



INSTITUTE *for* CHILD SUCCESS



February 18, 2014

Dear Colleagues,

The Institute for Child Success and the Center for Child and Family Policy at Duke University invite you to *Building Pay for Success Financing into North and South Carolina's Early Childhood Policies*. This is a meeting for invited state government, philanthropy, finance, and non-profit leaders from the Carolinas.

The meeting will take place at the Hilton Charlotte City Center from 10am- 12 pm on Thursday, March 27th. This will precede the ReadyNation national conference on early childhood pay for success taking place in Charlotte on March 27th and 28th.

During the meeting we will:

- \* Discuss early childhood pay for success efforts already underway in North and South Carolina
- \* Explore policy barriers to a wider embrace of pay for success financing in our states
- \* Consider the roles of different players inside and outside of government
- \* Examine opportunities for pay for success with various intervention and program models

The purpose of this meeting is promote sharing and collaboration between North and South Carolina as both states consider pay for success financing to scale and sustain programs that positively impact young children and avoid future government costs.

For the last year, the Institute for Child Success has been exploring the applicability of pay for success financing to Nurse-Family Partnership and other early interventions. The ICS feasibility study formed part of the state of South Carolina's Request for Information in September, which set the state on the formal path to doing a PFS project on home visiting. The Center for Child and Family Policy at Duke University is also exploring the applicability of PFS to early childhood interventions in North Carolina.

Please let Heather Frey at the Institute for Child Success know if you will be able to attend by March 20th by emailing [hfrey@instituteforchildsuccess.org](mailto:hfrey@instituteforchildsuccess.org).

Thank you very much. We look forward to hearing from you.

Best,

A handwritten signature in black ink, appearing to read 'Jamie Moon'.

Jamie Moon  
President, Institute for Child Success

A handwritten signature in black ink, appearing to read 'Kenneth A. Dodge'.

Kenneth A. Dodge  
Director, Center for Child and Family Policy