    | \$ 311,699      |
| 603 - CELLULITIS W/O MCC | 420089      | EAST COOPER MEDICAL CENTER          | 2000 HOSP MOUNT PLI     |               | 29464 | SC - Charleston  | 31               | \$ 25,430           | \$ 4,587        | \$ 788,317      | \$ 142,192      |
| 603 - CELLULITIS W/O MCC | 420091      | CAROLINAS HOSPITAL SYSTEM           | 805 PAMPL FLORENCE      |               | 29505 | SC - Florence    | 73               | \$ 30,882           | \$ 5,030        | \$ 2,254,418    | \$ 367,197      |
| 603 - CELLULITIS W/O MCC | 420098      | WACCAMAW COMMUNITY HOSPITAL         | 4070 HIGHWAY MURRELLS   |               | 29576 | SC - Charleston  | 78               | \$ 11,904           | \$ 4,251        | \$ 928,514      | \$ 331,544      |



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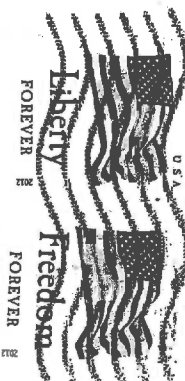
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