

**DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR**

**ACTION REFERRAL**

TO <i>Singleton</i>	DATE <i>7-14-11</i>
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DIRECTOR'S USE ONLY	ACTION REQUESTED
1. LOG NUMBER <i>100033</i>	<input type="checkbox"/> Prepare reply for the Director's signature DATE DUE _____
2. DATE SIGNED BY DIRECTOR <i>Cleared 7/18/11, letter attached.</i>	<input checked="" type="checkbox"/> Prepare reply for appropriate signature DATE DUE <i>7-25-11</i>
	<input type="checkbox"/> FOIA DATE DUE _____
	<input type="checkbox"/> Necessary Action

APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.			
2.			
3.			
4.			



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**RECEIVED**

JUL 14 2011

Department of Health & Human Services  
**OFFICE OF THE DIRECTOR**

**PUBLIC RECORDS LAW REQUEST**

July 12, 2011

TO: Public Records Officer  
Oregon Department of Human Services  
500 Summer Street NE  
Salem, OR 97301

This document constitutes a request under the Oregon Public Records Law, ORS 192.410-192.505, for copies of any documents related to active or expired Requests for Proposals issued by the State for contractual services to increase revenue received by the State from the Centers for Medicare and Medicaid Service or for reducing the costs of operating the Medicaid program.

This is a request for copies of existing public records, with electronic documentation sufficient and preferable.

These documents are being sought for business development purposes and are not sought for the purposes of any pending litigation.

*Detailed description:*

Consulting firms, including but not limited to Public Consulting Group, Maximus, Inc., Sellers Dorsey, and Health Management Associates frequently respond to Requests for Proposals to increase the revenue received or claimed by the individual state Medicaid agency by the federal Centers for Medicare and Medicaid Services and/or reduce the costs for operating the Medicaid program. These are commonly referred to as "Revenue Maximization Contracts", "federal funding enhancement contracts", and "cost avoidance contracts" among other variations on those terms. The purpose is to utilize the professional services of the vendor to increase the total amount of funding provided by the federal government to the state for Medicaid services or to reduce Medicaid costs.

This request includes the initial Request for Proposal, any responses to that RFP and any available contracts that resulted from the same.

*Requestor's information:*

Adam Beck  
o/b/o Sellers, Dorsey & Associates, LLC  
230 S. Broad Street, Suite 1802  
Philadelphia, PA 19102  
abeck@sellersdorsey.com  
(215) 279-9744

  
Requestor

July 18, 2011

Adam Beck  
o/b/o Sellers, Dorsey & Associates, LLC  
23 S. Broad Street, Suite 1802  
Philadelphia, PA 19102

Re: Public Records Law Request

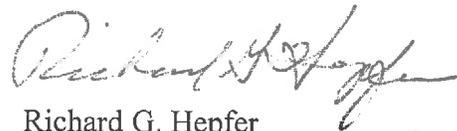
Dear Mr. Beck:

Your enclosed letter addressed to Public Records Officer, Oregon Department of Human Services, 500 Summer Street, NE, Salem, OR 97301 was forwarded to our office. It appears that it was misdirected to this Agency, The South Carolina Health and Human Services, which administer the Medicaid Program.

We are returning this request to you for re-directing to the Medicaid of Oregon. We intend to take no action on this letter, but if we have misunderstood your request, please resubmit and we will respond.

Please contact me if there are any questions. My direct is (803) 898-2791.

Sincerely,



Richard G. Hepfer  
Deputy General Counsel

RGH/h  
Enclosure