
From: parmeet_grover@mckinsey.com
Sent: Wednesday, January 4, 2017 10:57 PM
To: Haley, Nikki
Subject: Fwd: Congratulations, and an offer

Dear Gov. Haley,

Wishing you and your family a very happy and blessed New Year.

I just wanted to follow up on the following email I had sent, in case you missed it, knowing that you must be even busier than usual given the transition.

Please advise at your earliest convenience who in your office we could coordinate to find an hour on your calendar.

Thanks in advance.

Parmeet

Parmeet Grover
Partner
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Sent from my iPhone

Begin forwarded message:

From: "Parmeet Grover" <parmeet_grover@mckinsey.com>
Date: December 5, 2016 at 8:52:01 AM EST
To: govhaley@gov.sc.gov
Subject: **Congratulations, and an offer**

Dear Gov Haley,

Trust that you enjoyed a wonderful Thanksgiving with your family and are getting ready for the holiday season.

You might recall that we had met a few years ago to discuss how to increase FDI in South Carolina from Indian companies, especially in the automotive space. At that time I was spending 2 years in our (McKinsey and Co) office in Delhi, following time as a senior executive with Michelin in Greenville, SC. We moved back to the US in 2013 and have been based in Atlanta since.

I wanted to offer my heartiest congratulations on your appointment as the US ambassador to the UN. It is a very exciting role with opportunity for tremendous impact on a global scale and help

the US play a meaningful leadership role. Your experience and outlook would serve our country well.

You probably don't realize that McKinsey has a social sector practice that works with multilaterals, bilaterals, and foundations. Over the last ten years, we have done significant amounts of work at the WHO, World Bank, UNICEF, UNFPA, UNAIDs, ILO, and UNDP. We have done some work with the UN Secretariat on a couple of topics over the years. We would welcome the chance to share some of our observations and reflections based on that work. We have obviously been engaged on the UN's programmatic work, not the UN's political roles.

I think we have reflections on opportunity areas such as - (1) clarifying mandates in a across a byzantine set of organizations and departments that could lead to restructuring or eliminating entire organizations, (2) improving strategic direction setting top down rather than the current donor driven model in many UN Agencies where soft money shapes priorities, (3) improving personnel management, in particular having clear goals and performance management based on those, (4) clarifying the UN Agencies role in a complex development architecture as well ensuring they are lined up to deliver on major goals like the SDGs

I would welcome the opportunity to hear about your priorities and share some of our perspectives along with my partner colleagues.

Thanks in advance for your consideration.

Again, heartiest congratulations! Wishing you the very best for this next chapter in your illustrious career.

All the best,

Parmeet

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Sent from my iPhone

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