

**From:** Noel, Jennifer <jnoel@sccommerce.com>  
**To:** kathryn.wisema@wal-mart.comkathryn.wisema@wal-mart.com  
**CC:** Veldran, KatherineKatherineVeldran@gov.sc.gov  
**Date:** 3/10/2014 4:18:56 PM  
**Subject:** Fwd: domestic manufacturing opportunity  
**Attachments:** SC Business Incentives Guide.pdf  
SCDOC Project Questionnaire.docx  
South Carolina Benefit Package.docx

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Kathryn,

Good afternoon. Sorry for hitting so close to the deadline but I am traveling today. I've attached 3 things to answer your request.

First, the completed survey

Second, SC Business Incentives Guide. This document provides a concise and easy-to-understand overview of the incentive programs to new and expanding businesses. The document also provides calculation examples as well as qualification criteria.

Last, a project questionnaire. This document contains many of the questions we ask to better help us understand the criteria/needs for a project. This will help us find the best solution for the company. This document is just meant to be a guide, we do not need all the questions answered and we can do this verbally as well.

Please let me know if you have any follow-up questions or need additional information.

Jennifer

Sent from my iPad

Begin forwarded message

>>

>>

>> From: Kathryn Wiseman [mailto:Kathryn.Wiseman@wal-mart.com]

>> Sent: Thursday, March 06, 2014 2:42 PM

>> To: Noel, Jennifer; Veldran, Katherine

>> Subject: SC: domestic manufacturing opportunity

>>

>> Dear Katherine and Jennifer,

>>

>> I am covering South Carolina while Brooke Mueller is on maternity leave. Katherine, I'm sorry I missed you while in Columbia last week. Despite the rain I really enjoyed the downtown and look forward to coming back. Jennifer, I wish I could join you in Hilton Head for SC Power Team's event, but I am stuck in Bentonville that week. You are in good company with Joe Quinn who will be speaking on the panel along with Arnold Kamler from Kent.

>>

>> We are excited to announce a new business approach to bringing manufacturing jobs back to states like South Carolina. Below I've outlined our ask and I apologize in advance for the tight turnaround.

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>> Context:

>> As you know, Walmart is investing \$250B over next 10 years in products that support American jobs. We believe that helping our suppliers establish and/or expand their U.S. manufacturing footprint is key to this effort's success. Specifically, we want to explore expediting the process of coordinating with state economic development offices such as yours, and with your help, we believe we can.

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>> In the coming weeks, Walmart is set to solicit proposals for several US-made products for which rolled steel is a primary component. As part of this, we want to share preliminary information about potential manufacturing locations across the US. Our hope is that this information will help suppliers compare their options across states, and expedite their decision-making.

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>> Where we'd like your help:

>> Attached to this email you will find a presentation that outlines 8 broad areas where our suppliers have indicated they are seeking information from states as they explore domestic manufacturing. Also attached is Word document with pre-populated information, based on what we could find from public sites. We would like your help:

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>> · Validating the pre-populated information to ensure it is up-to-date

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>> · Populating the portions tagged with "TBD"

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>> · Providing any additional material that may be of value to suppliers in this early phase, and relevant contact information for follow-ups from suppliers

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>> Timing:

>> To facilitate this, we hope to receive your responses by 12p EST, Monday 3/10.

>>

>> Please let me know if you have any questions. And we look forward to hearing from you soon.

>>

>> Kathryn Wiseman

>> Senior Manager, State & Local Policy

>> Public Affairs and Government Relations Phone 479-277-2245 Cell

>> 479-270-8392

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>> Package.docx> <Main Project Questionnaire2.docx> <Project

>> Questionnaire Just Right.docx> <Project Questionnaire Just

>> Right-CapX.docx>