

**From:** Allen, Julie A <JULIE.ALLEN@dor.mo.gov>  
**To:** Marcia.Adams@SCDMV.net; Marcia.Adams@SCDMV.net  
**Date:** 9/3/2007 7:47:21 PM  
**Subject:** Re: Business Opportunities Committee

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Thanks! Look forward to us starting down this path, hope all's well with you.

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----- Original Message -----

From: Marcia.Adams@SCDMV.net <Marcia.Adams@SCDMV.net>  
To: Allen, Julie A  
Sent: Sun Sep 02 20:21:02 2007  
Subject: RE: Business Opportunities Committee

I am fine with the changes. I agree that we need cost data and that it may be beneficial to outsource this as we are under time constraints.

Marcia

-----Original Message-----

From: "Allen, Julie A" <JULIE.ALLEN@dor.mo.gov>  
To: "Schuster, Neil" <nschuster@aamva.org>; "Babers, Lucinda" <lucinda.babers@dc.gov>; "Adams, Marcia" <marcia.adams@scdmv.net>  
Cc: "Aasmo, Patrice" <PAasmo@aamva.org>; "Jackson, Shelly" <SJackson@aamva.org>; "Calvin, Mike" <MCalvin@aamva.org>; "Cameron, Vivienne" <VCameron@aamva.org>; "Guiot, Philippe" <PGuiot@aamva.org>; "Saddler, David" <DSaddler@aamva.org>; "Mohny, Amy" <AMohny@aamva.org>; "Turner, Glenn" <turner.glenn@hsmv.state.fl.us>; "Valverde, George" <Gvalverde@dmv.ca.gov>; "O'Donnell, Charles" <charles.o'donnell@gnb.ca>  
Sent: 9/2/07 9:10 PM  
Subject: RE: Business Opportunities Committee

Thanks Neil; Lucinda, Marcia, and I edited it together so unless they see any other changes from our previous review I think we're ready to go.  
Thanks again!

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From: Schuster, Neil [<mailto:nschuster@aamva.org>]  
Sent: Sat 9/1/2007 6:33 PM  
To: Allen, Julie A; Babers, Lucinda; Adams, Marcia  
Cc: Aasmo, Patrice; Jackson, Shelly; Calvin, Mike; Cameron, Vivienne; Guiot, Philippe; Saddler, David; Mohny, Amy; Turner, Glenn; Valverde, George; O'Donnell, Charles  
Subject: Business Opportunities Committee

Dear Business Opportunities Committee members:

Attached is a draft committee charter for your review. Julie provided edits and staff has looked it over as well, and I look forward to your comments. (I'm not sure if the current name of the Committee accurately captures its scope; if you have a suggested change, it will be easy to make.)

We created a staff team to support the Committee, and we are working on other activities to support the Committee, including:

- A plan to provide activity-based accounting and financial reporting so that the Committee and the Board can effectively evaluate current and future programs. (Work will begin in September on this, however during October, the finance department will focus on preparing for our annual financial audit.)
- A business plan approach evaluate current and new products and services.
- A draft set of limits on future AAMVA products and services (as noted in the attached charter) for Committee review.
- Parallel efforts to streamline the strategic plan.

I'll keep you informed as we make progress.

Neil

Neil D. Schuster  
President & CEO  
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AAMVA's members in the United States and Canada work collaboratively to support and improve motor vehicle administration, safety, identification security and law enforcement.