

From: Soura, Christian <ChristianSoura@gov.sc.gov>
To: Supra, Johnsupra@scdhhs.gov
CC: Erica BrownErica.Brown@scdhhs.gov
Date: 8/17/2014 11:03:30 AM
Subject: Re: That Call

Yeah - thanks.

CLS

On Aug 17, 2014, at 10:39 AM, "John Supra" <SUPRA@scdhhs.gov> wrote:

Works for me, thanks.

On Aug 17, 2014, at 9:56 AM, "Erica Brown" <Erica.Brown@scdhhs.gov> wrote:

Thank you both for the feedback. Just to confirm, I'm going to send them the following as soon as possible (changes from Friday are bolded):

Income Threshold – 25% in areas NFP is already serving / 20% in areas NFP is not already serving
Coverage – Cohort 1: 10% / Cohort 2: 21% / Cohort 3: 42%
Ratio – 65% : 35% (FTMMS in LIZCs : FTMMS in non-LIZCs)

This means a minimum project size of 3,199 (2079 from LIZCs and 1119 not from LIZCs)

Please confirm you're good with these specs.

-Erica

Erica Brown

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From: John Supra
Sent: Friday, August 15, 2014 5:55 PM
To: Soura, Christian
Cc: Erica Brown
Subject: Re: That Call

I'm not sure I shouldn't feel compelled to suggest 66/34 :)

An to be honest after Tamar's last request I was thinking 65/35 as well but I think any/all of these work.

john

On Aug 15, 2014, at 5:03 PM, Soura, Christian <ChristianSoura@gov.sc.gov> wrote:

I was gonna say 67/33, but otherwise, same thoughts. :)

CLS

On Aug 15, 2014, at 4:38 PM, "Erica Brown" <Erica.Brown@scdhhs.gov> wrote:

Agreed. From my initial Excel spreadsheet, see below on what happens if we vary the 80/20 split. John, since you'll be away next week, let me know if you have immediate feedback on the following two items:

- 1.) Adjust the coverage target to 10% in year 1
- 2.) Move to 65/35 split

** Note that as Jeff mentioned, we still have power to design the incentives so that they have to really exceed the minimums to get success payments.

Project Totals (for all 3 Cohorts)	80% from LIZCs / 20% from Non-LIZCs	70% from LIZCs / 30% from Non-LIZCs	65% from LIZCs / 35% from Non-LIZCs
FTMMs in LIZCs	2136	2136	21
FTMMs from non-LIZCs (i.e. the "freebies")	534	915	11
Total Served (Minimum Project Size for all 3 Cohorts)	2670	3051	32

-----Original Message-----

From: John Supra

Sent: Friday, August 15, 2014 4:18 PM

To: Soura, Christian

Cc: Erica Brown

Subject: Re: That Call

I noted no objection to that. Really a big objection on the split and wanting a min size higher.

> On Aug 15, 2014, at 4:03 PM, "Soura, Christian" <ChristianSoura@gov.sc.gov> wrote:

>
> So I didn't want to point it out for them, but I didn't really hear a specific objection on our 20/25 split for the LIZCs. Did you feel that way too? Just a line or two about the maps being "interesting."
>
> CLS

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