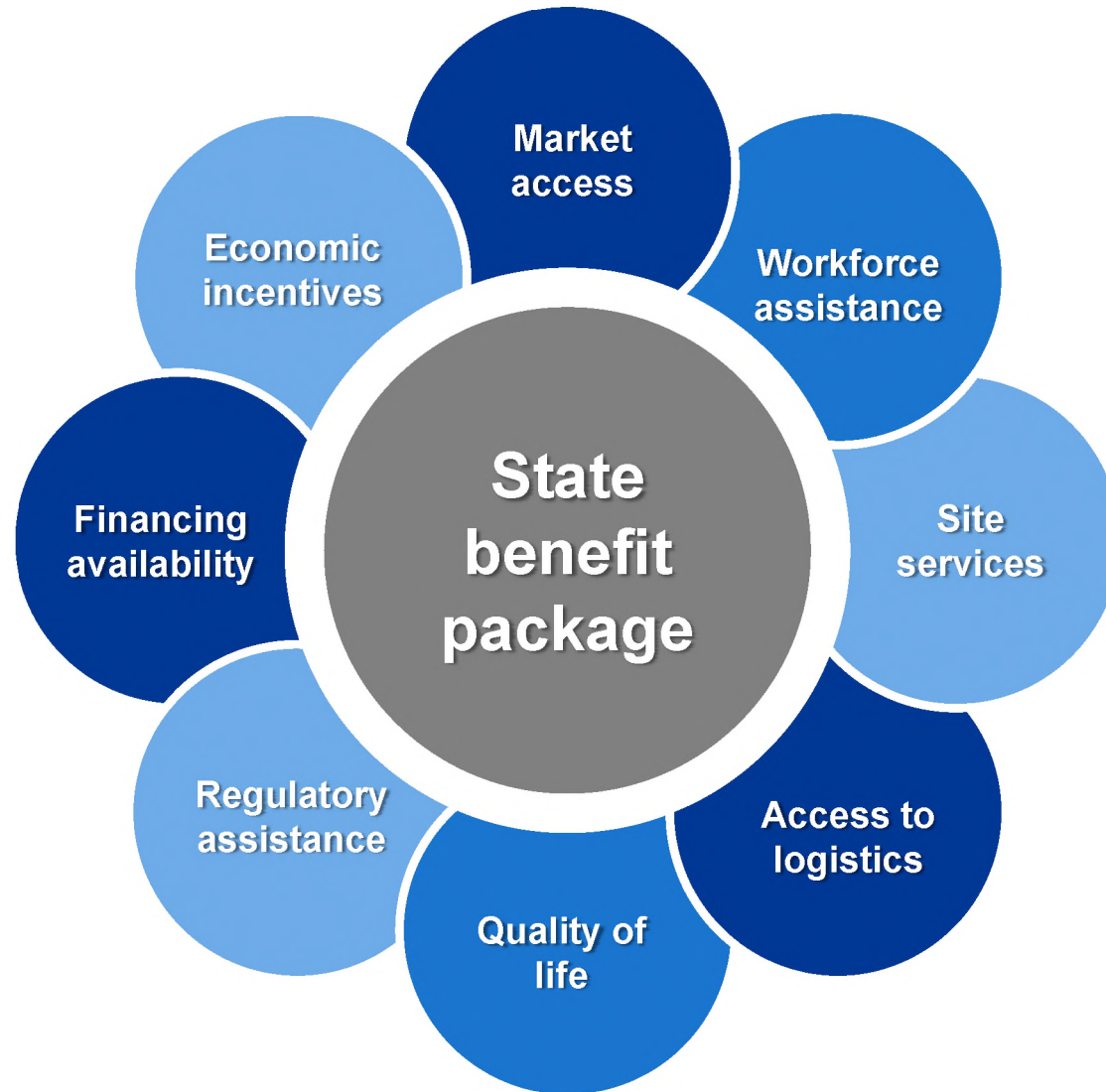


## Suppliers indicate seeking information along 8 areas in state benefit packages, as they explore sites for domestic manufacturing



## **Detail: States can offer assistance to businesses along a diverse set of needs as part of a comprehensive benefits package**

<b>Benefits</b>	<b>Description</b>	<b>Illustrative examples</b>
<b>Market access</b>	<ul style="list-style-type: none"> <li>• Help find upstream suppliers, customers</li> </ul>	<ul style="list-style-type: none"> <li>• South Carolina: Resource Finder tool helps find upstream suppliers</li> </ul>
<b>Workforce assistance</b>	<ul style="list-style-type: none"> <li>• Assist with workforce training, education, hiring</li> </ul>	<ul style="list-style-type: none"> <li>• Alliance Texas: Workforce Assistance program</li> <li>• Arkansas: Business, Industry Training Program</li> </ul>
<b>Economic incentives</b>	<ul style="list-style-type: none"> <li>• Foreign trade zones (FTZs) and tax exemptions</li> </ul>	<ul style="list-style-type: none"> <li>• New York: "Tax-free for first 10 years"</li> <li>• California: FTZs</li> </ul>
<b>Financing availability</b>	<ul style="list-style-type: none"> <li>• Access to state, private financing</li> </ul>	<ul style="list-style-type: none"> <li>• Illinois: Advantage Illinois state funding</li> <li>• Michigan: Capital Locator tool</li> </ul>
<b>Site services</b>	<ul style="list-style-type: none"> <li>• Assist with site selection, development</li> </ul>	<ul style="list-style-type: none"> <li>• Florida: Find Properties tool</li> <li>• Alliance Texas: "Build to suit" program</li> </ul>
<b>Access to logistics</b>	<ul style="list-style-type: none"> <li>• Access to multi-modal transportation</li> </ul>	<ul style="list-style-type: none"> <li>• Alliance Texas: World's first 100% industrial airport</li> </ul>
<b>Regulatory assistance</b>	<ul style="list-style-type: none"> <li>• Contact in governor's office to help navigate regulations</li> </ul>	<ul style="list-style-type: none"> <li>• Pennsylvania: Governor's Action Team (GAT) – contact for all PA-interested businesses</li> </ul>
<b>Quality of life</b>	<ul style="list-style-type: none"> <li>• Access to residential, retail, educational facilities</li> </ul>	<ul style="list-style-type: none"> <li>• Alliance Texas: Alliance Town Center, Heritage Marketplace</li> </ul>