

From: Warren Lynn <wlynn@americanairandwater.com>
To: Veldran, KatherineKatherineVeldran@gov.sc.gov
CC: 'David Arnal'davidearnal@gmail.com
Date: 9/11/2014 12:00:02 PM
Subject: FW: Hilton Head Lakes Update
Attachments: Warren A Darby Jr .vcf
Project Profile Sheet.xls
Andrew Epting.vcf

Hello Katherine,

I just wanted to let you know we have really enjoyed working with Beth Webb and the Department of Commerce. We wanted to make sure you were aware that we have submitted our application for the Real Estate Project to SC JEDA.

Look forward to seeing you Oct 6th?

All our Best,

Warren and David

From: Crapps, Morgan [mailto:mcrapps@sccommerce.com]
Sent: Thursday, September 11, 2014 9:21 AM
To: 'David Arnal'; bethwebb@gov.sc.gov
Cc: Warren Lynn; Megan Anderson; Brawley, Mandy; Minisandram, Sneha
Subject: RE: Hilton Head Lakes Update

David,

Thank you for reaching out – it's great to hear from you. I'm glad to hear that you are working with Haynsworth and have submitted your application to JEDA. Please keep us posted on the outcome of this.

A good contact for you is the South Carolina Power Team (<http://www.scpowerteam.com/>). They are the economic development arm for Santee Cooper and SC's electric cooperatives. You can contact Warren Darby there and he should be able to help you. While he may not be the best person for you to talk to regarding a contract with Santee Cooper, he is responsible for their economic development and can surely put you in the right hands. I'm attaching his v-card below.



I can also connect you with the Economic Development rep for SCANA in the Beaufort region. His name is Brad Samuel, and he can be contacted at (843) 525-7744 or bsamuel@scana.com. Again, he is not the one to contract with new utility providers or deal specifically with green energy, but as the area's economic development rep, he would be very interested in your project and could put you in the right hands and assist you in other ways.

Lastly, I'm not sure if you ever reached out to Andrew Epting at the South Carolina Clean Energy Business Alliance, but he'd also be a great contact for you to touch base with. His V-Card is also attached below.



I am also attaching a project profile sheet to this email – I don't believe you've filled one of these out. Please fill out with the most detailed information you can, and let me know if you have any questions. Once we obtain some more detailed information with the most up to date project parameters, someone at the Department of Commerce will most likely be permanently assigned to assist you moving forward. To realign the scope of what we can help with, the Department of Commerce is not able to help with anything residential or commercial. We can assist with the UV manufacturing portion of the project, but are unable to assist with anything residential, commercial or retail related, etc.. Please only include the jobs related to the manufacturing portion (not residential or retail) in this profile.

I think you also mentioned a small solar farm. The best person to talk to about this would be Phil Richardson, who you met with before. Let me know if you need his contact information and I'm happy to provide that again. Although we're glad to assist in other ways, because solar farms have no permanent & full time job creation associated with them, we are unable to provide state incentives for their creation.

I hope this is a good starting point for you! I will be out of town for the majority of the next month on various work related trips; unfortunately, Megan (who you met with before) is due to have her baby at any time, so she will probably be unable to meet with you, too. Bob is currently out of the office, as well. It is a very busy time in our division! However, please let me know the date that you plan to be in Columbia and we'll make sure that your manager is able to assist you on that day. I have copied Mandy Brawley, Manager of Economic Development in Global Business, on this email in case you need immediate assistance and Megan and I are out of the office. Please return the Profile Sheet with detailed information on the current project and we'll see who in our office is best positioned to assist you.

Again, thanks for reaching out and I'm so glad to see the progress of this project!

Thank you,
Morgan

Morgan B. Crapps, Esq.
Project Manager
Global Business Development
South Carolina Department of Commerce
1201 Main Street, Suite 1600
Columbia, SC 29201
(c) (803) 447-5388
(o) (803) 737-1217
mcrapps@sccommerce.com



From: David Arnal [<mailto:davidearnal@gmail.com>]
Sent: Wednesday, September 10, 2014 2:05 PM
To: bethwebb@gov.sc.gov
Cc: Warren Lynn; Crapps, Morgan
Subject: Hilton Head Lakes Update

Beth:

It was good to speak with you by telephone today. As I mentioned we have formally submitted an application for Qualified Energy Conservation Bonds (QECBs) for the Hilton Head Lakes Green Community Project to JEDA via our legal counsel, Kathy McKinney and Brad Love at Haynesworth, Sinkler, Boyd in Greenville.

Warren Lynn and I will also follow up with Bob Marriott and Morgan Crapps by phone at the Department of Commerce as you suggested.

We are also seeking a business relationship with Santee Cooper and SCE&G for the Green Energy component (solar energy farm / energy efficiency program) of the Hilton Head Lakes project. I have reached out to Marc Tye, who is a Senior VP at Santee Cooper over their Green Energy Programs. I am not certain that Marc is the appropriate contact regarding financial matters/business relationships with Santee Cooper. Further, Warren and I do not have an appropriate contact for SCE&G's Green Energy program at this point in time. Any help that you can provide in this arena would be very much appreciated.

We have also been working closely with the SCMEP organization regarding Warren's patent-pending ultraviolet light products. The structuring of this manufacturing effort will bring us to Columbia in the next few weeks and we would appreciate the opportunity to meet with you as your schedule allows.

Thank you.

David E. Arnal, Principal
Destination Developments, LLC
1 Corpus Christie Place, Suite 104
Hilton Head Island, SC 29928
(843) 384-2803 [voice]

davidearnal@gmail.com