

**From:** David Gosnell <dgosnell@gerberchildrenswear.com>  
**To:** Card, RachelRachelCard@gov.sc.gov  
**CC:** Gary SimmonsGSimmons@gerberchildrenswear.com  
Sam Beasonsbeason@gerberchildrenswear.com  
David QueenDQueen@gerberchildrenswear.com  
**Date:** 5/7/2014 1:10:03 PM  
**Subject:** South Carolina Distribution Project

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Ms. Card,

I am Dave Gosnell, VP of Tech Services, with Gerber Childrenswear, LLC in Greenville, SC. Your name was given to Gary Simmons our President & CEO by Governor Haley after a Walmart Suppliers Summit in Florida.

We are currently looking to build our own Gerber operated distribution center (DC). We have been for the last five (5) years under contract with a 3rd Party Logistics group (3PL) in the Charleston area, specifically Goose Creek, SC. The contract has expired and Gerber is taking over the management of this operation. We have signed a two (2) year lease at our current facility. Initially we will employ 25 hourly paid Gerber employees and 36 temporary employees with 8 salaried Gerber employees.

Our plan as noted above is to build our own DC. In this move to build our own facility we will be increasing our occupancy square footage and increasing the number of employees. We will be expanding based on the Gerber forecasted growth plus taking over some of the distribution programs from our parent company, Intradeco.

Our preference would be to stay in South Carolina, but we have to consider where the best opportunity for the company lies. We have been in contact with John Petrino of the Georgia Ports Authority to find out what, if any, incentives there may be in relocating to the Savannah, Ga. area.

We have also had some conversation & email correspondence with Ms. Kara Ramsey from the SC Ports Authority. The information that we received from her referenced a SC Port Tax Credit based on the increase in the number of containers received through the port.

Our question is there any additional incentives for expanding our facility in SC that will help us with our decision to stay in South Carolina? If there are, what are they and who do we need to contact to get additional information on the incentives?

Thank you very much for your time and we look forward to hearing back from you.

Sincerely,

Dave Gosnell  
VP Tech Services  
Gerber Childrenswear, LLC  
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