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Subject: Follow Up from the South Carolina Department of Commerce

Mr. Cunard,

I was forwarded your information from our contacts at Walmart. Thank you for the potential opportunity to meet and discuss why South Carolina is a great place for business.

I understand after doing a little research on Aurobindo that your corporate office is located in Hyderabad. Unfortunately, our team will not be traveling there in September or November. If you have interest, we would be able to accommodate a meeting in Chennai. We would, of course, always be glad to host you in South Carolina as well. I'd also be more than willing to do a call (video or regular) with you any time in lieu of an in-person meeting to discuss the benefits of doing business in South Carolina. I would love to learn more about your company and see how our state could be a fit in your plans for future growth.

We're excited about the opportunity to form a relationship with Aurobindo, and I look forward to hearing from you soon.

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